



[GLORIFIED PRINTING, INC.] RESPONSE DOCUMENT REPORT

ITB No. TBD

ITB26-3410-27B Lakes News Printing and Mailing (2nd Re-Bid)

RESPONSE DEADLINE: March 26, 2026 at 10:00 am

Report Generated: Tuesday, April 14, 2026

Glorified Printing, Inc. Response

CONTACT INFORMATION

Company:

Glorified Printing, Inc.

Email:

minuteman.pompano@yahoo.com

Contact:

gloria jacaruso

Address:

51 N. Federal Hwy.
POMPANO BEACH, FL 33062

Phone:

(954) 942-4300

Website:

pompano.minutemanpress.com

Submission Date:

Mar 25, 2026 10:06 PM (Eastern Time)

ADDENDA CONFIRMATION

Addendum #1

Confirmed Mar 21, 2026 10:49 AM by gloria jacaruso

QUESTIONNAIRE

1. Bid Package*

Please upload your bid package here

CORRECTED_FINAL_DOCUMENT_Lauderdale_Lakes_-_Newsletter-2-1.pdf

ADDENDUM_signed_1_-_Lakes_News_Printing_and_Mailing_(2nd_Re-Bid)-9.pdf

2. BIDDER'S QUALIFICATIONS STATEMENT

BIDDER shall furnish the following information. Failure to comply with this requirement will render the Bid non-responsive and may cause its rejection. Additional sheets shall be attached as required.

AUTHORIZED REPRESENTATIVE:*

Please enter the name, title, phone and email of the authorized representative submitting this proposal.

Gloria Y. Jacaruso, President

954-942-4300

minuteman.pompano@yahoo.com

NUMBER OF YEARS AS A CONTRACTOR IN THIS TYPE OF WORK:*

15 Years

NAMES AND TITLES OF ALL OFFICERS, PARTNERS OR INDIVIDUALS DOING BUSINESS UNDER TRADE NAME:*

Gloria Y. Jacaruso, President

Gloria Y. Jacaruso, Vice President

Gloria Y. Jacaruso, Treasurer

Gloria Y. Jacaruso, Secretary

THE BUSINESS IS A:*

IF USING A FICTITIOUS NAME, SUBMIT EVIDENCE OF COMPLIANCE WITH FLORIDA FICTITIOUS NAME STATUTE.

Corporation

IF A PARTNERSHIP, PLEASE COMPLETE AND UPLOAD THE ATTACHED CERTIFICATE

Please download the below documents, complete, and upload.

- [Certificate for Partnership...](#)

Fictitious_name.pdf

IF A CORPORATION, PLEASE COMPLETE AND UPLOAD THE ATTACHED CERTIFICATE

Please download the below documents, complete, and upload.

- [Certificate for Corporation...](#)

certificate_corporation.pdf

IF A FOREIGN (NON-FLORIDA) CORPORATION, PLEASE COMPLETE AND UPLOAD THE ATTACHED DOCUMENT

Please download the below documents, complete, and upload.

- [Foreign \(Non-Florida\) Corpo...](#)

Foreign_Corporation.docx

WHAT IS THE LAST PROJECT OF THIS NATURE THAT YOU HAVE COMPLETED? INCLUDE THE PROJECT VALUE.*

Habitat for Humanity of Broward County 8,525 personalized letters, personalized response card and response envelope mailing.
\$8,731.08 3/25

HAVE YOU EVER FAILED TO COMPLETE WORK AWARDED TO YOU?*

No

HAVE YOU PERSONALLY INSPECTED THE PROPOSED WORK AND DO YOU HAVE A COMPLETE PLAN FOR ITS PERFORMANCE?*

Yes

LIST CM'S OR GC'S YOUR COMPANY HAS WORKED FOR WITHIN THE PAST THREE YEARS.*

Please include the Contact Person's name, phone and email

N/A

LIST THREE SIGNIFICANT PROJECTS COMPLETED WITHIN THE PAST FIVE YEARS.*

Please include the project name, location, date completed, contract \$ amount, contracting Agency/Owner, and the contact person's name, phone and email

600 Million Dogs Non-Profit Mailing, national list, annual project since 2020, last completed 11/2025, \$4,794.11, Lisa Milchman 561-414-9916 amy@600milliondogs.org

City of Pompano Beach Utilities Department, city resident list, 11/2024 and 12/2024 \$16,637.86 Aliya Moktadier 954-545-7043
aliya.moktadier@copbfl.com

Habitat for Humanity of Broward County, applicant list, 3/25 \$8,731.08 Denyse Peterson 954-396-3030 ex. 212 denyse@habitatbroward.org

LIST THE PERTINENT EXPERIENCE OF THE KEY INDIVIDUALS OF YOUR ORGANIZATION (ATTACH A SHEET BELOW, IF NECESSARY).*

Minuteman Press routinely prints and mails for various businesses and organizations either by bulk mail or the USPS Every Door Direct Mail program. Our staff is very knowledgeable in sourcing lists or routes, designing print pieces that meet USPS standards and finalizing mailings either by delivering to the appropriate EDDM post office location or in conjunction with our mailhouse, Mass Mail Direct. For the past 15 years, we have routinely mailed required notices for most of the condominium associations along A1A and provided notarized affidavits. These mailings usually require same day/next day turn around in order to meet state noticing requirements. Because we are a franchise business, we typically stay within our city boundaries for government work and therefore most of our mailings are with private groups, however they require the same printing and mailing processes.

EXPERIENCE OF KEY INDIVIDUALS ATTACHMENT (OPTIONAL UPLOAD)

Lauderdale_Lakes_Tab_3_Key_Personnel_Experience_of_the_Firm_Newsletter.docx

STATE THE NAME AND LICENSING OF THE INDIVIDUAL WHO WILL HAVE PERSONAL SUPERVISION OF THE WORK.*

Gloria Y. Jacaruso

WHAT EQUIPMENT DO YOU OWN THAT IS AVAILABLE FOR THE WORK? (ATTACH ADDITIONAL SHEETS AS NECESSARY)*

Please see attached list

EQUIPMENT (OPTIONAL UPLOAD)

EQUIPMENT_LIST.docx

WHAT EQUIPMENT WILL YOU PURCHASE FOR THE PROPOSED WORK?*

None

WHAT EQUIPMENT WILL YOU RENT FOR THE PROPOSED WORK?*

None

PLEASE ATTACH CERTIFICATE OF STATUS, COMPETENCY, AND/OR STATE REGISTRATION.*

W-9_signed.pdf

PLEASE CONFIRM*

The BIDDER acknowledges and understands that the information contained in this response shall be relied upon by CITY in awarding the contract and such information is warranted by BIDDER to be true. The discovery of any omission or misstatement that materially affects the BIDDER'S qualifications to perform under the contract shall cause the CITY to reject the Bid, and if after the award, to cancel and terminate the award and/or contract.

Confirmed

3. REQUIRED FORMS

WILL YOU SUBLET ANY PART OF THIS WORK?*

Yes

IF SO, GIVE DETAILS.*

Bulk mailing will be performed by Mass Mail Direct, a mail house subcontractor who has worked with Minuteman Press Pompano Beach and several other Minuteman locations for numerous years.

PLEASE COMPLETE*

Please download the below documents, complete, and upload.

- [SUB-CONTRACTORS.pdf](#)

Subcontractor.pdf

PRINCIPAL MATERIALS MANUFACTURER AND SUBCONTRACTORS*

Please download the below documents, complete, and upload.

- [Principal Materials Manufac...](#)

PRINCIPAL_MATERIALS_MANUFACTURER_AND_SUBCONTRACTOR.pdf

CONFIRMATION OF DRUG-FREE WORKPLACE*

IDENTICAL TIE BIDS: Preference shall be given to businesses with drug-free workplace programs. Whenever two or more bids which are equal with respect to price, quantity, and service are received by the State or by any political subdivision for the procurement of commodities or contractual services, a bid received from a business that certifies that it has implemented a drug-free workplace program shall be given preference in the award process. Established procedures for processing tie bids will be followed if none of the tied vendors have a drug-free workplace program (Florida Statutes Section 287.087). In order to have a drug-free workplace program, a business shall:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, and available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under bid a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under bid, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.
7. Your firm's Drug-Free Workplace Policy must be attached to this executed form and submitted with the Bid Documents.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.

Confirmed

NON-COLLUSION AFFIDAVIT*

Please download the below documents, complete and have notarized. An online notarization option will be provided for you when responding.

- [Non-Collusion Affidavit.pdf](#)

Non-collusion.pdf

E-VERIFY AFFIRMATION STATEMENT*

Per Florida State Statutes, Chapter 448.095(2), effective January 1, 2021, no public contract can be entered into without an E-Verify certificate. This applies to both prime Contractors and Subcontractors. It is the responsibility of the prime Contractor to verify compliance with Subcontractors.

A certificate of compliance must accompany this affirmation.

Contractor/Proposer/Bidder acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify system to verify the employment eligibility of:

- a) All persons employed by Contractor/Proposer/Bidder to perform employment duties within Florida during the term of the Contract, and,
- b) All persons (including subcontractors/vendors) assigned by Contractor/Proposer/Bidder to perform work pursuant to the Contract.

The Contractor/Proposer/Bidder acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify system during the term of the Contract is a condition of the Contract.

Confirmed

LICENSE NUMBER*

Please attach a copy below

County Tax# 278-233858/ Pompano Beach Tax #BTR2025-797

LICENSE*

Attach certificate of competency, state registration and any other applicable licenses.

County_Tax.pdf
city_license.jpg

FEDERAL TAX ID#*
27-2749016

CRIMINAL BACKGROUND SCREENING*

Please download the below documents, complete and have notarized. An online notarization option will be provided for you when responding.

- [Criminal Background Screeni...](#)

criminal_background.pdf

DEBARMENT CERTIFICATION*

49 CFR Part 29- Appendix B

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION--LOWER TIER COVERED
TRANSACTIONS

Instructions for Certification

1. By signing and submitting this proposal, the prospective lower tier participant is providing the certification set out below.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or had become erroneous by reason of changed circumstances.

4. The terms covered transaction, debarred, suspended, ineligible, lower tier covered transaction, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meaning set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this proposal that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is proposed for debarment under 48 CFR Part 9, Subpart 9.4, debarred, suspended, declared ineligible, or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this proposal that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction," without modification, in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not proposed for debarment under 48 CFR Part 9, Subpart 9.4, debarred, suspended, ineligible, or voluntarily excluded from covered transactions, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the List of Parties Excluded from Federal Procurement and Non-procurement Programs.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions: if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is proposed for debarment under 48 CFR part 9, subpart 9.4, suspended, debarred, ineligible, or voluntary excluded from participation in this transaction, in addition to other remedies available to the Federal Government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, INELIGIBILITY AND VOLUNTARY EXCLUSION-LOWER TIER COVERED TRANSACTIONS

(1) The prospective lower tier participant certifies, by submission of this proposal, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any Federal department or agency.

(2) Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Confirmed

PUBLIC ENTITY CRIMES*

Please download the below documents, complete and have notarized. An online notarization option will be provided for you when responding.

- [Public Entity Crimes.pdf](#)

public_entity_crimes.pdf

public_entities_pg_2.pdf

BID FORM ACKNOWLEDGEMENT*

In order to be considered for this project, **the Bidder shall** have successfully completed a minimum of three (3) projects of similar scope and complexity over the past five (5) years, in the State of Florida, and must be able to document the required experience.

- A. The Bidder proposes and agrees, if this Bid is accepted, to enter into a Contract with the City to perform and furnish all Work as specified herein for the Contract Price and within the Contract Period indicated in this Bid.
- B. This Bid will remain subject to acceptance for ninety (90) days after the day of Bid opening. Bidder will sign and submit the necessary documents required by the City within fifteen (15) days after the date of City's Notice of Tentative Award.
- C. In submitting this Bid, Bidder represents, as more fully set forth in the Contract, that
 1. Bidder has examined the Bid Documents, including any addenda issued all of which are hereby acknowledged;
 2. Bidder has familiarized itself with the nature and extent of the Bid Documents, locality, and all local conditions and laws and regulations that in any manner may affect cost, progress, performance or furnishing of the Work.

- 3. Bidder has given the City written notice of all conflicts, errors or discrepancies that it has discovered in the Bid Documents and the written resolution thereof by the City is acceptable to Bidder.
- D. Bidder proposes to furnish the Work in conformity with the Specifications and at the Bid Prices referenced below in the Schedule of Bid Prices. The Bid Prices quoted have been checked and certified to be correct. Said Bid Prices are fixed and firm and shall be paid to Bidder for the successful completion of its obligation as specified in the Bid Documents.
- E. It is the intent of the City to award this bid to the lowest responsible and responsive Bidder. The City reserves the right to accept or reject any or all bids and to waive any informality concerning the bids when such rejection or waiver is deemed to be in the best interest of The City of Lauderdale Lakes. The City reserves the right to award the bid on a split order basis, lump sum or individual item basis unless otherwise stated.
- F. Contractor shall furnish all labor, materials, and equipment and perform all the necessary Work in the manner and form provided in the Contract Documents.
- G. Bidder accepts the provisions of the Contract as to liquidated damages in the event of failure to complete the Work on time.

Confirmed

PRICE TABLES

Line Item	Description	Quantity	Unit of Measure	Unit Cost	Total
1	Full-service production, collation, addressing preparation, and delivery for the Lakes News Quarterly Magazine (includes residential and business mailing copies)	13,430	EA	\$1.326	\$17,808.18
2	Additional printed copies of the Lakes News Quarterly Magazine delivered to City Hall (increments of 250)	250	BATCH	\$1.019	\$254.75
TOTAL					\$18,062.93



City of Lauderdale Lakes
4300 NW 36th Street
Lauderdale Lakes, Fl., 33319

Department of Financial Services
Phone: (954) 535-2828
Fax: (954) 535-1892

ADDENDUM No. 1

ADDENDUM NO. 1

ITB NO.: 26-3410-27B

**TITLE: Lakes News Printing and Mailing
(2nd Re-Bid)**

ITB CLOSING DATE: March 26th, 2026 @ 10:00AM

DATE: March 19th, 2026

NUMBER OF PAGES: 2

This Addendum to the contract documents is issued to provide additional information and clarification to the original solicitation requirements and is hereby declared a part of the original contract documents. In case of conflict, this Addendum shall govern. Bidders shall acknowledge receipt of this Addendum by signature of this form to be included with their intended Bid submission. Failure to sign and provide with bid submission shall deem your company as non-responsive.

Clarifications & Announcements:

Mandatory Pre-Bid Conference Sign-in Sheet @ 11:00 AM

Project Title: ITB26-3410-27B Lakes News Printing and Mailing (2nd Re-Bid)
Date: 03/12/2026

	Company/Representative	Signature/Email	Phone #
1	Minteman Press	<i>Officer V. J. ...</i> minteman.pompano@yahoo.com	954-942-4200
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			

1

Questions & Answers:

Q1:

Why is there a (2nd Re-Bid)? Were there no bid submittals on the first ITB?

A1:

The original Lakes News solicitation received incomplete responses from all vendors and were all deemed non-responsive. The first re-bid received no bids.

Q2:

Hello, are you requiring the complete magazine to be Flood UV Coated or just the cover? Will Gloss Aqueous Coating be acceptable?

A2:

Yes- providing it matches or exceeds the magazine sample provided.



City of Lauderdale Lakes
4300 NW 36th Street
Lauderdale Lakes, Fl., 33319

Department of Financial Services
Phone: (954) 535-2828
Fax: (954) 535-1892

Q3:

Can the mailing list be provided so that postage can be determined and included in the bid

A3:

Yes. Please see in the attachments.

Q4:

At the pre-bid conference, the specifications were changed to include UV coating only on the outside cover. This however will prevent the mailing information to be printed as the ink will not stick to the UV coating. The specs should have just glossy paper without any additional coating so that we can utilize the mailing panel

A4:

Full gloss will work

Q5:

Are the two one-year renewals at the option of the city only or at the option of both the city and the vendor? Are you asking for pricing to remain the same except for paper and postage for 5 years?

A5:

The two one-year renewals options will be initiated by the city, but must be accepted or rejected by the vendor before moving forward. Price remains fixed for the initial term (3yrs). Only changes allowed during this term will be for paper and postage, of which evidence must be provided to prove. Other rate changes are subject to approval, AFTER the initial term

ALL ELSE REMAINS THE SAME

ACKNOWLEDGED BY:

Minuteman Press

COMPANY NAME

Gloria Y. Jacaruso *Gloria Jacaruso*

SIGNATURE/DATE

Gloria Y. Jacaruso 3/25/26

PRINTED NAME

CITY OF LAUDERDALE LAKES

**Aazam Piprawala, CERT SCM
Procurement Administrator,
Financial Services**

TAB 1
Qualification Statement

TAB 1 QUALIFICATION STATEMENT

Completed on line

TAB 2
Statement of Capabilities

TAB 2 STATEMENT OF CAPABILITIES

Minuteman Press has the capability to print and mail the city's newsletter on a quarterly basis. Once we receive the artwork from the city, our art department will review it to ensure the color and quality and a printed proof will be produced and reviewed by our staff prior to being given to the city. Any recommendations for changes that will correct or enhance the artwork will be addressed with the city's representative. Final changes will be made and another proof will be provided to the city, if needed. Once the final artwork is signed off by the city, printing will commence. The overs will be delivered to the city and the newsletters to be mailed will be processed for mailing and delivered to the post office.

Throughout this process, our staff will pay close attention to the quality of the product, reviewing content, color and final outcome by producing a finished product to ensure all pages fold correctly and cutlines are in the proper place.

This proposal shall remain in effect for 90 days from the date of bid opening.



Gloria Y. Jacaruso, President Minuteman Press Pompano Beach

TAB 3
Key Personnel / Project
Management Team

Tab 3 KEY PERSONNEL/PROJECT MANAGEMENT TEAM

The Minuteman Press Pompano Beach team designated for the City of Lauderdale Lakes includes the following:

Gloria Jacaruso – President

Gloria holds a B.S. degree in Journalism from the University of Florida. Prior to owning Minuteman Press, her career includes work as a reporter for the Sun-Sentinel newspaper, vice-president of a local public relations firm, contractor for the U.S. Department of Transportation, Director of Marketing and Public Affairs for the South Florida Regional Transportation Authority (Tri-Rail) and marketing manager for Royal Caribbean and Celebrity Cruises.

Her background in writing and producing marketing materials adds a significant benefit to her printing customers as she regularly makes recommendations to customers for more effective and cost-effective marketing products.

Gloria is involved in the day-to-day operations of the business, meeting with customers, preparing cost quotes, dealing with suppliers and resolving any issues. Her philosophy has always been to hire the best employees and produce only the highest quality work.

Gloria and Minuteman Press are proud to be involved in many community organizations. She serves as a trustee of the Royal Dames of Cancer Research (which donates funds to Nova Southeastern University for cancer research), is a trustee member of the Pompano Beach Chamber of Commerce and assists many not-for-profit organizations including Habitat for Humanity of Broward County, the Urban League, In Jacob's Shoes, The Moose Lodge of Deerfield Beach, South Florida Wellness Network, Pompano Beach Elks, Blanche Ely High School, the Sample McDougald House, St. Coleman Italian Festival and many community events sponsored by the City of Pompano Beach.

Gloria will meet regularly with representatives of the city to discuss this project and will review the job before printing and make recommendations if needed.

Anthony Jacaruso -- Customer Service Representative

Anthony began working at Minuteman Press Pompano Beach while in high school. He continued learning the printing business while working at a Minuteman Press and a large commercial printer while attending college in Orlando. Anthony will be available to assist with this project as needed. *Anthony will be the lead customer service representative for the City of Lauderdale Lakes.*

James Costa – Customer Service Representative

Jim joined the Minuteman Press Pompano Beach team two years ago after having worked at another Minuteman Press location. Jim brings to the team more than 35 years of print industry customer service. *Jim will be a back-up customer service representative for the City of Lauderdale Lakes.*

Michael Moyer – Production Manager

Michael began his career at Minuteman Press Pompano Beach as a driver. He quickly advanced to become the production manager. Michael oversees the printing of all paper products and signs. *He will be the lead person in production for the City of Lauderdale Lakes.*

Thomas Baier – Bindery

Following a lifelong career in construction in Chicago, Tom moved to South Florida and learned bindery at another Minuteman Press location. He moved to Minuteman Press Pompano Beach five years ago and oversees all bindery including cutting, folding, laminating, perforating, booklet making, padding and numbering. *He will be the key person responsible for the finishing of products for the city of Lauderdale Lakes.*

Monique Miranda – Customer Service Assistant

Monique began working at Minuteman Press Pompano Beach 8 years ago as an assistant in the bindery department. She has since become a full-time employee handling customer calls and walk-in customers. She is proficient in Spanish and is responsible for printing on the wide format printer in addition to assisting in bindery as needed. *Monique will keep City of Lauderdale Lakes employees informed regarding the status of the job.*

Dawn Smith – Graphic Designer

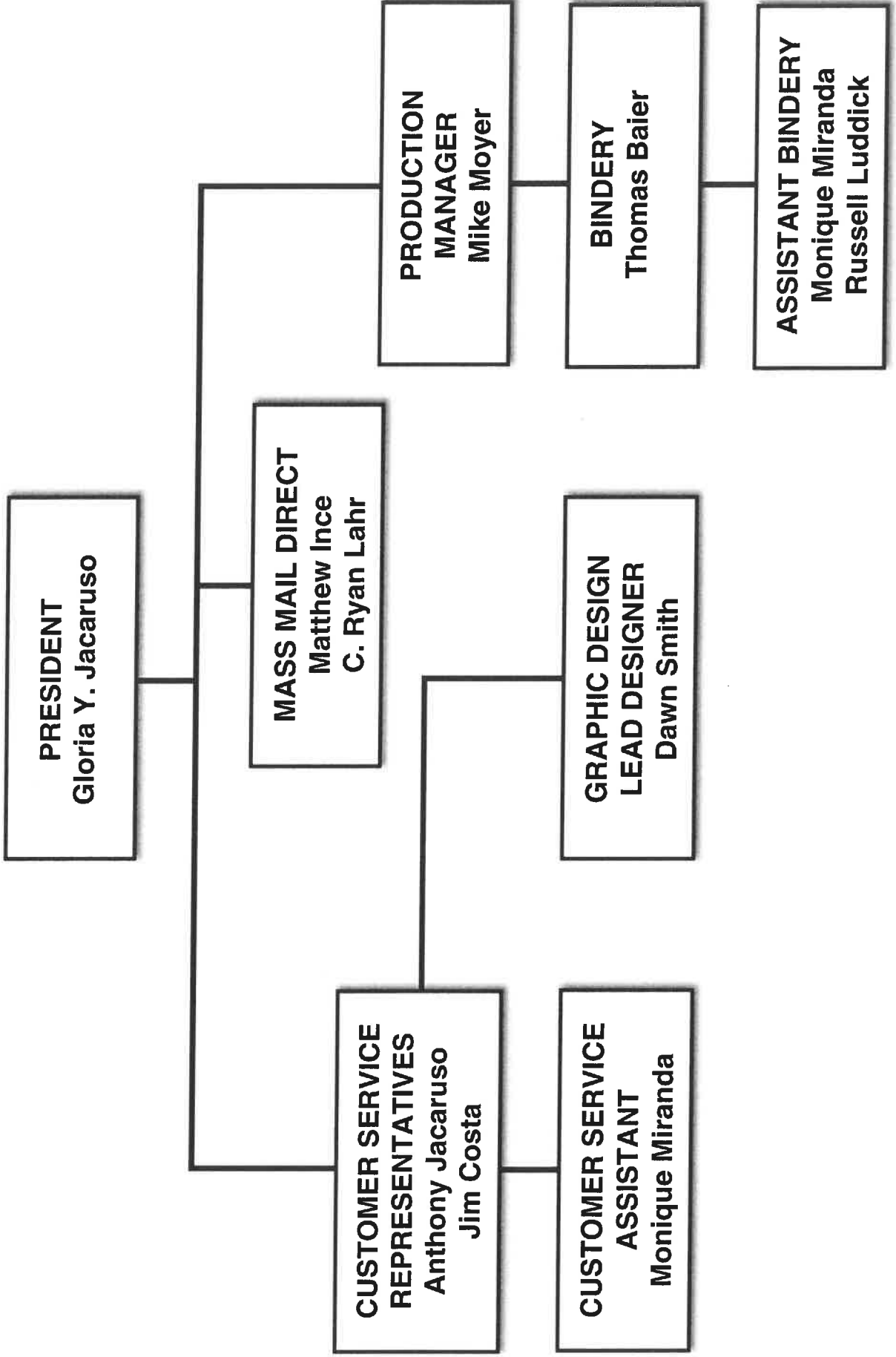
With more than 30 years experience in graphic design in the printing industry, Dawn brings an expertise in art design. *Dawn will review the city-supplied artwork for quality and technical accuracy before proofs are printed.*

Daily staff meetings are held to review deadlines and to ensure each person on the team is familiar with the job and its status. Our proprietary software provides accurate tracking of each job by number and status as well. Customer complaints are first addressed by customer service representatives and, if necessary, forwarded to the president for

resolution. It is our company philosophy that our job is to produce the highest-quality products that reflect the image of our customer. To that end, each employee is tasked with checking quality at each step of the process.

Most of the challenges that our team is faced with revolve around deadlines. We understand that cities in particular face emergency situations especially when faced with hurricane preparedness and other untimed events. Our team has always performed, working extra hours if needed, to meet our customers' deadlines.

MINUTEMAN PRESS ORGANIZATIONAL CHART



TAB 4
Specific Related Experience
of the Firm

TAB 4 SPECIFIC RELATED EXPERIENCE OF THE FIRM

Each of these jobs were printed by Minuteman Press Pompano Beach, mailing prep was provided by our subcontractor Mass Mail Direct.

600 MILLION DOGS NON-PROFIT MAILING

Minuteman Press Pompano Beach has printed and mailed annually for the past 5 years for this national non-profit organization. The mailing includes approximately 7,000 addresses and includes:

Full photo front and back window envelopes

Personalized multi-page letter with barcoding

Reply card with variable data showing past donations and recommendations for current donations

General information sheets

Pre-paid reply envelope coded to customer's name

This mailing involves hand-matching the personalized letter with the personalized reply and envelope and hand stuffing to ensure accuracy.

In order to properly prepare this mailing, our subcontractor, Mass Mail Direct, ran the list through the USPS NCOA software to update addresses and take out unusable ones and provided us with an excel file that included barcode information for each recipient. Our staff printed, hand-matched, stuffed and sealed the envelopes and delivered them to Mass Mail Direct for them to sort, prepare paperwork and deliver to the post office as bulk mail.

Our staff pays very close attention to every detail of this job as each piece is personalized and must stay in order. We have successfully completed this job each year for the past five years. Last completed 11/2025

CITY OF POMPANO BEACH UTILITIES DEPARTMENT

Minuteman Press Pompano Beach provides mailing services to the City of Pompano Beach's Utilities Department. Among the last mailings were:

A mailing of 15,375 postcards to city residents regarding water rates 11/2024

A second mailing of 15,375 postcards to city residents regarding water rates 12/ 2024

A 2,000 piece mailing of Your 2024 Reuse Water Consumer Confidence Report 2/2025

A second 2,000 piece mailing of Your 2024 Reuse Water Consumer Confidence Report
3/2025

A 2,000 piece mailing of 2025 Reuse Water Consumer Confidence Report 12/2025

HABITAT FOR HUMANITY OF BROWARD

Printing and mailing of 8,525 personalized letters, response card and response envelope.
3/2025

Additionally, Minuteman Press Pompano Beach prints and mails bulk and Every Door Direct Mail projects on a continuous basis for realtors and other business owners.

CLIENT REFERENCES:

Habitat for Humanity Broward County

Denyse Peterson

denyse@habitatbroward.org

City of Pompano Beach Utilities Department

Aliya Muktadier

Aliya.muktadier@copbfl.com

600 Million Dogs

Lisa Milchman

amy@600milliondogs.org

TAB 5
Current Workload

TAB 5 CURRENT WORKLOAD

City of Lauderdale Lakes

Citywide Printing Services

3/1/26- 3/1/29 \$50,000

Printing of call cards, brochures, flyers, posters, banners, annual reports and informational pamphlets.

City of Pompano Beach Parks & Recreation

Open Purchase Order for event materials

2/20/25 \$6,395.00

Printing of brochures, rack cards and banners for events.

City of Pompano Beach Cultural Center

10/14/25 – 9/30/26 \$25,000

Printing of brochures, rack cards, signs, banners, window clings and reports.

City of Pompano Beach Fire Administration

10/1/25 – 9/30/26 \$5,000

Printing of training materials, business cards, signs and informational pamphlets.

Florida Department of Transportation District IV

Open purchase order no ending date

Scanning of blueprints and storage onto flashdrive

Most work from the City of Pompano Beach comes from outside these purchase orders and are handled on an individual basis. We typically print for the City Manager's Office, CRA,

Solid Waste & Recycling, Aquatics, Human Resources and Utilities. The work is coordinated by two customer service representatives and produced by the production manager and bindery department along with other daily jobs.

TAB 6
Cost Schedule

Quantity	Unit of Measure	Unit Cost	Total
13430 EA		\$1.326	\$17,808.18
250 BATCH		\$1.019	\$254.75
			\$18,062.93

TAB 7
Attachments

CERTIFICATE
(For Corporation)

I HEREBY CERTIFY that a meeting of the Board of Directors of Glorified PRINTING, Inc., a corporation under the laws of the State of Florida, held on March 20, 2026, ~~2025~~, the following resolution was duly passed and adopted:

"RESOLVED, that Gloria Jacaruso, as PRESIDENT of the Corporation, is hereby authorized to execute the Bid Form dated March 25, 2026, ~~2025~~, ~~2026~~ between the City of Lauderdale Lakes, Florida, and this Corporation, and that the execution thereof, attested by the Secretary of the Corporation and with corporate seal affixed, shall be the official act and deed of this Corporation".

I further certify that said resolution is now in full force and effect.

IN WITNESS WHEREOF, I have hereunto set my hand this 19 day of March, ~~2025~~, 2026.

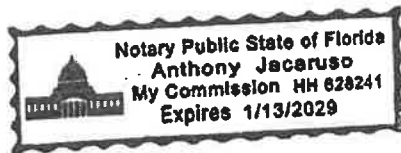
Gloria Jacaruso
Secretary

STATE OF FLORIDA

COUNTY OF Broward

Sworn to and subscribed before me by means of physical presence or online notarization on this 23 day of March, 2025 by Anthony Jacaruso who is personally known to me or who has presented the following type of identification:

Drivers license



[Signature]
Signature of Notary Public, State of Florida

Notary seal (stamped in black ink)
OR
Printed, typed or stamped name of Notary and
Commission Number

State of Florida

Department of State

I certify from the records of this office that MINUTEMAN PRESS is a Fictitious Name registered with the Department of State on August 21, 2025.

The Registration Number of this Fictitious Name is G25000103801.

I further certify that said Fictitious Name Registration is active.

I further certify that this office began filing Fictitious Name Registrations on January 1, 1991, pursuant to Section 865.09, Florida Statutes.

*Given under my hand and the Great Seal of
Florida, at Tallahassee, the Capital, this the
Twenty Second day of August, 2025*




Secretary of State

EQUIPMENT LIST

Minuteman Press maintains an array of equipment capable of providing all printing needs for our customers, including:

Konica-Minolta 12000

Konica-Minolta 7090

Heidelberg Polar cutter

Duplo booklet maker

Rollem for scoring/perforating/numbering

HP wide format

Roland TruVis wide format

Fusion

Baum folder

Titan 2

laminator

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.
GLORIFIED PRINTING, INC.

2 Business name/disregarded entity name, if different from above
MINUTEMAN PRESS OF POMPANO BEACH

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC

C Corporation

S Corporation

Partnership

Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ _____

Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ _____

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):

Exempt payee code (if any) _____

Exemption from FATCA reporting code (if any) _____

(Applies to accounts maintained outside the U.S.)

5 Address (number, street, and apt. or suite no.) See instructions.
51 N. FEDERAL HIGHWAY

6 City, state, and ZIP code
POMPANO BEACH, FL 33062

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type.
See Specific Instructions on page 3.

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
or									
Employer identification number									
2	7		2	7	4	9	0	1	6

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here Signature of U.S. person ▶ Date ▶ 2/8/23

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (Interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

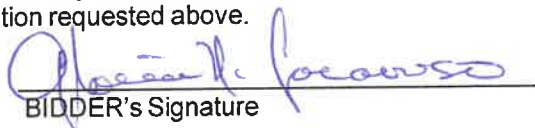
If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.

SUB-CONTRACTORS:

Name	License#	Duties	Contract Amount \$	% of Contract
Mass Mail Direct	27-4641057	Bulk mailing	5939.47	5.2%

The Bidder acknowledges and understands that the information contained in response to this Qualification's Statement shall be relied upon by City in awarding the contract and such information is warranted by Bidder to be true. The discovery of any omission or misstatement that materially affects the Bidder's qualifications to perform under the contract shall cause the City to reject the Bid, and if after the award, to cancel and terminate the award and/or contract.

The Bidder also acknowledges that all information listed above may be checked by the City and authorizes all entities or persons listed above to answer any and all questions. Bidder hereby indemnifies the City and persons or entities listed above and hold them harmless from any claim arising from such authorization or the exercise thereof, including the dissemination of information requested above.


BIDDER's Signature

GLORIA V. JACARUSO
(Print or Type Name)

3/25/26
Date

Principal Materials Manufacturer and Subcontractors. The Bidder who proposes to perform Work per the project scope is submitting this Bid Form. The Schedule of Bid Prices shown on the preceding pages(s) has been calculated and tabulated using basic material prices. The following is a list of material manufacturers and subcontractors whose materials and services said Bidder proposes to furnish and utilize if awarded a Contract for the Work specified herein. It is understood that the following list is not complete, but includes the names of manufacturers of the principal components and subcontractors supplying principal services to said project. It is also understood that if awarded a Contract, the Bidder will furnish the materials of the manufacturers and utilize the services of the subcontractors stated herein and that if for any reason whatsoever Bidder wishes to substitute materials or subcontractors, Bidder shall request permission in writing from the City stating fully the reason for making such a request prior to ordering same.

All manufacturers or their authorized vendors have been made aware of all the appropriate portions of the Bid Documents and agree that their materials will meet all of the requirements stated therein and deliveries will be scheduled so as not to impede the progress of the Work.

Materials:

Item	Manufacturer
100# gloss text paper	Varies by availability
:	_____
:	_____
:	_____
:	_____
:	_____
:	_____
:	_____
:	_____

NON-COLLUSION AFFIDAVIT

STATE OF FLORIDA

COUNTY OF BROWARD

GLORIA Y. JACARUSO being first duly sworn, deposes and says that

1. Bidder _____ is PRESIDENT the
(Owner, Partner, Officer, Representative or Agent)

2. Bidder is fully informed respecting the preparation and contents of the attached Bid and of all pertinent circumstances respecting such Bid;

3. Such Bid is genuine and is not a collusive or sham Bid;

4. Neither the said Bidder nor any of its officers, partners, owners, agents, representative, employees or parties in interest, including this affidavit, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Bidder, firm or person to submit a collusive or sham Bid in connection with the Contract for which the attached Bid has been submitted; or to refrain from bidding in connection with such Contract; or have in any manner, directly or indirectly, sought by agreement or collusion, or communications, or conference with any Bidder, firm, or person to fix the price or prices in the attached Bid or any other Bidder, or to fix any overhead, profit, or cost element of the Bid Price or the Bid Price of any other Bidder, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against City, or any person interested in the proposed Contract;

5. The price of items quoted in the attached Bid are fair and proper and are not tainted by collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, owners, employees or parties in interest.

Gloria Y. Jacaruso
BIDDER's Signature

GLORIA Y. JACARUSO
(Print or Type Name)

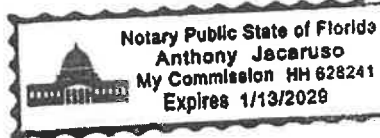
Sworn to (or affirmed) and subscribed before me via physical presence OR online notarizations this 23rd day of March, 2026.

By Anthony Jacaruso

Personally known _____ OR produced identification Drivers License

Type of identification produced: Drivers License

[Signature]
Signature of Notary Public, State of Florida



Notary seal (stamped in black ink)
OR Printed, typed or stamped
name of Notary and Commission
Number



100 W. Atlantic Blvd Pompano Beach, FL 33060
 Phone: 954.786.4668 / 954.786.4633 Fax: 954.786.4666

City of Pompano Beach
 Department of Development Services
 Business Tax Receipt Division

Business Tax Receipt (BTR)
 (Initial Application) (Part 2)
 BTR-2025-797

Application for Business Tax Receipt
 BTR Account #: 4484550

Name of Business (DBA):	GLORIFIED PRINTING INC		
Corporation Name:	GLORIFIED PRINTING INC	Federal ID #:	272749016
Facility Name:	MINUTEMAN PRESS		
Type of Ownership:	Corporation <input checked="" type="checkbox"/>	Partnership <input type="checkbox"/>	Sole Proprietor <input type="checkbox"/> LLC <input type="checkbox"/>
Business Street Address:	43 N Federal Hwy		
Business Phone #:	954-942-4300	Date business opened:	03/01/2024
E-Mail Address:	minuteman.pompano@yahoo.com		
Business Mailing Address:	43 N. Federal Hwy, Pompano Beach, FL 33062		
Owner's Name:	JACARUSO, GLORIA Y	SSN # (if known):	
Owner's Street Address:	43 N FEDERAL HIGHWAY	POMPANO BEACH FL	33062
Applicant Name:	Gloria Jacaruso		
Owner's Phone #:		Applicant's Phone #:	954-942-4300
Number of Employees:	3.0	Square Feet Occupied:	1000.0

Please describe the nature of your business and any and all conduct or activity of the business:

Small scale commercial printing and copying

BTR Classifications / Calculations

License #:	25-118554	26-118554		
Business Category:	Printing	Printing		
Classification Number:	137-000	137-000		
Administrative Fee:				
Facility Fee:	\$63.82	\$25.53		
Business Tax Fee:	\$127.63	\$127.63		
Transfer Fee:				
Sub Total (per License):	\$191.45	\$153.16		

BTR Staff:	Jaclyn Mascjedec
BTR Staff Phone #:	(954) 786-4668

City of Lauderdale Lakes

CRIMINAL BACKGROUND SCREENING

CONTRACT TITLE: _____

CONTRACTOR'S NAME Glorified Printing, Inc dba Hinderman Press

Date: 3/21/2026

By signing this form, I am swearing or affirming that all individuals providing services to CITY or BIDDER under the Agreement on CITY facilities have been background-screened in accordance with the background screening requirements set forth in the Bid Documents and each has been deemed eligible by CONTRACTOR or BIDDER to provide services as described in the CONTRACT. The information contained in this Affidavit is up to date as of the date this Affidavit is furnished to CITY's Contract Administrator per the requirements of the CONTRACT.

All individuals providing services to CITY under the CONTRACT on CITY facilities are listed below under categories 1 and 2 below. Each individual shall be identified by name, birth date and date deemed eligible and shall fall into one (1) of the following categories:

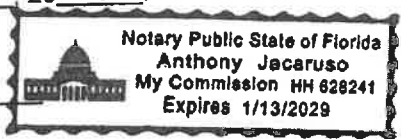
- 1. Previously screened and deemed eligible. (Insert list of individuals)
- 2. New Individuals screened and deemed eligible. (Insert list of individuals)
- 3. Individuals no longer providing services for Contractor/BIDDER on CITY facilities under the CONTRACT. (Insert list of individuals)

[Signature]
Signature of Affiant STATE OF FLORIDA)

COUNTY OF BROWARD

Sworn to and subscribed before me this 23rd day of March 2026.

My commission expires _____ Signature Notary Public, State of Florida



My signature, as Notary Public, verifies the Affiant's identification has been validated by

[Signature]

City of Lauderdale Lakes

PUBLIC ENTITY CRIMES

SWORN STATEMENT PURSUANT TO SECTION 287.133(3) (a),

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to City of Lauderdale Lakes, Florida by GLORIA Y. JACARUSS, PRESIDENT (name and title of individual) For Clarified PRINTING INC dba Nicoteman Press (name of entity) whose business address is 51 N. Federal Hwy, Pompano Beach, FL 33062 and (if applicable) its Federal Employer Identification Number (FEIN) is 27-2749016 (If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement: _____).

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any bid or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.

3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1) (b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or no lo contendere.

4. I understand that an "affiliate" as defined in Paragraph 287.133(1) (a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime; or
2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.

5. I understand that a "person" as defined in Paragraph 287.133(1) (e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which bids or applies to bid on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. [Indicate which statement applies]

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity,

nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

____ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been a subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. [Attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.

By *Anthony J. Jacaruso*

STATE OF FLORIDA

COUNTY OF BROWARD

Sworn to and subscribed before me by means of physical presence or online notarization on this 23 day of March, 2025 by Anthony Jacaruso who is personally known to me or who has presented the following type of identification:

Drivers License

Anthony J. Jacaruso
Signature of Notary Public, State of Florida
Anthony Jacaruso
My Commission HH 828241
Expires 1/13/2029

Notary seal (stamped in black ink)
OR
Printed, typed or stamped name of Notary and Commission Number

Part E — USPS Marketing Mail — Nonautomation Flats

Flats 4 oz. (0.25 lbs.) or less				Subtotal Postage	Discount Total*	Total Postage
Entry	Price Category	Price	No. of Pieces			
E1	None 5-Digit	0.869				
E2	None 3-Digit	1.046				
E3	None ADC	1.110				
E4	None Mixed ADC	1.220	37	45.1400		45.1400
E5	DSCF 5-Digit	0.831				
E6	DSCF 3-Digit	1.008				
E7	DSCF ADC	1.072				

Flats Over 4 oz. (0.25 lbs) but less than 16 oz. (1lbs)										
Entry	Price Category	Piece Price	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total*	Total Postage
E8	None 5-Digit	0.723			0.745					
E9	None 3-Digit	0.900			0.745					
E10	None ADC	0.964			0.745					
E11	None Mixed ADC	1.074			0.745					
E12	DSCF 5-Digit	0.723			0.433					
E13	DSCF 3-Digit	0.900			0.433					
E14	DSCF ADC	0.964			0.433					

* Promotions, incentives and other discounts

E15 **Part E Total (Add lines E1-E14)** \$ 45.1400

SCF Pallet Discount

E16 DISPLAY ONLY 5-Digit Nonautomation Flats-Number of Pieces that Comply: x 0.032 = \$
 E17 DISPLAY ONLY 3-Digit Nonautomation Flats-Number of Pieces that Comply: x 0.032 = \$

Catalog Incentive*

E18 DISPLAY ONLY Nonautomation Flats - Number of Eligible Pieces: x = \$

*This mailing contains pieces that meet the requirements for the Catalog Incentive.

Part F — USPS Marketing Mail — Carrier Route Flats

Flats 4 oz. (0.25 lbs.) or less

Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Total Postage
F1	None Saturation**	0.290				
F2	None HD Plus	0.351				
F3	None HD	0.418				
F4	None Basic	0.501				
F5	DSCF Saturation**	0.252				
F6	DSCF HD Plus	0.313				
F7	DSCF HD	0.380				
F8	DSCF Basic	0.463				
F9	DDU Saturation**	0.241	12,190	2,937.7900	242.4660	2,695.3240
F10	DDU HD Plus	0.302				
F11	DDU HD	0.369	753	277.8570	18.4800	259.3770
F12	DDU Basic	0.452	441	199.3320	12.6480	186.6840
F13	Detached Address Label	0.080				
F14	Plus One	0.120				

Flats EDDM 4 oz. (0.25 lbs.) or less**

Entry	Price Category	Price	No. of Pieces	Subtotal Postage	Discount Total*	Total Postage
F15	None Saturation	0.291				
F16	DSCF Saturation	0.253				
F17	DDU Saturation	0.242				

Flats Over 4 oz. (0.25 lbs) but up to 24 oz. (1.50 lbs)

Entry	Price Category	Piece Price	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total*	Total Postage
F18	None Saturation**	0.165			0.710					
F19	None HD Plus	0.227			0.710					
F20	None HD	0.293			0.710					
F21	None Basic	0.376			0.710					
F22	DSCF Saturation**	0.165			0.398					
F23	DSCF HD Plus	0.227			0.398					
F24	DSCF HD	0.293			0.398					
F25	DSCF Basic	0.376			0.398					
F26	DDU Saturation**	0.165			0.307					
F27	DDU HD Plus	0.227			0.307					
F28	DDU HD	0.293			0.307					
F29	DDU Basic	0.376			0.307					
F30	Detached Address Label	0.080								
F31	Plus One	0.120								

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

* Full Service Intelligent Mail, promotions, incentives and other discounts

** Full Service Intelligent Mail Option Not Available

Part F continued next page

Part F — Carrier Route Flats — Continued

Flats EDDM Over 4 oz. (0.25 lbs) but less than 16 oz. (1 lbs)**

Entry	Price Category	Piece Price	No. of Pieces	Pieces Subtotal	Pound Price	Pounds	Pounds Subtotal	Subtotal Postage	Discount Total*	Total Postage
F32	None Saturation	0.166			0.710					
F33	DSCF Saturation	0.166			0.398					
F34	DDU Saturation	0.166			0.307					

For affixed postage mailings as described in DMM 243, compute and enter the price for each piece in the Amount Affixed column, multiply by No. of Pieces and total in the Total column.

* Full Service Intelligent Mail, promotions, incentives and other discounts

** Full Service Intelligent Mail Option Not Available

F35

Part F Total (Add lines F1 — F34) \$ **3,141.3850**

Delivery Sort Container Discount

F36 DISPLAY ONLY	Saturation Flats - Number of Pieces that Comply	11,546	x	0.021	=	\$	242.4660
F37 DISPLAY ONLY	EDDM Flats - Number of Pieces that Comply		x	0.021	=	\$	
F38 DISPLAY ONLY	High Density Plus Flats - Number of Pieces that Comply		x	0.027	=	\$	
F39 DISPLAY ONLY	High Density Flats - Number of Pieces that Comply	560	x	0.033	=	\$	18.4800
F40 DISPLAY ONLY	Basic Carrier Route Flats - Number of Pieces that Comply	372	x	0.034	=	\$	12.6480

SCF Pallet Discount

F41 DISPLAY ONLY	Saturation Flats - Number of Pieces that Comply		x	0.006	=	\$	
F42 DISPLAY ONLY	EDDM Flats - Number of Pieces that Comply		x	0.006	=	\$	
F43 DISPLAY ONLY	High Density Plus Flats - Number of Pieces that Comply		x	0.017	=	\$	
F44 DISPLAY ONLY	High Density Flats - Number of Pieces that Comply		x	0.018	=	\$	
F45 DISPLAY ONLY	Basic Carrier Route Flats - Number of Pieces that Comply		x	0.026	=	\$	

Marriage Mail Incentive - 2 oz*

F46 DISPLAY ONLY	None Entry - Saturation Flats - Number of Eligible Pieces:		x		=	\$	
F47 DISPLAY ONLY	None Entry - EDDM Flats - Number of Eligible Pieces:		x		=	\$	
F48 DISPLAY ONLY	None Entry - High Density Plus Flats - Number of Eligible Pieces:		x		=	\$	
F49 DISPLAY ONLY	DSCF Entry - Saturation Flats - Number of Eligible Pieces:		x		=	\$	
F50 DISPLAY ONLY	DSCF Entry - EDDM Flats - Number of Eligible Pieces:		x		=	\$	
F51 DISPLAY ONLY	DSCF Entry - High Density Plus Flats - Number of Eligible Pieces:		x		=	\$	
F52 DISPLAY ONLY	DDU Entry - Saturation Flats - Number of Eligible Pieces:		x		=	\$	
F53 DISPLAY ONLY	DDU Entry - EDDM Flats - Number of Eligible Pieces:		x		=	\$	
F54 DISPLAY ONLY	DDU Entry - High Density Plus Flats - Number of Eligible Pieces:		x		=	\$	

* This mailing qualifies for Marriage Mail Incentive, each non-identical piece weight mailpiece is 2 oz or less in weight with 4 or more advertisers.

Catalog Incentive**

F55 DISPLAY ONLY	Saturation Flats - Number of Eligible Pieces		x		=	\$	
F56 DISPLAY ONLY	High Density Plus Flats - Number of Eligible Pieces		x		=	\$	
F57 DISPLAY ONLY	High Density Flats - Number of Eligible Pieces		x		=	\$	
F58 DISPLAY ONLY	Basic Carrier Route Flats - Number of Eligible Pieces		x		=	\$	
F59 DISPLAY ONLY	EDDM Flats - Number of Eligible Pieces		x		=	\$	

** This mailing contains pieces that meet the requirements for the Catalog Incentive.

Full Service Intelligent Mail Option

F60 DISPLAY ONLY	Flats - Number of Pieces that Comply:		x	0.005	=	\$	
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Paper Cost

100# gloss text Polar Bear

27,000 sheets

24 x 36

\$182.7 per 1,000 sheets

MacPapers

Item #: 023895 Vendor Item #: 023895

Brand: POLAR BEAR TEXT - SKIDS
Packing: 549.45/CWT, 5.49/LBS, 1000/M, 1/SHT, 7000/SKD
Weight: 100 LB
Size: 24 x 36
Color: White

Price Bracket

Base* 182.7/M

Item Price

Price	UOM	Est. Total
\$ 182.7	M	\$ 182.70

Inventory Breakdown

On The Floor (MIA)	7,000 SHT
Shuttle (1-2 Days)	119,000 SHT
Total Available*	126,000 SHT

Shuttle Breakdown

Jacksonville	35,000 SHT
Orlando	84,000 SHT