



CITY COMMISSION MEETING AGENDA

City Commission Chambers

January 13, 2026

7:00 PM

Please join the meeting via Zoom
<https://us06web.zoom.us/j/85604682947>

Please join the meeting via telephone:
1 305 224 1968 or 1 646 558 8656
Meeting ID: 856 0468 2947



Mayor Veronica Edwards Phillips - Vice Mayor Sharon Thomas
Commissioner Tycie Causwell - Commissioner Easton K. Harrison - Commissioner Karlene Maxwell-Williams



City of Lauderdale Lakes City Commission Meeting

Welcome to the City Commission Meeting

We are pleased that you have demonstrated an interest in the City of Lauderdale Lakes by attending a City Commission Meeting. We hope that you enjoy the meeting and will attend more of these meetings in the future.

GENERAL RULES AND PROCEDURES FOR PUBLIC PARTICIPATION AT CITY COMMISSION MEETINGS:

Please turn off or silence your cell phones. Any person requiring Auxiliary Aids and services must contact the City Clerk's Office at 954-535-2705 at least 24 hours prior to the meeting.

If you or someone you know is hearing or speech impaired, please call Florida Relay Service at 1-800-955-8770 or 8771.

- **Who May Speak** - Any individual who wishes to address the City Commission may do so providing it is accomplished in an orderly manner and in accordance with the procedures outlined in Sec. 2-54 (2) of the Code of Ordinances.
- **Petitions From the Public** - Per Section 2-54 of the Code of Ordinances, each person desiring to petition the City Commission will be allotted 5 minutes under the applicable order of business for the City Commission meeting. Petitions from the Public shall not exceed 30 minutes in aggregate time. The Mayor at his/her discretion may allow more time than the allotted time.
- **Speaking on items not on the Agenda** - Each person who wishes to address the City Commission must sign in with the City Clerk before 7:00 p.m. by completing the Petition from the Public form, located on the podium, outside of the City Commission Chambers.

The City Commission Meeting is a business meeting and as such, please conduct yourselves in a respectful and professional manner, both in tone of voice, as well as, choice of words.

Please direct your comments to the City Commission as a body through the presiding office and not to the audience or individual City Commissioner.

As your City Commission, we will abide by the debate and decorum rules which provides for each City Commissioner to speak 10 minutes at a time on each subject matter. After every Commissioner have spoken, the Mayor will provide for other comments.

The above represents a summarization of the rules and procedures as adopted by Ordinance. Copies of the Code Section related to rules and procedures are available from the City Clerk's office.



City of Lauderdale Lakes
Office of the City Clerk
4300 Northwest 36 Street - Lauderdale Lakes, Florida 33319-5599
(954) 535-2705 - Fax (954) 535-0573

- 1. CALL TO ORDER**
- 2. ROLL CALL**
- 3. INVOCATION AND PLEDGE OF ALLEGIANCE**
 - A. INVOCATION PROVIDED BY APOSTLE DR. SHARON BENNETT OF OVERCOMERS LIFE COMMUNITY CENTER**
 - B. PLEDGE OF ALLEGIANCE**
- 4. PROCLAMATIONS/PRESENTATIONS**
 - A. PROCLAMATION - RECOGNIZING NATIONAL BLOOD DONOR AWARENESS MONTH (SPONSORED BY VICE MAYOR THOMAS)**
- 5. APPROVAL OF MINUTES FROM PREVIOUS MEETING**
 - A. DECEMBER 22, 2025 CITY COMMISSION WORKSHOP MINUTES**
 - B. DECEMBER 23, 2025 CITY COMMISSION MEETING MINUTES**
- 6. PETITIONS FROM THE PUBLIC**
- 7. CONSIDERATION OF ORDINANCES ON SECOND READING**
- 8. CONSIDERATION OF ORDINANCES ON FIRST READING**
- 9. CONSIDERATION OF RESOLUTIONS ON CONSENT AGENDA**
 - A. RESOLUTION 2026-001 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING THE CITY'S CONTINUATION OF THAT CERTAIN COOPERATIVE (PIGGYBACK) CONTRACT ESTABLISHED BY THE CITY OF TAMARAC WITH WATERFIELD FLORIDA STAFFING, LLC D/B/A STAFFING CONNECTIONS, FOR SCHOOL CROSSING GUARD SERVICES, AND TO PARTICPATE IN THE EXTENSION OF SAID CONTRACT FROM JANUARY 1, 2026 THROUGH JULY 31, 2026, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED AND SIXTY FIVE THOUSAND AND NO/100 DOLLARS (\$165,000.00)**

This resolution approves the second extension of the City of Lauderdale Lakes' cooperative contract between the City of Tamarac and Waterfield Florida Staffing for School Crossing Guard services, extending services to July 31, 2026.
 - B. RESOLUTION 2026-002 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA, IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THE SOURCEWELL COOPERATIVE CONTRACT NO. 011124-UFC FOR "UNIFORMS WITH RELATED PRODUCTS AND SERVICES," FOR FIELD STAFF UNIFORMS AND CITY LOGO MATS, AWARDED TO UNIFIRST CORPORATION IN AN ANNUAL AMOUNT NOT TO EXCEED TWENTY THOUSAND AND NO/100 (\$20,000.00) PER FISCAL YEAR**

This resolution authorizes the Acting City Manager to utilize the Sourcewell Cooperative Contract 011124-UFC for "Uniforms with related products and services", for field staff uniforms and City logo mats, for which UniFirst Corporation participated and was the highest ranked vendor for RFP 011124 in an annual amount not to exceed \$20,000.00 per fiscal year.

C. RESOLUTION 2026-003 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING AND APPROVING AMENDMENT NO. 1 TO THE EXECUTED CONTRACT WITH ATC ENGINEERING INC. FOR THE NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT, ITB NO. 24-6310-03B, AS IS REQUIRED PURSUANT TO THE FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION AND THE FLORIDA RESILIENT PROGRAM

This resolution authorizes the Mayor and Acting City Manager to execute Amendment No. 1 to the Executed Agreement with ATC Engineering Inc., for ITB 24-6310-03B NW 49th Avenue Roadway and Drainage Improvement Project by including "Attachment 8" as part of the contract.

10. CONSIDERATION OF RESOLUTIONS ON REGULAR AGENDA

A. RESOLUTION 2026-004 APPROVING FISCAL YEAR 2026 MAYOR AND CITY COMMISSIONER INITIATIVES

This resolution approves the FY 2026 Mayor and City Commissioner initiatives.

B. RESOLUTION 2026-005 CANCELLING THE JANUARY 26, 2026 CITY COMMISSION WORKSHOP AND THE JANUARY 27, 2026 CITY COMMISSION MEETING DUE TO THE CITY COMMISSION ATTENDING THE 2026 ANNUAL BROWARD DAYS EVENT

This resolution cancels the January 26, 2026 City Commission Workshop and the January 27, 2026 City Commission Meeting due to three or more City Commission members attending the 2026 Annual Broward Days event.

11. CORRESPONDENCE

12. REPORT OF THE MAYOR

13. REPORT OF THE VICE MAYOR

14. REPORTS OF THE CITY COMMISSIONERS

15. REPORT OF THE CITY MANAGER

16. REPORT OF THE CITY ATTORNEY

17. ADJOURNMENT

PLEASE TURN OFF ALL CELL PHONES DURING THE MEETING

If a person decides to appeal any decision made by the Board, Agency, or Commission with respect to any matter considered at such meeting or hearing, he or she will need a record of the proceedings, and that, for such purpose, he or she may need to ensure that a verbatim record of the proceedings is made, which record includes the testimony and evidence upon which the appeal is to be based. (FS 286.0105)

Any person requiring auxiliary aids and services at this meeting may contact the City Clerk's Office at (954) 535-2705 at least 24 hours prior to the meeting. If you are hearing or speech impaired, please contact the Florida Relay Service by using the following numbers: 1-800-955-8770 or 1-800-955-8771.

Any invocation that is offered before the official start of the commission meeting shall be the voluntary offering of a private person, to and for the benefit of the commission. The views or beliefs expressed by the invocation speaker have not been previously reviewed or approved by the commission or the city staff, and do not necessarily represent their individual religious beliefs, nor are the views and beliefs expressed by an invocation speaker intended to suggest the city's allegiance to or preference for any particular religion, denomination, faith, creed or belief. Persons in attendance at the city commission meeting are invited to stand during the opening invocation and Pledge of Allegiance. However, such invitation shall not be construed as a demand, order, or any

other type of command. No person in attendance at the meeting shall be required to participate in any opening invocation that is offered. You may exit the city commission chambers and return upon completion of the opening invocation if you do not wish to participate in or witness the opening invocation.

**Mayor Veronica Edwards Phillips - Vice Mayor Sharon Thomas
Commissioner Tycle Causwell - Commissioner Easton K. Harrison - Commissioner Karlene Maxwell-Williams**

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: Contract Requirement:

Title

PROCLAMATION - RECOGNIZING NATIONAL BLOOD DONOR AWARENESS
MONTH (SPONSORED BY VICE MAYOR THOMAS)

Summary

Staff Recommendation

Background:

Funding Source:

Fiscal Impact:

Sponsor Name/Department: Vice Mayor Sharon Thomas, Office of the Mayor and City Commission

Meeting Date: 1/13/2026

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact:

Contract Requirement:

Title

DECEMBER 22, 2025 CITY COMMISSION WORKSHOP MINUTES

Summary

Staff Recommendation

Background:

Funding Source:

Fiscal Impact:

Sponsor Name/Department:

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
□ December 22, 2025 City Commission Workshop Minutes	Minutes



City of Lauderdale Lakes
Office of the City Clerk
4300 Northwest 36 Street - Lauderdale Lakes, Florida 33319-5599
(954) 535-2705 - Fax (954) 535-0573

CITY COMMISSION WORKSHOP MINUTES
City Commission Chambers
December 22, 2025
5:00 PM

1. CALL TO ORDER

Mayor Edwards Phillips called the December 22, 2025, City Commission Workshop to order at 5:00 p.m.

2. ROLL CALL

PRESENT

Mayor Veronica Edwards Phillips

Vice Mayor Sharon Thomas

Commissioner Easton Harrison

ABSENT

Commissioner Tycie Causwell

Commissioner Karlene Maxwell-Williams

ALSO PRESENT

Acting City Manager Venice Howard

City Attorney Sidney Calloway

Deputy City Clerk Pav Benasrie-Watson

City Staff

3. DISCUSSION

REVIEW OF THE DECEMBER 23, 2025 CITY COMMISSION MEETING AGENDA

CONSIDERATION OF RESOLUTIONS ON CONSENT AGENDA

Item 9.A. RESOLUTION 2025-170 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO ESTABLISH A PURCHASING CARD (P-CARD) PROGRAM FOR THE CITY OF LAUDERDALE LAKES WITH TD BANK, N.A. ("TD BANK") BY AND THROUGH THE USE OF THAT CERTAIN NIGP SOUTHEAST FLORIDA GOVERNMENTAL PURCHASING COOPERATIVE GROUP'S COOPERATIVE CONTRACT COMPETITIVELY AWARDED BY THE CITY OF DEERFIELD BEACH, FLORIDA (RFP NO. 2015-16/32)

Aazam Piprawala, Procurement Administrator, stated that on September 2014 the City engaged (Resolution 2014-96) with Bank of America on a Cooperative contract for P-card program using a State of Florida Contract # 973-120-13-SS. When the Contract expired, the City continued services (Resolution 2016-82) with Bank of America on another Florida State Cooperative contract #84121500-15-01. While researching the future of our relationship with Bank of America's P-Card program, the City found some alternative Cooperative contracts for the same service, of which, the staff is recommending that the City

participates in the NIGP Southeast Florida Governmental Purchasing Cooperative Group's contract with TD Bank. The parent agency is City of Deerfield Beach. While reviewing the TD Bank contract offerings, Financial Services department found that other agencies have been extremely pleased with the customer support and also the rebate program, amongst other benefits that the city and the cooperative will enjoy.

Cheryl Kuzspa, Assistant Director of Financial Services spoke of the benefits with switching the services to TD Bank.

Pamela Ramkalawan of TD Bank spoke of the bank's current credit ratings and shared the TD Bank team that will be dedicated to the City.

Andrea Tyrell of TD Bank provided a powerpoint presentation regarding the workings of the P-card program.

Item 9.B. RESOLUTION 2025-171 AUTHORIZING THE PROFESSIONAL SERVICES AGREEMENT FOR STATE LOBBYING SERVICES WITH YOLANDA CASH JACKSON, ESQ., OF BECKER & POLIAKOFF, P.A., PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS IN AN AMOUNT OF FIVE THOUSAND (\$5,000) PER MONTH, TOTALING SIXTY THOUSAND (\$60,000) ANNUALLY. AN ADDITIONAL APPROVAL IS REQUESTED FOR THE LIST OF LEGISLATIVE PRIORITIES FOR FY 2026

Mr. Piprawala stated that all municipal and county governments, including the City of Lauderdale Lakes are impacted by the policy decisions enacted by the Florida Legislature and the Governor. The City Commission of Lauderdale Lakes has developed a variety of legislative priorities, appropriations, and public projects ("Legislative Priorities") that are essential to protecting and promoting the interests of the City's residents, businesses, and visitors, which require advocacy on behalf of the City. The City Commission has determined that it is in the best interest of the City to retain professional lobbying services for the purpose of advocating, promoting, and achieving the City's Legislative Priorities before the State of Florida. The City has previously retained the services of Yolanda Cash Jackson, Esq., of Becker & Poliakoff, P.A. to serve as the City's State Lobbyist and the City Commission desires to continue such services through approval of the Professional Services agreement with a term limit. The agreement provides for a three (3) year term with two (2) additional one-year renewal options upon mutual agreement of the parties at \$5,000 per month, totaling \$60,000 annually.

Item 9.C. RESOLUTION 2025-172 AUTHORIZING THE PROFESSIONAL SERVICES AGREEMENT Page 3 of 298 FOR FEDERAL LOBBYING SERVICES WITH MAURICE J. KURLAND OF ALCALDE & FAY, LTD, PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS IN AN AMOUNT OF FIVE THOUSAND (\$5,000) PER MONTH, TOTALING SIXTY THOUSAND (\$60,000) ANNUALLY. AN ADDITIONAL APPROVAL IS REQUESTED FOR THE LIST OF LEGISLATIVE PRIORITIES FOR FY 2026

Mr. Piprawala stated that all municipal and county governments, including the City of Lauderdale Lakes ("City"), are impacted by the policy decisions enacted by the United States Congress and the President of the United States. The City Commission of Lauderdale Lakes has developed a variety of legislative priorities, that are essential to protecting and promoting the interests of the City's residents, businesses, and visitors, which require advocacy on behalf of the City. The City Commission has determined that it is in the best interest of the City to retain professional lobbying services for the purpose of advocating, promoting, and achieving the City's Legislative Priorities before the federal government. The City has previously retained the Maurice J. Kurland of Alcalde & Fay, Ltd to serve as the City's Federal Lobbyist and the City Commission desires to continue such services through approval of the Professional Services Agreement with a term limit. The Agreement provides for a three (3) year term with two (2) additional one-year renewal options upon mutual agreement of the parties at \$5,000 per month, totaling \$60,000 annually.

Item 9.D. RESOLUTION 2025-173 AUTHORIZING THE MAYOR AND CITY COMMISSION TO AWARD A CONTRACT FUNDED BY THE RESILIENCE GRANT (FDEP AGREEMENT# 22FRP22) TO ATC ENGINEERING INC. FOR AN AMOUNT NOT TO EXCEED NINE HUNDRED AND NINETY SEVEN THOUSAND, TWO HUNDRED AND NINETEEN DOLLARS (\$997,219)

Mr. Piprawala stated that the City of Lauderdale Lakes Citywide Drainage Improvements Project- NW 39 Street from NW 39 Avenue to NW 35 Avenue includes installation of new drainage system and also the repair and/or replacement of the roadway drainage system including the swale improvements on NW 39 Street project area in the City of Lauderdale Lakes. The successful completion of the project will improve the drainage system on NW 39 Street project area. ATC Engineering Inc has been found to be the Lowest, Responsible, Responsive vendor following the evaluation process.

Syed Zaman, Project Engineer, spoke of the improvements that will be made.

Item 9.E. RESOLUTION 2025-174 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THAT CERTAIN COOPERATIVE CONTRACT EXECUTED BY THE CITY OF PLANTATION, FLORIDA WITH REDSPEED FLORIDA, LLC ("CONTRACTOR") PROVIDING FOR THE ESTABLISHMENT OF A SPEED DETECTION CAMERA SYSTEM AT CERTAIN SCHOOL ZONES LOCATED WITHIN THE CITY OF LAUDERDALE LAKES

Mr. Piprawala stated that the purpose of the resolution is to authorize the Acting City Manager to utilize the RedSpeed Florida LLC, contract through the South-East National Institute of Governmental Procurement (SENIGP), Cooperative Purchasing Program as a "piggy-back" from the City of Plantation, Florida, with no major cost to the city. RedSpeed will provide a turnkey solution for the "Speed Photo Enforcement System" (SPE System) to the City wherein all reasonably necessary elements required to implement and operate the solution are the responsibility of RedSpeed. The SPE System will be used to monitor and enforce school zone speed, and to issue citations for traffic violations. House Bill 657 is a Florida law that was approved by the Florida Legislature and signed by Governor Ron DeSantis on May 31st, 2023. Under this law, the use of cameras is authorized to enforce speeding violations throughout the school day. The initial term of the contract is five (5) years (June 12, 2024-June 11, 2029) with the possibility of extending for one (1) additional five (5) year term (June 12, 2029- June 11, 2034). The City holds no responsibility for payment to any of the employees, suppliers or subcontractors of RedSpeed as well as any required Permits, fees and licenses. All records will be maintained by RedSpeed and available for inspection by an assigned representative of the City. The revenue to the city will be \$39.00 or 65%, whichever is greater of the statutory monetary allocation (this amount/percentage pertains to each fine collected by RedSpeed).

David Despea of RedSpeed provided a powerpoint presentation of the ways that the cameras work.

Vice Mayor Thomas asked if the cameras would run during school hours.

Mr. Despea stated that the cameras would run thirty minutes before school starts and continues to run throughout the entire school day.

CONSIDERATION OF RESOLUTIONS ON REGULAR AGENDA

Item 10.A. RESOLUTION 2025-175 RATIFYING THE CITY'S FINANCIAL REPORT FOR PERIOD ENDING OCTOBER 31, 2025

Sharon Haynes, Director of Financial Services, provided the financial reports for October which included transactions for the twelve months of the fiscal year. An overview of Budget to Actual amounts was presented for the General Fund and the Proprietary Funds.

Item 10.B. RESOLUTION 2025-176 REQUESTING THE USE OF THE CITY'S LOGO FOR BORN ON PURPOSE PROJECT "HOOPIN ON PURPOSE" EVENT ON JANUARY 11, 2026 (SPONSORED BY COMMISSIONER HARRISON)

Commissioner Harrison stated that Born on Purpose Project is a community-based organization dedicated to empowering youth through culturally relevant programming that integrates sports, music, and mental health education. Born on Purpose Project has proposed hosting "Hoopin' On Purpose," an open panel

and interactive community event designed to bridge basketball, music, and mental health into one impactful dialogue for youth. Born On Purpose Project has requested approval for a joint collaboration with the City and authorization for the limited use of the City's name and logo solely for marketing and advertising materials related to the event.

4. DISCUSSION OF PROPOSED ORDINANCE(S)

5. ADDITIONAL WORKSHOP ITEMS

A. DISCUSSION REGARDING UTILIZING THE SOURCEWELL COOPERATIVE CONTRACT 011124-UFC FOR "UNIFORMS WITH RELATED PRODUCTS AND SERVICES" AWARDED TO UNIFIRST CORPORATION IN AN ANNUAL AMOUNT NOT TO EXCEED TWENTY THOUSAND DOLLARS (\$20,000) PER FISCAL YEAR

Mr. Piprawala stated that on March 26, 2024, via resolution 2024-019, the City awarded ATC Engineering INC. a contract ITB 24- 6310-03B for the NW 49th Avenue Roadway and Drainage Improvement Project in an amount of \$1,390,122.00 to complete the project. This project is funded by the Florida Resilient Program. In order for the City to recover our funds spent on this project, it is required that the department's SLRF Requirements - Resilient FL, be included as part of the contract. The Florida Department of Environmental Protection (FDEP) has since made procedural changes to all their agreements for improved efficiency and oversight and needs to amend the agreement. The grant expires on September 30, 2026. The total grant award is \$3.5M. Funds from this grant are currently being used for the NW 49th Ave Drainage Improvement Project and the remaining funding of \$2.1 million will be used on other citywide drainage improvement projects until the funding is depleted.

B. DISCUSSION REGARDING EXECUTING AMENDMENT NO. 1 FOR THE EXECUTED CONTRACT WITH ATC ENGINEERING, INC. FOR THE NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT AS REQUIRED PURSUANT TO THE FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION (FDEP): FLORIDA RESILIENT PROGRAM

Mr. Piprawala stated that for many years, the City has utilized Unifirst Corporation to provide field staff uniforms and City logo mats. The vendor is responsible for maintaining a continuous supply of uniforms, including regular laundering services and locker provisions for staff. UniFirst also provides City logo mats throughout municipal facilities in accordance with an agreed-upon schedule for sanitization, replacement, and maintenance. The uniforms are used by field staff within the Public Works Department and Parks and Human Services Department. Average Annual Cost Breakdown: Public Works Field Staff Uniforms: \$11,000.00; Parks and Human Services Field Staff Uniforms: \$4,500.00; Citywide Logo Mats: \$3,600.00; Allowance for damaged, lost, or missing uniforms or mats: \$900.00; Average Annual Total: \$20,000.00 The Sourcewell Cooperative Contract was executed on June 11, 2024, with an initial term expiring on March 25, 2028. The contract includes the option for up to three (3) additional one-year extensions. A significant benefit of participating in this cooperative contract is that pricing and service standards are administered and monitored by Sourcewell. All participating agencies receive the same pricing under the agreement. If UniFirst provides a lower price to another participating agency, the reduced pricing is formally documented through a signed Sourcewell Price and Product Change Request Form and applied uniformly to all participating entities. The City has explored alternative agreements with comparable vendors and determined that their pricing was substantially higher than that offered through UniFirst. Based on the combined annual expenditures, the total cost over the life of the contract will exceed the Acting City Manager's spending authority, as outlined in the City's Procurement Code, Section 82-355(b)(3), which limits contracts to \$25,000.00 or less for a duration not to exceed three years.

Ron Desbrunes, Public Works Director, stated that in addition to the floor mats, Unifirst provides a variety of clothing uniforms for the Public Works staff.

C. DISCUSSION REGARDING THE SECOND EXTENSION OF CITY OF LAUDERDALE LAKES' COOPERATIVE CONTRACT BETWEEN THE CITY OF TAMARAC AND

WATERFIELD FLORIDA STAFFING FOR SCHOOL CROSSING GUARD SERVICES, EXTENDING SERVICES THROUGH JULY 31, 2026

Mr. Piprawala stated that the purpose of the agenda item is to authorize the Acting City Manager to amend utilization of the cooperative contract executed by the City of Tamarac for school crossing guard services with Waterfield Florida Staffing, LLC DBA Staffing Connections for an amount not to exceed \$165,000.00 for the period January 1, 2026 to July 31, 2026. The City of Tamarac has issued an amendment to the award of RFP #19- 23R, where the City of Lauderdale Lakes partnered with the city of Tamarac on a Cooperative contract to provide School Crossing Guard Services for the cities of Coral Springs, North Lauderdale, Sunrise, and Tamarac which expired on August 31, 2025. Accordingly, the City of Tamarac extended the current term through December 31, 2025, and has now further extended the term through July 31, 2026. The City of Tamarac issued a new solicitation for these services and the vendor selected by the evaluation committee seems unable to meet the January 1, 2026 contract start date. Due to the time constraints, the importance of continuity of services, and other factors, the City of Tamarac rejected all bids and is expected to resolicit sometime in the first quarter of 2026. The current rate, effective September 2025, is \$19.32 per hour, which is in accordance to the Florida Minimum Wage policy. The company has provided a list of the crossing guards that service the City of Lauderdale Lakes, of which 12 of the 14 are residents of Lauderdale Lakes.

D. DISCUSSION REGARDING THE CITY COMMISSION'S EXPECTATIONS FOR THE CITY'S HOLIDAY LIGHTING AND DÉCOR FOR THE 2026 HOLIDAY SEASON

Mr. Piprawala stated that staff is requesting that the Mayor and City Commission provide direction on their holiday décor vision and budget so that staff can initiate early procurement to ensure timely implementation and cost-effective services. Staff is requesting direction on the following: the overall vision and aesthetic for holiday lighting and décor; areas of the City to be included in the holiday décor plan; an established budget for FY 2026-FY 2030 and authorization to proceed with early procurement to obtain the best available pricing Fiscal Impact: The fiscal impact will be determined based on the budget direction provided by the Mayor and City Commission. Early procurement is anticipated to result in cost efficiencies and improved value. Below is a summary of cost for recent years: Dec-23 Dec-24 Dec-25 Holiday Lighting & Decorations for City was \$20,472.00; \$24,682.25 Tree Lighting +1 year storage (no storage for 2025 \$12,691.00 \$12,691.00 \$6,863.00 LED Stilts \$3,100.00 \$3,100.00 \$3,100.00 \$15,791.00 \$36,263.00 \$34,645.25. The pricing is mostly made up of labor costs.

Discussion ensued amongst the City Commission regarding placing lighting at the various community entranceways, the use of solar lights and lighting at certain city facilities and uniformity of the lighting.

Mr. Piprawala stated that he would like direction from the City Commission regarding a budget so he can place the item out for bid if the City Commission desires or use the current vendor.

Vice Mayor Thomas stated that she would like the cost to remain around \$34,000. She stated that she likes the white lights for the decor.

Mayor Edwards Phillips stated that she would like the cost to remain below \$40,000.

Consensus was made to alternate the decor every year on the Christmas tree.

Mr. Calloway asked if the current vendor is under a contract.

Mr. Piprawala stated that the current vendor was contracted under a piggyback agreement for Christmas 2025.

Consensus was made to proceed with an Request For Proposal for future services.

E. DISCUSSION REGARDING A GRANT AWARD FROM THE FY 2025 COPS HIRING PROGRAM (CHP) THROUGH THE DEPARTMENT OF JUSTICE COMMUNITY ORIENTED POLICING SERVICES

Ms. Haynes stated that on June 3, 2025, the City submitted an application to the FY 2025 COPS Hiring Program (CHP), pursuant to Resolution 2025-089, for the hiring of two (2) sworn deputies to increase the sworn complement of officers. This initiative aims to reduce crime, improve service levels, and enhance public safety for residents and the community. The addition of two sworn deputies is expected to: improve law enforcement coverage and response times; enhance community policing initiatives through neighborhood engagement and proactive patrols and address growing public safety demands while leveraging federal funding support. The estimated total cost for the two officer positions over the three-year grant period is approximately \$1,116,314.00, with the City contributing a required local match of approximately \$866,314.00 (or \$433,157.00 per officer).

Commissioner Harrison asked if the City would be allowed to reduce the number of the officers.

Ms. Haynes stated that it is part of the agreement and if accepted, the number of officers would not be able to be reduced.

Discussion ensued amongst the City Commission regarding the prior fiscal year COPS grants and the City taking on the full costs of those officers.

Consensus was made not to proceed with the FY 2025 COPS grant at this time.

6. REPORTS

7. ADJOURNMENT

Being that there was no other business to come before the City Commission, the workshop adjourned at 7:40 p.m.

VERONICA EDWARDS PHILLIPS, MAYOR

ATTEST:

VENICE HOWARD, MMC, CITY CLERK

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: Contract Requirement:

Title

DECEMBER 23, 2025 CITY COMMISSION MEETING MINUTES

Summary

Staff Recommendation

Background:

Funding Source:

Fiscal Impact:

Sponsor Name/Department:

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
□ December 23, 2025 City Commission Meeting Minutes	Minutes



City of Lauderdale Lakes
Office of the City Clerk
4300 Northwest 36 Street - Lauderdale Lakes, Florida 33319-5599
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CITY COMMISSION MEETING MINUTES
City Commission Chambers
December 23, 2025
7:00 PM

1. CALL TO ORDER

Mayor Edwards Phillips called the December 23, 2025, City Commission Meeting to order at 7:00 p.m.

2. ROLL CALL

PRESENT

Mayor Veronica Edwards Phillips
Vice Mayor Sharon Thomas
Commissioner Easton Harrison
Commissioner Karlene Maxwell-Williams

ABSENT

Commissioner Tycie Causwell

ALSO PRESENT

Acting City Manager Venice Howard
City Attorney Sidney Calloway
Deputy City Clerk Pav Benasrie-Watson
City Staff

3. INVOCATION AND PLEDGE OF ALLEGIANCE

There was a moment of silence.

The Pledge of Allegiance was recited.

4. PROCLAMATIONS/PRESENTATIONS

5. APPROVAL OF MINUTES FROM PREVIOUS MEETING

A. DECEMBER 8, 2025 CITY COMMISSION WORKSHOP MINUTES

B. DECEMBER 9, 2025 CITY COMMISSION MEETING MINUTES

Commissioner Harrison made a motion to approve the minutes from the December 8, 2025 City Commission Workshop and December 9, 2025 City Commission Meeting.

Mayor Edwards Phillips requested a roll call:

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

6. PETITIONS FROM THE PUBLIC

Former Vice Mayor Mark Spence stated that he had a concern about the red light cameras, however, after speaking with the company representative, his concern was resolved.

7. CONSIDERATION OF ORDINANCES ON SECOND READING

8. CONSIDERATION OF ORDINANCES ON FIRST READING

9. CONSIDERATION OF RESOLUTIONS ON CONSENT AGENDA

A. RESOLUTION 2025-170 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO ESTABLISH A PURCHASING CARD (P-CARD) PROGRAM FOR THE CITY OF LAUDERDALE LAKES WITH TD BANK, N.A. ("TD BANK") BY AND THROUGH THE USE OF THAT CERTAIN NIGP SOUTHEAST FLORIDA GOVERNMENTAL PURCHASING COOPERATIVE GROUP'S COOPERATIVE CONTRACT COMPETITIVELY AWARDED BY THE CITY OF DEERFIELD BEACH, FLORIDA (RFP NO. 2015-16/32)

This resolution authorizes establishing a purchasing card (p-card) program for the City with TD Bank using the cooperative contract awarded by the City of Deerfield Beach RFP#2015-16/32.

B. RESOLUTION 2025-171 AUTHORIZING THE PROFESSIONAL SERVICES AGREEMENT FOR STATE LOBBYING SERVICES WITH YOLANDA CASH JACKSON, ESQ., OF BECKER & POLIAKOFF, P.A., PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS IN AN AMOUNT OF FIVE THOUSAND (\$5,000) PER MONTH, TOTALING SIXTY THOUSAND (\$60,000) ANNUALLY. AN ADDITIONAL APPROVAL IS REQUESTED FOR THE LIST OF LEGISLATIVE PRIORITIES FOR FY 2026

This resolution authorizes that certain professional services agreement for State Lobbying services with Yolanda Cash Jackson, Esq., of Becker & Poliakoff, P.A., providing for a three (3) year term with two (2) additional one-year renewal options at an amount of \$5,000 per month, totaling \$60,000 annually.

C. RESOLUTION 2025-172 AUTHORIZING THE PROFESSIONAL SERVICES AGREEMENT FOR FEDERAL LOBBYING SERVICES WITH MAURICE J. KURLAND OF ALCALDE & FAY, LTD, PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS IN AN AMOUNT OF FIVE THOUSAND (\$5,000) PER MONTH, TOTALING SIXTY THOUSAND (\$60,000) ANNUALLY. AN ADDITIONAL APPROVAL IS REQUESTED FOR THE LIST OF LEGISLATIVE PRIORITIES FOR FY 2026

This resolution authorizes that certain professional services agreement for Federal Lobbying services with Maurice J. Kurland of Alcalde & Fay, Ltd., providing for a three (3) year term with two (2) additional one-year renewal options at an amount of \$5,000 per month, totaling \$60,000 annually and approval of the 2026 legislative priorities.

D. RESOLUTION 2025-173 AUTHORIZING THE MAYOR AND CITY COMMISSION TO AWARD A CONTRACT FUNDED BY THE RESILIENCE GRANT (FDEP AGREEMENT# 22FRP22) TO ATC ENGINEERING INC. FOR AN AMOUNT NOT TO EXCEED NINE HUNDRED AND NINETY SEVEN THOUSAND, TWO HUNDRED AND NINETEEN DOLLARS (\$997,219)

This resolution awards a contract funded by the Resilience Grant (FDEP Agreement# 22FRP22) to ATC Engineering Inc. for an amount not to exceed Nine Hundred and Ninety-Seven Thousand, Two Hundred and Nineteen Dollars (\$997,219) as the lowest, responsible and responsive vendor following a solicitation on the City's OpenGov platform ITB26-6310-14B Citywide Drainage Improvements.

Vice Mayor Thomas stated that she would like to pull item 9E: Resolution 2025-174 from the consent

agenda to the regular agenda.

City Attorney Calloway read Resolutions 2025-170, 2025-171, 2025-172 and 2025-173 by title:

RESOLUTION 2025-170

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO ESTABLISH A PURCHASING CARD (P-CARD) PROGRAM FOR THE CITY OF LAUDERDALE LAKES WITH TD BANK, N.A. ("TD BANK") BY AND THROUGH THE USE OF THAT CERTAIN NIGP SOUTHEAST FLORIDA GOVERNMENTAL PURCHASING COOPERATIVE GROUP'S COOPERATIVE CONTRACT COMPETITIVELY AWARDED BY THE CITY OF DEERFIELD BEACH, FLORIDA (RFP NO. 2015-16/32); A COPY OF THE DEERFIELD BEACH, FLORIDA MASTER AGREEMENT AND RENEWED CONTRACT AWARD WITH TD BANK IS ATTACHED HERETO AS **COMPOSITE EXHIBIT A**; COPIES OF WHICH ARE AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

RESOLUTION 2025-171

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AND ATTEST, RESPECTIVELY, THAT CERTAIN PROFESSIONAL SERVICES AGREEMENT ("AGREEMENT") FOR STATE LOBBYING SERVICES WITH YOLANDA CASH JACKSON, ESQ., OF BECKER & POLIAKOFF, P.A., PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS; A DRAFT COPY OF SAID AGREEMENT IS ATTACHED HERETO AS **EXHIBIT A**; A LIST OF PRIORITIES FOR FY 2026 IS ATTACHED HERETO AS **EXHIBIT B**; COPIES OF WHICH MAY BE INSPECTED IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

RESOLUTION 2025-172

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AND ATTEST, RESPECTIVELY, THAT CERTAIN PROFESSIONAL SERVICES AGREEMENT ("AGREEMENT") FOR FEDERAL LOBBYING SERVICES WITH MAURICE J. KURLAND OF ALCALDE & FAY, LTD, PROVIDING FOR A THREE (3) YEAR TERM WITH TWO (2) ADDITIONAL ONE-YEAR RENEWAL OPTIONS; A DRAFT COPY OF SAID AGREEMENT IS ATTACHED HERETO AS **EXHIBIT A**; A LIST OF PRIORITIES FOR FY 2026 IS ATTACHED HERETO AS **EXHIBIT B**; COPIES OF WHICH MAY BE INSPECTED IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

RESOLUTION 2025-173

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH THE LAUDERDALE LAKES PROCUREMENT CODE, AWARDING AND AUTHORIZING THE MAYOR AND CITY CLERK TO EXECUTE AND ATTEST, RESPECTIVELY, THAT CERTAIN CONTRACT AWARD TO ATC ENGINEERING, INC. ("CONTRACTOR"), UNDER ITB26-6310-14B, PROVIDING FOR CITYWIDE DRAINAGE IMPROVEMENTS, IN AN AMOUNT NOT TO EXCEED NINE HUNDRED NINETY SEVEN THOUSAND TWO HUNDRED NINETEEN AND NO/100 DOLLARS (\$997,219.00); A DRAFT COPY OF SAID CONTRACT IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF THE

CITYWIDE DRAINAGE IMPROVEMENTS SCOPE OF SERVICES IS ATTACHED HERETO AS **EXHIBIT B**; A COPY OF CONTRACTOR'S PRICE PROPOSAL AND KEY PERSONNEL IS ATTACHED HERETO AS **COMPOSITE EXHIBIT C**; A COPY OF CONTRACTOR'S BID AND FINAL EVALUATION TABULATION IS ATTACHED HERETO AS **COMPOSITE EXHIBIT D**; COPIES OF EACH EXHIBIT ARE AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

Commissioner Harrison made a motion to approve Resolutions 2025-170, 2025-171, 2025-172 and 2025-173.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

10. CONSIDERATION OF RESOLUTIONS ON REGULAR AGENDA

A. RESOLUTION 2025-174 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THAT CERTAIN COOPERATIVE CONTRACT EXECUTED BY THE CITY OF PLANTATION, FLORIDA WITH REDSPEED FLORIDA, LLC ("CONTRACTOR") PROVIDING FOR THE ESTABLISHMENT OF A SPEED DETECTION CAMERA SYSTEM AT CERTAIN SCHOOL ZONES LOCATED WITHIN THE CITY OF LAUDERDALE LAKES

This resolution authorizes the use of the cooperative contract executed by the City of Plantation, Florida with Redspeed Florida, LLC. for establishing Speed Detection Camera Systems at school zones within the City of Lauderdale Lakes. This is a revenue item for the City, with no major cost to the City.

City Attorney Calloway read Resolution 2025-174 by title:

RESOLUTION 2025-174

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THAT CERTAIN COOPERATIVE CONTRACT EXECUTED BY THE CITY OF PLANTATION, FLORIDA WITH REDSPEED FLORIDA, LLC ("CONTRACTOR") PROVIDING FOR THE ESTABLISHMENT OF A SPEED DETECTION CAMERA SYSTEM AT CERTAIN SCHOOL ZONES LOCATED WITHIN THE CITY OF LAUDERDALE LAKES; A COPY OF THE CITY OF PLANTATION AWARD LETTER AND EXECUTED CONTRACT WITH CONTRACTOR IS ATTACHED HERETO AS **COMPOSITE EXHIBIT A**; A COPY OF CONTRACTOR'S ORGANIZATIONAL CHART IS ATTACHED HERETO AS **EXHIBIT B**; A COPY OF THE CONTRACTOR'S PROJECTED REVENUE TO THE CITY FOR THE AUTOMATED SPEED ENFORCEMENT IS ATTACHED HERETO AS **EXHIBIT C**; COPIES OF EACH EXHIBIT ARE AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

Commissioner Harrison made a motion to move Resolution 2025-174 to the floor for discussion.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

Mr. Piprawala stated that the purpose of the resolution is to authorize the Acting City Manager to utilize the RedSpeed Florida LLC, contract through the South-East National Institute of

Governmental Procurement (SENIGP), Cooperative Purchasing Program as a “piggy-back” from the City of Plantation, Florida, with no major cost to the city. RedSpeed will provide a turnkey solution for the “Speed Photo Enforcement System” (SPE System) to the City wherein all reasonably necessary elements required to implement and operate the solution are the responsibility of RedSpeed. The SPE System will be used to monitor and enforce school zone speed, and to issue citations for traffic violations. House Bill 657 is a Florida law that was approved by the Florida Legislature and signed by Governor Ron DeSantis on May 31st, 2023. Under this law, the use of cameras is authorized to enforce speeding violations throughout the school day. The initial term of the contract is five (5) years (June 12, 2024-June 11, 2029) with the possibility of extending for one (1) additional five (5) year term (June 12, 2029- June 11, 2034). The City holds no responsibility for payment to any of the employees, suppliers or subcontractors of RedSpeed as well as any required Permits, fees and licenses. All records will be maintained by RedSpeed and available for inspection by an assigned representative of the City. The revenue to the city will be \$39.00 or 65%, whichever is greater of the statutory monetary allocation (this amount/percentage pertains to each fine collected by RedSpeed).

Vice Mayor Thomas made a motion to approve Resolution 2025-174.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

B. RESOLUTION 2025-175 RATIFYING THE CITY'S FINANCIAL REPORT FOR PERIOD ENDING OCTOBER 31, 2025

The resolution ratifies the City's financial reports for the period ending October 31, 2025 in accordance with Sec.82-327 of the City of Lauderdale Lakes Code of Ordinances.

City Attorney Calloway read Resolution 2025-175 by title:

RESOLUTION 2025-175

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; RATIFYING THE FINANCIAL SERVICES DEPARTMENT'S FILING OF A FINANCIAL ACTIVITY REPORT FOR THE MONTH OF OCTOBER 2025 (PERIOD 1) OF FISCAL YEAR 2026, AS PREPARED FOR THE PURPOSE OF FULFILLING THE REQUIREMENTS OF SECTION 82-327 OF THE CITY OF LAUDERDALE LAKES CODE OF ORDINANCES; A COPY OF SAID FINANCIAL REPORT IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF WHICH IS AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

Vice Mayor Thomas made a motion to move Resolution 2025-175 to the floor for discussion.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

Sharon Haynes, Director of Financial Services, provided the financial reports for October which included transactions for the twelve months of the fiscal year. An overview of Budget to Actual amounts was presented for the General Fund and the Proprietary Funds.

Vice Mayor Thomas made a motion to approve Resolution 2025-175.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

C. RESOLUTION 2025-176 REQUESTING THE USE OF THE CITY'S LOGO FOR BORN ON PURPOSE PROJECT "HOOPIN ON PURPOSE" EVENT ON JANUARY 11, 2026 (SPONSORED BY COMMISSIONER HARRISON)

This resolution is requesting use of the City's logo for the Born on Purpose Project "Hoopin on Purpose" event taking place on January 11, 2026.

City Attorney Calloway read Resolution 2025-176 by title:

RESOLUTION 2025-176

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; APPROVING A JOINT COLLABORATION WITH THE BORN ON PURPOSE PROJECT TO HOST "HOOPIN' ON PURPOSE" ON JANUARY 11, 2026, FROM 6:00 P.M. TO 8:00 P.M., TO BE HELD AT HEADWAY PLAZA LOCATED AT 4850 NORTH STATE ROAD 7, LAUDERDALE LAKES, FL 33319 FOR YOUTH WITHIN THE CITY OF LAUDERDALE LAKES; AUTHORIZING THE LIMITED USE OF THE CITY NAME AND LOGO IN CERTAIN WRITTEN PUBLICATIONS SPECIFICALLY INTENDED TO MARKET AND ADVERTISE THE EVENT, EFFECTIVE DECEMBER 23, 2025 THROUGH JANUARY 12, 2026; A COPY OF THE EVENT SHEET IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF WHICH IS AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

Vice Mayor Thomas made a motion to move Resolution 2025-176 to the floor for discussion.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

Israel Regard of the Born on Purpose Project stated that they are a community-based organization dedicated to empowering youth through culturally relevant programming that integrates sports, music, and mental health education. Born on Purpose Project has proposed hosting "Hoopin' On Purpose," an open panel and interactive community event designed to bridge basketball, music, and mental health into one impactful dialogue for youth. Born On Purpose Project has requested approval for a joint collaboration with the City and authorization for the limited use of the City's name and logo solely for marketing and advertising materials related to the event.

Vice Mayor Thomas made a motion to approve Resolution 2025-176.

FOR: Mayor Edwards Phillips, Vice Mayor Thomas, Commissioner Harrison, Commissioner Maxwell-Williams

Motion passed: 4-0

11. CORRESPONDENCE

12. REPORT OF THE MAYOR

Mayor Edwards Phillips thanked everyone for attending the meeting. She shared an inspirational poem and wished everyone a Happy Holiday season.

13. REPORT OF THE VICE MAYOR

Vice Mayor Thomas thanked everyone for attending the meeting and thanked all of the volunteers who assisted at the Holiday Food giveaway. She wished everyone a Happy Holiday Season.

14. REMARKS OF THE COMMISSIONERS

Commissioner Harrison thanked everyone for attending and watching the meeting and wished everyone a

Happy Holiday season.

Commissioner Maxwell-Williams wished everyone a Happy Holiday season.

15. REPORT OF THE CITY MANAGER

Acting City Manager Howard spoke of the upcoming events in the City.

16. REPORT OF THE CITY ATTORNEY

City Attorney Calloway wished everyone a Happy Holiday Season.

17. ADJOURNMENT

Being that there was no other business to come before the City Commission, the meeting adjourned at 7:40 p.m.

VERONICA EDWARDS PHILLIPS, MAYOR

ATTEST:

VENICE HOWARD, MMC, CITY CLERK

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: Yes

Contract Requirement: No

Title

RESOLUTION 2026-001 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING THE CITY'S CONTINUATION OF THAT CERTAIN COOPERATIVE (PIGGYBACK) CONTRACT ESTABLISHED BY THE CITY OF TAMARAC WITH WATERFIELD FLORIDA STAFFING, LLC D/B/A STAFFING CONNECTIONS, FOR SCHOOL CROSSING GUARD SERVICES, AND TO PARTICIPATE IN THE EXTENSION OF SAID CONTRACT FROM JANUARY 1, 2026 THROUGH JULY 31, 2026, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED AND SIXTY FIVE THOUSAND AND NO/100 DOLLARS (\$165,000.00)

Summary

This resolution approves the second extension of the City of Lauderdale Lakes' cooperative contract between the City of Tamarac and Waterfield Florida Staffing for School Crossing Guard services, extending services to July 31, 2026.

Staff Recommendation

Background:

The purpose of the agenda is to authorize the Acting City Manager to amend utilization of the cooperative contract executed by the City of Tamarac for school crossing guard services with Waterfield Florida Staffing, LLC DBA Staffing Connections for an amount not to exceed \$165,000.00 for the period January 1, 2026 to July 31, 2026. The City of Tamarac has issued an amendment to the award of RFP #19-23R, where the City of Lauderdale Lakes partnered with the city of Tamarac on a Cooperative contract to provide School Crossing Guard Services for the cities of Coral Springs, North Lauderdale, Sunrise, and Tamarac which expired on August 31, 2025.

Accordingly, the City of Tamarac extended the current term through December 31, 2025, and has now further extended the term through July 31, 2026. The City of Tamarac issued a new solicitation for these services and the vendor selected by the evaluation committee seems unable to meet the January 1, 2026 contract start date. Due to the time constraints, the importance of continuity of services, and other factors, the City of Tamarac rejected all bids and is expected to resolicit sometime in the 1st quarter of 2026.

The current rate, effective September 2025, is \$19.32 per hour, which is in accordance to the Florida Minimum Wage policy. The company has provided a list of the crossing guards that service the City of Lauderdale lakes, of which 12 of the 14 are residents of Lauderdale Lakes.

City staff is requesting to utilize this contract in accordance with the City's Procurement Code, Section 82-358(d), which allows cooperative purchasing.

Funding Source:

General Fund 0010700-3412

Fiscal Impact:

For fiscal year 2026, there is adequate funding available. Future year requests are subject to the availability of funding and approval through the Acting City Manager.

Sponsor Name/Department: Aazam Piprawala, CERT SCM, Procurement Administrator
Tara Williams, Director HRRM

Meeting Date: 1/13/2026

ATTACHMENTS:

Description

Type

Resolution 2026-001 Authorizing Second Extension to Cooperative Contract Award for School Crossing Guard Services	Resolution
Exhibit A	Exhibit
Exhibit B	Exhibit

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RESOLUTION 2026-001

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A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING THE CITY'S CONTINUATION OF THAT CERTAIN COOPERATIVE (PIGGYBACK) CONTRACT ESTABLISHED BY THE CITY OF TAMARAC WITH WATERFIELD FLORIDA STAFFING, LLC D/B/A STAFFING CONNECTIONS, FOR SCHOOL CROSSING GUARD SERVICES, AND TO PARTICIPATE IN THE EXTENSION OF SAID CONTRACT FROM JANUARY 1, 2026 THROUGH JULY 31, 2026, IN AN AMOUNT NOT TO EXCEED ONE HUNDRED AND SIXTY FIVE THOUSAND AND NO/100 DOLLARS (\$165,000.00); A COPY OF THE COOPERATIVE CONTRACT IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF THE CITY OF TAMARAC'S EXTENSION LETTER IS ATTACHED HERETO AS **EXHIBIT B**; COPIES OF WHICH ARE AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE CITY CLERK; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the City of Tamarac previously issued Request for Proposals ("RFP") No. 19-23R for School Crossing Guard Services, which resulted in a contract award to Waterfield Florida Staffing, LLC d/b/a Staffing Connections;

WHEREAS, the City of Lauderdale Lakes ("City"), pursuant to Section 82-358(d) of the City's Procurement Code, which authorizes cooperative (piggyback) purchasing when in the City's best interest, elected to utilize the City of Tamarac's competitively bid contract for School Crossing Guard Services;

WHEREAS, the cooperative contract was utilized by the Cities of Coral Springs, North Lauderdale, Sunrise, Tamarac, and Lauderdale Lakes, and the current term of the agreement expired on August 31, 2025;

WHEREAS, the City of Tamarac extended the current term through December 31, 2025, and has now further extended the term through July 31, 2026;

1 WHEREAS, effective September 2025, the current rate which is in accordance with the

2 Florida Minimum Wage policy is \$19.32 per hour;

3 WHEREAS, the company has provided a list of the crossing guards that service the City, of

4 which twelve (12) of the fourteen (14) are residents of Lauderdale Lakes;

5 WHEREAS, funding for these services is available in the General Fund, Account No.

6 0010700-3412, and sufficient funds are appropriated for Fiscal Year 2026, with future funding

7 subject to budget availability and Acting City Manager approval; and

8 WHEREAS, continuation of this cooperative agreement aligns with the City's strategic goal

9 of improving and enhancing public safety services by ensuring the presence of trained School

10 Crossing Guards at designated locations throughout the City.

11 NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF

12 LAUDERDALE LAKES AS FOLLOWS:

13 SECTION 1. ADOPTION OF RECITALS: The foregoing RECITALS are hereby ratified and

14 confirmed as being true, and the same are hereby made a part of this Resolution.

15 SECTION 2. AUTHORITY: The City Commission hereby authorizes the Acting City

16 Manager to continue utilization of the cooperative contract established by the City of Tamarac

17 with Waterfield Florida Staffing, LLC d/b/a Staffing Connections, for School Crossing Guard

18 Services, and to participate in the contract extension for the period January 1, 2026 through July

19 31, 2026, in an amount not to exceed One Hundred and Sixty Five Thousand and No/100 Dollars

20 (\$165,000.00), in substantially the form as attached hereto as Exhibit A & B, and incorporated

21 herein by reference.

1 SECTION 3. INSTRUCTIONS TO THE DEPUTY CITY CLERK: The Deputy City Clerk and
2 other appropriate City Officials are hereby authorized to take any and all action necessary to
3 effectuate the intent of this Resolution.

4 SECTION 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its
5 final passage.

6 ADOPTED BY THE CITY COMMISSION OF THE CITY OF LAUDERDALE LAKES AT ITS REGULAR
7 MEETING HELD JANUARY 13, 2026.

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9
10 VERONICA EDWARDS PHILLIPS, MAYOR
11

12 ATTEST:

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14
15 _____, CMC, Deputy City Clerk, for
16 VENICE HOWARD, MPA, MMC, CITY CLERK
17

18 Approved as to form and legality
19 for the use of and reliance by the
20 City of Lauderdale Lakes only:
21
22
23

24 SIDNEY C. CALLOWAY, CITY ATTORNEY

25 Sponsored by: Aazam Piprawala, CERT SCM, Procurement Administrator; Tara Williams, Director
26 HRRM
27
28

29 **VOTE:**

30
31 Mayor Veronica Edwards Phillips _____ (For) _____ (Against) _____ (Other)
32 Vice-Mayor Sharon Thomas _____ (For) _____ (Against) _____ (Other)
33 Commissioner Tycie Causwell _____ (For) _____ (Against) _____ (Other)
34 Commissioner Easton Harrison _____ (For) _____ (Against) _____ (Other)
35 Commissioner Karlene Maxwell-Williams _____ (For) _____ (Against) _____ (Other)

**CITY OF TAMARAC
INTEROFFICE MEMORANDUM
FINANCIAL SERVICES DEPARTMENT**

CITY OF TAMARAC CITY MANAGER
JULY 12, 2023

To: Levent Sucuoglu,
City Manager

Thru: Christine J. Cajuste, *ref/c*
Director of Financial Services

From: Keith K. Glatz *DK*
Purchasing and Contracts Manager

Date: June 12, 2023

Re: Request to Exercise Second Renewal Option for RFP #19-23R for School Crossing
Guard Services – Agreement Amendment #4

Recommendation:

Please approve the attached renewal option exercising the second two (2) year renewal option of the current Agreement for School Crossing Guard Services and adjusting the minimum wage multiplier and furthermore requesting the execution of Agreement Amendment #4 with Waterfield Florida Staffing, LLC, a/k/a Action Labor of Florida, LLC on behalf of the City of Tamarac, and members of the Southeast Florida Governmental Purchasing Cooperative, including the City of Coral Springs, the City of North Lauderdale and the City of Sunrise.

Issue:

The City's existing Agreement to provide School Crossing Guard Services expires on August 31, 2023. The City is the lead agency for the Southeast Florida Governmental Purchasing Cooperative for this Agreement, which also includes the cities of Coral Springs, North Lauderdale and Sunrise. There is currently one (1) remaining two (2) year renewal option remaining on the Agreement, and based on satisfactory performance by the contractor, Waterfield Staffing, LLC d/b/a Action Labor of Florida, LLC the City wishes to exercise the second two (2) year renewal option effective September 1, 2023. Additionally, it is requested that the rate be adjusted due to a changes to the Florida Minimum Wage effective September, 30, 2023, and September 30, 2024, as well as to account for additional cost increases

Background:

The City currently has approximately 27 school crossing guard posts around the City. The City's current contractor is Waterfield Florida Staffing, LLC a/k/a Staffing Connections, who has provided very satisfactory service to the City. The current Agreement was awarded by the City Commission via resolution #R-2019-62 at its July 10, 2019 meeting, which also granted the authority to administratively approve and accept renewal options and escalation requests pursuant to the requirements of the Agreement. The award was based on the results of Request for Proposal #19-23R which was issued by the City as the lead agency on behalf of the Southeast Florida Governmental Purchasing Cooperative for the City of Tamarac, the City of Coral Springs, the City of Dania Beach, the City of North Lauderdale and the City of Sunrise.

Pursuant to the passage of a Constitutional ballot initiative approved by Florida voters on November 3, 2020, which amends the Florida Minimum Wage by One Dollar (\$1.00) per hour every September 30th, until it reaches \$15.00 per hour in 2026. Based on that mandate, the Florida Minimum wage moved to \$10.00 in 2021, \$11.00 in 2022, and will adjust to \$12.00 on September 30th of this year, and \$13.00 on September 30, 2024.

The Contractor has applied a consistent mark-up rate to the Florida Minimum Wage of 1.35376 since the original contract effective date back in 2019. This mark-up rate factors in Workers Compensation insurance, FICA, FUTA and SUTA (Federal and State Unemployment contributions), operating expenses and profit. As a result, the Florida minimum wage adjusted for the mark-up during the first renewal period was as follows:

Rate as of 9/30/2021: \$10.00 minimum wage per hour x 1.35376 mark-up = \$13.54 9/30/21 billing rate.

Rate as of 9/30/2022 (current through September 29, 2023): \$11.00 minimum wage per hour x 1.35376 mark-up = \$14.89 9/30/22 billing rate.

Section 6 "Cost Adjustments" of the Contractor's Agreement provides that costs may be adjusted on the anniversary date based on changes to the Consumer Price Index (United States All Consumers).

The most recent information from the Bureau of Labor Statistics indicates that Consumer prices from April 2022 to April 2023 increased by 4.9%. The proposed mark-up for the multiplier will increase from 1.35376 to 1.38 effective September 1st. Based on that figure, the rates for 2023 and 2024 will be as follows:

Rate effective 9/1/2023: \$11.00 minimum wage per hour x 1.38 mark-up = \$15.18 billing rate.

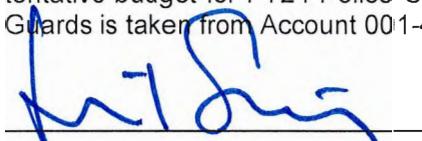
Rate effective 9/30/2023: \$12.00 minimum wage per hour x 1.38 mark-up = \$16.56 billing rate.

Rate effective 9/30/2024: \$13.00 minimum wage per hour x 1.38 mark-up = \$17.94 billing rate.

Accordingly, the requested increase in the multiplier will be 1.9197% higher, which is just under 2%. Current projects being bid in the local marketplace are being bid with mark-up rates falling between 1.40 and 1.42, so the 1.38 rate reflects a lower mark-up rate than other entities in the area. Additionally, the largest local Agreement with a competitor to our Contractor is at the City of Fort Lauderdale, with their current rate at \$16.11 as compared to our current \$14.89 rate. The Fort Lauderdale Agreement will also need to be amended once the Florida Minimum Wage increase goes into effect on September 30th. It should also be noted that the current profit margin for our Agreement remains fixed at the current level of 6.04%.

Fiscal Impact:

The contract was solicited based on a full 240 days of school, which includes a full summer school curriculum. Tamarac schools, however, do not always utilize the full 240 days authorized by the Broward School District, but normally use a 180 day schedule which is the plan for the remainder of FY 23. Our Agreement, however, needs to be structured to provide for at least a partial summer school schedule, since the Broward School District does not normally make a determination of which schools will hold summer classes until late in the school year. Accordingly, based on the 180 day schedule, it is anticipated that the cost for guards will be \$211,421 for 180 days based on the new hourly rate of \$16.56 for FY24. The main variable that could adversely impact this figure would be the addition of summer school days by the Broward County Public Schools. Our normal cost for summer school has been in the area of \$13,458 per year, which would increase the required funding needed to approximately \$203,101. The tentative budget for FY24 Police Services will be adjusted to reflect the upcoming increases. Funding for Crossing Guards is taken from Account 001-4120-521-3404.



Approved

6/16/23

Not Approved

Attachments

May 9th, 2023

Keith Glatz
Purchasing & Contracts Manager
City of Tamarac
7525 NW 88th Avenue
Tamarac, FL 33321

RE: Exercising of Renewal Option, RFP#19-23R

Dear Keith:

Please accept this letter as notice that our current agreement is set to expire on August 31st, 2023. The agreement provides for one final (2) two-year renewal option.

Our company remains focused on providing a low markup for crossing guard services for all the Cities on the contract. Current markup is 1.35376 and we pay the crossing guards minimum wage. Florida minimum age is currently \$11.00 per hour and our bill rate is \$14.89.

The State of Florida has approved additional increases to minimum wage as follows: September 30th, 2023 minimum wage will increase to \$12.00 per hour and September 30th, 2024 minimum wage will increase to \$13.00 per hour.

We have kept the markup of 1.35376 in place since May 2019. Cost of doing business has increased in all categories for local businesses. Our expenses to recruit staff, equipment to outfit our CG according to state guidelines has increased. Rent and all necessary business expenses are increased. The CPI-U is up 9%.

We are requesting a 1.9197% cost adjustment. Less than a 2% increase. The current markup 1.35376 will increase by .02624. The new markup is 1.38.

The new contract begins September 1st, 2023 shortly before the Florida minimum wage increase.

September 1st, 2023 – September 30th, 2023 pay rate will be \$11.00 with a 1.38 markup = \$15.18 bill rate

Effective September 30th, 2023 pay rate will be \$12.00 with a markup of 1.38 = \$16.56 bill rate

Effective September 30th, 2024 pay rate will be \$13.00 with a markup of 1.38 = \$17.94 bill rate

Our team takes great pride in knowing we have provided a top-notch school crossing guard program with 100% safety record. We look forward to continuing to provide these services and work with the great Cities and relationships attached to the contract.

Sincerely,



Sharron R. Cook,
Branch Manager

**AGREEMENT AMENDMENT # 4
BETWEEN THE CITY OF TAMARAC
AND WATERFIELD FLORIDA STAFFING, LLC
D/B/A ACTION LABOR**

The CITY OF TAMARAC (City) and Waterfield Florida Staffing, LLC, d/b/a Action Labor (Contractor), a Florida limited liability corporation, with principal offices located at 624 Nottingham Boulevard, West Palm Beach, FL 33045, agree to amend the original Agreement, which was effective September 1, 2019, as follows:

1. Amend Section 4, "Contract Term and Renewal" as follows:

4) Contract Term and Renewal

The contract term shall be effective for the period beginning September 1, 2019, through August 31, 2025, 2023 with no one (1) additional two-year renewal terms based upon satisfactory performance and mutual agreement of both parties. All terms and conditions shall remain firm for the initial period of the contract and for any renewal period. Any price adjustment shall be per section 6 "Cost Adjustments" of this Agreement.

2. Amend Section 6, "**Cost Adjustments**" due to changes to the Florida Minimum Wage as the result of the passage of an amendment to the Florida Constitution passed in November 2020. an increase in the hourly rate in accordance with the provisions of Section 6 of the Agreement which provides for a price adjustment when necessitated by an adjustment to the Florida Minimum Wage, or an adjustment to the Federal Minimum Wage to a higher level than the Florida Minimum Wage. Changes in the Florida minimum wage shall be as outlined in Florida Statute 448.110. Accordingly, the billing rate will be adjusted:

Effective **September 30, 2023**, the "Pricing Schedule for Crossing Guards" "Cost Per Hour" column is amended to reflect a change in the hourly billing rate from \$14.89 per hour for "Line Items" 1 through 12 to read **\$16.56 per hour** for "Line Items" 1 through 12 (based on a State of Florida Minimum Wage of \$12.00 per hour).

Effective **September 30, 2024**, the "Pricing Schedule for Crossing Guards" "Cost Per Hour" column is amended to reflect a change in the hourly billing rate from \$16.56 per hour for "Line Items" 1 through 12 to read **\$17.94 per hour** for "Line Items" 1 through 12 (based on a State of Florida Minimum Wage of \$13.00 per hour).

3. Contractor re-affirms certification to the requirements of Section 22) "Scrutinized Companies – 287.135 AND 215.473", as required by Florida statute.

22) Scrutinized Companies - 287.135 AND 215.473

22.1 By execution of this Agreement, Contractor certifies that Contractor is not participating in a boycott of Israel. Contractor further certifies that Contractor is not on the Scrutinized Companies that Boycott Israel list, not

on the Scrutinized Companies with Activities in Sudan List, and not on the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or has Contractor been engaged in business operations in Syria. Subject to limited exceptions provided in state law, the City will not contract for the provision of goods or services with any scrutinized company referred to above.

22.2 Submitting a false certification shall be deemed a material breach of contract. The City shall provide notice, in writing, to the Contractor of the City's determination concerning the false certification. Contractor shall have five (5) days from receipt of notice to refute the false certification allegation. If such false certification is discovered during the active contract term, Contractor shall have ninety (90) days following receipt of the notice to respond in writing and demonstrate that the determination of false certification was made in error. If Contractor does not demonstrate that the City's determination of false certification was made in error then the City shall have the right to terminate the contract and seek civil remedies pursuant to Section 287.135, Florida Statutes, as amended from time to time.

4. Contractor re-affirms certification to the requirements of Section 27) "E-Verify", as required by Florida statute.

27) E-Verify

27.1 Definitions:

"Agency" or "Public Employer" as utilized in this section shall refer to the City of Tamarac, a municipal corporation which is a political subdivision of the State of Florida.

"Contractor" means a person or entity that has entered or is attempting to enter into a contract with a public employer to provide labor, supplies, or services to such employer in exchange for salary, wages, or other remuneration. "Contractor" includes, but is not limited to, a vendor or consultant.

"Subcontractor" means a person or entity that provides labor, supplies, or services to or for a contractor or another subcontractor in exchange for salary, wages, or other remuneration.

"E-Verify system" means an Internet-based system operated by the United States Department of Homeland Security that allows participating employers to electronically verify the employment eligibility of newly hired employees.

27.2 Effective January 1, 2021, public and private employers, contractors and subcontractors will begin the required registration with, and use of, the E-verify system in order to verify the work authorization status of all newly hired employees. Contractor acknowledges and agrees to utilize the U.S. Department of Homeland Security's E-Verify System to verify the employment eligibility of:

- a) All persons employed by Contractor to perform employment duties within Florida during the term of the contract; and
- b) All persons (including sub-vendors/subconsultants/subcontractors) assigned by Contractor to perform work pursuant to the contract with the City. The Contractor acknowledges and agrees that use of the U.S. Department of Homeland Security's E-Verify System during the term of the contract is a condition of the contract with the City of Tamarac.

27.3 Should the Vendor become the successful Contractor awarded for the above-named project, by entering into this Agreement, the Contractor becomes obligated to comply with the provisions of § 448.095, Fla. Stat., as amended from time to time. This includes but is not limited to utilization of the E-Verify System to verify the work authorization status of all newly hired employees; and requiring all Subcontractors to provide an affidavit attesting that the Subcontractor does not employ, contract with, or subcontract with, an unauthorized alien. The Contractor shall maintain a copy of such affidavit for the duration of the contract. Failure to comply will lead to termination of this Contract, or if a Subcontractor knowingly violates the statute, the Subcontract must be terminated immediately. Any challenge to termination under this provision must be filed in the Circuit Court no later than 20 calendar days after the date of termination. If this contract is terminated for a violation of the statute by the Contractor, the Contractor may not be awarded a public contract by the City for a period of one (1) year after the date of termination. By signing below, the Vendor acknowledges these terms shall be an integral part of its bid and the Contract.

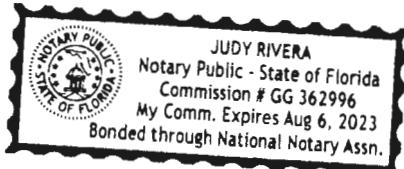
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CORPORATE ACKNOWLEDGEMENT

STATE OF FLORIDA :
:SS
COUNTY OF Palm Beach:

I HEREBY CERTIFY that on this day, before me, an Officer duly authorized in the State aforesaid and in the County aforesaid to take acknowledgments, personally appeared Paul C. Chase, CEO of Waterfield Florida Staffing d/b/a Action Labor, a Florida limited liability Corporation, to me known to be the person(s) described in and who executed the foregoing instrument and acknowledged before me that he/she executed the same.

WITNESS my hand and official seal this 16th day of June, 2023.



Judy Rivera

Signature of Notary Public
State of Florida at Large

Judy Rivera

Print, Type or Stamp
Name of Notary Public

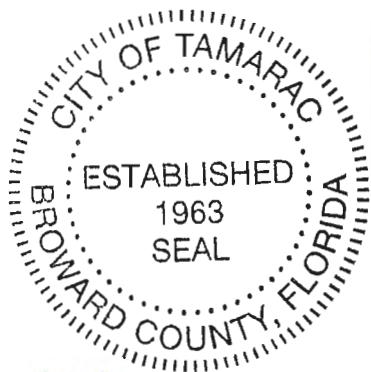
Personally known to me or
Produced Identification

Type of I.D. Produced

DID take an oath, or
 DID NOT take an oath.

IN WITNESS WHEREOF, the parties hereby have made and executed this Amendment to Agreement on the respective dates under each signature, the City of Tamarac signing through its City Manager, and Waterfield Florida Staffing, LLC D/B/A Action Labor, signing by and through its CEO, duly authorized to execute same.

ATTEST:



Kimberly Dillon, *CRC*
City Clerk

Kimberly Dillon
Date

CITY OF TAMARAC

L. Sucuoglu
Levent Sucuoglu, City Manager

6/16/23

Date

Approved as to form and legal sufficiency:

Hans Ottinot
Hans Ottinot, City Attorney

6/19/23
Date

ATTEST:

Katren
(Corporate Secretary)

Katren Zelenovskiy
Type/Print Name of Corporate Secy.

**Waterfield Florida Staffing, LLC D/B/A
Action Labor**

Company Name

Paul C. Chase
Signature of CEO

Paul C. Chase

CEO

6/16/2023

Date

(CORPORATE SEAL)

Mr. Paul C. Chase, CEO
Waterfield Florida Staffing, LLC D/B/A Action Labor
624 Nottingham Boulevard
West Palm Beach, FL 33405

December 8, 2025

**RE: Temporary Agreement Extension
RFP No. 19-23R, School Crossing Guard Services**

Dear Mr. Chase:

The extension of the City's Agreement with your company to provide School Crossing Guard Services for the cities of Coral Springs, North Lauderdale, Sunrise, and Tamarac will expire on December 31, 2025. The original agreement, dated July 16, 2019, provides for two (2) additional two (2) year renewals. The City requested a temporary extension to solicit, review, and contract for the subject services going forward. Due to time constraints and one participating city electing to remove themselves from the RFP and agreement, this solicitation resulted in the City rejecting all proposals.

The City would like to request a second temporary extension to the Agreement in order to provide an opportunity to resolicit, review and contract for the subject services going forward. You will, of course, be eligible to submit a proposal for the upcoming RFP for the new Agreement.

Accordingly, the City wishes to extend the current term through July 31, 2026, or until services are scheduled to commence under a new Agreement, whichever date is the earliest. This temporary extension would extend at the same terms and conditions and pricing as the City's current Agreement and provide School Crossing Guard Services for the cities of Coral Springs, North Lauderdale, and Tamarac.

Please advise by checking below whether or not you are agreeable to this extension.

Sincerely,



Armando Erdle
Procurement Specialist

I hereby agree to a temporary extension of the agreement with the same terms, conditions and pricing through July 31, 2026, or until services are scheduled to commence under a new Agreement, whichever date is the earliest.

I am unable to provide a temporary extension of the subject agreement.


Signature

pmchase (3-6-9, 2025-12-10, 10:50 EST)

12/09/2025

Date

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: Yes

Contract Requirement: Yes

Title

RESOLUTION 2026-002 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA, IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THE SOURCEWELL COOPERATIVE CONTRACT NO. 011124-UFC FOR "UNIFORMS WITH RELATED PRODUCTS AND SERVICES," FOR FIELD STAFF UNIFORMS AND CITY LOGO MATS, AWARDED TO UNIFIRST CORPORATION IN AN ANNUAL AMOUNT NOT TO EXCEED TWENTY THOUSAND AND NO/100 (\$20,000.00) PER FISCAL YEAR

Summary

This resolution authorizes the Acting City Manager to utilize the Sourcewell Cooperative Contract 011124-UFC for "Uniforms with related products and services", for field staff uniforms and City logo mats, for which UniFirst Corporation participated and was the highest ranked vendor for RFP 011124 in an annual amount not to exceed \$20,000.00 per fiscal year.

Staff Recommendation

Background:

For many years, the City has been utilizing UniFirst Corporation to provide the city with field staff uniforms and city logo mats. The vendor is responsible for ensuring that the city is provided a continuous supply along with regular cleaning and lockers for staff. The vendor is also responsible for providing new logo mats throughout the city on an agreed upon schedule for sanitizing and replacement. The uniforms are utilized by the field staff in Public Works and Parks and Human Services.

The average annual cost breakdown is as follows:

Public Works Field Staff Uniforms:.....\$11,000.00

Parks and Human Services Field Staff Uniforms:.....\$ 4,500.00

Citywide Logo Mats:.....\$ 3,600.00

Allowance for replacement damages/lost or missing uniforms or mats:..\$ 900.00

Average Total: \$20,000.00

This Cooperative contract was executed on June 11, 2024 and the initial term expires on March 25, 2028; however, the contract allows up to three additional one-year extensions. The major benefit for the city by participating in this cooperative contract is that the pricing and services are monitored by Sourcewell. All agencies using this agreement enjoy the same prices. If UniFirst provides a further discount to another agency the change is made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. The price is shared across the board with all participating entities.

The city has explored an alternative agreement with another similar vendor and found that the prices were much higher than those offered to us by UniFirst.

With the combined average by both departments, the amount will exceed the Acting City Manager's spending authority over the life of the contract as specified in City's Procurement Code, Section. 82-355 (b)(3), \$25,000.00 or less, including the making of contracts, not to exceed a duration of three years.

City staff is requesting to utilize this Sourcewell Cooperative Contract# 011124-UFC with approval from the Mayor and the City Commission in accordance with the City's Procurement Code, Section 82-358(d), which allows cooperative purchasing.

Funding Source:

Various budget accounts as needed

Fiscal Impact:

For fiscal year 2026, there is adequate funding available. Future year requests are subject to the availability of funding and approval through the Acting City Manager.

Sponsor Name/Department: Aazam Piprawala; Procurement Administrator, Ronald Desbrunes; Director Public Works, Ericka Locket;

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
Resolution 2026-002 Approving the Acting City Manager to utilize the Sourcewell Cooperative contract for Uniforms and Mats with Unifirst Corporation	Resolution
Exhibit A	Exhibit
Price List	Backup Material
Contract review	Backup Material

RESOLUTION 2026-002

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA, IN ACCORDANCE WITH SECTION 82-358(D) OF THE LAUDERDALE LAKES PROCUREMENT CODE, APPROVING AND AUTHORIZING THE ACTING CITY MANAGER, TO UTILIZE THE SOURCEWELL COOPERATIVE CONTRACT NO. 011124-UFC FOR "UNIFORMS WITH RELATED PRODUCTS AND SERVICES," FOR FIELD STAFF UNIFORMS AND CITY LOGO MATS, AWARDED TO UNIFIRST CORPORATION IN AN ANNUAL AMOUNT NOT TO EXCEED TWENTY THOUSAND AND NO/100 (\$20,000.00) PER FISCAL YEAR; A COPY OF THE SOURCEWELL UNIFIRST CONTRACT IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF WHICH IS AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

WHEREAS, for many years, the City of Lauderdale Lakes ("City") has been utilizing UniFirst

18 Corporation ("UniFirst") to provide the City with field staff uniforms and City logo mats;

19 WHEREAS, the vendor is responsible for ensuring that the City is provided a continuous
20 supply along with regular cleaning and lockers for City Staff;

21 WHEREAS, the vendor is also responsible for providing new logo mats throughout the City
22 on an agreed upon schedule for sanitizing and replacement:

23 WHEREAS, the uniforms are utilized by the field staff in Public Works and Parks and
24 Human Services:

25 WHEREAS, the average annual cost breakdown is as follows:

26 Public Works Field Staff Uniforms: \$11,000.00

27 Parks and Human Services Field Staff Uniforms: \$4,500.00

28 Citywide Logo Mats: \$3,600.00

29 Allowance for replacement damages/lost or missing uniforms or mats: \$900.00

30 **Average Total: \$20,000.00**

1 WHEREAS, in its search for an efficient and competitive procured supplier of field staff
2 uniforms and City logo mats, City Staff has identified a public competitively procured cooperative
3 contract i.e. Sourcewell Cooperative Contract No. 011124-UFC For "Uniform with Related
4 Products and Services, "for Uniforms with Related Products and Services" 'UNIFORMS WITH
5 RELATED PRODUCTS AND SERVICES," by and between Sourcewell, with principal offices located
6 at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and UniFirst
7 Corporation, with principal offices located at 68 Jonspin Road, Wilmington, MA 01887 (Supplier).

8 WHEREAS, Sourcewell is a State of Minnesota local government unit and service
9 cooperative created under the laws of the State of Minnesota that offers cooperative
10 procurement solutions to government entities.

11 WHEREAS, participation in Sourcewell cooperative contracts is open to eligible federal,
12 state/province, and municipal governmental entities, higher education, K-12 education,
13 nonprofit, tribal government, and other public entities located in the United States and Canada.

14 WHEREAS, the Sourcewell Cooperative Contract No. 011124-UFC For "Uniform with
15 Related Products and Services, which was awarded to the Supplier, was executed on June 11,
16 2024, and has an initial term that expires on March 25, 2028, but which also provided for up to
17 three additional one-year extensions;

18 WHEREAS, Sec. 82-358(d) of the City of Lauderdale Lakes Procurement authorizes the City
19 to procure goods and services by and through cooperative purchasing, including the instant
20 Sourcewell Cooperative Contract No. 011124-UFC For "Uniform with Related Products and
21 Services, upon the Director of Financial Services' or designee's finding that it is in the best
22 interests of the City.

1 WHEREAS, Director of Financial Services deems the City's participation in Sourcewell
2 Cooperative Contract No. 011124-UFC For "Uniform with Related Products and Services to be in
3 the best interests of the City.

4 WHEREAS, there is adequate funding for Fiscal Year 2026 and future requests are subject
5 to the availability of funding and approval through the Acting City Manager; and

6 NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF
7 LAUDERDALE LAKES AS FOLLOWS:

8 SECTION 1. ADOPTION OF RECITALS: The foregoing RECITALS are hereby ratified and
9 confirmed as being true, and the same are hereby made a part of this Resolution.

10 SECTION 2. AUTHORITY: The City Commission hereby authorizes the Acting City
11 Manager, in accordance with Section 82-358(d) of the City's Procurement Code, to utilize the
12 Sourcewell Cooperative Contract No. 011124-UFC for "uniforms with related products and
13 services," for field staff uniforms and City logo mats, awarded to UniFirst Corporation in an annual
14 amount not to exceed Twenty Thousand and No/100 (\$20,000.00) per fiscal year, in substantially
15 the same form as attached hereto as **Exhibit A**, and incorporated herein by reference.

16 SECTION 3. INSTRUCTIONS TO THE DEPUTY CITY CLERK: The Deputy City Clerk and
17 other appropriate City Officials are hereby authorized to take any and all action necessary to
18 effectuate the intent of this Resolution.

19

20

21 [REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK]

22

1 SECTION 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its
2 final passage.

3 ADOPTED BY THE CITY COMMISSION OF THE CITY OF LAUDERDALE LAKES AT ITS REGULAR
4 MEETING HELD JANUARY 13, 2026.

5
6
7 VERONICA EDWARDS PHILLIPS, MAYOR

ATTEST:

_____, CMC, Deputy City Clerk, for
VENICE HOWARD, MPA, MMC, CITY CLERK

16 Approved as to form and legality
17 for the use of and reliance by the
18 City of Lauderdale Lakes only:

21 SIDNEY C. CALLOWAY, CITY ATTORNEY

22
23 Sponsored by: Aazam Piprawala, Procurement Administrator; Ronald Desbrunes, Director Public
24 Works; Ericka Locket, Director Parks & Human Services

27 VOTE:

29 Mayor Veronica Edwards Phillips _____ (For) _____ (Against) _____ (Other)
30 Vice-Mayor Sharon Thomas _____ (For) _____ (Against) _____ (Other)
31 Commissioner Tycie Causwell _____ (For) _____ (Against) _____ (Other)
32 Commissioner Easton Harrison _____ (For) _____ (Against) _____ (Other)
33 Commissioner Karlene Maxwell-Williams _____ (For) _____ (Against) _____ (Other)

**Solicitation Number: RFP #011124****CONTRACT**

This Contract is between Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and UniFirst Corporation, 68 Jonspin Road, Wilmington, MA 01887 (Supplier).

Sourcewell is a State of Minnesota local government unit and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) that offers cooperative procurement solutions to government entities. Participation is open to eligible federal, state/province, and municipal governmental entities, higher education, K-12 education, nonprofit, tribal government, and other public entities located in the United States and Canada. Sourcewell issued a public solicitation for Uniforms with Related Products and Services from which Supplier was awarded a contract.

Supplier desires to contract with Sourcewell to provide equipment, products, or services to Sourcewell and the entities that access Sourcewell's cooperative purchasing contracts (Participating Entities).

1. TERM OF CONTRACT

A. **EFFECTIVE DATE.** This Contract is effective upon the date of the final signature below.

EXPIRATION DATE AND EXTENSION. This Contract expires March 25, 2028, unless it is cancelled sooner pursuant to Article 22. This Contract allows up to three additional one-year extensions upon the request of Sourcewell and written agreement by Supplier. Sourcewell retains the right to consider additional extensions beyond seven years as required under exceptional circumstances.

B. **SURVIVAL OF TERMS.** Notwithstanding any expiration or termination of this Contract, all payment obligations incurred prior to expiration or termination will survive, as will the following: Articles 11 through 14 survive the expiration or cancellation of this Contract. All other rights will cease upon expiration or termination of this Contract.

2. EQUIPMENT, PRODUCTS, OR SERVICES

A. EQUIPMENT, PRODUCTS, OR SERVICES. Supplier will provide the Equipment, Products, or Services as stated in its Proposal submitted under the Solicitation Number listed above. Supplier's Equipment, Products, or Services Proposal (Proposal) is attached and incorporated into this Contract.

All purchased Equipment and Products provided under this Contract must be new and the current model. All rented Products provided under this Contract will be new at the time each site is initially installed into service. Supplier may offer close-out or refurbished Equipment or Products if they are clearly indicated in Supplier's product and pricing list. Unless agreed to by the Participating Entities in advance, Equipment or Products must be delivered as operational to the Participating Entity's site.

This Contract offers an indefinite quantity of sales, and while substantial volume is anticipated, sales and sales volume are not guaranteed.

B. WARRANTY. Supplier warrants that all Equipment, Products, and Services furnished are free from liens and encumbrances, and when new and prior to use are free from defects in design, materials, and workmanship. All Products will be processed, mended, and finished in accordance with the generally accepted standards of the textile rental industry Supplier makes no other representations, warranties, or conditions, express or implied by law, statutory or otherwise, including, without limitation, the design or condition of the Products, their merchantability or their fitness, capacity or durability for any particular use. To the extent assignable, any manufacturer's warranty that extends beyond the expiration of the Supplier's warranty will be passed on to the Participating Entity.

C. DEALERS, DISTRIBUTORS, AND/OR RESELLERS. Upon Contract execution and throughout the Contract term, Supplier must provide to Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers relative to the Equipment, Products, and Services offered under this Contract, which will be incorporated into this Contract by reference. It is the Supplier's responsibility to ensure Sourcewell receives the most current information.

3. PRICING

All Equipment, Products, or Services under this Contract will be priced at or below the price stated in Supplier's Proposal.

When providing pricing quotes to Participating Entities, all pricing quoted must reflect a Participating Entity's total cost of acquisition. This means that the quoted cost is for delivered Equipment, Products, and Services that are operational for their intended purpose, and includes all costs to the Participating Entity's requested delivery location.

Regardless of the payment method chosen by the Participating Entity, the total cost associated with any purchase option of the Equipment, Products, or Services must always be disclosed in the pricing quote to the applicable Participating Entity at the time of purchase.

A. SHIPPING AND SHIPPING COSTS. All delivered Equipment and Products must be properly packaged. Damaged Equipment and Products may be rejected. If the damage is not readily apparent at the time of delivery, Supplier must permit the Equipment and Products to be returned within a reasonable time at no cost to Sourcewell or its Participating Entities. Participating Entities reserve the right to inspect the Equipment and Products at a reasonable time after delivery where circumstances or conditions prevent effective inspection of the Equipment and Products at the time of delivery. In the event of the delivery of nonconforming Equipment and Products, the Participating Entity will notify the Supplier as soon as possible and the Supplier will replace nonconforming Equipment and Products with conforming Equipment and Products that are acceptable to the Participating Entity.

Supplier must arrange for and pay for the return shipment on Equipment and Products that arrive in a defective or inoperable condition.

Sourcewell may declare the Supplier in breach of this Contract if the Supplier intentionally delivers substandard or inferior Equipment or Products.

B. SALES TAX. Each Participating Entity is responsible for supplying the Supplier with valid tax-exemption certification(s). When ordering, a Participating Entity must indicate if it is a tax-exempt entity.

C. HOT LIST PRICING. At any time during this Contract, Supplier may offer a specific selection of Equipment, Products, or Services at discounts greater than those listed in the Contract. When Supplier determines it will offer Hot List Pricing, it must be submitted electronically to Sourcewell in a line-item format. Equipment, Products, or Services may be added or removed from the Hot List at any time through a Sourcewell Price and Product Change Form as defined in Article 4 below.

Hot List program and pricing may also be used to discount and liquidate close-out and discontinued Equipment and Products as long as those close-out and discontinued items are clearly identified as such. Current ordering process and administrative fees apply. Hot List Pricing must be published and made available to all Participating Entities.

4. PRODUCT AND PRICING CHANGE REQUESTS

Supplier may request Equipment, Product, or Service changes, additions, or deletions at any time. All requests must be made in writing by submitting a signed Sourcewell Price and Product Change Request Form to the assigned Sourcewell Supplier Development Administrator. This

approved form is available from the assigned Sourcewell Supplier Development Administrator. At a minimum, the request must:

- Identify the applicable Sourcewell contract number;
- Clearly specify the requested change;
- Provide sufficient detail to justify the requested change;
- Individually list all Equipment, Products, or Services affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
- Include a complete restatement of pricing documentation in Microsoft Excel with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Equipment, Products, and Services offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Contract and will be incorporated by reference.

5. PARTICIPATION, CONTRACT ACCESS, AND PARTICIPATING ENTITY REQUIREMENTS

A. PARTICIPATION. Sourcewell's cooperative contracts are available and open to public and nonprofit entities across the United States and Canada; such as federal, state/province, municipal, K-12 and higher education, tribal government, and other public entities.

The benefits of this Contract should be available to all Participating Entities that can legally access the Equipment, Products, or Services under this Contract. A Participating Entity's authority to access this Contract is determined through its cooperative purchasing, interlocal, or joint powers laws. Any entity accessing benefits of this Contract will be considered a Service Member of Sourcewell during such time of access. Supplier understands that a Participating Entity's use of this Contract is at the Participating Entity's sole convenience and Participating Entities reserve the right to obtain like Equipment, Products, or Services from any other source.

Supplier is responsible for familiarizing its sales and service forces with Sourcewell contract use eligibility requirements and documentation and will encourage potential participating entities to join Sourcewell. Sourcewell reserves the right to add and remove Participating Entities to its roster during the term of this Contract.

B. PUBLIC FACILITIES. Supplier's employees may be required to perform work at government-owned facilities, including schools. Supplier's employees and agents must conduct themselves in a professional manner while on the premises, and in accordance with Participating Entity policies and procedures, and all applicable laws.

6. PARTICIPATING ENTITY USE AND PURCHASING

A. ORDERS AND PAYMENT. To access the contracted Equipment, Products, or Services under this Contract, a Participating Entity must clearly indicate to Supplier that it intends to access this Contract; however, order flow and procedure will be developed jointly between Sourcewell and Supplier. Typically, a Participating Entity will issue an order directly to Supplier or its authorized subsidiary, distributor, dealer, or reseller. If a Participating Entity issues a purchase order, it may use its own forms, but the purchase order should clearly note the applicable Sourcewell contract number. All Participating Entity orders under this Contract must be issued prior to expiration or cancellation of this Contract; however, Supplier performance, Participating Entity payment obligations, and any applicable warranty periods or other Supplier or Participating Entity obligations may extend beyond the term of this Contract.

Supplier's acceptable forms of payment are included in its attached Proposal. Participating Entities will be solely responsible for payment and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

B. ADDITIONAL TERMS AND CONDITIONS/PARTICIPATING ADDENDUM. Additional terms and conditions to a purchase order, or other required transaction documentation, may be negotiated between a Participating Entity and Supplier, such as job or industry-specific requirements, legal requirements (e.g., affirmative action or immigration status requirements), or specific local policy requirements. Some Participating Entities may require the use of a Participating Addendum, the terms of which will be negotiated directly between the Participating Entity and the Supplier or its authorized dealers, distributors, or resellers, as applicable. Any negotiated additional terms and conditions must never be less favorable to the Participating Entity than what is contained in this Contract.

C. SPECIALIZED SERVICE REQUIREMENTS. In the event that the Participating Entity requires service or specialized performance requirements not addressed in this Contract (such as e-commerce specifications, specialized delivery requirements, or other specifications and requirements), the Participating Entity and the Supplier may enter into a separate, standalone agreement, apart from this Contract. Sourcewell, including its agents and employees, will not be made a party to a claim for breach of such agreement.

D. TERMINATION OF ORDERS. Participating Entities may terminate an order, in whole or in part, immediately upon notice to Supplier in the event of any of the following events:

1. The Participating Entity fails to receive funding or appropriation from its governing body at levels sufficient to pay for the equipment, products, or services to be purchased; or
2. Federal, state, or provincial laws or regulations prohibit the purchase or change the Participating Entity's requirements.

E. GOVERNING LAW AND VENUE. The governing law and venue for any action related to a Participating Entity's order will be determined by the Participating Entity making the purchase.

7. CUSTOMER SERVICE

A. PRIMARY ACCOUNT REPRESENTATIVE. Supplier will assign an Account Representative to Sourcewell for this Contract and must provide prompt notice to Sourcewell if that person is changed. The Account Representative will be responsible for:

- Maintenance and management of this Contract;
- Timely response to all Sourcewell and Participating Entity inquiries; and
- Business reviews to Sourcewell and Participating Entities, if applicable.

B. BUSINESS REVIEWS. Supplier must perform a minimum of one business review with Sourcewell per contract year. The business review will cover sales to Participating Entities, pricing and contract terms, administrative fees, sales data reports, performance issues, supply issues, customer issues, and any other necessary information.

8. REPORT ON CONTRACT SALES ACTIVITY AND ADMINISTRATIVE FEE PAYMENT

A. CONTRACT SALES ACTIVITY REPORT. Each calendar quarter, Supplier must provide a contract sales activity report (Report) to the Sourcewell Supplier Development Administrator assigned to this Contract. Reports are due no later than 45 days after the end of each calendar quarter. A Report must be provided regardless of the number or amount of sales during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;
- Sourcewell Assigned Entity/Participating Entity Number;
- Item Purchased Description;
- Item Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Purchase was invoiced/sale was recognized as revenue by Supplier.

B. ADMINISTRATIVE FEE. In consideration for the support and services provided by Sourcewell, the Supplier will pay an administrative fee to Sourcewell on all Equipment, Products, and Services provided to Participating Entities. The Administrative Fee must be included in, and not added to, the pricing. Supplier may not charge Participating Entities more than the contracted price to offset the Administrative Fee.

The Supplier will submit payment to Sourcewell for the percentage of administrative fee stated in the Proposal multiplied by the total sales of all Equipment, Products, and Services purchased by Participating Entities under this Contract during each calendar quarter. Payments should note the Supplier's name and Sourcewell-assigned contract number in the memo; and must be mailed to the address above "Attn: Accounts Receivable" or remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions. Payments must be received no later than 45 calendar days after the end of each calendar quarter.

Supplier agrees to cooperate with Sourcewell in auditing transactions under this Contract to ensure that the administrative fee is paid on all items purchased under this Contract.

In the event the Supplier is delinquent in any undisputed administrative fees, Sourcewell reserves the right to cancel this Contract and reject any proposal submitted by the Supplier in any subsequent solicitation. In the event this Contract is cancelled by either party prior to the Contract's expiration date, the administrative fee payment will be due no more than 30 days from the cancellation date.

9. AUTHORIZED REPRESENTATIVE

Sourcewell's Authorized Representative is its Chief Procurement Officer.

Supplier's Authorized Representative is the person named in the Supplier's Proposal. If Supplier's Authorized Representative changes at any time during this Contract, Supplier must promptly notify Sourcewell in writing.

10. AUDIT, ASSIGNMENT, AMENDMENTS, WAIVER, AND CONTRACT COMPLETE

A. AUDIT. Pursuant to Minnesota Statutes Section 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Contract are subject to examination by Sourcewell or the Minnesota State Auditor for a minimum of six years from the end of this Contract. This clause extends to Participating Entities as it relates to business conducted by that Participating Entity under this Contract.

B. ASSIGNMENT. Neither party may assign or otherwise transfer its rights or obligations under this Contract without the prior written consent of the other party and a fully executed assignment agreement. Such consent will not be unreasonably withheld. Any prohibited assignment will be invalid.

C. AMENDMENTS. Any amendment to this Contract must be in writing and will not be effective until it has been duly executed by the parties.

D. WAIVER. Failure by either party to take action or assert any right under this Contract will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right. Any such waiver must be in writing and signed by the parties.

E. CONTRACT COMPLETE. This Contract represents the complete agreement between the parties. No other understanding regarding this Contract, whether written or oral, may be used to bind either party. For any conflict between the attached Proposal and the terms set out in Articles 1-22 of this Contract, the terms of Articles 1-22 will govern.

F. RELATIONSHIP OF THE PARTIES. The relationship of the parties is one of independent contractors, each free to exercise judgment and discretion with regard to the conduct of their respective businesses. This Contract does not create a partnership, joint venture, or any other relationship such as master-servant, or principal-agent.

11. INDEMNITY AND HOLD HARMLESS

Supplier must indemnify, defend, save, and hold Sourcewell and its Participating Entities, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell or its Participating Entities, arising out of any negligent act or omission in the performance of this Contract by the Supplier or its agents or employees.. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

12. GOVERNMENT DATA PRACTICES

Supplier and Sourcewell must comply with the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13, as it applies to all data provided by or provided to Sourcewell under this Contract and as it applies to all data created, collected, received, maintained, or disseminated by the Supplier under this Contract.

13. INTELLECTUAL PROPERTY, PUBLICITY, MARKETING, AND ENDORSEMENT

A. INTELLECTUAL PROPERTY

1. *Grant of License.* During the term of this Contract:

a. Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising and promotional materials for the purpose of marketing Sourcewell's relationship with Supplier.

- b. Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising and promotional materials for the purpose of marketing Supplier's relationship with Sourcewell.
2. *Limited Right of Sublicense.* The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, and agents (collectively "Permitted Sublicensees") in advertising and promotional materials for the purpose of marketing the Parties' relationship to Participating Entities. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this Article by any of their respective sublicensees.
3. *Use; Quality Control.*
 - a. Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
 - b. Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Upon written notice to the breaching party, the breaching party has 30 days of the date of the written notice to cure the breach or the license will be terminated.
4. *Termination.* Upon the termination of this Contract for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.

B. PUBLICITY. Any publicity regarding the subject matter of this Contract must not be released without prior written approval from the Authorized Representatives. Publicity includes notices, informational pamphlets, press releases, research, reports, signs, and similar public notices prepared by or for the Supplier individually or jointly with others, or any subcontractors, with respect to the program, publications, or services provided resulting from this Contract.

C. MARKETING. Any direct advertising, marketing, or offers with Participating Entities must be approved by Sourcewell. Send all approval requests to the Sourcewell Supplier Development Administrator assigned to this Contract.

D. ENDORSEMENT. The Supplier must not claim that Sourcewell endorses its Equipment, Products, or Services.

14. GOVERNING LAW, JURISDICTION, AND VENUE

The substantive and procedural laws of the State of Minnesota will govern this Contract. Venue for all legal proceedings arising out of this Contract, or its breach, must be in the appropriate state court in Todd County, Minnesota or federal court in Fergus Falls, Minnesota.

15. FORCE MAJEURE

Neither party to this Contract will be held responsible for delay or default caused by acts of God or other conditions that are beyond that party's reasonable control. A party defaulting under this provision must provide the other party prompt written notice of the default.

16. SEVERABILITY

If any provision of this Contract is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Contract is capable of being performed, it will not be affected by such determination or finding and must be fully performed.

17. PERFORMANCE, DEFAULT, AND REMEDIES

A. **PERFORMANCE.** During the term of this Contract, the parties will monitor performance and address unresolved contract issues as follows:

1. *Notification.* The parties must promptly notify each other of any known dispute and work in good faith to resolve such dispute within a reasonable period of time. If necessary, Sourcewell and the Supplier will jointly develop a short briefing document that describes the issue(s), relevant impact, and positions of both parties.
2. *Escalation.* If parties are unable to resolve the issue in a timely manner, as specified above, either Sourcewell or Supplier may escalate the resolution of the issue to a higher level of management. The Supplier will have 30 calendar days to cure an outstanding issue.
3. *Performance while Dispute is Pending.* Notwithstanding the existence of a dispute, the Supplier must continue without delay to carry out all of its responsibilities under the Contract that are not affected by the dispute. If the Supplier fails to continue without delay to perform its responsibilities under the Contract, in the accomplishment of all undisputed work, the Supplier will bear any additional costs incurred by Sourcewell and/or its Participating Entities as a result of such failure to proceed.

B. **DEFAULT AND REMEDIES.** Either of the following constitutes cause to declare this Contract, or any Participating Entity order under this Contract, in default:

1. Nonperformance of contractual requirements, or
2. A material breach of any term or condition of this Contract.

The party claiming default must provide written notice of the default, with 30 calendar days to cure the default. Time allowed for cure will not diminish or eliminate any liability for liquidated or other damages. If the default remains after the opportunity for cure, the non-defaulting party may:

- Exercise any remedy provided by law or equity, or
- Terminate the Contract or any portion thereof, including any orders issued against the Contract.

18. INSURANCE

A. REQUIREMENTS. At its own expense, Supplier must maintain insurance policy(ies) in effect at all times during the performance of this Contract with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:

1. *Workers' Compensation and Employer's Liability.*

Workers' Compensation: As required by any applicable law or regulation.

Employer's Liability Insurance: must be provided in amounts not less than listed below:

Minimum limits:

\$500,000 each accident for bodily injury by accident

\$500,000 policy limit for bodily injury by disease

\$500,000 each employee for bodily injury by disease

2. *Commercial General Liability Insurance.* Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Contract.

Minimum Limits:

\$1,000,000 each occurrence Bodily Injury and Property Damage

\$1,000,000 Personal and Advertising Injury

\$2,000,000 aggregate for products liability-completed operations

\$2,000,000 general aggregate

3. *Commercial Automobile Liability Insurance.* During the term of this Contract, Supplier will maintain insurance covering all owned, hired, and non-owned automobiles in limits of liability not less than indicated below. The coverage must be subject to terms

no less broad than ISO Business Auto Coverage Form CA 0001 (2010 edition or newer), or equivalent.

Minimum Limits:

\$1,000,000 each accident, combined single limit

4. *Umbrella Insurance.* During the term of this Contract, Supplier will maintain umbrella coverage over Employer's Liability, Commercial General Liability, and Commercial Automobile.

Minimum Limits:

\$2,000,000

5. *Network Security and Privacy Liability Insurance.* During the term of this Contract, Supplier will maintain coverage for network security and privacy liability. The coverage may be endorsed on another form of liability coverage or written on a standalone policy. The insurance must cover claims which may arise from failure of Supplier's security resulting in, but not limited to, computer attacks, unauthorized access, disclosure of not public data – including but not limited to, confidential or private information, transmission of a computer virus, or denial of service.

Minimum limits:

\$2,000,000 per occurrence

\$2,000,000 annual aggregate

Failure of Supplier to maintain the required insurance will constitute a material breach entitling Sourcewell to immediately terminate this Contract for default.

B. CERTIFICATES OF INSURANCE. Prior to commencing under this Contract, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Contract. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or sent to the Sourcewell Supplier Development Administrator assigned to this Contract. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf.

Failure to request certificates of insurance by Sourcewell, or failure of Supplier to provide certificates of insurance, in no way limits or relieves Supplier of its duties and responsibilities in this Contract.

C. ADDITIONAL INSURED ENDORSEMENT AND PRIMARY AND NON-CONTRIBUTORY INSURANCE CLAUSE. Supplier agrees to list Sourcewell and its Participating Entities, including their officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is

primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.

D. WAIVER OF SUBROGATION. Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Contract or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

E. UMBRELLA/EXCESS LIABILITY/SELF-INSURED RETENTION. The limits required by this Contract can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.

19. COMPLIANCE

A. LAWS AND REGULATIONS. All Equipment, Products, or Services provided under this Contract must comply fully with applicable federal laws and regulations, and with the laws in the states and provinces in which the Equipment, Products, or Services are sold.

B. LICENSES. Supplier must maintain a valid and current status on all required federal, state/provincial, and local licenses, bonds, and permits required for the operation of the business that the Supplier conducts with Sourcewell and Participating Entities.

20. BANKRUPTCY, DEBARMENT, OR SUSPENSION CERTIFICATION

Supplier certifies and warrants that it is not in bankruptcy or that it has previously disclosed in writing certain information to Sourcewell related to bankruptcy actions. If at any time during this Contract Supplier declares bankruptcy, Supplier must immediately notify Sourcewell in writing.

Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Contract. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time.

21. PROVISIONS FOR NON-UNITED STATES FEDERAL ENTITY PROCUREMENTS UNDER UNITED STATES FEDERAL AWARDS OR OTHER AWARDS

Participating Entities that use United States federal grant or FEMA funds to purchase goods or services from this Contract may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Article, all references to "federal" should be interpreted to mean the United States federal government. The following list only applies when a Participating Entity accesses Supplier's Equipment, Products, or Services with United States federal funds.

- A. EQUAL EMPLOYMENT OPPORTUNITY. Except as otherwise provided under 41 C.F.R. § 60, all contracts that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.
- B. DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148). When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must be in compliance with all applicable Davis-Bacon Act provisions.

C. CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708). Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Contract. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

D. RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT. If the federal award meets the definition of “funding agreement” under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that “funding agreement,” the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, “Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements,” and any implementing regulations issued by the awarding agency. Supplier certifies that during the term of an award for all contracts by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

E. CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387). Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Contract will comply with applicable requirements as referenced above.

F. DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689). A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared

ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

G. BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352). Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

H. RECORD RETENTION REQUIREMENTS. To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

I. ENERGY POLICY AND CONSERVATION ACT COMPLIANCE. To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

J. BUY AMERICAN PROVISIONS COMPLIANCE. To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

K. ACCESS TO RECORDS (2 C.F.R. § 200.336). Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Contract for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.

L. PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322). A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in

guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

M. FEDERAL SEAL(S), LOGOS, AND FLAGS. The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.

N. NO OBLIGATION BY FEDERAL GOVERNMENT. The U.S. federal government is not a party to this Contract or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Contract or any purchase by an authorized user.

O. PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS. The Contractor acknowledges that 31 U.S.C. 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Contract or any purchase by a Participating Entity.

P. FEDERAL DEBT. The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.

Q. CONFLICTS OF INTEREST. The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Contract or any aspect related to the anticipated work under this Contract raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.

R. U.S. EXECUTIVE ORDER 13224. The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

S. PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT. To the extent applicable, Supplier certifies that during the term of this Contract it will comply with applicable requirements of 2 C.F.R. § 200.216.

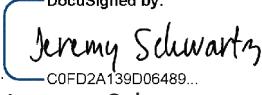
T. DOMESTIC PREFERENCES FOR PROCUREMENTS. To the extent applicable, Supplier certifies that during the term of this Contract will comply with applicable requirements of 2 C.F.R. § 200.322.

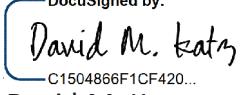
22. CANCELLATION

Sourcewell or Supplier may cancel this Contract at any time, with or without cause, upon 60 days' written notice to the other party. However, Sourcewell may cancel this Contract immediately upon discovery of a material defect in any certification made in Supplier's Proposal. Cancellation of this Contract does not relieve either party of financial, product, or service obligations incurred or accrued prior to cancellation.

Sourcewell

UniFirst Corporation

DocuSigned by:
By: 
C0FD2A139D06489...
Jeremy Schwartz
Title: Chief Procurement Officer
Date: 6/11/2024 | 1:43 PM CDT

DocuSigned by:
By: 
C1504866F1CF420...
David M. Katz
Title: Executive Vice President
Date: 6/11/2024 | 9:11 AM CDT

RFP 011124 - Uniforms with Related Products and Services

Vendor Details

Company Name: UniFirst Corporation
Address: 68 Jonspin Rd
Address: Wilmington, MA 01887
Contact: Jesse Daggett
Email: jesse_daggett@unifirst.com
Phone: 903-279-1442
HST#:

Submission Details

Created On: Friday November 17, 2023 08:21:21
Submitted On: Thursday January 11, 2024 08:31:57
Submitted By: Robert Crossley
Email: Robert_Crossley@unifirst.com
Transaction #: 91878458-cae2-4a2d-94e9-481c95f372ea
Submitter's IP Address: 207.126.196.16

Specifications

Table 1: Proposer Identity & Authorized Representatives

General Instructions (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond "N/A" if the question does not apply to you (preferably with an explanation).

Line Item	Question	Response *
1	Proposer Legal Name (one legal entity only): (In the event of award, will execute the resulting contract as "Supplier")	UniFirst Corporation
2	Identify all subsidiary entities of the Proposer whose equipment, products, or services are included in the Proposal.	<p>Parent UniFirst Corporation 68 Jonspin Rd Wilmington, MA 01887 (800) 347-7888</p> <p>Provides uniforms and work apparel to customers throughout the U.S. and Canada primarily through managed purchase and rental programs. It also provides various facility services products, such as floor mats, mops, wiping towels, and restroom products.</p> <p>Manufacturing UniFirst Corporation Manufacturing Damian Carmona No 5 Ebano, San Luis, Mexico 79100</p> <p>UniFirst Corporation Manufacturing Calle Antiguo Libramineto S/N Col. Altavista CD Valles, San Luis Potosi, Mexico 79050</p> <p>Cardenas-Mexico Ave Municip Libre Esquina Con Higinio Olivo S/N Cardenas, SL CP 79380</p> <p>UniFirst Nicaragua S.A. Km 47 Carretera Tipitapa A Masaya Zona Franca Astro Nicaragua Nave #23 Managua, Nicaragua, NI</p> <p>Cave City Mat Manufacturing 1 UniFirst Drive Cave City, AR 72521</p> <p>Distribution Owensboro Distribution Center 2801 UniFirst Drive Owensboro, KY 42301</p> <p>Mississauga Distribution Center 5250 Orbitor Drive Mississauga, Ontario, L6W 5G7</p> <p>Subsidiaries: UniFirst Canada, Limited 5250 Orbitor Drive Mississauga, Ontario L4W 5G7</p> <p>A separate operating unit, UniFirst Canada Ltd. manages all the Canadian Direct Sale programs for Canadian customers from their Head Office and main Distribution Centre located in Mississauga, Ontario. Rental laundry facilities are located across Canada in Montreal, Quebec City, Toronto, London, Ottawa, Pickering, Lethbridge, Calgary, Edmonton, Saskatoon and Vancouver. More than two-thirds of Canada's population can be served from these facilities.</p> <p>UniTech</p>

	<p>P.O. Box 51957 295 Parker Street Springfield, MA 01151 The leading supplier of high-tech laundry and protective clothing programs to the nuclear industry. For more than 40 years, a network of strategically located facilities and a fleet of dedicated delivery vehicles and mobile units (laundry, metal decon, and respirator) have provided radiological laundry and protective wear services to nuclear facilities around the world.</p> <p>UniFirst First Aid & Safety 4159 Shoreline Drive St. Louis, MO 63045 (314) 344-1100 Provides companies like yours with high quality first aid cabinets, supplies and specialty kits to enable greater worker safety and full OSHA compliance. With UniFirst First Aid + Safety's combination of products, training and service, your work force will be healthier, more productive and stay on-the-job longer.</p> <p>UniClean 8 Industrial Park Drive Nashua, NH 03062</p>	
3	Identify all applicable assumed names or DBA names of the Proposer or Proposer's subsidiaries in Line 1 or Line 2 above.	UniFirst Corporation Manufacturing UniFirst Corporation Manufacturing UniFirst Nicaragua S.A. Cave City Mat Manufacturing UniFirst Canada, Limited UniTech UniFirst First-Aid Corporation UniClean
4	Provide your CAGE code or Unique Entity Identifier (SAM):	0ZSG7
5	Proposer Physical Address:	UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887
6	Proposer website address (or addresses):	https://unifirst.com/
7	Proposer's Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the "Proposer's Assurance of Compliance" on behalf of the Proposer and, in the event of award, will be expected to execute the resulting contract):	David M. Katz Executive Vice President Sales & Marketing UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887 Office: 978.658.8888, ext. 4060 Mobile: 978.404.6647
8	Proposer's primary contact for this proposal (name, title, address, email address & phone):	Marcos Branch National Account Executive UniFirst Corporation 6928 Commerce Avenue El Paso, TX 79915 Cell: 480.516.3996 Marcos_Branch@UniFirst.com

9	Proposer's other contacts for this proposal, if any (name, title, address, email address & phone):	<p>Rick Shaw Director – National Account Services UniFirst Corporation 68 Jonspin Road Wilmington, MA 01887 Office: 888-256-5255 ext. 8364 Cell: 360-852-4647 Richard_Shaw@UniFirst.com</p> <p>Brian Dorris Apparel Program Sales Executive UniFirst Corporation 9951 Inkster Rd. Taylor, MI 48174 248.786.9703 Brian_Dorris@UniFirst.com</p> <p>Scott A. Radvin National Account Manager Corporate Trainer UniFirst First Aid + Safety 3499 Rider Trail South Earth City, MO 63045 239.287.7312 Scott_Radvin@unifirst.com https://unifirstfirstaidandsafety.com/ https://www.sgworldusa.com/pages/unifirst</p>
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Table 2: Company Information and Financial Strength

Line Item	Question	Response *
10	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested equipment, products or services.	<p>History From our modest beginnings in an eight-stall garage in Boston in 1936, UniFirst Corporation has become an industry leader and remains one of the fastest growing companies in the \$39 billion Uniform and Textile Services business.</p> <p>Core values Our Founder, Aldo Croatti, was the Visionary who made UniFirst the industry leader it is today. His core values in business were the building blocks of our company and remain the foundation of our Corporate culture today. They are: CUSTOMER FOCUS RESPECT FOR OTHERS COMMITMENT TO QUALITY</p> <p>Philosophy Our mission "To Serve The People Who Do The Hard Work; Helping them succeed and deliver for what gives their lives meaning," is a powerful commitment to taking care of our customers and our Team Partners which has always been core to our culture at UniFirst. It became clearer than ever during the pandemic that our hardworking customers make up the essential workforce in our country that is critical to supporting our communities and the economy. They are making and serving food, supporting our energy infrastructure, taking care of us when we are sick, manufacturing essential products, and much, much more. We certainly include our own Team Partners as part of that essential group of hardworking people as well.</p> <p>We are committed to conducting our business in a fair, honest, and responsible manner in accordance with all environmental and government regulations and with the highest standards of business ethics.</p> <p>As we enter our ninth tenth decade of service to North American business, all of us at UniFirst are working hard to ensure our company's continued leadership in the 21st. century. All of our ongoing investments and efforts are focused on accomplishing one thing, which is our number-one long-term goal: to become universally recognized as the best service provider in our industry.</p> <p>We recognize that staying on top depends on the level and quality of our service, and we realize that if we are to excel, we must be seen as exceptional by every customer we serve. Each UniFirst employee-partner understands this and it's their commitment and effort that will be the driving force behind our success.</p> <p>Listening to our customers and prospective customers is a continuing priority.</p>

Related Longevity

UniFirst has been in business providing uniform services for 87 years. As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst supplies and services uniforms that are "job-fitted work clothes" tailored to the needs of companies throughout the U.S. and Canada.

UniFirst's overall Customer retention rate for the past 3 years is over 97%. Over the past 10 years our annual percentage of controllable lost accounts has remained under 5% and our contract renewal rate has actually increased year- to- year. We've dedicated ourselves to achieving it and as a result are widely recognized as being the premium service provider in the industry. With industry averages approaching 90%, we believe we are setting the pace for business retention in the industry as the Premium Supplier. Our "Customers for Life" programs and overall business philosophy is a key differentiation between UniFirst and its competitors.

Products**Standard Work-wear:**

From factory coveralls to lab coats, to foodservice smocks – UniFirst's Industrial Wear line offers apparel for workers in virtually every occupation. Beyond a complete selection of primary garments, cover-ups, and outerwear, UniFirst also provides accessory items like gloves, hats, footwear, and protective gear - making "head-to-toe" outfitting more than just a marketing slogan. Most of the line's apparel items boast our Industrial Laundry Safe seal, meaning they are ideally constructed to hold up to UniFirst's rigorous industrial laundry process.

Compared to home laundering, we use stronger detergents, longer agitation cycles, and higher temperatures to get even hard-use clothing their cleanest. UniFirst currently self-manufactures 607% of its overall industrial garment needs.

Flame Resistant Apparel:

Wherever business is hot (literally), UniFirst is on the job. Our Flame-rResistant (FR) apparel offers important secondary protection from flash fire, electric arcs, and other potentially hazardous flame conditions. Our FR garments look and feel comfortable but offer great durability and the added protection of flame-resistance. UniFirst currently self manufactures over half of its overall FR needs. UniFirst also carries Flame Resistant FR Apparel specific for the foodservice industry - Samples are available.

Hi Visibility Garments:

For those whose jobs place them in potentially hazardous traffic environments, UniFirst offers the latest HIGHVISIBILITY WORKWEAR SOLUTIONS. Our ANSI compliant Hi-Vis garments make workers visible to drivers at much greater distances than simple enhanced visibility wear. And workers who are more easily seen by motorists and oncoming traffic are safer and happier on the job.

Corporate Casual Attire:

All across North America, the casual dress trend has taken hold. But the need for professional polish remains as strong as ever. UniFirst responds with Corporate Casual attire that allows employees to "dress down" while maintaining a decidedly business-like look. Our growing Corporate Casual line includes hundreds of items, all available with our own embroidered or screen-printed personalization. In this and other product categories, UniFirst offers the industry's fastest new installation and replenishment service available, thanks largely to our ISO 9001:2015 registered, 320,000 sq. ft. Owensboro, KY Central Distribution Facility, the only such facility in the industrial rental garment business.

Floorcare and Dust Control Services:

Creating a safe, attractive workplace is a process that begins from the ground up. It's no wonder, then, that UniFirst's floorcare products are underfoot in offices and factories from coast-to-coast. Through our rental programs, we regularly clean and rotate items, saving businesses significant maintenance time and expense. Supplying walk-off and logo mats; scraper and anti-fatigue mats; wet and dry mops; as well as various wiping products, UniFirst keeps workplaces clean and inviting, while protecting employees and your Members alike.

UniFirst self-manufactures over 97% of its total floorcare needs (mats and dust mops) from its Arkansas manufacturing facility so that we provide customers with an even greater level of color selection, and overall value than was previously available.

In business, quality and image are around-the-clock imperatives, often extending beyond work apparel. Restroom Services from UniFirst benefits both a company's employees and its Customers. Products such as hand soaps, sanitizers, air fresheners, disposable towels and tissue, as well as required dispensers, address health and sanitary concerns, while conveying a focus on cleanliness that speaks of a total commitment to quality.

	<p>Services When you participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of your choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).</p> <p>Rent, lease, or buy work uniforms Sourcewell's Members can assume as little or as much responsibility as they wish for their overall uniform program by electing to rent, lease, or buy. With the proper care and ongoing maintenance, Members can be assured their UniFirst workwear (and facility service) products are always in top shape.</p> <p>Work Uniform Rental includes program administration, laundering, delivery, repairs, replacements, and more.</p> <p>UniFirst full-service uniform rental programs include: When you participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of your Member's choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your Member's employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).</p> <p>How our rental programs work More than 270 UniFirst service centers throughout the U.S. and Canada provide a total uniform and Facility Service package. With a full-service rental program, you get:</p> <ul style="list-style-type: none"> • Professional on-site needs analysis • More than 40,000 in-stock product SKUs to choose from • Measurement/fitting of each wearer conducted at your location(s) • Specified number of garments for each individual • Professional laundering and finishing • Regularly scheduled uniform deliveries and product replenishment • Inspection of all work clothing for rips, flaws, missing buttons, etc. • Automatic garment repairs • Automatic replacement of overly worn or damaged garments • Inventory control with itemization by employee (or product) • Quick outfitting of new employees • Full program management <p>Triple Pro Service You will get three dedicated UniFirst professionals working on your account at all times. There's a dependable Route Service Representative who'll keep your program running smoothly day- in and day- out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.</p> <p>Every delivery day your Route Representative will check with you to see if there are any new employees to be added to the program. If there are, these additional people will be documented on the invoice. If you don't want to wait until your next delivery day, call your local UniFirst office and ask to speak with the Customer Service Rep. The Route Representative will size all new employees (or you can give their sizes over the phone) and uniforms will be ordered within 24 hours. You can expect stock garments in standard sizes to arrive on the next delivery day. Non-stock garments or non-standard sizes will take a little longer.</p> <p>For rental uniforms UniFirst does not measure your employees. Rather, we have your employees actually try on the garments, as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive, greatly assists the sizing process.</p>
11	What are your company's expectations in the event of an award? In the years UniFirst has held the contract for uniforms, we've grown Sourcewell (formerly NJPA), to be our largest National Account Preferred Vendor program with annual revenues exceeding \$10M. In the event we're able to re-secure Sourcewell's uniform contract we are confident our program will, at a minimum, double over the course of the contract if not grow 2.5-3X based on our experience, ongoing sales efforts, management and rep awareness of the program and all the marketing and educating of Sourcewell members and/or prospective members these past years. *

12	<p>Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response.</p>	<p>UniFirst has been in business providing uniform services for 87 years. As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst supplies and services uniforms that are "job-fitted work clothes" tailored to the needs of companies throughout the U.S. and Canada.</p> <p>Strong Financial History</p> <ul style="list-style-type: none"> Long history of consistent growth, including during recession Stable, contractual revenues in the core laundry business Strong cash flows <p>UniFirst is debt free, our Debt Free/Cash Rich balance sheet position, allows us to commit to our industry leading product/facility reinvestment. That reinvestment will allow your members to enjoy the best-in-class service from the Premium Supplier in the industry for the life of the Sourcewell Uniform Program partnership . . . UniFirst had no long-term debt outstanding as of August 26, 2023.</p> <p>UniFirst has cash, cash equivalents and short-term investments totaled \$89.6 million as of August 26, 2023. . . and is essentially debt-free for over 10 years.</p> <p>As the only public company within its industry to grow revenues every year since 1936, including each of the recent recessionary years, UniFirst may have just such a "secret formula." UniFirst is debt free, our balance sheet position allows us to commit to our industry leading product/facility reinvestment. That reinvestment will allow you to enjoy the best-in-class service from the Premium Supplier in the industry for the life of the facility service partnership.</p> <p>FY 2023 Revenues: \$2.233 Billion . . . an increase of 11.6% over previous FY. Please see the attached "UniFirst Quarterly Report or the quarterly period ended November 25, 2023."</p>
13	What is your US market share for the solutions that you are proposing?	16%
14	What is your Canadian market share for the solutions that you are proposing?	17%
15	Has your business ever petitioned for bankruptcy protection? If so, explain in detail.	No
16	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer whichever question (either a) or b) just below) best applies to your organization.</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>During the fiscal year ended August 26, 2023 ("fiscal 2023"), we manufactured approximately 60% of the garments we placed in service. These were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontract manufacturers that we utilize within our sourcing strategy to balance demand and optimize costs. Because we design and manufacture a majority of our own uniforms and protective clothes, we can produce custom garment programs for our larger customers, offer a diverse range of such designs within our standard line of garments and better control the quality, price and speed at which we service such garments.</p> <p>Headquartered in Wilmington, Massachusetts, we are a North American leader in the supply and servicing of uniform and workwear programs, as well as the delivery of facility service programs. Together with our subsidiaries, we also provide first aid and safety products, and manage specialized garment programs for the cleanroom and nuclear industries. We manufacture our own branded workwear, protective clothing, and floorcare products, as well as offer products from industry leading suppliers; and with 270 service locations, over 300,000 customer locations, and approximately 16,000 employee Team Partners, we outfit more than 2 million workers each business day.</p>

17	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>UniFirst is in good standing in the state of its incorporation, is qualified to do business in each state in which it proposes to provide products and/or services and has all licenses and permits necessary or required to provide such products and/or services.</p> <p>UniFirst operates the largest network of ISO 9001:2015 Certified laundry facilities in the world. It has manufacturing facilities, and its primary distribution center is ISO 9001:2015 Certified. This process includes the creation of detailed training and communication programs for all team partners on maintaining appropriate procedures for quality and service controls.</p> <p>UniFirst maintains a state-of-the-art distribution center in Owensboro, Kentucky and three ISO 9001-2015 Certified garment manufacturing facilities in Mexico and also a manufacturing facility in Nicaragua. In-house manufacturing, producing millions of garments annually, provides a unique level of vertical integration that not only lowers the cost of uniforms we offer through our uniform programs, but also permits the creation of custom-designed garments for image-conscious companies. The latter often affords UniFirst a distinct competitive advantage.</p> <p>UniFirst belongs to the following Associations:</p> <p>Food Service Grocery Manufacturers/Food Products Association American Association of Meat Processors International HACCP Alliance.</p> <p>Environmental Uniform and Textile Service Association (UTSA) Textile Rental Services Association (TRSA) Laundry Environment Stewardship Program (LaundryESP®) U.S. Green Building Council (USGBC) Canada Green Building Council (CaGBC). Energy Star and Green Lights® Business Partner Green Seal™ certified. Eco-Logo™ certified.</p> <p>Healthcare AORN (Association of Operating Room Nurses) APIC (Association for Professionals in Infection Control and Epidemiology) ASHES (American Society for Healthcare Environmental Services) NADONA (National Association Directors of Nursing Administration) NFSI (National Floor Safety Institute),</p> <p>We also offer food industries specialized uniform programs that are consistent with the guidelines of Hazard Analysis Critical Control Point (HACCP) and the Global Food Safety Initiative (GFSI).</p>
18	<p>Provide all "Suspension or Debarment" information that has applied to your organization during the past ten years.</p>	<p>We manufacture our own branded workwear, protective clothing, and floorcare products, as well as offer products from industry leading suppliers; and with 270 service locations, over 300,000 customer locations, and approximately 16,000 employee Team Partners, we outfit more than 2 million workers each business day.</p> <p>As such, to the best of our knowledge and belief, and without any duty of investigation, we have no knowledge, in the last 10 years of any suspension or debarment proceedings that apply to UniFirst as defined under 48 CFR Chapter 1 - Federal Acquisition Regulation.</p>

Table 3: Industry Recognition & Marketplace Success

Line Item	Question	Response *
19	<p>Describe any relevant industry awards or recognition that your company has received in the past five years</p>	<p>Our Company continues to be honored by communities throughout North America for our environmental efforts. Utilities in Missouri and Texas, for example, presented UniFirst with "gold" awards for water safety and environmental-friendly treatment processes; other sanitation districts from Virginia to Kansas have also presented UniFirst with "Green" awards for the care we take in protecting local environmental resources.</p> <p>We have even been recognized for our environmental efforts within the specialized field of laundering and decontaminating apparel for the nuclear power industry. Exelon Corporation, one of the nation's largest nuclear power providers, presented our company with its Environmental Leadership Award, citing our "lengthy record of (processes and) services that are environmentally responsible, safe, and of superior quality." These are just a few of the many types of awards and recognitions we</p>

receive every year.

UniFirst has secured the No. 9 spot on Apparel magazine's "Top 50" apparel companies list. This is the 13th consecutive year that Apparel magazine ranked UniFirst as one of America's top 50 apparel companies, and the second time the company has appeared in the top 10. To be eligible for the Apparel listing, public companies had to record at least \$100 million in annual sales; rankings were based on overall performance and financial management. UniFirst appears in the top 10 alongside some of America's most popular clothing companies including Nike, Canadian Goose, and lululemon athletica.

UniFirst has, once again, been named to Selling Power's list of "50 Best Companies to Sell For." We've been a mainstay on Selling Power's list for nearly two decades and this is a testament to our world-class sales team and the customer-driven sales culture we've built here. For 2023, our ranking moved up to 22.

Wilmington, Mass. (November 2022) – UniFirst Corporation (NYSE:UNF), a North American leader in providing customized business uniform programs, facility service products, and first aid and safety services, received the 'Content Management Master' award at the annual Seismic Shift Customer Conference, held last week in San Diego, CA. The award demonstrates UniFirst's success in leveraging the Seismic sales enablement platform to create a content-rich environment that sales teams can use to provide customers and prospects with the information they need to make informed buying decisions.

Wilmington, Mass. (January 2022) – UniFirst was named a silver winner in the 11th annual Best in Biz Awards in the Corporate Social Responsibility (CSR) Program of the Year category. Best in Biz Awards is an independent business awards program judged annually by prominent editors and reporters from top-tier publications in North America. 2021 marked a year that drew intense competition from more than 700 entries from public and private companies of all sizes and spanning all geographic regions and industries in the U.S. and Canada.

This year's judges were particularly focused on the winning companies' resilience and adaptability that allowed them to manage within and to overcome the COVID-19 pandemic-related challenges of the past 20-plus months for the betterment of the communities in which they serve while attaining annual business goals. Companies were also judged on levels of dedication to their customers and targeted efforts made to maintain and deepen their commitments to communities and the environment during these tough times.

UniFirst was named this year's silver winner based on the company's swift and compassionate response to the COVID-19 pandemic to support its employee team partners, customers, and local communities to help keep businesses up and running. Among the many purpose-driven efforts included the company's involvement with local Chambers of Commerce throughout North America to help facilitate UniFirst donations of significant supplies of face masks, hand sanitizer, and other PPE where they were needed most. This included a sizable donation made to The Greater Boston Food Bank consisting of 500,000 disposable masks, nearly 200,000 reusable face masks, and over 120,000 bottles of hand sanitizer. GBFB's then shared these items across 600 food distribution partners in 190 cities and towns.

Wilmington, Mass. (October 2021) – UniFirst was awarded two separate Community Service Awards by the Textile Rental Services Association (TRSA), an international organization representing linen, uniform, and facility services companies. *

The TRSA Community Service Awards recognize Operators and Associates whose volunteer projects make significant contributions to their local communities. UniFirst earned one award in recognition of "company efforts," while the other accolade recognized "employee/staff contributions."

UniFirst Corporation and its employee Team Partners have a history of mobilizing precisely when they're needed most in the communities in which they live and serve. This was especially evident throughout the COVID-19 pandemic. In 2021 alone, UniFirst donated significant supplies of facemasks, hand sanitizer bottles, and personal protective equipment (PPE) to communities and essential workers throughout the U.S. and Canada, including donations of over a million dollars-worth of safety supplies to The Greater Boston Foodbank.

UniFirst's Corporate Social Responsibility (CSR) efforts have been instrumental in not only inciting additional local-level support from UniFirst employee Team Partners, but also bringing to light important overarching social and environmental issues that inspire the company's corporate executives to do even more.

		<p>The TRSA supports the linen, uniform, and facility services industry by building and promoting a stronger, safer, and more environmentally conscious community through advocacy, education, certification, research, benchmarking, and information-sharing.</p> <p>For more information about UniFirst's community service efforts, please visit CSR.UniFirst.com.</p> <p>Top 5, A+ ranking on list of "America's Most Trustworthy Public Companies" (TGF Analytics).</p> <p>Forbes' Platinum 400 List "Best Big Companies in America."</p> <p>Forbes Magazine Names UniFirst Corporation to its 2019 America's Best Employers List. UniFirst has been selected as one of "America's Best Large Employers" for 2019. The list ranks the top 500 employers across 25 different industries in the United States...</p> <p>Glassdoor's "25 Best Companies for Career Opportunities" list.</p> <p>UniFirst Ranked by Newsweek as One of "America's Best Customer Service" Providers 2020.</p> <p>UniFirst has been included on Barron's second annual list of the 100 Most Sustainable Companies in the United States...</p> <p>Boston Globe's "Top 100 Performing Companies" list. All companies on the list are judged by their increased sales, profits, and return on shareholder's equity. Capital IQ, a Standard & Poor's business, provided the analytics for this year's Globe 100 using Securities and Exchange Commission filings and corporate reports.</p> <p>UniFirst was once again recognized for its commitment to diversity from two different organizations—2020 Women on Boards and the TRSA (Textile Rental Services Association).</p> <p>UniFirst has won a 2019 APEX Award of Excellence for the design and implementation of the company's recent President's Club promotional mail campaign.</p> <p>This is the second consecutive APEX award that UniFirst has earned for their marketing communications programs—last year having won an award for the cover design of the company's Uniform Rental Catalog. This year's winning entry focused on UniFirst's President's Club, a prestigious designation that recognizes and rewards top salespeople for achieving challenging year-long sales goals.</p> <p>UniFirst has won a Bronze Stevie® Award for its LEAP (Leadership, Education, and Performance) management development program in a new category for 2019—Sales Recruitment Initiative of the Year...</p>
20	What percentage of your sales are to the governmental sector in the past three years	<p>Government sector sales falls under "Other" (16%), which includes:</p> <ul style="list-style-type: none"> • Oil and Gas Extraction, • Government, Retail, • Other Industries
21	What percentage of your sales are to the education sector in the past three years	<p>The Education sector sales (15%), falls under "General Services," which includes:</p> <ul style="list-style-type: none"> • Business Services • Health and Educational Services
22	List any state, provincial, or cooperative purchasing contracts that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>UniFirst is an approved contracted supplier for these and other Group Purchasing Organizations (GPOs):</p> <p>Amerinet Champs Group Purchasing MedAssets Premier</p> <p>Sales volumes are confidential.</p>
23	List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?	<p>UniFirst does not have any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that we hold.</p>

Table 4: References/Testimonials

Line Item 24. Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
We are reluctant to provide names.	and contact information n what may become a public document	i 480.516.3996,
Out of respect for our Customer's valuable time, and the effort they expend in serving as references, we refrain from publishing their contact information until you have committed to calling them.	We will be happy to disclose their names and contacts to you when we move to the next stage of this process.	480.516.3996,
Marcos Branch, our National Account Executive: Cell: 480.516.3996, will notify the references and tell them to expect a call from the person you select.	We know you will appreciate this policy should you become a referenceable account.	480.516.3996,

Table 5: Top Five Government or Education Customers

Line Item 25. Provide a list of your top five government, education, or non-profit customers (entity name is optional), including entity type, the state or province the entity is located in, scope of the project(s), size of transaction(s), and dollar volumes from the past three years.

Entity Name	Entity Type *	State / Province *	Scope of Work *	Size of Transactions *	Dollar Volume Past Three Years *
TBP	Government	Virginia - VA	Uniform/Facility Services Rental	\$1,905 (Average weekly invoice)	\$297,201
TBP	Non-Profit	Washington - WA	Uniform/Facility Services Rental	\$1,874 (Average weekly invoice)	\$292,288
TBP	Government	Virginia - VA	Uniform/Facility Services Rental	\$1,650 (Average weekly invoice)	\$257,451
TBP	Government	North Carolina - NC	Uniform/Facility Services Rental	\$678 (Average weekly invoice)	\$105,710
TBP	Education	California - CA	Uniform/Facility Services Rental	\$672 (Average weekly invoice)	\$104,836

Table 6: Ability to Sell and Deliver Service

Describe your company's capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	Direct employees across the US and Canada for Sales = 1288, and for Route Service Team partners that overlap with delivery and Route Sales = 2542

27	<p>Dealer network or other distribution methods.</p>	<p>We manufactured approximately 60% of all garments we placed in service during fiscal 2023. These garments were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontracted manufacturers that we utilize within our sourcing strategy to balance demand and optimize costs. The balance of the garments used in our programs are purchased from a variety of industry suppliers. While we currently acquire the raw materials with which we produce our garments from a limited number of suppliers, we believe that such materials are generally readily available from other sources. To date, we have experienced limited difficulty in obtaining any of our raw materials or supplies although at certain times, we have sourced raw materials or supplies from alternative sources or experienced costs increases for such raw materials and supplies. Currently, we also manufacture approximately 99% of the mats we place in service at our plant in Cave City, Arkansas.</p> <p>We manufactured approximately 67% of all garments which we placed in service during fiscal 2019. These garments were primarily work pants and shirts manufactured at three of our plants located in San Luis Potosi, Mexico, one plant located in Managua, Nicaragua, as well as at subcontract manufacturers that we utilize to supplement our manufacturing capacity in periods of high demand. The balance of the garments used in our programs are purchased from a variety of industry suppliers. Currently, we also manufacture approximately 97% of the mats we place in service at our plant in Cave City, Arkansas.</p> <p>We note that our three apparel manufacturing plants in Cardenas, Valles and Ebano, Mexico have been awarded ISO 9001:2015 certification by Perry Johnson Registrars, an internationally recognized certifying authority. This ensures that the garments and emblems we design are produced with better quality, greater economy, and shorter response times to our customers.</p> <p>This ISO 9001:2015 certification speaks volumes about our commitment to quality in general and in particular about the quality manufacturing management systems that UniFirst now has in place at these garment manufacturing facilities. The output of these plants is shipped directly to our ISO 9001:2015 certification Distribution Center in Owensboro, KY for subsequent utilization by our customer service centers located throughout North America. This state-of-the-art Owensboro Distribution Center has systems and processes that allow for the incredibly fast delivery of products to our customers.</p> <p>Fast, accurate delivery -- UniFirst has invested over \$35 million in the state-of-the-art distribution center in Owensboro Kentucky, designed from the ground-up to support high-volume National Account service requirements. In-stock product can be picked, routed, inspected, packed and shipped within five (5) business days.</p> <p>UniFirst's centralized distribution center in Owensboro, KY is a state-of-the-art facility which improves shipping and labor costs and increases the service level we can provide Sourcewell.</p> <p>With regard to our delivery partners, our preferred freight provider is UPS. UniFirst and UPS have partnered to provide our customers with the fastest delivery timeframe in the industry. Our Distribution Center's strategic locations (90 minutes from UPS's largest U.S. sorting facility), allows for prompt processing at UPS distribution. Additionally, UPS and UniFirst have the UPS entire "first sort" completed by the time each trailer leaves the UniFirst distribution facility. All tracking information is stored with each order placed, and is available for review immediately after shipment.</p> <p>In-house manufacturing, producing millions of garments annually, provides a unique level of vertical integration that not only lowers the cost of uniforms the Company offers through Rental Programs, but also permits the creation of custom-designed garments for image-conscious companies. The latter often affords UniFirst a distinct competitive advantage.</p> <p>UniFirst has excellent geographic coverage for rental programs. We have extensive rental service operations. Our network of over 270 Locations, serve Customers in 44 US States & the majority of Canada (not in HI, MT, ND, SD, WY and AK). For locations where we would not have coverage, we would use our best effort to subcontract to a local service provider.</p> <p>All services provided to all customers with operating locations within UniFirst's rental services area are provided exclusively by UniFirst personnel utilizing UniFirst owned or leased facilities and equipment. For locations that we do not currently service, we will use our best effort to subcontract to a local service provider. We serve over 300,000 customers throughout North America, putting nearly 2 million people in work apparel each business day.</p>
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28	Service force.	476 Service force	*
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>Every delivery day your Member's Route Representative will check with you them to see if there are any new employees to be added to the program. If there are, these additional people will be documented on the invoice. If you they don't want to wait until your their next delivery day, they can call your the local UniFirst office and ask to speak with the Customer Service Rep. The Route Representative will size all new employees (or you they can give their sizes over the phone) and uniforms will be ordered within 24 hours. You They can expect stock garments in standard sizes to arrive on the next delivery day. Non-stock garments or non-standard sizes will take a little longer.</p> <p>For rental uniforms UniFirst does not measure your employees. Rather, we have your employees actually try on the garments, as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive, greatly assists the sizing process.</p>	*

30	<p>Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.</p>	<p>We believe that effective customer service is the most important element in developing and maintaining our market position. Our commitment to service excellence is reflected throughout our organization. Our route service representatives are the first line of continuing customer contact, who are supported by local customer service representatives, local service management staff and local operations management leaders, all of whom are focused on addressing the ongoing needs of customers, constantly delivering high-value service and pursuing total customer satisfaction. Our proprietary information systems and our support service center enables us to respond to customer inquiries or issues within 24 hours, and our service personnel are specially trained to handle the daily contact work necessary to effectively manage customer relations.</p> <p>We measure the speed and accuracy of our customer service efforts on a weekly basis and, through our "Customers for Life" program, we continuously survey, record and report satisfaction levels as a means of evaluating current performance and highlighting areas for improvement.</p> <p>UniFirst's business hours are 8:00 A.M. to 5:00 P.M. daily local time (holidays and weekends excluded).</p> <p>To ensure Sourcewell and its members will have direct access to National Accounts we will also customize internal communication tools for your Member's employees. An example of those communications would be a customized 800 phone hotline, email (example: (MEMBER)@unifirst.com) and customized posters on all sites so that local people know who to contact for assistance and how to contact them.</p> <p>Your members experience countless customer interactions every day, so it's important that all of their team members look their best. As your uniform and facility services provider it's our job to make that happen. To accomplish this, we take a team approach to servicing your accounts.</p> <p>Your local UniFirst service team consists of the following trained service professionals working on your Member's account all the time....</p> <p>*Route Representative . . . they keep the program running smoothly day in and day out. They are responsible for picking up dirty uniforms and delivering clean ones. There're also empowered to replace worn garments as needed, provide size exchanges and to handle any service issue on the spot. They are in short, the embodiment of UniFirst.</p> <p>*Service Manager . . . Their primary responsibility is to see to it your members are getting everything they need when they need it.</p> <p>*Customer Service Rep . . . available to provide immediate telephone assistance.</p> <p>In addition, this local team is aided by the National Account Service Team. Led by Sourcewell's dedicated Account Executive (Marcos Branch Marcos_Branch@UniFirst.com), this team is available in the event an issue needs extra attention, or your Member is not satisfied with our local response.</p> <p>Simply use the Service Hotline to communicate the issue. We will work with your Members and our local service team to ensure your Member's issue is resolved to their satisfaction, quickly and efficiently.</p> <p>UniFirst Contact Information:</p> <p>Local Service Team: Call the local phone number provided on the weekly invoice. Account Executive: Marcos Branch (contact via Hotline) Service Hotline: 877-382-4629 or membernamehotline@unifirst.com</p> <p>If the local service team does not resolve the issue in the time specified, please contact the national account department using the dedicated Hot Line phone number or email.</p>
31	<p>Describe your ability and willingness to provide your products and services to Sourcewell participating entities in the United States.</p>	<p>UniFirst Corporation is a North American leader in providing customized business uniform programs, facility service products, and first aid and safety services. We operate the largest network of ISO-9001 certified laundry facilities with more than 270 service locations throughout the U.S. and Canada.</p> <p>Specifically, within the US we are present in 44 states excluding HI, MT, ND, SD, WY, and AK.</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Rental laundry facilities are located across Canada in Montreal, Quebec City, Drummondville, Toronto, London, Ottawa, Scarborough, Fredericton, Lethbridge, Calgary, Edmonton, Reed Deer, Grand Prairie, Saskatoon, Regina, Taber, Medicine Hat, Vancouver, Kelowna, Barrie, Vaughn, Sussex, Dartmouth, and Fort McMurray. UniFirst looks forward to continuing and expanding upon our existing successful relationship with Sourcewell and across Canada.
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed contract.	Specifically, within the US we are present in 44 states excluding HI, MT, ND, SD, WY, and AK. More than 85% of Canada's population can be served from our Canadian facilities.
34	Identify any Sourcewell participating entity sectors (i.e., government, education, not-for-profit) that you will NOT be fully serving through the proposed contract. Explain in detail. For example, does your company have only a regional presence, or do other cooperative purchasing contracts limit your ability to promote another contract?	UniFirst will fully service all Sourcewell participating entity sectors that fall within our service territory. All services provided to all customers with operating locations within UniFirst's rental services area are provided exclusively by UniFirst personnel utilizing UniFirst owned or leased facilities and equipment. For locations that we do not currently service, we will use our best effort to subcontract to a local service provider.
35	Define any specific contract requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	For Hawaii and Alaska locations that we do not directly service, we subcontract to local service providers who currently service some of our existing National Account Customers who have other locations outside of these areas. Further discussions are required for participating entities who are solely located in either Hawaii or Alaska. Please note that due to the cost of doing business in Alaska and Hawaii, Subcontractors in these states may charge a minimum of two times the prices quoted above. We will do our best to find a Subcontractor that will honor the program pricing, however actual prices are a function of the product in the program and the Subcontractors local business practices. Any alternative pricing for Alaska and Hawaii will be submitted for your approval prior to subcontracting any of your sites to a third party.

Table 7: Marketing Plan

Line Item	Question	Response *
36	Describe your marketing strategy for promoting this contract opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	The goal of the UniFirst marketing program is to create a consistent understanding of our partnership both internally and externally. We leverage multiple channels for communication to get this message across in the most effective and relevant way possible. Our local team members are eager to expand on our existing successful national partnerships because they know how it leads to professional success. Our marketing material is simple and effective and speaks of the relevant concerns of your members and our local team's ability to successfully create partnerships. We are very dexterous in our ability communicate with your members and our local teams. It is the design of our marketing that ultimately creates that facilitates habits and behaviors that are conducive to success. We do this today and have been successfully promoting this opportunity. Please see the attached "Sourcewell sample welcome kit."

37	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>UniFirst manages and optimizes its comprehensive internet-based Search Engine Optimization (SEO) and Search Engine Marketing (SEM) prospecting program to maximize UniFirst brand exposure via the web, gain increased website traffic to UniFirst.com, collect more qualified sales leads, and increase closed sale dollars directly related to these efforts. Programs include trackable results, reporting, and analyses, as well as direct ROI information. UniFirst Digital Marketing programs are intended to improve quality and numbers of current sales leads and conversions to new rental sales via UniFirst.com contact forms and call-ins to MRD. The goal is to continually increase related revenues annually, primarily through more targeted efforts and campaigns performed by our Digital Marketing Specialists, increased AdWord-type spends to include target markets/keywords, Shopify pages, and social media advertising. But, over time, the biggest boost we expect will come with the integration of our Marketo/Call Tracking platform and Microsoft Dynamics. This provides additional ROI long-term via more accurate program tracking, as well as email marketing and other ongoing prospect "nurturing" opportunities, like ongoing targeted email campaigns to sales prospects, leading to improved results.</p> <p>UniFirst invests in cutting-edge Digital Marketing technologies to better compete in today's digital age and to effectively manage, track, and measure accurate ROI on all DM programs. Programs allow us the ability to more effectively run and more accurately report on DM activities, campaign data, testing, appointments, and sales results, as well as call-in leads and all sales leads from website form submissions. The following are some DM technologies that UniFirst currently invests in for both SEO and SEM: Marketo, CallTrackingMetrics (CTM), SEMrush, Web-CEO, SEOmoz, Premium Store Locator (zip code lookup), Google AdWords, Bing Search Ads, Google Remarketing/Retargeting, Social Media Advertising (Facebook, Instagram, Twitter, LinkedIn, etc.), Shopify (online catalogs), ZMags (interactive, flip-catalogs online), Google Reviews, Google Local Search</p>
38	In your view, what is Sourcewell's role in promoting contracts arising out of this RFP? How will you integrate a Sourcewell-awarded contract into your sales process?	It's clear that you're focused on the success of this partnership like we are. Your support and buy-in is vital to long term mutually beneficial success. Our ability to coordinate our communication is one that will open many doors for both our organizations on the local level.
39	Are your products or services available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Yes. For those who prefer to own, UniFirst offers competitive pricing and an extensive workwear selection - as all of our items are available for purchase.</p> <p>Program Requirements: A service agreement would serve the best interest of both parties in the event that special or otherwise non-standard products, that UniFirst would also be expected to place into inventory, are specified.</p> <p>All our uniform rental items are available for your Customers to purchase. You may choose from thousands of UniFirst-manufactured products or other popular brands from trusted names like Landau, Fashion Seal, Dickies, Tri-Mountain & Port Authority.</p> <p>UniFirst can offer a custom e-procurement storefront web site personalized with for your Customer's graphics and content. Your Customer's logo can be included to give the feel the web site is an extension of their entity. The custom web site would only offer products and prices defined in the Contracted Offer.</p> <p>Orders can be transacted directly from the e-procurement web site. The e-procurement storefront is full-featured and completely functional with item personalization, order history, product specification, product graphics, purchase/spending limits.</p> <p>Once registration is completed each user would have a unique username and password with settings defining their authorized web site. The custom web storefront would be presented to the individual once logged in.</p> <p>A brief list of e-procurement storefront features and capabilities include:</p> <ul style="list-style-type: none"> • On-line Registration for the Program by employees via the Storefront • On-line Order placement by registered employees via the Storefront • On-line Order placement by a purchasing agent on behalf of a group of users • On-line Order history review by registered employees or by a purchasing agent on behalf of a group of users • The Program will manage specific products, attributes, and pricing and personalization options for your contracted offer • Purchase Limits via our Managed Program module. Your Customer's balances would be loaded here • Tracking and enforcement of pre-defined spending limits at the individual employee level • Payment methods available are: Accounts receivable (A/R), Credit card, and Individual purchase limit (A/R) • In addition to the products included in the offer, the entire UniFirst product catalog can be accessed, if desired, by a separate registration • Accessible 24 hours, seven days a week • On-line display by login showing spend by employee, if applicable • Estimated Delivery Date

Table 8: Value-Added Attributes

Line Item	Question	Response *
40	Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.	<p>UniFirst can provide training or instruction for our goods and services through the local Service Centers.</p> <p>At the time of your Member's transition.</p> <p>The Account Executive can help identify further areas that your Members feel may require further instruction. Additionally, they may contact the Customer Service team at the local Service Centers for further assistance.</p> <p>For Rental Programs during implementation, a dedicated account executive will coordinate the time and efforts of our Site General Manager, District Service Manager, Route Sales Representative, Office Services Personnel, & Customer Services Representatives. The account executive will coordinate with your Member's representative to ensure their site managers are informed of the implementation plan the same time UniFirst managers are.</p> <p>We will require the willing participation of a site representative or representatives (perhaps from each functional area . . . defined to mean any area or group that requires individual billing) to attend site installation planning meetings, and a meeting room within your Member's facility suitable for sizing and meeting purposes. Employees will have to be made available for sizing purposes, according to an agreed upon plan and schedule; and ideally Member's should have available pre-prepared forms that detail each employee name (by sizing group), indicating the type and quantity of garments that each individual is entitled to receive.</p> <p>Necessary site permits, if any, will have to be secured and any site orientation sessions, including any safety programs that our employees may be required to attend, will also have to be scheduled and coordinated.</p> <p>Visits are planned with each functional group (i.e. plant manager, safety manager, buyer, etc. ...) prior to the installation of services. During this visit, our representatives will introduce UniFirst and explain the uniform rental process in detail, being careful to answer any and all questions fully. Orientation pieces entitled "Welcome to UniFirst" will also be left in each functional area.</p> <p>Following installation, repeat visits will be scheduled to ensure that each functional area and each employee fully understands the Member/UniFirst uniform services program.</p> <p>We will have a UniFirst service team of suitably qualified personnel in place to support the supplies and services being offered to the Members. In the implementation and day-to-day servicing of a program, questions and issues can and do come up. The UniFirst service team will be there to support the Members and deal with questions and issues effectively and quickly. Your Member's service team will consist of...</p> <ul style="list-style-type: none"> • Customer Service Manager . . . His/Her primary responsibility will be to see to it Members are getting everything they need when they need it. • Customer Service Reps . . . Committed to exceeding your Member's expectations. Customer Service Reps are trained service professionals that are empowered to deliver consistent and reliable service every day. If service issues arise our Customer Service Reps will be ready to resolve any problems your Members may have. • Account Executive . . . Provides direction and council to our Customer Service Reps. The Account Executive will coordinate any changes to the established Member's program. In addition, he/she will audit performance and work to ensure that we perform up to your Member's expectations. <p>To assist and guide your Member's team through a Direct Purchase program we can provide them with"</p> <ul style="list-style-type: none"> • A classroom style training introducing the features of the program. We can review the basic set-up of an account; step-by-step demonstrated the ordering process and walk the user through the final steps in placing the order. One location, one- or two-day training session. • Training is normally done by scheduled conference call with Users accessing their own custom website with practice orders being placed. • Provide documentation to highlight the one... two ... three's... of the storefront and the ordering process • Or, if they decide to go it alone their storefront will be designed with an easy to access help feature • Our professionally trained Customer Service Representative are ready to resolve any

		<p>problems your Member's may have</p> <p>UniFirst can help you design a training program to fit your Member's needs. The portal is guaranteed to be as easy to use as many found on the web today, but there may be questions.</p> <p>We can also provide instruction on how to access the portals for reporting or Direct Purchase programs.</p>
41	Describe any technological advances that your proposed products or services offer.	<p>Our most recent product innovation was a 65/35 shirt fabric weight coverall with knit cuffs, grippers and pocketless added to our line. This product is being tested with great success with a food manufacturer who was looking for a solution to cut costs associated with the most recent donning and doffing regulations. Because this garment is quicker to get in and out of than a traditional shirt and pant, it can save on the amount of time that it takes for your employees to get to the production floor. Another benefit to this garment is that it is .05 less per piece total cost resulting in a significant savings annually. (Quick example on 5,000 employees x .05 x 11 x 52 = \$143,000 potential annualized savings). Another side benefit has been employee satisfaction. Employees that work in a hot environment welcome the fact that the pant portion of the coverall is significantly lighter weight than the tradition 65/35 pant fabric.</p> <p>UniFirst believes in continually doing business better: remaining committed to innovative approaches toward our systems and service offerings with the underlying belief that our ability to follow advances in science and technology can only mean greater benefits for our customers, our Team Partners, and our company.</p> <p>Our UniFirst Business Solutions (UBS) system is tablet based route accounting. Route service personnel check-in with customer contacts to get information on new employee uniforms needed, inventory changes, etc., service the account, check back with the customer contact to review the on-line invoice, including corrections. When your site contact signs the screen, all adjustments are already made, and the invoice goes to the cloud.</p> <p>UBS includes garment tracking establishing & maintaining chain of custody. This includes scanning at customer sites, and tracking through the UniFirst laundry facilities. This tracking assures uniform wearers uniforms come back to them from UniFirst every week, it also helps reduce garment loss charge expenditures.</p> <p>UniFirst has long maintained a leadership position in developing and implementing technology for the textile service industry. From our ISO 9001:2015 certified state-of-the-art Distribution Center (325,000 Sq. Ft.), our newly implemented PeopleSoft platforms with deliverable eCommerce solutions via the Internet, to our new CRM system, UniFirst is leading the industry in delivering advanced business solutions. Capital reinvestment in technology for new systems and automated facilities continues to exceed that of our competitors. We welcome the opportunity to host your supplier selection team at any of our operations to further demonstrate the UniFirst difference.</p> <p>The UniFirst fleet of customer delivery and support vehicles follows proper maintenance schedules and all our drivers consistently follow best practices to conserve fuel consumption. We use "Roadnet® Route Optimization," which consolidates routes for increased efficiencies. By driving significantly fewer miles, we're drastically reducing our carbon footprint. This is an ongoing initiative being followed by our delivery vehicles throughout the United States and Canada. The benefit to your Members: We're driving fewer miles each day, keeping costs and emissions down, while delivering the same levels of excellence in service to our customers.</p> <p>UniFirst also uses electric-powered vans for customer deliveries. The vans, which produce zero emissions, are currently being used in Stratford, CT and Chicago, IL—two densely populated areas that offer the biggest opportunity for UniFirst to make significant reductions in carbon emissions and pollution.</p> <p>UniFirst has developed a National Account Charter with an intensive focus on our most important deliverable...CONSISTANT APPLICATION OF PRODUCTS, SERVICES AND PRICING ACROSS ALL REGIONS OF NORTH AMERICA. To this end, UniFirst has developed a system called NACS . . National Account Customer Setup (NACS). NACS enables us to efficiently communicate your Member's program requirements to each local UniFirst Customer Service Center that will be servicing the Member. We create a customized National Account Customer Profile that details how the Member's account will be serviced. It includes pricing, product as well as all service requirements. NACS allows us to distribute the Customer Profile on a schedule mutually agreed to by the Member and UniFirst. NACS also creates the officially recognized Installation Authorization that tells our local Service Centers to begin the program implementation. It also allows us to track implementation progress to ensure that target dates are met. This carefully orchestrated internal communication is essential to us applying your Member's programs consistently across all of their locations.</p>

	<p>UniFirst's proprietary bar-coding system provides an accurate pick-up and delivery report to the Client, at the time of product delivery, on a weekly basis. These weekly reports, printed on your premises, detail the number of garments that are picked up for cleaning from, and delivered clean to, a given location or sub location, within a given location. This, in turn, will enable the Client to clearly identify who last had possession of the garments, and thus who is responsible for any loss of the subject garments.</p> <p>UniFirst tracks garments throughout all internal and external processes using advanced laser and digital camera bar code technologies. This proprietary system is ideal to help prevent delivery shortages and secure information better than other scanning methods, including radio frequency (RF) chip systems. And unlike RF tracking, that embeds chips into garments to transmit information, our approach does not transmit data and never compromises wearer comfort or privacy.</p> <p>When your Members participate in a full-service UniFirst uniform program, up-front clothing investments are eliminated. We outfit employees in the clothing of their choice, provide weekly cleaning, garment maintenance, and issue replacements as necessary. We handle all the program administration for your Member's employee uniforms and services, eliminating the worries and headaches. And it's all for one low weekly charge per employee (or per product).</p>	
42	<p>Describe any "green" initiatives that relate to your company or to your products or services, and include a list of the certifying agency for each.</p> <p>Environmental Stewardship</p> <p>UniFirst was one of the first in the textile services industry to re-engineer all of its operations to become a "greener" and more environmentally friendly Company. We were also one of the first members of the EPA's Green Lights and Energy Star Buildings programs, which combine business strategies with environmental protection and energy conservation at all corporate facilities. And every single UniFirst laundry production facility uses computerized processing equipment to maximize fuel and energy efficiencies, while minimizing waste.</p> <p>In 1997, UniFirst joined the Laundry Environment Stewardship Program (LaundryESP), an industry initiative with a singular focus to protect the environment. As a result of reworking all routine operational practices, UniFirst (and our industry) achieved and continues to maintain considerable reductions in water and energy usage.*</p> <ol style="list-style-type: none"> 1. Water use: 12.5 percent reduction. 2. Energy use: 11.8 percent reduction. 3. Pollutants discharged: 40 percent reduction. 4. Peroxide bleaches: 100 percent increase in usage for wash formulas, resulting in less use of chlorine bleaches (which can combine with other chemicals to create non-biodegradable byproducts). 5. Enzyme-based detergents: 57 percent increase (these cleaners are primarily used in food and healthcare textiles; their use reduces the need for higher temperature wash formulas, thereby reducing energy costs). <p>* All data was subject to a quality check by Collier Shannon Scott, Environomics of Bethesda, Maryland and Georgetown Economics (D.C.).</p> <p>From the moment a piece of clothing or other textile product enters one of our processing facilities, every item is carefully sorted and placed into specially designed slings that are tagged as to garment type and soil level. They are then weighed and sent to designated washers that have been pre-programmed — based on the specifics of the load — to use the exact amounts of cleaning agents, water, and cleansing temperatures to maximize processing efficiencies and prevent unnecessary waste.</p> <p>Computerized wash formulas determine the correct water levels and temperatures, what detergents and additives are needed, the length of the wash cycle, and any other additional information that the specific clothing or soil type might require. And when the cleaning cycle is completed, sophisticated computer controls automatically tip and empty washers onto moving conveyors which transfer the laundry to preprogrammed computerized driers. Under these advanced systems, there's little likelihood for human error or accidental waste of resources.</p> <p>We take extraordinary care with all the by-products produced by our laundry operations. Our ongoing investments in water and air treatment technologies help assure that everything we return to the environment is "clean," safe, and nonpolluting.</p> <p>Environmental Sustainability</p> <p>Additional services and benefits that are "typical" services are a testament to how UniFirst is an environmentally friendly company. At UniFirst Corporation, we believe in protecting the environment. That's why we continually focus on sustainability and always strive to become a "greener," more environmentally friendly Company in all aspects of our operations. Whether it's the precise uniform processing procedures we follow to ensure resource conservation and environmental protection, the thoughtful energy-saving practices we use at our 2760 facilities, the careful fleet maintenance and driving procedures we have firmly in place, the manner in which our ancillary services and products are designed and manufactured, or the work uniform and facility services options we provide our customers to help them meet their sustainability goals...all we do consistently takes environmental sustainability into consideration.</p> <p>Our Values</p> <p>From modest beginnings in an eight-stall garage in Boston, MA in 1936, UniFirst has grown to become a billion-dollar industry leader in the Uniform and Textile Services business. In part, our modern-day success story is a result of our following the three Core</p>	

Business Values established by our founder Aldo Croatti. These values, which continue to act as the foundation for our corporate culture, are:

1. CUSTOMER FOCUS — Customer Satisfaction is the best measure of how well we deliver quality. It's our overriding goal and at the center of our "Customers for Life" business philosophy.
2. RESPECT FOR OTHERS — We consistently treat those in our personal and business lives with the same consideration and understanding we wish for ourselves.
3. COMMITMENT TO QUALITY — Evidenced by our constant focus on "doing it right the first time" and our commitment to ISO certifying each of our service operations to ensure quality is the hallmark of all we do.

In order to fulfill our overriding goal for total Customer Satisfaction, UniFirst Team Partners annually pledge to our "10 Essentials of Service."

1. Every Team Partner contributes directly to the Company's image.
2. It's in each of our jobs to handle any Customer requests quickly and address any user problem immediately.
3. We will always strive to fully understand each Customer's needs and aim to deliver service that exceeds their expectations.
4. Every Team Partner is responsible for identifying any defects in our products, processes and work methods, and for making recommendations for improvements.
5. We are ambassadors of the business, both inside and outside of the workplace.
6. We will take pride and care in our personal appearance.
7. Being part of a team means we can count on those around us.
8. There is no dishonor in not having the right answer, only in not acting quickly to seek it out.
9. Mistakes are inevitable. How quickly we correct them and how well we communicate the remedies makes the difference between customers who remain upset and those who come away more loyal than before.
10. We must ultimately create exceptional job stability and continuously increase shareholder value.

In the Office

In 2008, our Information Services Department initiated a project to reduce the number and size of both servers and personal computers. By adopting latest technologies, the initiative reduced electrical costs and lowered the amount of cooling required from air-conditioning units. The project also extends the life of many computers, keeping unwanted waste materials out of recycling bins and landfills. In addition, paper and bottle recycling bins are located throughout all areas of our corporate offices and remote locations.

Additionally, all 2760 UniFirst facilities are networked by more than 3,000 PCs and we consistently add new technologies that allow for more electronic options with our routine business activities – both internally and externally – thereby significantly reducing overall paper usage.

Route planning and optimization software has saved roughly 1.7 million gallons of fuel annually, which produces nearly 34 million less pounds of CO2 each year.

Uniforms, Work Apparel

Compared to purchasing, renting uniforms saves energy and decreases natural resource consumption (as noted above). Plus, our work garments are built to last longer than store bought apparel, our service programs maintain customer clothing to extend wear life, and our apparel is reused whenever possible. . . thereby resulting in reduced raw textile usage and less waste entering landfills and incinerators.

When appropriate, we also refurbish and transform pre-worn customer apparel into "like new" offerings for garment replacements. And when wear and tear finally takes its toll and the professional image of our customers could become compromised, we look to donate such clothing items to needy organizations in the U.S and abroad — in effect, giving them a "second life."

Our Company manufactures more than half of the shirts and pants used in our rental service programs, and all aspects of the construction consistently keep clothing "longevity" in mind. For instance, our shirt and pant designs use reinforced triangular tacking at the corners of pockets to prevent ripping and tearing that could be caused by repeated contact. Similarly, our fabrics are carefully selected for weight/hand (feel) to withstand constant abrasion, as well as the industrial laundry process. And, although we use more stitches per fabric inch to produce higher quality construction, this additional thread use is more than offset by the extended garment life we achieve. We've also computerized our textile cutting systems to assure minimal waste of fabric and our "modular" assembly construction process maximizes efficiencies and the overall use of resources.

Virtually all of our millions of rental uniforms in service are delivered to customers on recycled wire hangers. Helping to prevent them from simply being tossed into waste bins, UniFirst maintains hanger recycling programs at customer sites. We also recycle such items as wood pallets, paper products, and fluorescent light bulbs wherever possible.

Finally, to ensure that all our processes are operating as efficiently as possible and resources are being conserved, our uniform manufacturing and distribution facilities have earned ISO certification. And we're currently on schedule to have all our laundering service facilities ISO certified as well.

Ancillary Products

	<p>UniFirst offers a wide variety of environmentally friendly programs in Floorcare and Restroom/Hygiene Services. These products have been designed with environmental sustainability in mind. And when they're included as part of a fully managed service program, they can help our customers earn LEED* points that qualify them for environmental certification by the U.S. Green Building Council.</p> <p>(*Leadership in Energy and Environmental Design, a national benchmark for the design construction and operation of high-performance green buildings.)</p> <p>Floor Mats</p> <p>Our floor mats are 100% PVC free and are specially constructed to capture and hold dirt and moisture from the soles of shoes and to prevent track-off and unnecessary soiling and cleaning of customer facilities. By literally trapping pounds of contaminants, UniFirst mat systems help protect expensive flooring surfaces, ventilation systems, and sensitive electronic equipment — all of which translates into less cleaning and use of chemicals.</p> <p>We manufacture all our floor mats to last for at least five years and recycle our scrap by-products. By comparison, mats purchased at most retail outlets will typically last just one year, thereby adding more vinyl and rubber components to the "waste stream."</p> <p>Microfiber Mop/Wiper Technology</p> <p>Our reusable Microfiber mops and wipers are ultra-light and designed to clean hard surfaces without chemicals and water. The U.S. Environmental Protection Agency (EPA) notes that such products can reduce chemical usage by 95 percent. For soiled surfaces requiring water and cleaning agents, we offer wet mops and towels that feature super absorbent natural fibers that have been treated with antimicrobial agents in order to prevent the growth of mold, mildew, and odor-causing bacteria.</p> <p>The result: one-time, faster, more efficient cleanings. By using these reusable Company products versus disposables, EPA life cycle assessments show that solid waste can be reduced by 210 percent and water usage by as much as 12,590 percent.</p> <p>Hand Towels and Sanitary Tissue</p> <p>Our towel and tissue products are Green Seal and Eco-Logo certified, and manufactured from base paper that is 100 percent recycled. And our portion-control (one-at-a-time) paper dispensing systems are available with both mechanical and electronic touch-free options to help reduce unnecessary waste. Studies have shown that these dispensers reduce paper usage by 25-35 percent, resulting in less landfill dumping and incineration.</p> <p>Soaps and Hand Care</p> <p>Our soap and hand care products are provided by vendor-partner GOJO, a manufacturer of a wide range of "green" and biodegradable hand cleaning/disinfecting products. GOJO's Green Seal and Eco-Logo designated products are specially formulated for use in the types of work environments our Company serves and are available in a variety of touch and non-touch, portion controlled, dispensing options so as to minimize waste.</p> <p>Odor Control Systems</p> <p>We offer three environmentally conscious odor control program solutions. Our most popular system, called TCell, contributes to clean and fresh air in a 100% environmentally friendly way. All air freshener delivery systems are 100 percent EPA compliant and refill components are recyclable.</p>	
43	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the equipment or products included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	UniFirst is a proud member of the U.S. Green Building Council (USGBC) and Laundry Environment Stewardship Program (LaundryESP), is an Energy Star and Green Lights Business Partner, and offers Green Seal and Eco-Logo certified products.
44	Describe any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation of certification (as applicable) in the document upload section of your response.	UniFirst does not qualify as Women or Minority Business Entity, Small Business Entity, or veteran owned business.

45	<p>What unique attributes does your company, your products, or your services offer to Sourcewell participating entities (customization, personalization, alteration, fitting, and/or sizing)? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities (laundering, cleaning, mending and/or repair services)?</p>	<p>We're highly experienced at sourcing custom garments both domestically and internationally. And our company-owned manufacturing plants give us unique flexibility when it comes to self-producing special items that may be included in large national programs.</p> <p>Custom personalization is a key element in most image apparel programs and UniFirst's extensive experience in both screen printing and embroidery represents an advantage for us as well. We have our own in-house screen printing and operate our own embroidery machinery. In our Owensboro distribution facility UniFirst owns and operates our own embroidery equipment for emblem making and direct embroidery.</p> <p>Our advanced emblem, embroidery, logo, and employee name personalization options keep your employees looking sharp and easily identifiable in your business branded logo apparel.</p> <p>Our in-house graphics staff creates and digitizes scores of new customer personalization designs daily. Software allows us to quickly produce an electronic rendition of any embroidery design or emblem. This gives us greater control over the process of creating and delivering unique customer images through the combination of specially selected clothing and custom-applied design.</p> <p>UniFirst has the industry's largest complement of personalization equipment. Our proprietary personalization workflow software enables us to personalize over 30,000 items every day, and 6,000 emblems per hour.</p> <p>For Direct Purchase: Custom inseam lengths for pants are available at the point of order entry. UniFirst will hem to a specified length prior to shipment of the order. As part of the service offering, UniFirst will accept returns for size exchanges within sixty (60) days of order receipt at no additional charge (i.e. no restocking fees). Freight to ship returned merchandise is paid by the customer unless the return was necessitated by a UniFirst error.</p> <p>Custom sized garments, not in stock, that do not require a "special manufacturing cut" will ship in approximately 14 - 17 business days from the date of order receipt. Custom garments that require a special cut, depending on the particular circumstances at hand, could take up to 12 weeks to procure.</p> <p>For Rental Programs: UniFirst does not measure your employees. Rather, we have your employees actually try on the garments as we have found that this process better ensures proper fit. We have also found that lists, prepared in advance, that detail the employees to be sized, at a given sizing session, and the type and number of garments that each employee is entitled to receive greatly assists the sizing process.</p> <p>With our Change-As-Needed system, uniform garments are regularly replaced on a rotating basis when they reach a point where either appearance or function is compromised. There is no specific schedule, and actual replacements are very much dependent upon the type of garment, the material from which it is manufactured and the nature of its use.</p>
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Table 9A: Warranty

Describe in detail your manufacturer warranty program, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your warranty materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
46	Do your warranties cover all products, parts, and labor?	All Products furnished under the Agreement shall conform to Sourcewell's specifications as set forth in the Agreement and, in all instances will be processed, mended and finished in accordance with the generally accepted standards of the textile rental industry. UniFirst makes no other representations, warranties or conditions, express or implied by law, statutory or otherwise, including, without limitation, the design or condition of the Products, their merchantability or their fitness, capacity or durability for any particular use or purpose, the quality of the Products or workmanship of the Products.

47	<p>Do your warranties impose usage restrictions or other limitations that adversely affect coverage?</p>	<p>Any garment with, tears, rips, holes, excessive staining, or other non-repairable defect incurred while in service or upon termination of the Agreement at a Facility is considered "Damaged." Damage is in excess of normal wear and tear (which is defined as a gradual thinning of the fabric over time) a garment experiences through normal wash and wear cycles and inhibits the re-issue of the garment to another employee. Additionally, pursuant to contractual language, a garment has been personalized through Direct Embroidery or other customer dictated modification may be considered "Damaged" if the modification inhibits the ability to re-issue the garment.</p> <p>This damage beyond repair category is designed to ensure a balance between the need for a cost-effective solution while maintaining a high level of appearance integrity. Under this criterion, a garment will be deemed as "damaged beyond repair" for any of the following:</p> <ul style="list-style-type: none"> • Any hole or tear regardless of size • Any single pen mark larger than one- and one-half inch • Any combination of ten or more pen marks • Any garment purposely written on • Any single stain larger than one inch in diameter • Any combination of ten stains or more • Any broken or poorly functioning zipper • Any broken straps or clips or missing snaps • Any bioburden or hazardous material contamination
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48	<p>Do your warranties cover the expense of technicians' travel time and mileage to perform warranty repairs?</p>	<p>This is not applicable to an Industrial Landry Program.</p> <p>At the service level, any garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to your Members. And we take care to inspect every rental garment every time we handle it. Upon pick-up and return to our service center, each garment receives a comprehensive ten-point inspection. This system is backed-up by our wearer communication system which provides a continuous supply of service request tags at your Member's place of business so that any special repair needs can also be flagged by wearers to ensure that they get our immediate attention.</p> <p>UniFirst's exclusive "mend system" provides for a comprehensive ten-point inspection of every garment every time it's processed. This system is backed up by our wearer communication system which provides a continuous supply of service request tags at your place of business so that any special needs can also be flagged by wearers to ensure that they get our immediate attention.</p> <p>For shirts the 10-point inspection examines:</p> <ul style="list-style-type: none"> • Garment Cleanliness • Wearer Identification Tag • Collar • Shoulder Panel • Emblems and Pockets • Buttons and Front Panel • Underarm and Side Seams • Sleeves • Cuffs and Cuff Buttons • Back Panel <p>For pants the 10-point inspection examines:</p> <ul style="list-style-type: none"> • Garment Cleanliness • Wearer Identification Tag • Waistband and Belt Loops • Buttons and Fasteners • Zipper • Pockets • Crotch • Side Seams and Inseams • Seat Seam • Hem <p>In general, we believe that the garment should be repaired whenever it is possible to do so, provided its appearance or function is not materially impacted by the repair. This "judgment call" we leave to the discretion of operating staff. Some Customers require that they and they alone approve the retirement from service of any damaged garment. This process remains acceptable to UniFirst.</p> <p>Repairs to individual garments are made so as to ensure the return of the repaired item with the Customer's next weekly delivery. In other words, a damaged garment picked up on Tuesday will be repaired and returned the following Tuesday.</p> <p>Our Change-As-Needed system provides for the automatic replacement of garments before they become so worn as to impact appearance or function. And, unlike many (if not all) of our competitors, UniFirst replaces all garments which wear out as a consequence of normal wear and tear with "new" garments.</p>
49	<p>Are there any geographic regions of the United States or Canada (as applicable) for which you cannot provide a certified technician to perform warranty repairs? How will Sourcewell participating entities in these regions be provided service for warranty repair?</p>	<p>This is not applicable to an Industrial Landry Program.</p> <p>UniFirst's exclusive "mend system" provides for a comprehensive ten-point inspection of every garment every time it's processed. This system is backed up by our wearer communication system which provides a continuous supply of service request tags at your place of business so that any special needs can also be flagged by wearers to ensure that they get our immediate attention.</p>
50	<p>Will you cover warranty service for items made by other manufacturers that are part of your proposal, or are these warranties issues typically passed on to the original equipment manufacturer?</p>	<p>Yes.</p>

51	What are your proposed exchange and return programs and policies?	Any garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to your Members. UniFirst recognizes that not every employee stays the same size over time, so at no charge, we provide for clothing size exchanges whenever necessary.	*
52	Describe any service contract options for the items included in your proposal.	UniFirst offers as an option a Garment Maintenance Program (GMP). The Program involves an additional Weekly charge for each garment that is placed in service and replaces the practice of having ruin charges added to the weekly invoice. The practice of inspecting and reviewing garments on-site with Member Management is thus eliminated and the Weekly or Monthly service invoice remains relatively fixed. This allows Member Management and UniFirst Service teams to focus on providing "World Class" service to our Customers. Lost or unreturned garment fees are not currently covered under such a program. Developing a program for lost garments would be subject to further discussion at the appropriate time.	*

Table 9B: Performance Standards or Guarantees

Describe in detail your performance standards or guarantees, including conditions and requirements to qualify, claims procedure, and overall structure. You may upload representative samples of your performance materials (if applicable) in the document upload section of your response in addition to responding to the questions below.

Line Item	Question	Response *
53	Describe any performance standards or guarantees that apply to your services (product longevity or wear- resistance).	<p>PERFORMANCE GUARANTEE. UNIFIRST GUARANTEES TO DELIVER HIGH-QUALITY SERVICE AT ALL TIMES. All items of Merchandise cleaned, finished, inspected, repaired, and delivered by UniFirst will meet or exceed industry standards, or non-conforming items will be replaced by the next scheduled delivery day at no cost to Customer.</p> <p>Items of rental Merchandise requiring replacement due to normal wear and tear will be replaced at no cost to Customer, save for any applicable personalization and setup charges.</p> <p>Guarantee -- Any rental garment placed into service that was defective in any way, at the time of its installation, would be immediately replaced at no additional charge to you.</p> <p>You will get three dedicated UniFirst professionals always working on your account. There's a dependable Route Service Representative who'll keep your program running smoothly day-in and day-out, a Service Manager whose primary responsibility is to see that you're getting everything you need when you need it, and a helpful local Customer Service Representative who's always ready to provide immediate assistance. Through the efforts of this hard-working team, we guarantee 24-hour response to any problem, question, or request.</p> <p>Evaluating our performance</p> <p>We're always measuring your Member's service and satisfaction levels to ensure that everything lives up to their expectations and our guarantee. That means offering:</p> <ul style="list-style-type: none"> • Face-to-face goodwill visits with their local Service Manager • Performance Report Card service ratings (99% service satisfaction) • Wearer Satisfaction Survey Cards.

54	<p>Describe any service standards or guarantees that apply to your services (repairs, cleaning turnaround times, etc.).</p>	<p>We invest so much time, effort, and resources into creating and maintaining a service infrastructure that's second to none. It's this commitment that helps us forge long-lasting relationships with our customers.</p> <p>Getting started</p> <ul style="list-style-type: none"> • Our service commitment to you begins long before any deliveries are made. • Our consultative Customer Needs Analysis (CNA) helps determine the right workwear and ancillary products to meet your needs. • We make recommendations how to best maintain, improve, or establish a new business image for your company in the most cost-effective manner. • We schedule "Try-for-Size" on-site fittings for every rental wearer to ensure a perfect uniform fit. • We thoroughly review all aspects of your new managed program with you prior to our seamless program installation. <p>Always on time, no shortages</p> <p>We guarantee your uniforms and facility service supplies are delivered as expected and on the agreed upon schedule. It's that simple. We also keep extra inventories at your local UniFirst servicing center to help make sure your employees always have what they need, when they need them.</p> <p>When we process your hygienically laundered and finished uniforms, we check them at least four times prior to delivery to be sure you always receive back what is turned in. To help eliminate shortages, we scan or count your garments:</p> <ol style="list-style-type: none"> 1. Upon pickup at your facility 2. After processing and sorting 3. When loading into delivery truck 4. At delivery back to you <p>10-point garment inspections</p> <p>Our Automatic Mend System includes a comprehensive, 10-point inspection of every garment every time it's processed. It's how we ensure that needed repairs (or replacements) are taken care of even before you ever have to ask. Learn more about our automatic repairs and replacements.</p> <p>In general, we believe that the garment should be repaired whenever it is possible to do so, provided its appearance or function is not materially impacted by the repair. This "judgment call" we leave to the discretion of the customer. Some Customers require that they and they alone approve the retirement from service of any damaged garment. This process remains acceptable to UniFirst.</p> <p>UniFirst will reinvest a minimum 18% of its garment revenues into free garment upgrades beginning week 53 through the life of our partnership to ensure sustainable safety and quality. Our Change-As-Needed system provides for the automatic replacement of garments before they become so worn as to impact appearance or function. UniFirst is the only company in our industry who takes the additional step of proactively upgrading garments for our customers. Much of what our competitor's bill out as "damage" is the result of worn-out uniforms that have not been replaced. Unlike many (if not all) of our competitors, UniFirst replaces all garments which wear out because of normal wear and tear with "new" garments. UniFirst also recognizes that not every employee stays the same size over time, so we provide for clothing size exchanges whenever necessary.</p> <p>UniFirst recognizes that not every employee stays the same size over time, so we provide clothing size exchanges whenever necessary . . . again at no cost.</p>
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Table 10: Payment Terms and Financing Options

Line Item	Question	Response *
55	Describe your payment terms and accepted payment methods.	CUSTOMER agrees to make payments within 30 days of invoice receipt.
56	Describe any leasing or financing options available for use by educational or governmental entities.	Depending upon individual needs, some may prefer our Val-U-Lease program. Customers enjoy all of the service, convenience, and benefits of our rental program, with the sole exception of the weekly water-wash service. <ul style="list-style-type: none"> • Suitability: Best suited for circumstances or situations that involve moderate to high employee turnover rates, coupled with low or light soil environments. • Program Requirements: Same as the Rental Program.
57	Describe any standard transaction documents that you propose to use in connection with an awarded contract (order forms, terms and conditions, service level agreements, etc.). Upload a sample of each (as applicable) in the document upload section of your response.	We note that the condition precedent to the delivery of any merchandise and services hereunder is the execution of a corporate textile rental service agreement, which more fully details the expectations of each party, in terms acceptable to each party. We leave for another day the discussion as to the specific requirements of any such agreement, except to note that all such requirements are common to the textile rental services industry in general. Please see the attached redlined MSA on the specific provisions in the RFP and Agreement. All merchandise supplied by UniFirst hereunder will conform to customer's specifications as set forth in the Textile Rental Services Agreement, and in all instances will be processed, mended and finished in accordance with generally accepted standards of the textile rental industry.
58	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Yes. Customers can pay weekly invoices using a company credit or P-card. Our accounts receivable department will apply the weekly invoice amounts to the credit or P-card for each customer location.

Table 11: Pricing and Delivery

Provide detailed pricing information in the questions that follow below. Keep in mind that reasonable price and product adjustments can be made during the term of an awarded Contract as described in the RFP, the template Contract, and the Sourcewell Price and Product Change Request Form.

Line Item	Question	Response *

59	<p>Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.</p>	<p>UniFirst evaluates the total potential volume for any particular National Account customer and prices the entire in accordance with our pricing models. Total usage levels are evaluated as part of the pricing, and UniFirst takes this into consideration and leverages the total potential of each account in order to come up with the most competitive rates available.</p> <p>In general, UniFirst provides service quotes to its Customers that represent its very best prices for the projected volume of business and the associated terms and conditions of service, as determined by our review of the RFP documents. This does not mean, however, that we necessarily expect to receive all of this business immediately, or even necessarily within the first year or two of the term of our Agreement, for that matter, as we realize that we frequently are required to await the natural expiration (by their terms) of any pre-existing agreements that our Customer might then have in place with any third-party vendors.</p> <p>As with all things there is at least one exception to this general rule, which would arise in the event that a given Customer elected to award all of its business to two or more preferred vendors, each of whom was then expected to solicit business from each Customer operating location. In this instance, we would downgrade the value of the projected business volumes (raise the bid prices that we initially quoted) and then offer incentives (reduced prices) to be granted upon the attainment of certain specified earned revenue thresholds. The most Customer friendly option is the former, where our very best prices are offered from day one of the Agreement.</p> <p>Once our agreement is finalized our Account Management System ensures that only those products and prices set out in the agreement can be invoiced locally. Consistent application of products and pricing across all of the local Member's operations is guaranteed.</p> <p>All requests for exceptions (additions) to the originally negotiated contract requirements must be processed through predefined channels for approval. All pricing will be developed using the same pricing model used in the original bid effort to incorporate the same volume considerations.</p> <p>Rental Services Include:</p> <ul style="list-style-type: none"> » Water-wash of Rented Uniforms and Rented Items. Including inspection of all garments during the cleaning process and the pressing (US only), of all garments at no additional cost » Delivery of clean Rented Uniforms and Rented Items, on a stated weekly schedule. » Removal of soiled Ranted Uniforms and Rented Items, on a stated schedule. » Existing garments may be exchanged due to an Employee's changing size requirements at no cost to the Customer, though the emblem and garment preparation charges specified by the agreement will apply. » All Garment repairs needed due to normal wear and tear will be done at no cost to the Customer. » UniFirst will automatically replace garments before they become so worn as to impact either appearance or function. This replacement will be done at no charge to the Customer, though the emblem and garment preparation charges specified by agreement will apply.
60	<p>Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.</p>	<p>Sourcewell's program pricing is constant across the nation and therefore the discount/savings varies by market, i.e. savings on the Sourcewell program might be as high as 60-70% in metropolitan markets such as NYC whereas in central Kentucky the savings might only be 20-30%.</p>

61	Describe any quantity or volume discounts or rebate programs that you offer.	<p>A. Rental. UniFirst will pay Sourcewell a new incentives tiered rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:</p> <p>Admin fee/rebate:</p> <table> <tr> <td>\$ 0-\$350,000.....</td> <td>2%</td> </tr> <tr> <td>\$350,001-\$450,000.....</td> <td>2.5%</td> </tr> <tr> <td>\$450,001 +</td> <td>3%</td> </tr> </table> <p>B. Direct Sales Pricing will only have 1 tier for best available. Pricing will be Ceiling price so if necessary we can adjust downward based on local pricing needs for a specific account.</p>	\$ 0-\$350,000.....	2%	\$350,001-\$450,000.....	2.5%	\$450,001 +	3%
\$ 0-\$350,000.....	2%							
\$350,001-\$450,000.....	2.5%							
\$450,001 +	3%							
62	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "nonstandard options". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	<p>UniFirst is a full-service provider of textile services, with many of the products being manufactured and much of the services being provided directly by UniFirst. As a part of our continued growth, we have aligned ourselves with several trusted vendor partners whenever we have customer requirements that don't align with our manufacturing core competencies (i.e. Non-Standard Options). All vendor partners must pass through our Vendor Approval process to ensure that they are financially solvent and adhere to all manufacturing best practices and appropriate child/forced labor laws. Our vendor partners have been carefully selected based on product offering breadth, stocking position, and mutual business goals. This is an on-going effort to leverage our influence over these vendor partners in order to better guarantee the quality of services provided by any such vendor to any one of our customers. As an industry leader, UniFirst is able to leverage our size in order to negotiate the most favorable pricing and terms in the industry, a benefit that gets passed on directly to our customers.</p> <p>In situations where our vendor partner's products are used to support our customers, we will issue standard UniFirst (bulk) Purchase Orders for merchandise, on an as necessary basis. These orders will be filled and shipped directly to our distribution center in Owensboro, KY. Our vendor partners will then invoice UniFirst directly for their services. All other services (order administration, pick, pack, ship, customer services and overall program administration and management) will be directly performed by UniFirst personnel, utilizing UniFirst owned equipment and facilities.</p>						
63	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Please see the attached "Sourcewell Proposal," for a complete listing of all the associated Service Charges.						
64	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	<p>Rental: The delivery cost is included in the weekly rental rate.</p> <p>Direct Sales: Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice.</p> <ul style="list-style-type: none"> United States - All Purchased Items are shipped via UPS standard ground service from our ISO registered Central Distribution Center in Owensboro, KY, unless instructions to the contrary are specified on the order. Canada - All Purchased Items are shipped via Canadian Post standard ground service from our Central Distribution Center in Mississauga, ON, unless instructions to the contrary are specified on the order. <p>Expedited shipping (overnight) is available via FedEx or UPS Express. The cost of expedited shipping will be calculated on a case-by-case basis and we will pass along the true cost of shipping.</p>						

65	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	<p>Due to the cost of doing business in Alaska and Hawaii, subcontractors in these states may charge a minimum of two times the prices quoted above. We will do our best to find a subcontractor that will honor the program pricing, however actual prices are a function of the product in the program and the Subcontractors local business practices. Any alternative pricing for Alaska and Hawaii will be submitted for your approval prior to subcontracting any of your sites to a third party.</p>
66	Describe any unique distribution and/or delivery methods or options offered in your proposal.	<p>UniFirst's combination of the full weight of our ISO Certified Distribution Center Capabilities and our National Service Coverage can be brought to bear on the Sourcewell's requirements. Direct Sale and Rental programs are all supported from a merchandise perspective by our Owensboro, KY "state-of-the-art" Distribution Center. This facility has been built with the specific objective of providing the fastest most accurate order turnaround times in the industry and we are confident that this will enhance the UniFirst value proposition for Sourcewell Members.</p> <p>Our proposal represents "Best-in-Class" pricing based upon the Sourcewell estimated contract value and usage. Furthermore, we offer the following value-added services:</p> <ul style="list-style-type: none"> ISO Certified Manufacturing and Distribution: UniFirst manufactures and distributes the majority of its garments through a strict process-controlled ISO certified manufacturing and distribution system. This capability allows us to better manage our supply chain and negotiate favorable rates with fabric mills. The ISO Certification ensures that consistently high-quality manufactured garments will be delivered to your Member in a timely manner, through a proven documented distribution system. Guaranteed rates and charges: Our proprietary Account Management System (AMS Mozart) guarantees only the charges authorized and specified in our service agreement can be invoiced, Only the items of merchandise and/or services specifically authorized in the agreement can be provided to the Member. Items of merchandise and/service not authorized in the enabling service agreement can only be invoiced with prior client approval. Virtually Unlimited Catalog: By using our partnerships with our long-term vendor partners, our catalog is essentially limitless, Even if a desired garment is not currently manufactured by UniFirst, or featured in our Workwear Direct catalog, by leveraging our relationships with our trusted vendor partners we can guarantee best-in-class pricing and service for any work apparel item. Service excellence is central to our culture, it begins with highly trained Customer Representatives who are fully dedicated to total Customer satisfaction and extends to all the contact personnel in our National Accounts Group who specialize in dealing quickly and efficiently to ensure that the specific service requirements of our National Account Customers are understood and consistently applied by our entire field Customer service centers.

Table 12: Pricing Offered

Line Item	The Pricing Offered in this Proposal is: *	Comments
67	c. better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments.	Please see the attached Proposal. "Better than the Proposer typically offers to GPOs, cooperative procurement organizations, or state purchasing departments."

Table 13: Audit and Administrative Fee

Line Item	Question	Response *
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68	<p>Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed Contract with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing, that the Vendor reports all sales under the Contract each quarter, and that the Vendor remits the proper administrative fee to Sourcewell. Provide sufficient detail to support your ability to report quarterly sales to Sourcewell as described in the Contract template.</p>	<p>During the Term, UniFirst will, upon not less than thirty (30) business days prior written request, make available to Sourcewell no more than once per calendar year, at UniFirst's corporate offices, during normal business hours, the invoice reports and/or invoice documents from UniFirst pertaining to all invoices sent by UniFirst and payments made by Sourcewell's Members for all Products and Services procured under this Agreement. Sourcewell may employ an independent auditor or choose to conduct such audit on its own behalf. UniFirst shall have the right to approve the independent auditor, which approval shall not be unreasonably withheld. Upon approval and after the auditor has executed an appropriate confidentiality agreement, UniFirst will permit the auditor to review the relevant UniFirst documents. Sourcewell shall be responsible for paying the auditor's fees. The parties will make every reasonable effort to fairly and equitably resolve discrepancies to the satisfaction of both parties.</p>
69	<p>If you are awarded a contract, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the contract.</p>	<p>Performance will be measured according to the following standards:</p> <p>A. Uniform Rental Services Your Account Executive will meet with you to discuss and identify continuous improvement targets. We will then create baselines from which we can measure future improvements. The Account Executive will then incorporate these improvement reports into the quarterly program review. Some of the areas we have included in continuous improvement projects for other customers include:</p> <ol style="list-style-type: none"> 1. On Time Installation: New locations will be installed into Service within eight (8) weeks following the conclusion of Company's employee measurement sessions. The time frame assumes standard garments within normal size ranges as defined in the contract price schedule. The target on-time installation rate for new locations is 98%. 2. Issue Resolution All service-related issues that are communicated to Company will be addressed within 24 hours and Customer will notify Company when the issue is resolved to Customer's satisfaction. Company will utilize its RFCA (Request for Corrective Action) system to track any and all issues. Company will report all service issues and the time it takes to resolve issues to Customer's satisfaction. <p>The following specific service issues may be submitted locally by Customer to Company. Company will address these issues at the local level following standard corrective actions.</p> <ol style="list-style-type: none"> a. On Time Delivery and Pick Up: A delivery and pick up will be considered on-time if the Merchandise arrives at the relevant locations on the specified delivery day, excluding Holidays, in which event, Company will give timely notice of the Holiday delivery schedule. Late deliveries resulting from a natural disaster, severe weather emergency, or road closures, will be excluded from this measurement. <p>Late deliveries will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.</p> <ol style="list-style-type: none"> b. Service For New Employees: New employees will receive their garments within one (1) week of the request for standard garments in normal size ranges as defined in the contract price schedule. <p>Instances of new employees not outfitted in one week will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's</p>

local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.

c. Merchandise Acceptance:

Merchandise will be considered accepted if the Merchandise is properly water-washed, pressed or steam tunneled and has no rips or tears that have not been repaired. If stains cannot be removed the Rented Uniforms or Rented Items, as applicable, the same will be reviewed with Customer's representative to determine responsibility for replacement costs.

Instances where merchandise is delivered in unacceptable condition will be recorded in the Company's RFCA system and the appropriate action plan communicated to the Customer's local manager. Performance will then be monitored until Customer's local manager is satisfied that the issue has been corrected.

B. Uniform Direct Sale

Order Fulfillment

A minimum of 98% of in-stock inventory will be shipped to Customer within 5 – 7 business days after the order is placed.

2. Order Accuracy

Company will achieve a minimum of 98% order accuracy measured as a function of returned orders.

Total Customer Satisfaction is measured in terms of customer retention rates. At UniFirst, our minimum goal is 95%. All Customer Service Centers are required to do all things necessary to retain a minimum of 95% of their Customers (the "Customers for Life Program"). Again, each Customer Service Center is ranked best to worst and financial incentives are associated with the attainment of this goal.

UniFirst's Route Sales Representatives (RSR's) are paid on delivered revenue at a 7% commission rate. In addition to the commission program all RSR's have a \$6000 annual bonus opportunity based primarily on Customer Satisfaction and Customer Retention. The annual bonus opportunity generally represents between 15 and 20 percent of total compensation.

We believe that effective customer service is the most important element in developing and maintaining our market position. Our commitment to service excellence is reflected throughout our organization. Our route sales representatives are the first line of continuing customer contact, who are supported by local customer service representatives, local service management staff and local operations management leaders, all of whom are focused on addressing the ongoing needs of customers, constantly delivering high-value service and pursuing total customer satisfaction. Our proprietary information systems and our support service center enable us to respond to customer inquiries or issues within 24 hours, and our service personnel are specially trained to handle the daily contact work necessary to effectively manage customer relations.

We measure the speed and accuracy of our customer service efforts on a weekly basis and, through our "Customers for Life" program, we continuously survey, record and report satisfaction levels as a means of evaluating current performance and highlighting areas for improvement.

Every customer is audited a minimum of twice a year to ask specifically about levels of satisfaction, areas where we can improve, and whether or not there are problems which need correcting. This proactive approach lets us uncover issues that might normally remain hidden and surfaces problems we

		might otherwise not hear about. But it benefits both us and our customers and it's one of the reasons that over 98% of all current customers give us an "completely satisfied" or "satisfied" performance rating.						
70	Identify a proposed administrative fee that you will pay to Sourcewell for facilitating, managing, and promoting the Sourcewell Contract in the event that you are awarded a Contract. This fee is typically calculated as a percentage of Vendor's sales under the Contract or as a per-unit fee; it is not a line-item addition to the Member's cost of goods. (See the RFP and template Contract for additional details.)	<p>UniFirst will pay Sourcewell a new incentives tiered rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:</p> <p>Admin fee/rebate:</p> <table> <tr> <td>\$ 0-\$350,000.....</td> <td>2%</td> </tr> <tr> <td>\$350,001-\$450,000.....</td> <td>2.5%</td> </tr> <tr> <td>\$450,001 +</td> <td>3%</td> </tr> </table>	\$ 0-\$350,000.....	2%	\$350,001-\$450,000.....	2.5%	\$450,001 +	3%
\$ 0-\$350,000.....	2%							
\$350,001-\$450,000.....	2.5%							
\$450,001 +	3%							

Table 14A: Depth and Breadth of Offered Equipment Products and Services

Line Item	Question	Response *
71	Provide a detailed description of the equipment, products, and services that you are offering in your proposal.	<p>We offer apparel products from our UniFirst Family of Brands as well as 100's of our manufacturing and distribution partners.</p> <p>a. Work Apparel</p> <ul style="list-style-type: none"> i. UniFirst Brands ii. Industrial Uniforms iii. Automotive Apparel iv. Work Shirts v. Work Pants vi. Jeans vii. Shorts viii. Outerwear ix. Flame Resistant Clothing x. High Visibility Workwear xi. Healthcare Uniforms & Apparel xii. Food Service Apparel xiii. ESD & Anti-Static Garments <p>b. Corporate Apparel</p> <ul style="list-style-type: none"> i. T-Shirts ii. Button Downs iii. Polos iv. Fleece and Sweatshirts v. Outerwear vi. Pants vii. Jeans viii. Shorts ix. Promotional Accessories

72	<p>Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.</p> <p>Work Apparel UniFirst Brands Industrial Uniforms Work Shirts Work Pants Outerwear Flame Resistant Clothing High Visibility Workwear Healthcare Uniforms & Apparel Food Service Apparel ESD & Anti-Static Garments</p> <p>Uniform Services Uniform Rental Programs Val-U-Lease Program Direct Purchase Programs National Account Programs</p> <p>Facility Services Floor Mat Services <ul style="list-style-type: none"> • WALK-OFF MATS • SCRAPER MATS • ANTI-FATIGUE MATS • "WET AREA" MATS • MESSAGE & LOGO MATS Floor Mop Services <ul style="list-style-type: none"> • WET & DRY FLOOR MOPS • MICROFIBER FLOOR MOPS Wiper & Towel Services <ul style="list-style-type: none"> • SHOP TOWELS • MICROFIBER TOWELS Restroom Services <ul style="list-style-type: none"> • SOAPS & HAND CARE • HEAVY-DUTY HAND CLEANERS • PAPER TOWELS & SANITARY TISSUE • AIR FRESHENERS • SHAMPOO, SHOWER & BATH Hand Hygiene Services <ul style="list-style-type: none"> • PURELL HAND SANITIZERS • MEDICAL SOAPS & SURGICAL SCRUBS Cleaning Solution Dispensing Services</p> <p>Safety & PPE <ul style="list-style-type: none"> • Safety Masks • Ear Plugs • Eyewash Stations • Flame Resistant Clothing • Industrial Safety Gloves • Hard Hats • High Visibility Clothing • Safety Glasses </p>
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Table 14B: Depth and Breadth of Offered Equipment Products and Services

Indicate below if the listed types or classes of equipment, products, and services are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments	
73	Uniform apparel, uniform accessories, and footwear;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
74	Rental and leasing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
75	Customization, personalization, alteration, fitting, and sizing services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above;	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
76	Laundry, cleaning, mending, and repair services incidental to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above; and,	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*
77	Incidental offering of facility supplies and related services such as, floor mats, mops, cleaning supplies, first-aid supplies, and related items to the extent they are complementary to the offering of the uniform apparel, uniform accessories, and footwear described in Line 73 above.	<input checked="" type="radio"/> Yes <input type="radio"/> No	Yes	*

Table 15: Exceptions to Terms, Conditions, or Specifications Form

Line Item 78. NOTICE: To identify any exception, or to request any modification, to Sourcewell standard Contract terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Contract Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcewell and will not automatically be included in the Contract.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input checked="" type="radio"/> Yes <input type="radio"/> No

Documents

Ensure your submission document(s) conforms to the following:

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcewell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcewell.
3. Sourcewell may reject any response where any document(s) cannot be opened and viewed by Sourcewell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”

- [Pricing](#) - NATIONAL ACCOUNT PROPOSAL FOR Sourcewell 1.11.24.docx - Thursday January 11, 2024 08:29:52
- [Financial Strength and Stability](#) - 12. UniFirst Quarterly Report or the quarterly period ended November 25, 2023 .docx - Wednesday January 10, 2024 14:11:40
- [Marketing Plan/Samples](#) - Sourcewell sample welcome kit.pdf - Wednesday January 10, 2024 14:12:25
- WMBE/MBE/SBE or Related Certificates (optional)
- Warranty Information (optional)
- Standard Transaction Document Samples (optional)
- [Requested Exceptions](#) - Sourcewell RFP #011124 - Qualifying Comments - January 2024.docx - Wednesday January 10, 2024 14:10:27
- Upload Additional Document (optional)

Addenda, Terms and Conditions

PROPOSER AFFIDAVIT AND ASSURANCE OF COMPLIANCE

I certify that I am the authorized representative of the Proposer submitting the foregoing Proposal with the legal authority to bind the Proposer to this Affidavit and Assurance of Compliance:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for contract award.
3. The Proposer, including any person assisting with the creation of this Proposal, has arrived at this Proposal independently and the Proposal has been created without colluding with any other person, company, or parties that have or will submit a proposal under this solicitation; and the Proposal has in all respects been created fairly without any fraud or dishonesty. The Proposer has not directly or indirectly entered into any agreement or arrangement with any person or business in an effort to influence any part of this solicitation or operations of a resulting contract; and the Proposer has not taken any action in restraint of free trade or competitiveness in connection with this solicitation. Additionally, if Proposer has worked with a consultant on the Proposal, the consultant (an individual or a company) has not assisted any other entity that has submitted or will submit a proposal for this solicitation.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest exists when a vendor has an unfair competitive advantage or the vendor's objectivity in performing the contract is, or might be, impaired.
5. The contents of the Proposal have not been communicated by the Proposer or its employees or agents to any person not an employee or legally authorized agent of the Proposer and will not be communicated to any such persons prior to Due Date of this solicitation.
6. If awarded a contract, the Proposer will provide to Sourcewell Participating Entities the equipment, products, and services in accordance with the terms, conditions, and scope of a resulting contract.
7. The Proposer possesses, or will possess before delivering any equipment, products, or services, all applicable licenses or certifications necessary to deliver such equipment, products, or services under any resulting contract.
8. The Proposer agrees to deliver equipment, products, and services through valid contracts, purchase orders, or means that are acceptable to Sourcewell Members. Unless otherwise agreed to, the Proposer must provide only new and first-quality products and related services to Sourcewell Members under an awarded Contract.
9. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
10. The Proposer understands that Sourcewell will reject RFP proposals that are marked "confidential" (or "nonpublic," etc.), either substantially or in their entirety. Under Minnesota Statutes Section 13.591, subdivision 4, all proposals are considered nonpublic data until the evaluation is complete and a Contract is awarded. At that point, proposals become public data. Minnesota Statutes Section 13.37 permits only certain narrowly defined data to be considered a "trade secret," and thus nonpublic data under Minnesota's Data Practices Act.
11. Proposer its employees, agents, and subcontractors are not:
 1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
 2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
 3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated

by the State of Minnesota; the United States federal government or the Canadian government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - David Katz, Executive Vice President, Sales & Marketing, UniFirst Corporation

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the contractual obligations contemplated in the bid.

Yes No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "**I have reviewed this addendum**" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
Addendum_4_Uniforms_with_Related_Products_and_Services_RFP_011124 Mon December 18 2023 03:08 PM	<input checked="" type="checkbox"/>	2
Addendum_3_Uniforms_with_Related_Products_and_Services_RFP_011124.pdf Thu December 14 2023 02:18 PM	<input checked="" type="checkbox"/>	3
Addendum_2_Uniforms_with_Related_Products_and_Services_RFP_011124 Tue December 12 2023 01:10 PM	<input checked="" type="checkbox"/>	1
Addendum_1_Uniforms_with_Related_Products_and_Services_RFP_011124 Mon November 20 2023 04:35 PM	<input checked="" type="checkbox"/>	2

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

U.S. Rental Garment Pricing

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
1.	BLEND GARMENTS			
2.	Woven Shirts			
3.	Long Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0102	\$0.16	\$23.92
4.	Short Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0202	\$0.13	\$20.28
5.	Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	08MX	\$0.37	\$40.25
6.	Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	06MX	\$0.33	\$35.49
7.	Women's Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MW	\$0.36	\$39.34
8.	Women's Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MX	\$0.32	\$35.13
9.	Women's Long Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0335	\$0.21	\$26.91
10.	Women's Short Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0436	\$0.17	\$21.74
11.	Micro Check Long Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	03UM	\$0.21	\$31.54
12.	Micro Check Short Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	04UM	\$0.18	\$27.43
13.	Micro Check Short Sleeve Shirt-Jac, 4 oz. 65/35 Poly/Cotton Blend.	15UM	\$0.21	\$31.69
14.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0314	\$0.21	\$31.41
15.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0414	\$0.17	\$25.19
16.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0137	\$0.23	\$35.31
17.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe	0237	\$0.20	\$29.48
18.	Thin Stripe LS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0137	\$0.23	\$35.31
19.	Thin Stripe SS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0237	\$0.20	\$29.48
20.	Breeze Weave Striped Long Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0172	\$0.20	\$29.56
21.	Breeze Weave Striped Short Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0405	\$0.16	\$23.45
22.	UniWeave Service Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0348	\$0.19	\$29.28
23.	UniWeave Service Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0448	\$0.17	\$25.58
24.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0123	\$0.19	\$28.50
25.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0223	\$0.17	\$25.06
26.	Contrast Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0171	\$0.23	\$33.98
27.	Contrast Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0276	\$0.17	\$26.05
28.	Bold Stripe Long Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0373	\$0.22	\$33.36
29.	Bold Stripe Short Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0482	\$0.18	\$27.82
30.	Striped Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0138	\$0.18	\$26.57
31.	Striped Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0238	\$0.15	\$22.52
32.	Long Sleeve Solid Ripstop Shirt, 4.25oz. 65/35 Poly/Cotton Blend.	01MB	\$0.31	\$40.79
33.	Short Sleeve Solid Ripstop Shirt, 4.25oz. 65/35 Poly/Cotton Blend.	02MB	\$0.28	\$35.93
34.	Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	01OB	\$0.38	\$49.53
35.	Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	02OB	\$0.34	\$44.72
36.	Women's Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OB	\$0.37	\$48.23
37.	Women's Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	05OC	\$0.34	\$44.38
38.	Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0111	\$0.19	\$28.78
39.	Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0211	\$0.17	\$26.26
40.	Women's Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0112	\$0.26	\$34.03
41.	Women's Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0422	\$0.26	\$33.18
42.	Long Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	08WW	\$0.41	\$53.72
43.	Short Sleeve Canvas Weave, 60/40 Cotton/Poly Blend.	07WW	\$0.38	\$49.19
44.	Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0820	\$0.30	\$38.35
45.	Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0636	\$0.28	\$36.40
46.	Women's Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0960	\$0.28	\$36.35

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
47.	Women's Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	4248	\$0.27	\$35.07
48.	Security Shirt Long Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0167	\$0.36	\$46.54
49.	Security Shirt Short Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0607	\$0.37	\$47.63
50.	Pants & Shorts			
51.	Flat Front Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1002	\$0.22	\$33.44
52.	MIMIX Cargo Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MY	\$0.45	\$57.95
53.	MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MX	\$0.41	\$44.67
54.	Women's MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	11MX	\$0.41	\$44.75
55.	Flexwaist Pant, 8 oz. 65/35 Poly/Cotton Blend.	1138	\$0.21	\$32.11
56.	Pleated Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1122	\$0.24	\$36.76
57.	Cargo Pant, 8 oz. 65/35 Poly/Cotton Blend.	10AI	\$0.28	\$42.90
58.	Jean Style Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1060	\$0.24	\$35.78
59.	Flat Front Pant, 7.5oz Canvas Weave 60/40 Cotton/Poly Blend.	10WW	\$0.41	\$53.64
60.	Cargo Pant, 7.5oz Canvas Weave 60/40 Cotton/Poly Blend.	11WW	\$0.47	\$60.74
61.	Shop Pant, 8 oz Canvas 54/42/4 Poly/Cotton/Spandex	10DO	\$0.41	\$53.09
62.	Flat Front Short, 7.5 oz. 65/35 Poly/Cotton Blend.	1034	\$0.18	\$26.70
63.	Pleated Short, 7.5/8oz 65/35 Poly/Cotton Blend.	1129	\$0.20	\$30.32
64.	Cargo Short, 7.5/8 oz 65/35 Poly/Cotton Blend.	1271	\$0.24	\$35.75
65.	Cell Phone Short, 7.75 oz. 65/35 Poly/Cotton Blend.	12KB	\$0.20	\$29.48
66.	Women's Flat Front Flexwaist Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1167	\$0.22	\$32.60
67.	Women's Flat Front Work-N-Motion Pant, 7.75 oz. 75/25 Poly/Cotton Blend.	12AG	\$0.33	\$42.82
68.	Women's Cargo Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	10A4	\$0.42	\$54.81
69.	Women's Elastic Back Pant w/ hook and eye closure, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.27	\$35.10
70.	Women's Cargo Short, 7.5/8oz 65/35 Poly/Cotton Blend.	10A9	\$0.36	\$46.90
71.	Jackets, Shop Coat, Coveralls,			
72.	Insulated Vest, 7.25oz. 65/35 Poly/Cotton Blend.	1640	\$0.43	\$55.41
73.	Permalined Jacket, 7.5 oz 65/35 Poly/Cotton Blend.	1506	\$0.39	\$59.05
74.	Ike Jacket, 7.5oz 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1507	\$0.33	\$50.15
75.	Permalined Team Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1550	\$0.41	\$61.80
76.	Coaches Jacket, 7.5oz 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner 1721).	1540	\$0.34	\$50.60
77.	Duo Tone Team Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1581	\$0.56	\$72.25
78.	Permalined Hip Jacket, 7.25oz 65/35 Poly/Cotton Blend.	1527	\$0.42	\$62.71
79.	Zip-in Liner, 7.5oz 100% Polyester.	1721	\$0.19	\$35.36
80.	Core Soft Shell Jacket.	15ML	\$0.39	\$50.78
81.	Women's Core Soft Shell Jacket.	14ML	\$0.39	\$50.31
82.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Concealed Snap Front, 7.5 oz. 65/35 Poly/Cotton Blend.	2525	\$0.34	\$51.19
83.	Long Sleeve Coverall, 7.5 oz. 65/35 Poly/Cotton Blend.	3002	\$0.34	\$51.35
84.	Short Sleeve Speed Suit, 5oz 65/35 Poly/Cotton Blend.	4022	\$0.43	\$55.25
85.	Deluxe Insulated Coverall. 7.5 oz. 65% polyester/35% cotton perm-press twill	3045	\$1.17	\$152.05
86.	Deluxe Insulated Bib-Overall. 7.5 oz. 65% polyester/35% cotton perm-press twill	3528	\$0.91	\$118.22
87.	POLYESTER GARMENTS			
88.	Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MM	\$0.15	\$27.69
89.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.14	\$25.19
90.	Polo w/Pockets 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MR	\$0.18	\$33.62
91.	Polo Pocketless 4.4 oz Lightweight Snag-Proof 100% Spun Poly.	04MF	\$0.15	\$28.39

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
92.	Color Block Performance Polo Pocketless, Side Panel, 4.5 oz Micro-Mesh 100% Polyester	04KF	\$0.19	\$36.82
93.	Polo w/Pocket 6.6 oz Two-Color Snag-Proof 100% Spun Poly.	04MT	\$0.22	\$40.90
94.	Long Sleeve Pocketless Polo Micropique Sportwick 3.8oz 100% Spun Poly.	08AP	\$0.17	\$32.68
95.	Short Sleeve T-Shirt w/Pocket Moisture Management 100% Spun Poly.	4277	\$0.13	\$22.85
96.	Long Sleeve T-Shirt w/Pocket Moisture Management 5.5oz 100% Spun Poly.	0871	\$0.15	\$28.47
97.	Security Pant Flat Front, 10 oz Polyester.	10B8	\$0.22	\$42.38
98.	COTTON GARMENTS			
99.	Long Sleeve Shirt, 6 oz. 100% Cotton.	0101	\$0.24	\$31.33
100.	Short Sleeve Shirt, 6 oz. 100% Cotton.	0201	\$0.22	\$28.81
101.	Long Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	0178	\$0.31	\$38.56
102.	Long Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	0361	\$0.26	\$32.81
103.	Short Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	04SS	\$0.21	\$26.52
104.	Long Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	0850	\$0.26	\$32.79
105.	Short Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	2205	\$0.23	\$28.73
106.	Flat Front Pant, 8.25 oz. 100% Cotton.	1001	\$0.30	\$39.55
107.	Cargo Pant, 8 oz. 100% Cotton.	1213	\$0.37	\$47.63
108.	UniFirst Classic Fit Jean, 13.75 oz. 100% Cotton Denim.	1091	\$0.26	\$34.32
109.	UniFirst Carpenter Jean, 14 oz. 100% Cotton Denim.	12UH	\$0.29	\$38.30
110.	UniFirst Relaxed Fit Jean, 13.75 oz. 100% Cotton Denim.	10HD	\$0.32	\$41.16
111.	Wrangler Regular Fit Jean, 15 oz. 100% Cotton Denim.	1150	\$0.36	\$44.56
112.	Wrangler Relaxed Fit Jean, 14.5 oz. 100% Cotton Denim.	1144	\$0.38	\$47.09
113.	Wrangler Cowboy Cut Jean, 14.5 oz. 100% Cotton Denim.	1118	\$0.38	\$47.35
114.	Dickies Carpenter Jeans, 14.5oz 100% Cotton Denim.	12CH	\$0.35	\$43.34
115.	Jeans 12.75 oz., 68/32 Cotton/Poly Flex Denim.	10JJ	\$0.34	\$42.12
116.	Wrangle Women's Jean, 14.5 oz 100% Cotton Denim.	1092	\$0.36	\$45.24
117.	Women's Jeans 12.75 oz., 68/32 Cotton/Poly Flex Denim.	11JJ	\$0.34	\$42.77
118.	Duck Jacket, 12 oz. 100% Washed Cotton.	18BW	\$0.79	\$98.41
119.	Bib overalls, 12 oz. 100% Cotton. ***Non-Standard Merchandise	3524	\$0.56	\$69.97
120.	LS Coverall, 8.75 oz. 100% Cotton.	3001	\$0.45	\$58.73
121.	FR GARMENTS			
122.	100% Cotton FR			
123.	Prewashed Relaxed Fit Denim Jean, Armorex Indura 14 oz. FR Cotton. CAT-2, ATPV-20.7	11KG	\$0.71	\$91.88
124.	Wrangler Relaxed Fit FR Jean, CAT-2, ATPV 23.7	10FB	\$0.88	\$114.69
125.	Wrangler Carpenter FR Jean, CAT-2, ATPV 23.7	10FC	\$0.85	\$110.89
126.	88/12 Cotton/Nylon Flame Resistant Blend			
127.	Long Sleeve Shirt, Armorex 7 oz. UltraSoft. CAT-2, ATPV- 8.7	09FR	\$0.41	\$80.63
128.	Pant, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	10FR	\$0.46	\$89.73
129.	Coverall, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	30FR	\$0.73	\$142.87
130.	Enhanced Vis FR Blend Coverall w/Ylw/Slvr 3M Scotchlite Reflective FR Striping on upper back, under pockets, and around biceps, 7 oz. 88/12 Excel Comfortouch. CAT-2, ATPV 8.6	30RX	\$1.36	\$265.72
131.	TecaSafe			
132.	Long Sleeve Shirt w/Snap Front, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09AU	\$0.37	\$98.96
133.	Long Sleeve Shirt, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09TC	\$0.45	\$122.20
134.	Pant, 8.5 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.2	10TS	\$0.51	\$137.96
135.	Coverall, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Khaki	30TS	\$0.78	\$211.54
136.	Cargo Pant, FR 7oz Cool Touch ***Non-Standard Merchandise	12BA	\$0.54	\$146.12
137.	Long Sleeve Shirt, 5.5 oz Lightweight IQ Series, 50% Aramid, 25% Lyocell, 25%	03QD	\$0.54	\$145.37

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	Modacrylic FR. CAT-2, ATPV-8.5			
138.	Enhanced Vis Coverall, 5.5 oz. IQ Series, 50% Aramid, 25% Lyocell, 25% Modacrylic FR w/Y/S/Y Reflective Striping. CAT-2, ATPV-8.5	30QR	\$1.11	\$298.79
139.	Nomex			
140.	Long Sleeve Shirt, 4.5 oz. Armorex Nomex CXP. CAT-1, ATPV-5.1	01NX	\$0.50	\$150.77
141.	Pant, 6 oz. Armorex Nomex. CAT-1, ATPV-5.8	10NX	\$0.53	\$161.10
142.	Coverall, 6 oz. Armorex Nomex CXP. CAT-1, ATPV 6.5	30NX	\$0.94	\$284.67
143.	ENHANCED VISIBILITY GARMENTS			
144.	Enhanced Visibility Long Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013C	\$0.34	\$50.70
145.	Enhanced Visibility Short Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023C	\$0.29	\$44.20
146.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	123C	\$0.34	\$51.61
147.	Enhanced Visibility Cargo Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	10DP	\$0.63	\$82.32
148.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EH	\$0.42	\$63.80
149.	Enhanced Visibility Permalined Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping Down Both Sleeves, Across Chest Above Pockets, and Two Stripes Across Back. (Navy)	15EL	\$0.81	\$105.43
150.	Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (Navy)	30RR	\$1.00	\$130.23
151.	Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013B	\$0.30	\$45.71
152.	Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023B	\$0.29	\$43.52
153.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Legs.	123B	\$0.34	\$51.22
154.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EI	\$0.42	\$63.96
155.	Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. ***Non-Standard Merchandise.	30RQ	\$1.08	\$139.85
156.	Hi-VIS GARMENTS			
157.	Class 2 Hi-Vis Long Sleeve Shirt, 4.25. oz 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09AH	\$0.58	\$87.05
158.	Class 2 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06AH	\$0.50	\$74.72
159.	Class 3 Hi-Vis Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves. CLASS 3	09DH	\$0.74	\$111.46
160.	Class 3 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves. CLASS 3	06DH	\$0.59	\$88.89
161.	Class 1 Hi-Vis Long Sleeve Ripstop Work Shirt, 4.25 oz 65/35 Poly/Cotton, Navy/Yellow Color-block with YSY Reflective Striping on Front, Back, and Sleeves.	03TO	\$0.55	\$71.86
162.	Class 1 Hi-Vis Short Sleeve Ripstop Work Shirt, 4.25 oz 65/35 Poly/Cotton, Navy/Yellow Color-block with YSY Reflective Striping on Front, Back, and Sleeves.	04TO	\$0.52	\$67.83
163.	Class 3 Hi-Vis Long Sleeve Tee-Shirt w/Pocket, 5.75 oz. 100% Fluorescent Lime-Yellow Jersey Knit Polyester with 3M Scotchlite Reflective Striping on Front, Back, Sleeves.	08HX	\$0.32	\$63.31
164.	Class 3 Hi-Vis Short Sleeve Tee-Shirt w/Pocket, 5.75 oz. 100% Fluorescent	06HX	\$0.31	\$61.26

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	Lime-Yellow Jersey Knit Polyester with 3M Scotchlite Reflective Striping on Front, Back, Sleeves.			
165.	Class 2 Hi-Vis Long Sleeve Tee-Shirt, 5.75 oz 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.. CLASS 2	08HY	\$0.26	\$50.44
166.	Class 2 Hi-Vis Short Sleeve Tee-Shirt, 5.75 oz 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back.	02HY	\$0.22	\$42.93
167.	Hi-Vis Short Sleeve Tee-Shirt, 100% Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Segmented Striping on Front and Back. ***Non-Standard Merchandise.	02IY	\$0.28	\$55.41
168.	Class 2 Hi-Vis Jacket, 100% Fluorescent Lime-Yellow Polyester with 3M Scotchlite Reflective Striping on Front, Back, and Sleeves (optional liner 1727).	15EG	\$0.80	\$155.06
169.	Optional Zip in/out Liner for Style 15EG.	1727	\$0.28	\$36.63
170.	FOOD PREP GARMENTS			
171.	Snap Front Food Prep Long Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0198	\$0.18	\$27.87
172.	Snap Front Food Prep Short Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0240	\$0.14	\$21.14
173.	Women's Snap Front Food Prep Long Sleeve Shirt 65/35 Poly/Cotton Blend.	0369	\$0.21	\$27.25
174.	Women's Snap Front Food Prep Short Sleeve Shirt 65/35 Poly/Cotton Blend.	0540	\$0.17	\$22.33
175.	Snap Front Food Long Sleeve Shirt 100% Cotton.	0157	\$0.24	\$30.55
176.	Snap Front Food Short Sleeve Shirt 100% Cotton.	0626	\$0.21	\$27.14
177.	Food Prep Polo with Snap Placket, 100% Polyester.	04GM	\$0.16	\$30.19
178.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.14	\$25.19
179.	Snap Front Food Prep Long Sleeve Shirt w/Knit Cuffs 65/35 Poly/Cotton Blend.	03UA	\$0.19	\$28.78
180.	V-neck Baker's Short Sleeve Shirt 100% Polyester.	02SF	\$0.09	\$16.15
181.	Food Prep Pant - no Buttons 65/35 Poly/Cotton Blend.	10HE	\$0.24	\$35.59
182.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.27	\$35.10
183.	Pleated Front Food Prep Pant - no Buttons - no Pockets 65/35 Poly/Cotton Blend.	11UM	\$0.21	\$30.99
184.	CHEF WEAR			
185.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons 7 oz. 65/35 Poly/Cotton Blend.	2531	\$0.16	\$23.63
186.	3/4 Sleeve Chef Coat, Double Breasted w/Knotted Buttons 65/35 Poly/Cotton Blend.	2537	\$0.19	\$28.86
187.	1/2 Sleeve Chef Coat, Double Breasted w/Plastic Buttons 65/35 Poly/Cotton Blend.	5025	\$0.17	\$22.46
188.	Full Sleeve Chef Coat, Double Breasted w/Knotted Buttons 100% polyester.	25GA	\$0.21	\$40.72
189.	Baggy Chef Pants 100% Spun Poly.	117A	\$0.15	\$28.96
190.	BUTCHER/LABS/SMOCKS			
191.	Snap Front Frock, Knit Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AY	\$0.16	\$29.48
192.	Snap Front Frock, Open Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AZ	\$0.14	\$26.36
193.	Snap Front Butcher Coat, Open Cuffs no Pockets 100% Spun Poly.	5026	\$0.13	\$25.27
194.	Snap Front Butcher Coat, Open Cuffs Inside Chest & 2 Lower Pockets 7.2 oz. 100% Spun Poly.	5033	\$0.13	\$24.86
195.	Snap Front Butcher Coat, Open Cuffs, Outside Chest & 2 Lower Pockets 7 oz. 65/35 Poly/Cotton.	5009	\$0.18	\$27.79
196.	Snap Front Butcher Coat, Open Cuffs, Inside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	5020	\$0.19	\$28.00
197.	Men's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2524	\$0.17	\$25.27
198.	Women's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2626	\$0.21	\$31.95
199.	Snap Front Lab Coat, Knit Cuffs, Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2550	\$0.27	\$40.25
200.	Snap Front Lab Coat, Knit Cuffs, Inside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend. ***Non-Standard Merchandise.	2630	\$0.31	\$40.33

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
201.	Unisex Consultation Lab Coat with 2 Chest, 2 Lower Oversized (Pocket within a Pocket), and 2 Lower Inside Pockets 65/35 Poly/Cotton Blend.	25CL	\$0.22	\$27.95
202.	Texture Shield Front Protective Coat with Outside Chest & 2 Lower Pockets 65/35 Poly/Cotton.	25HD	\$0.21	\$27.20
203.	Men's Counter Coat with 3 Outside Pockets 5 oz. 80/20 Poly/Cotton Blend.	2526	\$0.16	\$23.53
204.	Women's Short Sleeve Smock 2 Lower Pockets 5 oz. 80/20 Poly/Cotton Blend.	4520	\$0.23	\$29.30
205.	SCRUBS/PATIENT WEAR			
206.	Unisex Scrub Shirt V-neck 65/35 Poly/Cotton Blend.	4254	\$0.12	\$12.51
207.	Unisex Scrub Shirt Reversible V-neck 55/45 Poly/Cotton Blend.	7204	\$0.12	\$11.39
208.	Unisex Scrub Shirt 65/35 Poly/Cotton Blend.	7209	\$0.16	\$17.24
209.	Unisex Scrub Pant 65/35 Poly/Cotton Blend.	1276	\$0.14	\$15.34
210.	Unisex Scrub Cargo Pant 65/35 Poly/Cotton Blend.	7245	\$0.23	\$24.39
211.	Unisex Scrub Pant Reversible 55/45 Poly/Cotton Blend.	7221	\$0.13	\$12.53
212.	Unisex Scrub Drawstring Pant 65/35 Poly/Cotton Blend.	7211	\$0.18	\$19.68
213.	Unisex Warm up Jacket, Knit Cuffs, 2 Lower Pockets 65/35 Poly/Cotton Blend.	4502	\$0.21	\$21.87
214.	Ladies Scrub Top, 2 Lower Pockets 65/35 Poly/Cotton Blend.	7205	\$0.19	\$20.59
215.	Ladies Cross-Over Tunic Scrub Shirt 65/35 Poly/Cotton Blend.	7250	\$0.23	\$24.57
216.	Ladies Fashion Scrub Slack 65/35 Poly/Cotton Blend.	10A5	\$0.25	\$26.18
217.	Ladies Mammography/Exam Jacket 65/35 Poly/Cotton Blend.	14AD	\$0.15	\$15.99
218.	Patients Gown 55/45 Cotton/Poly Blend.	9414	\$0.12	\$10.97

U.S. Facility Services Pricing (Rental Service Frequency & Billing)

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
1.	MATS										
2.	Great Impression 2.0 Dust Mat 3x5	76GA		MAT	RE	50%	NA	\$1.35	\$2.03	\$2.36	\$110.81
3.	Great Impression 2.0 Dust Mat 4x6	76GB		MAT	RE	50%	NA	\$2.16	\$3.24	\$3.78	\$170.92
4.	Great Impression 2.0 Dust Mat 3x10	76GC		MAT	RE	50%	NA	\$2.70	\$4.05	\$4.73	\$221.10
5.	Great Impression 2.0 HD 90ml Dust Control Mat 3x5	76GF		MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$129.22
6.	Great Impression 2.0 HD 90ml Dust Control Mat 4x6	76GG		MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$198.61
7.	Great Impression 2.0 HD 90 ml Dust Control Mat 3x10	76GH		MAT	RE	50%	NA	\$3.00	\$4.50	\$5.25	\$263.87
8.	Comfort First Mat 2x3	7752	12	MAT	VU/RE	100% / 50%	NA	\$0.54	\$0.81	\$0.95	\$131.07
9.	Comfort First Mat 3x5	7751	12	MAT	VU/RE	100% / 50%	NA	\$1.35	\$2.03	\$2.36	\$214.55
10.	Comfort First Mat 4x6	7753	12	MAT	VU/RE	100% / 50%	NA	\$2.16	\$3.24	\$3.78	\$328.04
11.	Comfort First Mat 3x10	7754	12	MAT	VU/RE	100% / 50%	NA	\$2.70	\$4.05	\$4.73	\$315.54
12.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 2x3	76AF	12	MAT	RE	50%	NA	\$0.54	\$0.81	\$0.95	\$84.11
13.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x5	76AT	12	MAT	RE	50%	NA	\$1.35	\$2.03	\$2.36	\$193.13
14.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x9	76AH	12	MAT	RE	50%	NA	\$2.43	\$3.65	\$4.25	\$369.49

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
15.	Scraper Mat 3x5	5388	12	MAT	VU/RE	100% / 50%	NA	\$1.35	\$2.03	\$2.36	\$163.31
16.	Scraper Mat 4x6	5389	12	MAT	VU/RE	100% / 50%	NA	\$2.16	\$3.24	\$3.78	\$261.79
17.	Quality Mat 3x5 - 3 Images	UM11	44	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
18.	Safety Mat 3x5 English - 6 Images	UM28	44	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
19.	Welcome Message Mat 3x5	UM32		MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
20.	Welcome Message Mat 4x6	UM33		MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$235.07
21.	Coffee Message Mat 3x5 - 2 Images	7827	13	MAT	RE	50%	NA	\$1.50	\$2.25	\$2.63	\$146.67
22.	MOPS										
23.	Wet Mop Large 24 oz.	8116	02	MOP	RE	50%	NA	\$0.72	\$1.08	\$1.33	\$14.56
24.	Wet Mop X-Large 28 oz.	8118	02	MOP	RE	50%	NA	\$0.84	\$1.26	\$1.55	\$16.54
25.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$14.69
26.	Dust Mop 24"	8324	10	MOP	RE	50%	NA	\$0.60	\$0.90	\$1.11	\$16.38
27.	Dust Mop 36"	8336	23	MOP	RE	50%	NA	\$0.90	\$1.35	\$1.67	\$20.75
28.	Dust Mop 48"	8348	05	MOP	RE	50%	NA	\$1.20	\$1.80	\$2.22	\$24.91
29.	Dust Mop 60"	8360	17	MOP	RE	50%	NA	\$1.50	\$2.25	\$2.78	\$28.99
30.	Dust Mop Frame 24"	8132	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$12.51
31.	Dust Mop Frame 36"	8133	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.15
32.	Dust Mop Frame 48"	8138	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$18.43
33.	A/C Handle/Frame 60"	8147	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$10.14
34.	Dust Mop Handle 15/16" x 60"	8130	07	HDW	0\$	100%	NA	\$0.000	\$0.000	\$0.000	\$14.17
35.	Dust Mop Handle 1 1/8" x 60"	8131	07	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.38
36.	MICRO FIBER										
37.	Micro Fiber Canvas Back Dust Mop 24"	8433	IG	MOP	UM	50%	NA	\$0.760	\$0.95	-	\$7.12
38.	Micro Fiber Canvas Back Dust Mop 36"	8434	IG	MOP	UM	50%	NA	\$1.110	\$1.39	-	\$9.98
39.	Micro Fiber Canvas Back Dust Mop 48"	8435	IG	MOP	UM	50%	NA	\$1.360	\$1.70	-	\$11.78
40.	Micro Fiber Canvas Back Dust Mop 60"	8441	IG	MOP	UM	50%	NA	\$1.610	\$2.01	-	\$15.37
41.	Micro Fiber Dust Mop 24"	8424	IG	MOP	M\$	50%	0.5%	\$0.650	\$0.81	-	\$5.59
42.	Micro Fiber Dust Mop 36"	8436	IG	MOP	M\$	50%	0.5%	\$1.010	\$1.26	-	\$7.38
43.	Micro Fiber Dust Mop Base 24"	8426	26	HDW	RE	100%	NA	\$0.400	\$0.50	-	\$11.41
44.	Micro Fiber Dust Mop Base 36"	8427	26	HDW	RE	100%	NA	\$0.480	\$0.60	-	\$16.67
45.	Micro Fiber Dust/Wet Mop Handle	8419	26	HDW	RE	100%	NA	\$0.360	\$0.45	-	\$9.07
46.	Micro Fiber Wet Mop 18" Scrubber Pad (base 8425, handle 8419)	8423		MOP	M\$	50%	0.5%	\$0.150	\$0.19	-	\$4.00
47.	Micro Fiber Dust/Wet Mop Base 18"	8425	26	HDW	RE	100%	NA	\$0.210	\$0.26	-	\$9.46
48.	Micro Fiber Large Tube Wet Mop. (mop handle 8165)	8450	08	MOP	UM	50%	NA	\$1.760	\$2.20	-	\$14.69
49.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$14.69
50.	Micro Fiber Glass Towel 16x16	8437		LIN	M\$	50%	3.0%	\$0.100	\$0.13	-	\$1.48
51.	Micro Fiber Multipurpose Towel 12x12	8417		LIN	M\$	50%	3.0%	\$0.070	\$0.09	-	\$0.75
52.	Micro Fiber Multipurpose Towel 16x16	8438		LIN	M\$	50%	3.0%	\$0.080	\$0.10	-	\$1.30
53.	WIPERS - TOWELS										
54.	18 X 18 Red Wiper Bagged ea, price (approx 50 per bag)	8023	10	WIP	M\$	50%	2.0%	\$0.060	\$0.075	\$0.084	\$0.29
55.	18 X 18 Red Wiper Folded	8021	10	WIP	M\$	50%	2.0%	\$0.070	\$0.088	\$0.098	\$0.29
56.	Bath Towel 20 X 40	8523	07	LIN	M\$	50%	2.0%	\$0.310	\$0.388	\$0.434	\$2.57

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
57.	Bath Towel 24 x 48	8574	07	LIN	M\$	50%	2.0%	\$0.370	\$0.463	\$0.518	\$3.56
58.	Bath Towel 27 X 54	8586	06	LIN	M\$	50%	2.0%	\$0.500	\$0.625	\$0.700	\$15.47
59.	Wash Cloth Terry 12 X 12	8545	07	LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.42
60.	Towels Turk 16 X 27	8521	07	LIN	M\$	50%	2.0%	\$0.120	\$0.150	\$0.168	\$1.22
61.	Terry Cloths U1st Green Stripe 16 X 19 Bagged (approx 20 per bag)	8581		LIN	M\$	50%	2.0%	\$0.100	\$0.125	\$0.140	\$0.83
62.	Terry Cloths U1st Green Stripe 16 X 19 Folded	8554	07	LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.83
63.	Glass Towel Red Striped 16 X 30	8561		LIN	M\$	50%	2.0%	\$0.110	\$0.138	\$0.154	\$0.81
64.	APRONS										
65.	100% Cotton Shop Apron 2 Upper & 2 Lower Pkts 40" Long (Not Personalized)	7006	05	LIN	M\$	50%	1.0%	\$0.360	-	-	\$18.90
66.	100% Spun Poly Bib Apron No Pocket (Not Personalized)	7046		LIN	M\$	50%	1.0%	\$0.160	-	-	\$4.03
67.	LOCKERS/HARDWARE										
68.	Laundry Soil Lock-Up	8950	03	HDW	0\$	100%	NA	\$0.00	-	-	\$353.94
69.	Laundry Soil Lock-Up Maxi	8958	03	HDW	0\$	100%	NA	\$0.00	-	-	\$444.60
70.	8 Compartment Hanger Standard	8951	03	HDW	0\$	100%	NA	\$0.000	-	-	\$593.71
71.	8 Compartment Hanger Wide w/Pad Lock	8959	03	HDW	0\$	100%	NA	\$0.00	-	-	\$668.20
72.	Hanger Recovery Rack	8957	00	HDW	0\$	100%	NA	\$0.00	-	-	\$17.45
73.	Bag Rack	8956	12	HDW	0\$	100%	NA	\$0.00	-	-	\$16.22
74.	Laundry/Linen Mesh Bags (30x40)	9075		LIN	0\$	50%	NA	\$0.00	-	-	\$11.49
75.	Towel Manager	8964	26	HDW	0\$	100%	NA	\$0.00	-	-	\$587.60
76.	6 Gallon Wiper/Safety Can	9949	10	HDW	0\$	100%	NA	\$0.00	-	-	\$137.80
77.	FENDER COVER										
78.	Fender Cover 60x36	7521	31	COV	RE	50%	NA	\$0.52	-	-	\$7.77
79.	Seat Cover 54x60	7522	10	COV	RE	50%	NA	\$0.80	-	-	\$11.83

Incentives and Pricing

U.S. Rental Program – Product and Pricing.

U.S. Disposables Pricing

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
1.	PAPER							
2.	Coreless Toilet Paper Roll	623Y	07	DSP	US	1	\$3.02	NA
3.	Coreless Toilet Paper Dispenser	623U	07	HDW	0\$	1	\$0.00	\$19.45
4.	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 1000 sheets, 2 ply)	6225	07	DSP	US	1	\$9.98	NA
5.	Jumbo Sanitary Tissue Dispenser	6251	07	HDW	0\$	1	\$0.00	\$24.13
6.	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	07	DSP	US	1	\$5.37	NA
7.	Mini-Twin Dispenser	6210	07	HDW	0\$	1	\$0.00	\$40.04
8.	Toilet Seat Covers Pack of 250	99T0	07	DSP	US	1	\$4.36	NA
9.	Toilet Seat Cover Dispenser	99F2	07	HDW	0\$	1	\$0.00	\$39.52
10.	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	07	DSP	US	1	\$10.43	NA
11.	Center Pull Hand Towel Dispenser	6268	07	HDW	0\$	1	\$0.00	\$49.58
12.	Hard Wound roll Towel, White (700 ft/884 towels per roll)	6230	07	DSP	US	1	\$14.39	NA
13.	Hard Wound roll Towel, Brown (700 ft/884 towels per roll)	6232	13	DSP	US	1	\$12.33	NA
14.	Premium Hard Wound roll Towel 1-Ply, White 6 Roll Case (#6229 Dispenser only)	623H	07	DSP	US	1	\$117.81	NA
15.	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	07	HDW	RE	1	\$0.75	\$82.55
16.	Touchless Mechanical Dispenser For Hard Wound Roll Towel	6231	07	HDW	RE	1	\$0.75	\$70.33
17.	Tri-Fold Dispenser	6257	07	HDW	0\$	1	\$0.00	\$79.74
18.	Multi Fold Towel - 250 Pack	6223	13	DSP	US	1	\$3.05	NA
19.	RESTROOM PRODUCT							
20.	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	26	HDW	RE	1	\$5.00	\$240.66
21.	Mat Disposable Urinal	6299	12	DSP	RE	4	\$15.84	NA
22.	SOAPS							
23.	UniFirst Hand Care Program WSI Hand Cleaners and Sanitizer							
24.	1000 ml UniFirst Lotion Soap	88UA	00	SOA	US	1	\$10.49	NA
25.	1000 ml UniFirst Foam Soap	88UH	00	SOA	US	1	\$10.85	NA
26.	1000 ml UniFirst Heavy Duty Hand Scrub	88UJ	00	SOA	US	1	\$13.19	NA
27.	1000 ml UniFirst Heavy Duty Cherry Hand Scrub	88UK	00	SOA	US	1	\$13.19	NA
28.	1000 ml UniFirst E2 Antibacterial Gel Soap	88UI	00	SOA	US	1	\$11.27	NA
29.	1000 ml UniFirst Gel Sanitizer (US)	88UC	00	SOA	US	1	\$13.52	NA
30.	1000 ml UniFirst Foam Sanitizer (US)	88UF	00	SOA	US	1	\$18.72	NA
31.	1000 ml UniFirst Manual Dispenser	88UD	07	HDW	0\$	1	\$0.00	\$25.53
32.	1000 ml UniFirst Hands Free Dispenser	88UE	07	HDW	0\$	1	\$0.00	\$83.82
33.	Floor Stand Dispenser	88AN	03	HDW	0\$	1	\$0.00	\$139.10
34.	Heavy Duty Hand Cleaners							
35.	2000 ml Supro Max (waterless)	1939	FQ	SOA	US	1	\$23.38	NA
36.	2000 ml Supro Max Cherry	1968	FQ	SOA	US	1	\$23.38	NA
37.	2000 ml Dispensing System	1921	00	HDW	0\$	1	\$0.00	\$10.63



Incentives and Pricing

U.S. Rental Program – Product and Pricing.

	U.S. Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
38.	Hand Cleaners General Purpose							
39.	1250 ml Luxury Foam Wash	1980	00	SOA	US	1	\$23.99	NA
40.	1250 ml Dispensing System Foam Soap	1943	12	HDW	0\$	1	\$0.00	\$29.22
41.	GREEN Cert. Soaps							
42.	1250 ml GREEN Cert. Foam Soap	8810	00	SOA	US	1	\$26.50	NA
43.	1250 ml Dispensing System Foam Soap	1943	12	HDW	0\$	1	\$0.00	\$29.22
44.	CLEANING CHEMICALS							
45.	#2 Multi-Shine Glass & Surface Cleaner 2L	99TB	09	DSP	US	1	\$43.13	NA
46.	128 E-Fecticide Cleaner 2L	99PD	BZ	DSP	US	1	\$40.25	NA
47.	TRASH CAN LINERS							
48.	Trash Can Liner 33 Gal Low Density 33X39 (250/CS) Clear	8929	BZ	DSP	US	1	\$57.60	NA
49.	Trash Can Liner 56 Gal Low Density 43X47 (100/CS) Black	8933	12	DSP	US	1	\$42.48	NA
50.	Trash Can Liner 60 Gal Low Density 38X58 (100/CS) Black	8934	12	DSP	US	1	\$46.42	NA
51.	AIR FRESHENERS (Fill/Bill or Weekly Bill*)						EW	
52.	Twist Odor Control Dispenser (areas up to 6,000 cubic ft)	8713	07	HDW	0\$	1	\$0.00	\$7.80
53.	Fragrance Twist Cucumber Melon (E8W Srvc)	8714	00	AIR	RE	8	\$14.00	NA
54.	Fragrance Twist Orange Grove (E8W Srvc)	8715	00	AIR	RE	8	\$14.00	NA
55.	Fragrance Twist Mountain Breeze (E8W Srvc)	8716	00	AIR	RE	8	\$14.00	NA
56.	Fragrance Twist Cherries Jubilee (E8W Srvc)	8717	00	AIR	RE	8	\$14.00	NA
57.	Fragrance Twist Natural Clean (E8W Srvc)	8718	00	AIR	RE	8	\$14.00	NA
58.	Fragrance Twist Tropical Paradise (E8W Srvc)	8719	00	AIR	RE	8	\$14.00	NA
59.	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	07	HDW	0\$	1	\$0.00	\$25.71
60.	Fragrance Aerosol Metered 9000 Linen (E12W Srvc)	8701	00	AIR	RE	12	\$18.00	NA
61.	Fragrance Aerosol Metered 9000 Cinnamon (E12W Srvc)	8702	00	AIR	RE	12	\$18.00	NA
62.	Fragrance Aerosol Metered 9000 Pina Colada (E12W Srvc)	8703	00	AIR	RE	12	\$18.00	NA
63.	Fragrance Aerosol Metered 9000 Citrus Sunburst (E12W Srvc)	8704	00	AIR	RE	12	\$18.00	NA
64.	Fragrance Aerosol Metered 9000 Ocean Mist (E12W Srvc)	8705	00	AIR	RE	12	\$18.00	NA
65.	Fragrance Aerosol Metered 9000 Fresh Lavender (E12W Srvc)	8706	00	AIR	RE	12	\$18.00	NA

Incentives and Pricing

Canada Rental Program – Product and Pricing.

Canada Rental Garment Pricing

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
1.	BLEND GARMENTS			
2.	Woven Shirts			
3.	Long Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0102	\$0.19	\$35.85
4.	Short Sleeve Work Shirt, 4.75 oz. 65/35 Poly/Cotton Blend.	0202	\$0.17	\$31.23
5.	Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	08MX	\$0.47	\$64.43
6.	Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	06MX	\$0.42	\$56.81
7.	Women's Long Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MW	\$0.50	\$64.66
8.	Women's Short Sleeve MIMIX Ripstop Work Shirt with Color-Matched Stretch Mesh Panels on Back, 4.25 oz. 65/35 Poly/Cotton Blend.	05MX	\$0.41	\$56.24
9.	Women's Long Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0335	\$0.27	\$43.08
10.	Women's Short Sleeve Work Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0436	\$0.21	\$34.81
11.	Micro Check Long Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	03UM	\$0.27	\$50.49
12.	Micro Check Short Sleeve Shirt, 4 oz. 65/35 Poly/Cotton Blend.	04UM	\$0.23	\$43.91
13.	Micro Check Short Sleeve Shirt-Jac, 4 oz. 65/35 Poly/Cotton Blend.	15UM	\$0.27	\$50.75
14.	Mini Plaid Long Sleeve Shirt, 65/35 Poly/Cotton Blend.	03CB	\$0.44	\$67.94
15.	Mini Plaid Short Sleeve Shirt, 65/35 Poly/Cotton Blend.	04CB	\$0.28	\$42.80
16.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0314	\$0.24	\$42.61
17.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0414	\$0.19	\$34.19
18.	Thin Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe.	0137	\$0.30	\$56.52
19.	Thin Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. CH/WH Stripe	0237	\$0.23	\$40.01
20.	Thin Stripe LS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0137	\$0.30	\$56.52
21.	Thin Stripe SS Shirt, 4.25 oz. 65/35 Poly/Cotton Blend. BL/WH Stripe.	0237	\$0.23	\$40.01
22.	Breeze Weave Striped Long Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0172	\$0.23	\$40.12
23.	Breeze Weave Striped Short Sleeve Shirt, 3.85 oz. 65/35 Poly/Cotton Blend.	0405	\$0.18	\$31.82
24.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0348	\$0.22	\$39.73
25.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0448	\$0.20	\$34.71
26.	UniWeave Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0123	\$0.22	\$38.66
27.	UniWeave Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0223	\$0.21	\$40.12
28.	Contrast Stripe Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0171	\$0.29	\$54.42
29.	Contrast Stripe Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0276	\$0.22	\$41.70
30.	Bold Stripe Long Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0373	\$0.26	\$45.27
31.	Bold Stripe Short Sleeve Shirt w/Navy Body, 4.25 oz. 65/35 Poly/Cotton Blend.	0482	\$0.21	\$37.75
32.	Striped Long Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0138	\$0.20	\$36.06
33.	Striped Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Blend.	0238	\$0.17	\$30.55
34.	Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	010B	\$0.49	\$79.30
35.	Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	020B	\$0.40	\$60.68
36.	Women's Long Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	050B	\$0.43	\$65.44
37.	Women's Short Sleeve OilBlok Ripstop Shirt, 65/35 Poly/Cotton Blend.	050C	\$0.39	\$60.22
38.	Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0111	\$0.24	\$46.07
39.	Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0211	\$0.22	\$42.04
40.	Women's Long Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0112	\$0.33	\$53.51
41.	Women's Short Sleeve Oxford Shirt, 60/40 Cotton/Poly Blend.	0422	\$0.36	\$58.89
42.	Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0820	\$0.38	\$61.41
43.	Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0636	\$0.35	\$56.24

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
44.	Women's Long Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	0960	\$0.36	\$58.03
45.	Women's Short Sleeve Button Down Shirt, 65/35 Cotton/Poly Blend.	4248	\$0.39	\$56.24
46.	Security Shirt Long Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0167	\$0.46	\$74.52
47.	Security Shirt Short Sleeve, Epaulets, Military Creases 4.25oz. 65/35 Poly/Cotton Blend.	0607	\$0.47	\$76.26
48.	Pants & Shorts			
49.	Flat Front Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1002	\$0.28	\$52.13
50.	MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	10MX	\$0.52	\$71.53
51.	Women's MIMIX Utility Pant with Color-Matched Stretch Panels, 7.5 oz 65/35 Poly/Cotton Blend.	11MX	\$0.52	\$71.63
52.	Flexwaist Pant, 8 oz. 65/35 Poly/Cotton Blend.	1138	\$0.27	\$51.40
53.	Pleated Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1122	\$0.31	\$58.86
54.	Cargo Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	10AI	\$0.35	\$65.81
55.	Jean Style Pant, 7.75 oz. 65/35 Poly/Cotton Blend.	1060	\$0.30	\$57.28
56.	Pleated Short, 65/35 Poly/Cotton Blend.	1129	\$0.22	\$41.13
57.	Cargo Short, 65/35 Poly/Cotton Blend.	1271	\$0.30	\$57.23
58.	Women's Flat Front Flexwaist Pant, 7.5 oz. 65/35 Poly/Cotton Blend.	1167	\$0.27	\$50.08
59.	Women's Cargo Pant, 8 oz. 65/35 Poly/Cotton Blend.	10A4	\$0.56	\$91.55
60.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.33	\$53.82
61.	Women's Cargo Short, 65/35 Poly/Cotton Blend.	10A9	\$0.46	\$75.24
62.	Jackets, Shop Coat, Coveralls,			
63.	Insulated Vest, 65/35 Poly/Cotton Blend.	1640	\$0.55	\$88.71
64.	Permalined Jacket, 7.5 oz 65/35 Poly/Cotton Blend.	1506	\$0.50	\$94.54
65.	Ike Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner).	1507	\$0.38	\$68.04
66.	Permalined Team Jacket, 65/35 Poly/Cotton Blend.	1550	\$0.52	\$98.96
67.	Coaches Jacket, 65/35 Poly/Cotton Blend. (opt. zip-in zip-out liner).	1540	\$0.39	\$68.64
68.	Duo Tone Team Jacket, 65/35 Poly/Cotton Blend.	1581	\$0.71	\$115.67
69.	Permalined Hip Jacket, 65/35 Poly/Cotton Blend.	1527	\$0.53	\$100.41
70.	Zip-in Liner, 100% Polyester.	1721	\$0.21	\$47.97
71.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Metal Buttons 7.5 oz. 65/35 Poly/Cotton Blend. (CAN)	3084	\$0.48	\$62.82
72.	Long Sleeve Two Tone Coverall, 7.5 oz. 65/35 Poly/Cotton Blend. (CAN)	3068	\$0.63	\$81.30
73.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Metal Buttons 7.5 oz. 100% Cotton. (CAN)	3082	\$0.56	\$70.20
74.	Shop Coat with 2 Chest Pockets & 2 Lower Pockets, Concealed Snap Front, 7.5 oz. 65/35 Poly/Cotton Blend.	2525	\$0.45	\$81.98
75.	Long Sleeve Coverall, 7.5 oz. 65/35 Poly/Cotton Blend.	3002	\$0.44	\$82.21
76.	Long Sleeve Coverall, Zip, 65/35 Poly/Cotton Blend (CAN).	3560	\$0.48	\$62.95
77.	Short Sleeve Speed Suit, 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	4022	\$0.51	\$82.39
78.	Deluxe Insulated Coverall.	3045	\$1.50	\$243.44
79.	Deluxe Insulated Bib-Overall.	3528	\$1.16	\$189.28
80.	POLYESTER GARMENTS			
81.	Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MM	\$0.19	\$44.33
82.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.18	\$40.33
83.	Polo w/Pockets 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	04MR	\$0.23	\$53.82
84.	Short Sleeve T-Shirt w/Pocket Solid Color Moisture Management 100% Spun Poly.	4277	\$0.16	\$36.58
85.	Long Sleeve T-Shirt w/Pocket Solid Color Moisture Management 100% Spun Poly.	0871	\$0.19	\$45.58

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
86.	Security Pant Flat Front, 10 oz Polyester.	10B8	\$0.23	\$53.85
87.	COTTON GARMENTS			
88.	Long Sleeve Shirt, 6 oz. 100% Cotton.	0101	\$0.30	\$48.39
89.	Short Sleeve Shirt, 6 oz. 100% Cotton.	0201	\$0.27	\$44.59
90.	Long Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	0178	\$0.40	\$61.72
91.	Short Sleeve, Snap Front Shirt Heavyweight 8 oz. 100% Cotton Denim.	027A	\$0.39	\$60.37
92.	Long Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	0361	\$0.34	\$52.55
93.	Short Sleeve Open Collar Shirt, 7 oz. 100% Cotton Denim.	04SS	\$0.25	\$35.98
94.	Long Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	0850	\$0.34	\$52.49
95.	Short Sleeve Button Down Collar Shirt, 7 oz. 100% Cotton Denim.	2205	\$0.27	\$38.97
96.	Flat Front Pant, 8.25 oz. 100% Cotton.	1001	\$0.39	\$63.10
97.	UniFirst Classic Fit Jean, 13.75 oz. 100% Cotton Denim.	1091	\$0.34	\$54.94
98.	UniFirst Relaxed Fit Jean, 13.75 oz. 100% Cotton Denim.	10HD	\$0.41	\$65.91
99.	Wrangler Regular Fit Jean, 15 oz. 100% Cotton Denim.	1150	\$0.46	\$71.34
100.	Wrangler Relaxed Fit Jean, 14.5 oz. 100% Cotton Denim.	1144	\$0.48	\$75.40
101.	Wrangler Cowboy Cut Jean, 14.5 oz. 100% Cotton Denim.	1118	\$0.49	\$75.82
102.	Wrangle Women's Jean, 100% Cotton Denim.	1092	\$0.49	\$72.44
103.	Duck Jacket, 12 oz. 100% Washed Cotton.	18BW	\$1.01	\$157.56
104.	LS Coverall, 8.75 oz. 100% Cotton.	3001	\$0.58	\$94.04
105.	LS Duo-Trim Coverall, 100% Cotton. (CAN)	3074	\$0.70	\$86.87
106.	FR GARMENTS			
107.	100% Cotton FR			
108.	Prewashed Denim Jean, Armorex Indura 14 oz. FR Cotton. CAT-2, ATPV- 20.7	11KG	\$0.82	\$124.67
109.	88/12 Cotton/Nylon Flame Resistant Blend			
110.	Long Sleeve Shirt, Armorex 7 oz. UltraSoft. CAT-2, ATPV- 8.7	09FR	\$0.53	\$129.09
111.	Pant, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	10FR	\$0.53	\$121.73
112.	Coverall, Armorex 9 oz. UltraSoft. CAT-2, ATPV-12.4	30FR	\$0.85	\$193.86
113.	TecaSafe			
114.	Long Sleeve Shirt w/Snap Front, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09AU	\$0.42	\$134.26
115.	Long Sleeve Shirt, 7 oz. Armorex Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV-9.0 Lt. Blue & Khaki	09TC	\$0.52	\$165.80
116.	Pant, Armorex 8.5 oz. Tecasafe Plus FR. CAT-2, ATPV-10.2	10TS	\$0.59	\$187.17
117.	Coverall, Armorex 7 oz. Tecasafe Plus FR. CAT-2, ATPV-10.1 Navy, ATPV- 9.0 Khaki	30TS	\$0.90	\$287.01
118.	Nomex			
119.	Long Sleeve Shirt, 4.5 oz. Armorex Nomex CXP. CAT-1, ATPV-5.1	01NX	\$0.58	\$204.57
120.	Pant, 6 oz. Armorex Nomex. CAT-1, ATPV-5.8	10NX	\$0.62	\$218.58
121.	Coverall, 6 oz. Armorex Nomex CXP. CAT-1, ATPV 6.5	30NX	\$1.09	\$386.26
122.	ENHANCED VISIBILITY GARMENTS			
123.	Enhanced Visibility Long Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013C	\$0.43	\$81.17
124.	Enhanced Visibility Short Sleeve Shirt, 4.25 oz 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023C	\$0.38	\$70.77
125.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Legs.	123C	\$0.39	\$70.02
126.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Yellow 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EH	\$0.54	\$102.15
127.	Enhanced Visibility Long Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	013B	\$0.35	\$62.01
128.	Enhanced Visibility Short Sleeve Shirt, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves.	023B	\$0.33	\$59.05

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
129.	Enhanced Visibility Pant, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Legs.	123B	\$0.39	\$69.50
130.	Enhanced Visibility Jacket, 65/35 Poly/Cotton Blend, w/Orange 3M Scotchlite Reflecting Striping on Front, Back and Sleeves. (optional liner 1721)	15EI	\$0.49	\$86.79
131.	ANSI HI-VIS GARMENTS			
132.	Class 2 Hi-Vis Long Sleeve Shirt, 4.25. oz 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	09AH	\$0.67	\$118.12
133.	Class 2 Hi-Vis Short Sleeve Shirt, 4.25 oz. 65/35 Poly/Cotton Fluorescent Lime-Yellow with 2" 3M Scotchlite Reflective Striping on Front, Back, and Sleeves.	06AH	\$0.57	\$101.40
134.	Hi-Vis Short Sleeve T-Shirt, 50/50 poly/cotton, Fluorescent Lime-Yellow or Orange Polyester with 3M Scotchlite Reflective Striping on Front and Back (X). (CAN)	07A3	\$0.25	\$49.06
135.	Class 2 Hi-Vis Jacket, 100% Fluorescent Lime-Yellow Polyester with 3M Scotchlite Reflective Striping on Front, Back, and Sleeves (optional liner 1727).	15EG	\$0.93	\$223.21
136.	Optional Zip in/out Liner for Style 15EG	1727	\$0.33	\$52.26
137.	Non-FR Garments			
138.	Class 1 Hi-Visibility Coverall, 65/35 Poly/Cotton with 4" Y/S/Y Reflective Striping on Front, "X" on Back, Sleeves, and Legs. (CAN)	30C5	\$1.62	\$210.70
139.	Grand Textile Enhanced Visibility Coverall, 65/35 Poly/Cotton Blend w/CSA Y/S/Y Reflective Striping on Front, Back, Sleeves, Legs, Around Waist. (CAN)	30A8	\$0.86	\$131.09
140.	Grand Textile Enhanced Visibility Coverall, 100% Cotton, CSA Reflective Striping on Front, Back, Sleeves, Legs, Around Waist. (CAN)	30AI	\$1.04	\$161.85
141.	Bib Overall, 100% Cotton w/ Reflective Striping. (CAN) ***Non Standard Merchandise	35C5	\$0.94	\$147.29
142.	Coverall Cotton 4" Reflective Striping (CAN) (CAN) ***Non Standard Merchandise	30S1	\$1.42	\$221.78
143.	Enhanced Visibility Bib Overall, 100% Cotton w/CSA Reflective Striping. (CAN) ***Non Standard Merchandise	3048	\$0.82	\$127.53
144.	FOOD PREP GARMENTS			
145.	Snap Front Food Prep Long Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0198	\$0.24	\$44.62
146.	Snap Front Food Prep Short Sleeve Shirt 4.25 oz. 65/35 Poly/Cotton Blend.	0240	\$0.18	\$33.85
147.	Women's Snap Front Food Prep Long Sleeve Shirt 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	0369	\$0.27	\$41.86
148.	Women's Snap Front Food Prep Short Sleeve Shirt 65/35 Poly/Cotton Blend. ***Non-Standard Merchandise.	0540	\$0.22	\$34.11
149.	Snap Front Food Long Sleeve Shirt 100% Cotton.	0157	\$0.27	\$41.44
150.	Snap Front Food Short Sleeve Shirt 100% Cotton.	0626	\$0.24	\$36.84
151.	Women's Polo Pocketless 3.8 oz Sport-Wick Moisture Management Polyester Tricot.	05MM	\$0.18	\$40.33
152.	Snap Front Food Prep Long Sleeve Shirt w/Knit Cuffs 65/35 Poly/Cotton Blend.	03UA	\$0.26	\$39.05
153.	Food Prep Pant - no Buttons 65/35 Poly/Cotton Blend.	10HE	\$0.30	\$56.99
154.	Women's Elastic Back Pant, 8 oz. 65/35 Poly/Cotton Blend.	1043	\$0.33	\$53.82
155.	Pleated Front Food Prep Pant - no Buttons - no Pockets 65/35 Poly/Cotton Blend.	11UM	\$0.24	\$42.04
156.	CHEF WEAR			
157.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons 7 oz. 65/35 Poly/Cotton Blend.	2531	\$0.18	\$32.06
158.	3/4 Sleeve Chef Coat, Double Breasted w/Knotted Buttons 65/35 Poly/Cotton Blend.	2537	\$0.22	\$39.16
159.	Long Sleeve Chef Coat, Double Breasted w/Plastic Buttons, 100% Spun Poly.	25AI	\$0.19	\$36.06

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Weekly Rental Rate Per Unit	Lost / Damage Charge
	(CAN)			
160.	Full Sleeve Chef Coat, Double Breasted w/Knotted Buttons 100% Polyester.	25GA	\$0.26	\$62.24
161.	Chef Pants Elastic Waist 65/35 Poly/Cotton Blend. (CAN)	10AJ	\$0.33	\$42.72
162.	Baggy Chef Pants 100% Spun Poly.	117A	\$0.20	\$46.38
163.	BUTCHER/LABS/SMOCKS			
164.	Snap Front Frock, Knit Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AY	\$0.20	\$47.22
165.	Snap Front Frock, Open Cuffs, Inside Lower Pocket 7.2 oz. 100% Spun Poly.	50AZ	\$0.18	\$42.22
166.	Snap Front Butcher Coat, Open Cuffs no Pockets 100% Spun Poly.	5026	\$0.17	\$40.46
167.	Snap Front Butcher Coat, Open Cuffs Inside Chest & 2 Lower Pockets 7.2 oz. 100% Spun Poly.	5033	\$0.15	\$33.72
168.	Poly/Cotton Snap Front Butcher Coat, Open Cuffs, Outside Chest & 2 Lower Pockets 7 oz. 65/35 Poly/Cotton Blend.	5009	\$0.21	\$37.70
169.	Snap Front Butcher Coat, Open Cuffs, Inside Chest & 2 Lower Pockets 65/35 Poly/Cotton Blend.	5020	\$0.21	\$37.99
170.	Men's Lab Coat with Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2524	\$0.17	\$32.58
171.	Snap Front Lab Coat, Knit Cuffs, Outside Chest & 2 Lower Pockets 80/20 Poly/Cotton Blend.	2550	\$0.36	\$63.28
172.	Unisex Consultation Lab Coat with 2 Chest, 2 Lower Oversized (Pocket within a Pocket), and 2 Lower Inside Pockets 65/35 Poly/Cotton Blend.	25CL	\$0.25	\$37.93
173.	Wrap Around Lugger with Outside Chest & 2 Lower Pockets, 65/35 Poly/Cotton Blend. (CAN)	5042	\$0.36	\$46.20
174.	Wrap Around Lugger with 2 Lower Pockets, 100% Spun Poly. (CAN)	5037	\$0.24	\$45.40
175.	Men's Counter Coat with 3 Outside Pockets 5 oz. 80/20 Poly/Cotton Blend.	2526	\$0.21	\$40.04
176.	Women's Short Sleeve Smock 2 Lower Pockets 5 oz. 80/20 Poly/Cotton Blend.	4520	\$0.30	\$49.01
177.	SCRUBS/PATIENT WEAR			
178.	Unisex Scrub Shirt 65/35 Poly/Cotton Blend.	4254	\$0.17	\$20.02
179.	Unisex Scrub Pant 65/35 Poly/Cotton Blend.	1276	\$0.18	\$24.57
180.	Unisex Scrub Cargo Pant 65/35 Poly/Cotton Blend.	7245	\$0.29	\$39.05
181.	Unisex Jacket-style Top 65/35 Poly/Cotton Blend.	4502	\$0.26	\$35.02
182.	Ladies Cross-Over Scrub Tunic Scrub 65/35 Poly/Cotton Blend.	7250	\$0.30	\$39.34
183.	Ladies Fashion Scrub Slack 65/35 Poly/Cotton Blend.	10A5	\$0.31	\$41.91
184.	Ladies Mammography/Exam Jacket 65/35 Poly/Cotton Blend.	14AD	\$0.17	\$21.68
185.	Patients Gown 55/45 Cotton/Poly Blend.	9414	\$0.12	\$14.90

Canada Facility Services Pricing (Rental Service Frequency & Billing)

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
1.	MATS										
2.	Great Impression 2.0 Dust Mat 3x5	76GA		MAT	RE	50%	NA	\$1.65	\$2.48	\$2.89	\$150.36
3.	Great Impression 2.0 Dust Mat 4x6	76GB		MAT	RE	50%	NA	\$2.64	\$3.96	\$4.62	\$231.92
4.	Great Impression 2.0 Dust Mat 3x10	76GC		MAT	RE	50%	NA	\$3.30	\$4.95	\$5.78	\$300.01
5.	Comfort First Mat 4x6	7753	12	MAT	VU/RE	50%	NA	\$2.64	\$3.96	\$4.62	\$445.09
6.	Comfort First Mat 3x10	7754	12	MAT	VU/RE	50%	NA	\$3.30	\$4.95	\$5.78	\$428.14
7.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 2x3	76AF	12	MAT	RE	50%	NA	\$0.66	\$0.99	\$1.16	\$114.11
8.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x5	76AT	12	MAT	RE	50%	NA	\$1.65	\$2.48	\$2.89	\$262.05
9.	Comfort Plus, Antimicrobial, Flow-Thru Wet Mat 3x9	76AH	12	MAT	RE	50%	NA	\$2.97	\$4.46	\$5.20	\$501.33

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
10.	Custom Logo Mat 3x5 Horizontal ***Non-Standard Merchandise.	UL03	44	MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$292.60
11.	Custom Logo Mat 3x5 Vertical ***Non-Standard Merchandise.	UL46	44	MAT	RE	50%	NA	\$2.40	\$3.60	\$4.20	\$292.60
12.	Custom Logo Mat 4x6 Horizontal ***Non-Standard Merchandise.	UL16	44	MAT	RE	50%	NA	\$3.84	\$5.76	\$6.72	\$428.32
13.	Custom Logo Mat 4x6 Vertical ***Non-Standard Merchandise.	UL59	44	MAT	RE	50%	NA	\$3.84	\$5.76	\$6.72	\$428.32
14.	Custom Logo Mat 3x10 Horizontal***Non-Standard Merchandise.	UL07	44	MAT	RE	50%	NA	\$4.80	\$7.20	\$8.40	\$546.08
15.	Custom Logo Mat 3x10 Vertical ***Non-Standard Merchandise.	UL50	44	MAT	RE	50%	NA	\$4.80	\$7.20	\$8.40	\$546.08
16.	Custom Logo Mat 4x8 Horizontal ***Non-Standard Merchandise.	UL18	44	MAT	RE	50%	NA	\$5.12	\$7.68	\$8.96	\$629.17
17.	Custom Logo Mat 4x8 Vertical ***Non-Standard Merchandise.	UL61	44	MAT	RE	50%	NA	\$5.12	\$7.68	\$8.96	\$629.17
18.	Safety Mat 3x5 English - 6 Images	UM28	44	MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
19.	Welcome Mat 3x5	UM32		MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
20.	Welcome Mat 4x6	UM33		MAT	RE	50%	NA	\$2.88	\$4.32	\$5.04	\$318.94
21.	Coffee Message Mat 3x5 - 2 Images	7827	13	MAT	RE	50%	NA	\$1.80	\$2.70	\$3.15	\$199.00
22.	MOPS										
23.	Wet Mop 24 oz.	8116	02	MOP	RE	50%	NA	\$0.96	\$1.44	\$1.78	\$19.76
24.	Wet Mop 28 oz.	8118	02	MOP	RE	50%	NA	\$1.12	\$1.68	\$2.07	\$22.44
25.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$19.94
26.	Dust Mop 24"	8324	10	MOP	RE	50%	NA	\$0.84	\$1.26	\$1.55	\$22.23
27.	Dust Mop 36"	8336	23	MOP	RE	50%	NA	\$1.26	\$1.89	\$2.33	\$28.16
28.	Dust Mop 48"	8348	05	MOP	RE	50%	NA	\$1.68	\$2.52	\$3.11	\$33.80
29.	Dust Mop 60"	8360	17	MOP	RE	50%	NA	\$2.10	\$3.15	\$3.89	\$39.34
30.	Dust Mop Frame 24"	8132		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$16.98
31.	Dust Mop Frame 36"	8133		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$21.92
32.	Dust Mop Frame 48"	8138		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$25.01
33.	A/C Handle/Frame 60"	8147		HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$13.75
34.	Dust Mop Handle 1 1/8" x 60"	8131	07	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$22.23
35.	MICRO FIBER										
36.	Micro Fiber Canvas Back Dust Mop 24"	8433	IG	MOP	UM	50%	NA	\$0.86	\$1.08	-	\$9.67
37.	Micro Fiber Canvas Back Dust Mop 36"	8434	IG	MOP	UM	50%	NA	\$1.21	\$1.51	-	\$13.55
38.	Micro Fiber Canvas Back Dust Mop 48"	8435	IG	MOP	UM	50%	NA	\$1.46	\$1.83	-	\$15.99
39.	Micro Fiber Canvas Back Dust Mop 60"	8441	IG	MOP	UM	50%	NA	\$1.71	\$2.14	-	\$20.85
40.	Micro Fiber Dust Mop 24"	8424	IG	MOP	M\$	50%	0.5%	\$0.70	\$0.88	-	\$7.59
41.	Micro Fiber Dust Mop 36"	8436	IG	MOP	M\$	50%	0.5%	\$1.10	\$1.38	-	\$10.01
42.	Micro Fiber Dust Mop Base 24"	8426	26	HDW	RE	100%	NA	\$0.44	\$0.55	-	\$15.50
43.	Micro Fiber Dust Mop Base 36"	8427	26	HDW	RE	100%	NA	\$0.53	\$0.66	-	\$22.62
44.	Micro Fiber Dust/Wet Mop Handle	8419	26	HDW	RE	100%	NA	\$0.40	\$0.50	-	\$12.32
45.	Micro Fiber Wet Mop 18" Scrubber Pad (base 8425, handle 8419)	8423		MOP	M\$	50%	0.5%	\$0.18	\$0.23	-	\$5.43
46.	Micro Fiber Dust/Wet Mop Base 18"	8425	26	HDW	RE	100%	NA	\$0.23	\$0.29	-	\$12.84
47.	Wet Mop Handle	8165	00	HDW	0\$	100%	NA	\$0.00	\$0.00	\$0.00	\$19.94
48.	Micro Fiber Multipurpose Towel	8417		LIN	M\$	50%	3.0%	\$0.09	\$0.11	-	\$1.01

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Minimum Inventory	ARC%	Weekly	Every Other Week	Every Fourth Week	Loss / Damage
	12x12										
49.	Micro Fiber Multipurpose Towel 16x16	8438		LIN	M\$	50%	3.0%	\$0.10	\$0.13	-	\$1.77
50.	WIPERS - TOWELS										
51.	18 X 18 Red Wiper Bagged ea, price (approx 50 per bag)	8023	10	WIP	M\$	50%	2.0%	\$0.080	\$0.100	\$0.112	\$0.39
52.	18 X 18 White Wiper Bagged ea, price (approx 50 per bag)	8023	07	WIP	M\$	50%	2.0%	\$0.090	\$0.113	\$0.126	\$0.39
53.	Bath Towel 20 X 40	8531	07	LIN	M\$	50%	2.0%	\$0.350	\$0.438	\$0.490	\$5.43
54.	Detail Cloth 11 X 15	9646		LIN	M\$	50%	2.0%	\$0.150	\$0.188	\$0.210	\$3.25
55.	Wash Cloth Terry 12 X 12	8545	07	LIN	M\$	50%	2.0%	\$0.150	\$0.188	\$0.210	\$0.57
56.	Terry Cloths U1st Green Stripe Bagged	8581	07	LIN	M\$	50%	2.0%	\$0.120	\$0.150	\$0.168	\$1.12
57.	Terry Cloths U1st Green Stripe 16 X 19 Folded	8554	07	LIN	M\$	50%	2.0%	\$0.130	\$0.163	\$0.182	\$1.12
58.	APRONS										
59.	100% Cotton Shop Apron 2 Upper & 2 Lower Pkts 40" Long (Not Personalized)	7006	05	LIN	M\$	50%	1.0%	\$0.40	-	-	\$18.85
60.	100% Spun Poly Bib Apron No Pocket (Not Personalized)	7046		LIN	M\$	50%	1.0%	\$0.18	-	-	\$5.46
61.	LOCKERS/HARDWARE										
62.	Laundry Soil Lock-Up	8950	03	HDW	0\$	100%	NA	\$0.00	-	-	\$480.25
63.	8 Compartment Hanger Standard	8951	03	HDW	0\$	100%	NA	\$0.00	-	-	\$805.58
64.	Laundry Soil Lock-Up Maxi	8958	03	HDW	0\$	100%	NA	\$0.00	-	-	\$603.25
65.	8 Compartment Hanger Wide w/Pad Lock	8959	03	HDW	0\$	100%	NA	\$0.00	-	-	\$906.65
66.	Hanger Recovery Rack	8957	00	HDW	0\$	100%	NA	\$0.00	-	-	\$23.66
67.	Bag Rack	8956	12	HDW	0\$	100%	NA	\$0.00	-	-	\$22.02
68.	Laundry Bags (24x36)	9075		LIN	0\$	50%	NA	\$0.00	-	-	\$15.60
69.	Towel Manager	8964	26	HDW	0\$	100%	NA	\$0.00	-	-	\$797.29
70.	6 Gallon Wiper Can	9949	10	HDW	0\$	100%	NA	\$0.00	-	-	\$186.97
71.	FENDER COVER										
72.	Fender Cover 60x36	7521	31	COV	RE	50%	NA	\$0.62	-	-	\$10.56

Incentives and Pricing

Canada Rental Program – Product and Pricing.

Canada Disposables Pricing

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
1.	PAPER							
2.	Jumbo Sanitary Tissue Roll (1,600 ft per roll, 1000 sheets, 2 ply)	6225	07	DSP	US	1	\$11.97	NA
3.	Jumbo Sanitary Tissue Dispenser	6251	07	HDW	0\$	1	\$0.00	\$29.98
4.	Mini-Twin Sanitary Tissue Roll (751 ft per roll, 2 ply)	6221	07	DSP	US	1	\$6.53	NA
5.	Mini-Twin Dispenser	6210	07	HDW	0\$	1	\$0.00	\$51.64
6.	Toilet Seat Covers Pack of 250	99T0	07	DSP	US	1	\$6.41	NA
7.	Toilet Seat Cover Dispenser	99F2	07	HDW	0\$	1	\$0.00	\$65.44
8.	Center Pull Hand Towel 2 PLY - (600 ft/580 shts per roll)	6249	07	DSP	US	1	\$12.26	NA
9.	Center Pull Hand Towel Dispenser	6268	07	HDW	0\$	1	\$0.00	\$59.02
10.	Hard Wound roll Towel, White (700 ft/884 towels per roll)	6230	07	DSP	US	1	\$16.58	NA
11.	Hard Wound roll Towel, Brown (700 ft/884 towels per roll)	6232	13	DSP	US	1	\$14.17	NA
12.	Touchless Electric Dispenser for Hard Wound Roll Towel	6229	07	HDW	RE	1	\$0.90	\$104.57
13.	Touchless Mechanical Dispenser For Hard Wound Roll Towel	6231	07	HDW	RE	1	\$0.90	\$93.21
14.	Tri-Fold Hand Towel	623Q	07	DSP	US	1	\$5.17	NA
15.	Tri-Fold Dispenser	6257	07	HDW	0\$	1	\$0.00	\$71.45
16.	House Hold Paper Towel Roll	6243	07	DSP	US	1	\$5.44	NA
17.	RESTROOM PRODUCT							
18.	Auto Flush Urinal/Toilet Clamp System/Service.	99GY	26	HDW	RE	1	\$6.00	\$326.53
19.	Mat Disposable Urinal	6299	12	DSP	RE	4	\$28.47	NA
20.	SOAPS							
21.	UniFirst Hand Care Program WSI Hand Cleaners and Sanitizer							
22.	1000 ml UniFirst Lotion Soap	88UA	00	SOA	US	1	\$13.59	NA
23.	1000 ml UniFirst Foam Soap	88UH	00	SOA	US	1	\$14.06	NA
24.	1000 ml UniFirst Heavy Duty Hand Scrub	88UJ	00	SOA	US	1	\$17.08	NA
25.	1000 ml UniFirst Heavy Duty Cherry Hand Scrub	88UK	00	SOA	US	1	\$17.08	NA
26.	1000 ml UniFirst Gel Sanitizer (CAN)	88UB	00	SOA	US	1	\$18.20	NA
27.	1000 ml UniFirst Foam Sanitizer (CAN)	88UG	00	SOA	US	1	\$23.58	NA
28.	1000 ml UniFirst Manual Dispenser	88UD	07	HDW	0\$	1	\$0.00	\$34.63
29.	1000 ml UniFirst Hands Free Dispenser	88UE	07	HDW	0\$	1	\$0.00	\$113.72
30.	Floor Stand Dispenser	88AN	03	HDW	0\$	1	\$0.00	\$188.73
31.	Heavy Duty Hand Cleaners							
32.	2000 ml Multi Green w/Particles	1926	00	SOA	US	1	\$26.55	NA
33.	2000 ml Supro Max Cherry	1968	FQ	SOA	US	1	\$28.01	NA
34.	2000 ml Dispensing System	1921	00	HDW	0\$	1	\$0.00	\$7.80
35.	GREEN Cert. Soaps							
36.	1250 ml GREEN Cert. Foam Soap	8810	00	SOA	US	1	\$34.33	NA
37.	1250 ml Dispensing System Foam Soap	1943	03	HDW	0\$	1	\$0.00	\$31.98
38.	CLEANING CHEMICALS							
39.	#2 Multi-Shine Glass & Surface Cleaner	99TB	09	DSP	US	1	\$56.06	NA

Incentives and Pricing

Canada Rental Program – Product and Pricing.

	Canada Contract Item - Description	UniFirst Item #	Color Code	Bill Group	Bill Program	Service Frequency	Price Per Unit	Loss / Damage
	2L							
40.	128 E-Fecticide Cleaner 2L	99PD	BZ	DSP	US	1	\$52.33	NA
41.	TRASH CAN LINERS							
42.	Trash Can Liner 24x22 (500/CS) Black Regular	8935	12	DSP	US	1	\$46.60	NA
43.	Trash Can Liner 30x38 (200/CS) Black Strong	8937	12	DSP	US	1	\$47.82	NA
44.	Trash Can Liner 30x38 (125/CS) Black Ex-Strong	8938	12	DSP	US	1	\$39.04	NA
45.	Trash Can Liner 42x48 (75/CS) Black Ex-Strong	8943	12	DSP	US	1	\$40.96	NA
46.	Trash Can Liner 35x50 (100/CS) Black Ex-Strong	8944	12	DSP	US	1	\$46.38	NA
47.	AIR FRESHENERS (Fill/Bill or Weekly Bill*)							
48.	Twist Odor Control Dispenser (areas up to 6,000 cubic ft)	8713	07	HDW	0\$	1	\$0.00	\$10.58
49.	Fragrance Twist Cucumber Melon (E8W Srvc)	8714	00	AIR	RE	8	\$16.00	NA
50.	Fragrance Twist Orange Grove (E8W Srvc)	8715	00	AIR	RE	8	\$16.00	NA
51.	Fragrance Twist Mountain Breeze (E8W Srvc)	8716	00	AIR	RE	8	\$16.00	NA
52.	Fragrance Twist Cherries Jubilee (E8W Srvc)	8717	00	AIR	RE	8	\$16.00	NA
53.	Fragrance Twist Natural Clean (E8W Srvc)	8718	00	AIR	RE	8	\$16.00	NA
54.	Fragrance Twist Tropical Paradise (E8W Srvc)	8719	00	AIR	RE	8	\$16.00	NA
55.	Metered Spray 9000 Aerosol Dispenser (areas up to 6,000 cubic ft)	8700	07	HDW	0\$	1	\$0.00	\$34.89
56.	Fragrance Aerosol Metered 9000 Linen (E12W Srvc)	8701	00	AIR	RE	12	\$21.00	NA
57.	Fragrance Aerosol Metered 9000 Cinnamon (E12W Srvc)	8702	00	AIR	RE	12	\$21.00	NA
58.	Fragrance Aerosol Metered 9000 Pina Colada (E12W Srvc)	8703	00	AIR	RE	12	\$21.00	NA
59.	Fragrance Aerosol Metered 9000 Citrus Sunburst (E12W Srvc)	8704	00	AIR	RE	12	\$21.00	NA
60.	Fragrance Aerosol Metered 9000 Ocean Mist (E12W Srvc)	8705	00	AIR	RE	12	\$21.00	NA
61.	Fragrance Aerosol Metered 9000 Fresh Lavender (E12W Srvc)	8706	00	AIR	RE	12	\$21.00	NA

Incentives and Pricing

U.S. and Canada Rental Program – Service Charges.

1. Garment Preparation Charge. A one-time charge applicable to each Garment, no matter its size, at the time each such item is placed into service. US - \$0.83 CAN - \$0.94

This charge is waived for the initial installation of service at each Location.

2. Emblems, embroidered, provided and affixed by Company, in standard Company sizes and colors. **Emblem fees waived for the initial installation of service at each Location.**

Employee Name Emblems 3-3/8" x 1-3/8" US - \$0.50 CAN - \$0.61
***Non-Standard Customer Identity (graphic) 4" x 2" US - \$1.67 CAN - \$1.83

Custom emblem fees NOT waived for the initial installation of service at each Location.

***Non-Standard Custom (identity, color, size, etc.) US - \$TBD CAN - \$TBD

Direct Embroidery Personalization Charges

Embroidery fees NOT waived for the initial installation of service at each Location.

Employee First Name	US - \$2.78	CAN - \$3.33
Customer Logo (up to 4,999 stitches)	US - \$3.94	CAN - \$4.72
Customer Logo (5,000-9,999 stitches)	US - \$5.94	CAN - \$7.10

3. Outsize Garment Charge. A one-time charge applicable to each Garment, which applies only when a given Garment is placed into service and only in the event and only to the extent that the below sized Garments (by category) are utilized. The outsize garment charges are system defined and may change periodically. Company will give Customer notice of any such changes.

Outsize Garment Charges			
Category	Size	US Charge	CAN Charge
Shirts	Size 2XL – 6XL	\$3.65 each	\$4.56 each
	Size 7XL and up	\$5.25 each	\$6.56 each
Men's Pants	Size 44 – 48	\$4.20 each	\$5.25 each
	Size 50 - 56	\$4.70 each	\$5.88 each
	Size 58 and up	\$5.25 each	\$6.56 each
Women's Pants	Size 22 – 28	\$4.20 each	\$5.25 each
	Size 30 and up	\$4.70 each	\$5.88 each
Jackets	Size 2XL – 5XL	\$4.90 each	\$6.13 each
	Size 6XL	\$7.40 each	\$9.25 each
	Size 7XL and up	\$9.60 each	\$12.00 each
Coveralls	Size 52 – 58	\$4.90 each	\$6.13 each
	Size 60 – 64	\$7.40 each	\$9.25 each
	Size 66 and up	\$9.60 each	\$12.00 each
Misc.	Size 50 – 56	\$3.90 each	\$4.88 each
	Size 58 and up	\$4.45 each	\$5.56 each

4. Minimum Service Charge- per Location (or applicable Service Invoice) US - \$27.75 CAN - \$38.85

Minimum Service Charge – NYC US - \$55.50
(NYC-Burroughs of Manhattan, Bronx, Brooklyn, Staten Island, and Queens)

Minimum Service Charge – California US - \$50.00
(Greater Los Angeles Metro Area – Ventura, San Bernardino, Riverside, Orange and Los Angeles Counties)

Incentives and Pricing

U.S. and Canada Rental Program – Service Charges

[Greater San Francisco Bay Area – Oakland, San Francisco, San Jose, (Alameda, Contra Costa, Marin, Napa, San Mateo, Santa Clara, Solano, Sonoma, and San Francisco Counties)]

Note: The Minimum Service Charge applies ONLY in the event, and even then, ONLY to the extent, that the rental service charges listed on each weekly service invoice, exclusive of the DEFE Charge, fails to equal this minimum sum.

5. DEFE Surcharge Per Weekly Service Invoice US - \$3.89 CAN - \$5.55

DEFE CHARGE. Customer's invoices may include a DEFECTIVE CHARGE that may vary for different customers, to cover all or only portions of certain expenses including:

D = DELIVERY, or expenses associated with the actual delivery of services and products to customers' places of business, primarily Route Sales Representative commissions, management salaries, vehicle depreciation, equipment maintenance, insurance, road use charges and local access fees.

E = ENVIRONMENTAL, or expenses (past, present and future) Company absorbs related to wastewater resting, purification, effluent control, solids disposal, supplies and equipment for pollution controls an energy conservation and overall regulatory compliance.

F = FUEL, or the gas, diesel fuel, oil and lubricant expenses associated with keeping Company's fleet vehicles on the road and servicing its customers.

E = ENERGY, primarily the natural gas Company uses to run boilers and gas dryers, plus other local utility charges.

6. Unscheduled Deliveries. If Customer requests an unscheduled delivery of goods or services, the following charges apply.

During normal business hours	US - \$27.75	CAN - \$38.85
After normal business hours Mon-Saturday, Sunday & Holidays:	US - \$83.25	CAN - \$94.35
	US - \$277.50	CAN - \$299.70

Incentives and Pricing

U.S. and Canada Rental Program – Proposal Notes

1. The prices offered herein are contingent upon the subsequent execution of a 48 month National Account Service Agreement containing terms and conditions that are acceptable to both parties. We also consider much of this information to be confidential, so please do not share this Proposal with individuals or groups outside of your corporation.
2. Please note that size exchanges and automatic garment replacement due to normal wear and tear are included in your weekly rental rates.
3. *** Indicates an Item of "Non-Standard Merchandise" hereby expressly made subject to the buy-back provisions in the Agreement. The application of direct embroidery, silkscreen, custom size emblems or non-standard placement of emblems to any Contract Item, or the application of emblems to the sleeve of any Contract Item, automatically classifies that item as a "Non-Standard Merchandise" item subject to the buy-back provisions specified in the Agreement.
4. All employees shall have the option of selecting either long or short sleeve shirts, or any combination thereof, if offered by the item manufacturer, at the time of installation of Services at each Location as thereafter only when garments are being ordered.
5. In certain instances, Auto Replacement Charges ("ARC") may apply but any such charge is intended to cover ongoing replacements of lost items to maintain agreed upon inventory levels. Replacement items will be added to returned inventory to compensate for the possible misplacement of such items. It being understood, however, the ARC is only an estimate and that accordingly additional charges or credits (as the case may be) will be affected (as necessary), upon the agreement of the parties acting in good faith, following a review of actual losses.
6. All Merchandise items and their associated service charges are based, unless otherwise noted, on standard Company sizes and colors.
7. The weekly rental rates listed above are quoted in individual units. The weekly rental charges associated with the utilization of each such item will be flat rated and invoiced based upon the "Billed Quantity" indicated on the service invoice, whether or not such quantity is actually delivered in a given week.
8. If the Merchandise supplied is visibility wear, it is intended to provide improved conspicuity of the wearer under daylight conditions and when illuminated by a light source of sufficient candlepower at night. It is Customer's responsibility to determine the level of conspicuity needed by wearers under specific work conditions. Further, Customer agrees that the garments alone do not ensure conspicuity of the wearer and that additional safety precautions may be necessary. The garments supplied satisfied particular ANSI / ISEA standards only when they were new and unused and only if so labeled. Customer acknowledges that usage and laundering of visibility Merchandise will adversely affect its conspicuity.
9. Since UniFirst's costs of doing business, such as costs of merchandise, energy, and healthcare related expenses may fluctuate, Customer agrees that the Offer Rates herein specified will be increased (without action required by either Party) by five percent (5%) each year, on the anniversary of the Effective Date ("Annual Adjustment"). For purposes hereof, the Annual Adjustment shall not include rates herein specified for disposable products or lost/damage replacement charges, all of which shall be quoted at the rates then in effect by UniFirst's local Sales Representatives. Once an Affiliated Company enters into a local service agreement with UniFirst, Customer acknowledges that the timing and scope of all subsequent pricing adjustments for that particular Affiliated Company shall be governed by the provisions of each such respective local service contract.
10. All rental/service and other charges are due and payable thirty [30] days from the date of invoice.
11. Prices quoted are good for 60 days from date of proposal and could be revised by UniFirst when those 60 days expire.

Incentives and Pricing

U.S. and Canada Rental Program – Proposal Notes

12. Customers in the United States are entitled to purchase any needed items at 20% off the prices listed in Company's twice annually published Buyers Guide and Canadian Customers can purchase any needed items at 20% off list price ("The Purchased Items"). This discount shall only apply to the particular merchandise items but shall not include any associated personalization charges or applicable sales taxes or freight / handling charges, which in any event shall remain the responsibility of the ordering Locations. In order to qualify for this discount, all such orders for Purchased Items must be submitted by Customer's Locations directly to Company's corporate distribution centers in Owensboro, KY or (as applicable) Mississauga, Ontario, Canada. Contact numbers are as follows:

Owensboro, Kentucky, Telephone (877)-864-2202, Facsimile (877)-864-2244, email: nacsgroup@unifirst.com.

Mississauga, Ontario, Telephone (800)-263-4342; Facsimile, (905)-624-8003; email, Canada_sales@unifirst.com.

Purchased Items, Direct Embroidery Personalization Charges

Employee First Name	US - \$2.50	CAN - \$TBD
Customer Logo (up to 4,999 stitches)	US - \$3.55	CAN - \$TBD
Customer Logo (5,000-9,999 stitches)	US - \$5.35	CAN - \$TBD

For the avoidance of all doubt, Customer acknowledges and agrees that UniFirst shall not be obligated, at any time, to pay the incentive listed below, calculated on the basis of any undisputed charges not paid within agreed-upon payment terms.

13. UniFirst will pay Sourcewell a new incentives tiered rebate based on growth volumes of the sales to Sourcewell or Sourcewell Members of Products and Services resulting from Sourcewell net of returns and allowances and, with regard to the Products procured hereunder, less applicable delivery charges. With regard to the Services procured hereunder the specified administrative fee will be paid net of any garment preparation, emblem, loss/damage, minimum stop the truck or applicable DEFE (Delivery, Energy, Fuel and Environmental) surcharges. Said administrative fees are to be paid within thirty (30) days after the end of each calendar quarter and commencing on the effective date of this Agreement on the following:

Total Annual Rental Revenues	Applicable Percentage Factor
\$0 to \$350,000	2%
\$350,001 to \$450,000	2.5%
\$450,001+	3%



Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

U.S. Direct Purchase Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
1.	100% Cotton Long Sleeve Shirts	0101	\$18.41
2.	UniWeave® Soft Comfort Long Sleeve Uniform Shirts	0102	\$13.40
3.	Snap-Front Long Sleeve Chambray Shirts	0108	\$19.91
4.	Park Street® Long Sleeve Oxfords	0111	\$17.16
5.	Women's Long Sleeve Oxfords	0112	\$20.14
6.	Blue/White Stripe Long Sleeve Shirts	0123	\$16.56
7.	Thin Stripe Long Sleeve Shirts	0137	\$20.44
8.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013B	\$27.87
9.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013C	\$29.26
10.	Food Service Long Sleeve Gripper Shirts	0157	\$18.57
11.	Long Sleeve Security Shirts	0167	\$25.98
12.	Wide Stripe Long Sleeve Shirts	0172	\$17.89
13.	Snap-Front Long Sleeve Denim Shirts	0178	\$20.66
14.	UniWeave® Food Service Long Sleeve Gripper Shirts	0198	\$16.49
15.	Long Sleeve Cotton T-Shirts with Pocket	01DP	\$10.94
16.	Crewneck Fleece Sweatshirts	01FF	\$28.17
17.	Hooded Pullover Fleece Sweatshirts	01FG	\$33.38
18.	Full-Zip Front Fleece Sweatshirts	01FH	\$36.91
19.	Solid Long Sleeve Ripstop Shirts	01MB	\$22.68
20.	Motorsport Image Long Sleeve Shirts	01MS	\$23.70
21.	Armored FR® Work Shirts	01NX	\$87.59
22.	Long Sleeve OilBlok Performance Shirts	01OB	\$29.84
23.	Sport-Tek® V-Neck Wind Shirts	01PN	\$18.82
24.	Flame Resistant Crew Neck Shirts	01TR	\$48.65
25.	100% Cotton Short Sleeve Shirts	0201	\$16.64
26.	UniWeave® Soft Comfort Short Sleeve Uniform Shirts	0202	\$11.42
27.	Snap-Front Short Sleeve Chambray Shirts	0208	\$18.13
28.	Park Street® Short Sleeve Oxfords	0211	\$15.70

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
29.	Blue/White Stripe Short Sleeve Shirts	0223	\$14.39
30.	Thin Stripe Short Sleeve Shirts	0237	\$18.82
31.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023B	\$25.52
32.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023C	\$25.52
33.	UniWeave® Food Service Short Sleeve Gripper Shirts	0240	\$11.80
34.	Short Sleeve Blended T-Shirts with Pocket	026H	\$7.12
35.	Athletic-Cut Short Sleeve T-Shirts	026J	\$7.08
36.	Snap-Front Short Sleeve Denim Shirts	027A	\$20.23
37.	Women's V-Neck Tunics	02A1	\$15.93
38.	Wrangler® RIGGS Cotton SS Henley	02B6	\$18.02
39.	100% Cotton Piqué Knit Polos	02EH	\$17.08
40.	100% Cotton Piqué Knit Polos with Pocket	02EI	\$20.47
41.	Short Sleeve Cotton T-Shirts	02FT	\$5.71
42.	Berne® Heavyweight Short Sleeve Pocket T-Shirts	02GH	\$13.60
43.	High Visibility Pocket T-Shirts	02HY	\$24.39
44.	Class 2 High-Visibility T-Shirt	02IY	\$31.56
45.	Solid Short Sleeve Ripstop Shirts	02MB	\$20.35
46.	Men's Sport-Tek® PosiCharge® Tough Tees™	02MH	\$8.75
47.	Motorsport Image Short Sleeve Shirts	02MS	\$19.72
48.	Nike® Dri-FIT™ Short Sleeve T-Shirts	02NC	\$22.58
49.	Short Sleeve OilBlok Performance Shirts	02OB	\$27.77
50.	Unisex V-Neck Scrub Tops	02SI	\$11.53
51.	Sport-Tek® Heather Color-Block Contender™ T-Shirts	02TT	\$10.66
52.	Performance Technician Long Sleeve Shirts	0313	\$25.97
53.	Thin Stripe Long Sleeve Shirts	0314	\$19.06
54.	Women's Long Sleeve Uniform Shirts	0335	\$14.97
55.	Long Sleeve Cotton T-Shirts	035F	\$8.53
56.	Long Sleeve Blended T-Shirts	035I	\$7.16
57.	Open-Collar Long Sleeve Denim Shirts	0361	\$17.86
58.	Athletic-Cut Long Sleeve T-Shirts	036J	\$8.42
59.	Men's Pinpoint Long Sleeve Dress Shirts	03AR	\$27.17

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
60.	Berne® Insulated Hooded Zip Sweatshirts	03AT	\$38.87
61.	Long Sleeve Flame Resistant Polos	03FE	\$89.72
62.	Silk Touch™ Long Sleeve Polos	03FT	\$18.68
63.	Berne® Heavyweight Long Sleeve Pocket T-Shirts	03GH	\$16.34
64.	High Visibility Black-Bottom Shirts	03HE	\$18.85
65.	Men's Pinpoint Mesh Half-Zip Pullovers	03MU	\$21.64
66.	Nike® Dri-FIT™ Long Sleeve T-Shirts	03NK	\$27.60
67.	Easy Care Long Sleeve Shirts	03PG	\$20.12
68.	Men's SuperPro™ Twill Long Sleeve Shirts	03SQ	\$22.96
69.	High Visibility Ripstop Long Sleeve Work Shirts	03TO	\$41.22
70.	UniWeave® Micro Check Long Sleeve Shirts	03UM	\$18.56
71.	Core Classic Long Sleeve Piqué Polos	03VP	\$15.07
72.	Button-Front Long Sleeve Chambray Shirts	03YB	\$22.00
73.	Wide Stripe Short Sleeve Shirts	0405	\$15.03
74.	Performance Technician Short Sleeve Shirts	0413	\$22.32
75.	Thin Stripe Short Sleeve Shirts	0414	\$15.31
76.	Women's Short Sleeve Oxfords	0422	\$19.63
77.	Women's Short Sleeve Uniform Shirts	0436	\$12.37
78.	Men's Pinpoint Short Sleeve Dress Shirts	04AR	\$26.96
79.	Silk Touch™ Polos with Pocket	04BT	\$15.80
80.	Short Sleeve Flame Resistant Polos	04FE	\$81.07
81.	Micro Piqué Gripper Polos	04GM	\$18.96
82.	Port Authority® Fine Stripe Performance Polo	04GN	\$25.53
83.	Enhanced Visibility Polos	04HV	\$18.15
84.	Performance Knit® Color-Block Polos	04KE	\$21.66
85.	Performance Knit® Two-Tone Polos	04KF	\$21.28
86.	Men's Lightweight Snag-Proof Polos	04MF	\$16.93
87.	Men's Sport-Tek® Embossed PosiCharge® Tough Polos™	04MG	\$18.44
88.	UniSport® Micro Piqué Polos	04MM	\$16.23
89.	Snag-Proof Tactical Polos	04MO	\$26.50

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
90.	Sport-Tek® Tricolor Micro Piqué Polos	04MQ	\$21.49
91.	Short Sleeve Micro Piqué Polos with Pocket	04MR	\$21.55
92.	Two-Color Snag-Proof Pocket Polos	04MT	\$24.88
93.	Nike UV Polo	04NL	\$45.84
94.	Easy Care Short Sleeve Shirts	04PG	\$18.97
95.	Sport-Tek® Heather Colorblock Contender™ Polo	04SH	\$17.03
96.	Lightweight Snag-Proof Tactical Polos	04SL	\$21.84
97.	Men's SuperPro™ Twill Short Sleeve Shirts	04SQ	\$23.31
98.	Open-Collar Short Sleeve Denim Shirts	04SS	\$15.69
99.	Short Sleeve Blended T-Shirts	04TG	\$5.36
100.	High Visibility Ripstop Short Sleeve Work Shirts	04TO	\$39.67
101.	Men's Core Cotton V-Neck T-Shirts	04TR	\$6.14
102.	UniWeave® Micro Check Short Sleeve Shirts	04UM	\$15.87
103.	Port & Company® All-American Tee	04US	\$9.75
104.	Core Classic Short Sleeve Piqué Polos	04VP	\$10.75
105.	Core Classic Short Sleeve Piqué Polos with Pocket	04VQ	\$11.97
106.	Button-Front Short Sleeve Chambray Shirts	04YB	\$20.31
107.	Women's Short Sleeve Uniform Blouse	0521	\$20.75
108.	Women's Short Sleeve Cotton T-Shirts	056C	\$5.71
109.	Women's Pinpoint Long Sleeve Dress Shirts	05AE	\$25.72
110.	Women's Silk Touch™ Polos	05AV	\$13.83
111.	Women's Cotton Polos	05AZ	\$16.82
112.	Ladies 3/4-Sleeve Easy Care Shirt	05BT	\$18.40
113.	Women's Short Sleeve Easy Care Shirt	05CH	\$19.87
114.	Women's Short Sleeve Easy Care Shirt	05CK	\$18.61
115.	Sport-Tek® Ladies Competitor™ Tee	05DQ	\$6.54
116.	Women's Long Sleeve Crosshatch Easy Care Shirt	05DS	\$26.29
117.	Women's Flame Resistant Fleece Jackets	05FE	\$157.20
118.	Women's Performance Knit® Two-Tone Polos	05KE	\$21.02

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
119.	Women's Lightweight Snag-Proof Polos	05MF	\$16.64
120.	Women's Sport-Tek® Embossed PosiCharge® Tough Polos™	05MG	\$18.31
121.	Women's UniSport® Micro Piqué Polos	05MM	\$15.46
122.	Women's MIMIX™ OilBlok Cook Shirts	05MR	\$20.06
123.	Women's Pinpoint Mesh Half-Zip Pullovers	05MU	\$21.36
124.	Women's MIMIX™ Long Sleeve Ripstop Work Shirts	05MW	\$26.14
125.	Women's MIMIX™ Short Sleeve Ripstop Work Shirts	05MX	\$23.38
126.	Women's Sport-Tek® PosiCharge® Competitor™ Polos	05MZ	\$10.30
127.	Women's Nike® Dri-FIT™ Short Sleeve T-Shirts	05NO	\$22.11
128.	Women's Long Sleeve OilBlok Performance Shirts	05OB	\$30.05
129.	Women's Short Sleeve OilBlok Performance Shirts	05OC	\$26.99
130.	Women's Stretch V-Neck Shirts	05PP	\$13.26
131.	Sport-Tek® Ladies Heather Colorblock Contender™ Polo	05SH	\$18.01
132.	Women's New Era® Full-Zip Hooded Fleece Sweatshirts	05SN	\$37.68
133.	Women's New Era® Hooded Fleece Pullover Sweatshirts	05SO	\$34.34
134.	Women's SuperPro™ Twill Long Sleeve Shirts	05SQ	\$23.05
135.	Women's SuperPro™ Twill Short Sleeve Shirts	05SR	\$22.86
136.	Women's Core Cotton V-Neck T-Shirts	05SS	\$5.88
137.	Women's Knit Dress Shirts	05TH	\$26.42
138.	Short Sleeve Security Shirts	0607	\$28.19
139.	Food Service Short Sleeve Gripper Shirts	0626	\$16.59
140.	Men's Button-Down Collar Short Sleeve Poplin Shirts	0636	\$21.55
141.	Short Sleeve Colorblock Competitor T-shirt	066J	\$8.20
142.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06AH	\$43.86
143.	Men's Silk Touch™ Polos	06AV	\$13.35
144.	Men's Short Sleeve Performance Poplin Shirt	06AW	\$18.39
145.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06DH	\$52.63
146.	Flame Resistant Short Sleeve Polo Shirts	06FE	\$104.62

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
147.	High Visibility Short Sleeve T-Shirts with Pocket	06HX	\$34.83
148.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MH	\$64.60
149.	MIMIX™ OilBlok Cook Shirts	06MW	\$20.22
150.	MIMIX™ Short Sleeve Ripstop Work Shirts	06MX	\$24.11
151.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MY	\$76.09
152.	Sport-Tek® PosiCharge® Competitor™ Polos	06MZ	\$10.49
153.	Class 2 Hi-Vis SS Ripstop Work Shirt	06PH	\$51.59
154.	Ripstop Short Sleeve Crew Shirts	07CS	\$22.18
155.	Men's Soft-Touch Polyester Polos	07DF	\$15.19
156.	Tricolor Short Sleeve Ripstop Shirts	07UF	\$22.65
157.	EZ Cotton Polos	06GA	\$16.97
158.	Dickies® Short Sleeve Canvas Work Shirts	07WW	\$25.61
159.	Men's Button-Down Collar Long Sleeve Poplin Shirts	0820	\$22.71
160.	Button-Down Collar Long Sleeve Denim Shirts	0850	\$17.80
161.	Long Sleeve T-Shirt with Pocket	0871	\$14.87
162.	Long Sleeve T-Shirt	087B	\$13.60
163.	Long Sleeve Micro Piqué Polos	08AP	\$20.45
164.	Men's Long Sleeve Performance Poplin Shirt	08AW	\$20.46
165.	Quarter-Zip Sport-Tek® Sweatshirts	08BK	\$28.03
166.	Quarter-Zip Fine-Gauge Sweaters	08BS	\$37.57
167.	Men's Sport-Tek® Full-Zip Hooded Fleece Sweatshirts	08CK	\$31.08
168.	Sport-Tek® Raglan Long Sleeve T-Shirts	08CM	\$14.97
169.	Ripstop Long Sleeve Crew Shirts	08CS	\$26.94
170.	100% Poly Fleece Pullover	08DK	\$28.30
171.	Long Sleeve Crosshatch Easy Care Shirt	08DS	\$26.44
172.	Flame Resistant Long Sleeve Polo Shirts	08FE	\$103.91
173.	Flame Resistant Quarter-Zip Hooded Sweatshirts	08FL	\$167.78
174.	High Visibility Long Sleeve T-Shirts with Pocket	08HX	\$36.48
175.	MIMIX™ Long Sleeve Ripstop Work Shirts	08MX	\$26.87
176.	Crewneck Fleece Sweatshirts	08SC	\$14.61

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
177.	Hooded Pullover Fleece Sweatshirts	08SH	\$22.49
178.	CornerStone® Half-Zip Job Shirts	08SK	\$40.79
179.	New Era® Full-Zip Hooded Fleece Sweatshirts	08SN	\$38.05
180.	New Era® Hooded Fleece Pullover Sweatshirts	08SO	\$34.61
181.	Full-Zip Front Fleece Sweatshirts	08SZ	\$24.38
182.	Flame Resistant Henley Shirts	08TR	\$65.58
183.	Tricolor Long Sleeve Ripstop Shirts	08UF	\$25.27
184.	Dickies® Long Sleeve Canvas Work Shirts	08WW	\$27.55
185.	Women's Button-Down Collar Long Sleeve Poplin Shirts	0960	\$21.51
186.	Long Sleeve Two-Tone Crew Shirt	0962	\$26.25
187.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09AH	\$51.04
188.	Armored FR® Food Service Work Shirts	09AU	\$58.03
189.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09DH	\$65.95
190.	Flame Resistant Full-Zip Hooded Sweatshirts	09EF	\$168.69
191.	Armored COOL Work Shirts	09FC	\$64.31
192.	Armored FR® Work Shirts	09FR	\$45.52
193.	Armored FR® Enhanced Visibility Work Shirts	09FU	\$61.10
194.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MH	\$67.16
195.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MY	\$79.30
196.	Class 2 Hi-Vis LS Ripstop Work Shirt	09PH	\$51.53
197.	Armored FR® Work Shirts	09TC	\$69.47
198.	Men's Knit Dress Shirt	09TH	\$26.09
199.	100% Cotton Flat-Front Pants	1001	\$22.81
200.	SofTwill® Flat-Front Uniform Pants	1002	\$18.84
201.	SofTwill® Flat-Front Uniform Shorts	1034	\$14.72
202.	Women's Easywaist Pants	1043	\$19.52
203.	Classic-Fit Chef Pants	105A	\$15.49
204.	UniFirst Classic-Fit Jeans	1091	\$19.95
205.	Women's Wrangler® Blues	1092	\$29.01
206.	Women's Cargo Pants	10A4	\$32.44
207.	Women's Scrub Pants	10A5	\$15.77
208.	Women's Cargo Shorts	10A9	\$27.76

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
209.	SofTwill® Cargo Pants	10AI	\$24.06
210.	Wrangler® RIGGS Workwear® Workhorse Jeans	10B2	\$33.23
211.	SofTwill® Cell Phone Pants	10B6	\$21.47
212.	Wrangler® RIGGS Workwear® Carpenter Jeans	10B7	\$33.81
213.	Wrangler® RIGGS Workwear® Ripstop Ranger Pants	10CG	\$42.03
214.	Unisex Ultimate Cargo Scrub Pants	10D2	\$17.11
215.	Women's Straight-Leg Cargo Scrub Pants	10D3	\$17.03
216.	Class E High Visibility Rain Pants	10DL	\$22.64
217.	Performance Shop Pants	10DO	\$29.51
218.	Wrangler® Flame Resistant Relaxed-Fit Jeans	10FB	\$66.81
219.	Wrangler® Flame Resistant Carpenter Jeans	10FC	\$64.46
220.	Armored FR® Work Pants	10FR	\$53.09
221.	Men's Sanded Finish FR Jeans	10FU	\$62.69
222.	UniFirst HD Denim Relaxed-Fit Jeans	10HD	\$23.61
223.	SofTwill® Service Pants	10HE	\$21.06
224.	MIMIX™ Utility Pants	10MX	\$29.42
225.	Armored FR® Work Pants	10NX	\$92.26
226.	Armored FR® Work Pants	10TS	\$78.07
227.	Armored FR® Cotton Carpenter Jeans	10UC	\$52.32
228.	Dickies® Canvas Flat-Front Work Pants	10WW	\$29.59
229.	SofTwill® Pleated Pants	1122	\$20.65
230.	SofTwill® Pleated Shorts	1129	\$17.30
231.	SofTwill® Flexwaist Pants	1138	\$18.84
232.	Comfort Fit Chef Pants	1141	\$15.44
233.	Wrangler® Relaxed-Fit Jeans	1144	\$27.35
234.	Wrangler® RIGGS Workwear® Carpenter Shorts	114C	\$26.83
235.	Women's Flexwaist Pants	1167	\$18.33
236.	Baggy Chef Pants	117A	\$16.72
237.	Dickies® Women's Industrial Five-Pocket Jeans	11AS	\$30.92
238.	ZeroSkratch™ Lightweight Crew Pants	11CP	\$31.77
239.	Women's ZeroSkratch™ Lightweight Crew Pants	11CQ	\$31.62
240.	Women's Low-Rise Boot-Cut Pants	11DF	\$25.62

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
241.	Women's Flame Resistant Jeans	11EA	\$59.72
242.	Pre-Washed Denim Dungaree - EXCEL FR®	11EB	\$69.16
243.	Armored FR® Jeans	11KG	\$54.37
244.	Women's MIMIX™ Utility Pants	11MX	\$31.07
245.	SofTwill® Pocketless Service Pants	11UM	\$17.19
246.	Dickies® Canvas Cargo Pants	11WW	\$33.58
247.	100% Cotton Cargo Pants	1213	\$26.94
248.	Spotlite LX® Enhanced Visibility Work Pants	123B	\$29.18
249.	Spotlite LX® Enhanced Visibility Work Pants	123C	\$29.18
250.	SofTwill® Cargo Shorts	1271	\$20.74
251.	Unisex Poplin Scrub Pants	1276	\$9.27
252.	Cargo Pants	12AA	\$32.49
253.	Women's Work NMotion™ Pants	12AG	\$23.93
254.	Wrangler® RIGGS Workwear® Ripstop Carpenter Pants	12AJ	\$37.12
255.	Dickies® Cargo Shorts	12BP	\$28.52
256.	Wrangler® RIGGS Ripstop Shorts	12CG	\$33.63
257.	Dickies® Carpenter Jeans	12CH	\$24.13
258.	Berne® Washed Duck Carpenter Jeans	12DK	\$30.87
259.	Performance Shop Shorts	12DO	\$25.23
260.	MIMIX™ Utility Shorts	12MX	\$24.98
261.	ZeroSkratch™ Lightweight Crew Shorts	12NS	\$27.39
262.	UniFirst Carpenter Jeans	12UH	\$22.66
263.	Torrent Waterproof Pants	12WP	\$37.43
264.	Dickies® Canvas Cargo Shorts	12WW	\$29.64
265.	Women's Challenger™ Jackets	1456	\$45.41
266.	Women's Textured Soft-Shell Jackets	14EJ	\$48.38
267.	Women's Color-Block Microfleece Jackets	14EM	\$24.66
268.	Women's Microfleece Jackets	14HC	\$22.09
269.	Women's Core Soft-Shell Jackets	14ML	\$32.26
270.	Women's Sport-Tek® Weather-resistant Jacket	14SJ	\$40.67
271.	Women's Torrent Waterproof Jackets	14WP	\$44.39
272.	UniWear® Permalined Jackets	1506	\$34.35
273.	UniWear® Ike Jackets	1507	\$29.46

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
274.	UniWear® Permalined Hip Jackets	1527	\$36.82
275.	Coach's Jackets	1540	\$30.51
276.	Heavyweight Parkas	15AL	\$102.83
277.	Challenger™ Jackets	15AN	\$42.99
278.	High Visibility Rain Jackets	15DL	\$50.63
279.	Coach's Jackets	15DU	\$18.33
280.	High Visibility Jackets	15EG	\$89.12
281.	Spotlite LX® Enhanced Visibility Work Jackets	15EH	\$38.96
282.	Spotlite LX® Enhanced Visibility Work Jackets	15EI	\$38.97
283.	Men's Textured Soft-Shell Jackets	15EJ	\$49.22
284.	Men's Color-Block Microfleece Jackets	15EM	\$24.93
285.	Men's Camouflage Microfleece Jackets	15EP	\$33.03
286.	Berne® FR Hooded Jackets with Quilt Lining	15FH	\$176.03
287.	Three-Season Jackets	15GS	\$40.69
288.	Men's Microfleece Jackets	15HC	\$24.10
289.	Color-Block Raglan Jackets with Zip Front	15JA	\$23.68
290.	Sport Tek® Fleece-Lined Color-Block Jackets	15JB	\$33.30
291.	Core Soft-Shell Jackets	15ML	\$32.55
292.	Sport-Tek® Color-Block Soft-Shell Jackets	15SJ	\$40.92
293.	Berne® High Visibility Soft-Shell Jackets	15SN	\$68.39
294.	UniWeave® Micro Check Shirt Jacs	15UM	\$20.32
295.	Men's Torrent Waterproof Jackets	15WP	\$44.47
296.	Hooded Rain Jackets with Pouch	15WQ	\$31.37
297.	Dickies® Canvas Jackets	15WW	\$50.38
298.	High Visibility Class 3 Vest	1628	\$22.28
299.	Class 2 High-Visibility Vest	1657	\$9.23
300.	Class 2 High Visibility Vests	1660	\$5.42
301.	Class 3 High Visibility Vest	1661	\$12.68
302.	Duck Insulated Vests	16DJ	\$50.25
303.	UniWear® Zip-In/Out Liners	1721	\$20.92
304.	Zip-In Jacket Liners	1727	\$20.49
305.	Berne® Hooded Duck Jackets	18AA	\$56.63
306.	Class 3 Bomber Jackets	18AI	\$71.61
307.	Berne® Quilt-Lined Chore Coats	18BG	\$63.27

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
308.	Gasoline Jackets	18BW	\$58.24
309.	High Visibility Black-Bottom Bomber Jackets	18DH	\$33.14
310.	3-in-1 Jackets	18DS	\$81.14
311.	Flame Resistant Team Jackets	18EB	\$147.24
312.	Excel FR™ Bomber Jacket	18EC	\$197.28
313.	Flame Resistant Enhanced Visibility Parkas	18EI	\$266.35
314.	Flame Resistant Fleece Jackets	18FH	\$157.18
315.	Duck Chore Coats	18GZ	\$73.69
316.	Flame Resistant Jackets	18SC	\$199.96
317.	Women's Vneck Cardigan Sweater	2061	\$21.49
318.	Women's 3/4 Sleeve Shrugs	20AQ	\$28.50
319.	Unisex Fine-Gauge V-Neck Sweaters	20AX	\$30.25
320.	Women's Open-Front Cardigans	20AY	\$34.03
321.	Button-Down Collar Short Sleeve Denim Shirts	2205	\$15.70
322.	UniWear® Men's Lab Coats	2524	\$14.82
323.	UniWear® Shop Coats	2525	\$30.29
324.	UniWear® Unisex Counter Coats	2526	\$13.92
325.	UniWear® 10-Button Full Sleeve Chef Coats	2531	\$14.67
326.	UniWear® 10-Knot 3/4 Sleeve Chef Coats	2537	\$17.36
327.	Contrast Trim Chef Coat	25AW	\$23.79
328.	Flame Resistant Lab Coats	25EA	\$55.95
329.	10-Knot Full Sleeve Chef Coats	25GA	\$23.31
330.	Women's MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MV	\$23.95
331.	MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MW	\$24.55
332.	MIMIX™ OilBlok 10-Button Chef Coats	25MX	\$26.81
333.	Women's MIMIX™ OilBlok 10-Button Chef Coats	25MY	\$26.47
334.	MIMIX™ OilBlok Knotted 10-Button Chef Coats	25MZ	\$28.68
335.	UniWear® Short Sleeve Mesh-Back Chef Coats	25SB	\$23.64
336.	Long Sleeve Mesh-Back Chef Coats	25SC	\$21.56
337.	Women's Lab Coats	2626	\$17.73
338.	UniWear® Cotton Snap-Front Coveralls	3001	\$35.05
339.	UniWear® Cotton Blend Zip-Front Coveralls	3002	\$29.28

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
340.	Insulated Coveralls	3045	\$89.98
341.	Armored FR® Coveralls	30FR	\$83.77
342.	Armored FR® Coveralls	30NX	\$163.34
343.	Enhanced Visibility Coveralls	30RQ	\$82.75
344.	Enhanced Visibility Coveralls	30RR	\$77.06
345.	Flame Resistant Enhanced Visibility Coveralls	30RX	\$146.47
346.	Armored FR® Coveralls	30TS	\$121.00
347.	Armored® COOL Coveralls	30TT	\$118.11
348.	Insulated Bib Overalls	3528	\$69.96
349.	Short Sleeve Speedsuits	4022	\$31.87
350.	Short Sleeve Cotton T-Shirts with Pocket	4210	\$8.19
351.	Women's Button-Down Collar Short Sleeve Poplin Shirts	4248	\$20.76
352.	Short Sleeve Two-Tone Crew Shirt	4250	\$22.95
353.	Unisex Poplin Scrub Tops	4254	\$7.50
354.	Short Sleeve T-Shirt with Pocket	4277	\$12.00
355.	Short Sleeve T-Shirt	427B	\$11.29
356.	Unisex Warm-Up Jackets	4502	\$12.94
357.	Women's Short Sleeve Smocks	4520	\$16.86
358.	Unisex Scrub Jacket	4536	\$11.64
359.	UniWear® Butcher Coats	5009	\$16.42
360.	UniWear® Butcher Coats	5020	\$16.64
361.	UniWear® Butcher Coats	5026	\$14.29
362.	UniWear® Butcher Coats	5033	\$14.45
363.	Pocketless Food Processor Coats with Knit Cuffs	50AX	\$18.83
364.	UniWear® Food Processor Coats with Knit Cuffs	50AY	\$17.30
365.	UniWear® Food Processor Coats with Open Cuffs	50AZ	\$16.43
366.	Cobbler Apron	7011	\$10.47
367.	Full-Length Aprons	7014	\$11.77
368.	Pinstripe V-Neck Apron with Pockets	7057	\$12.09
369.	Reversible Unisex Scrub Tops	7204	\$6.96
370.	Women's Fashion Tunics	7205	\$12.41
371.	Women's Flare Scrub Pants	7217	\$14.55
372.	Reversible Unisex Scrub Pants	7221	\$7.36
373.	Unisex Ultimate Cargo Pants	7245	\$14.81
374.	Women's Crossover Tunics	7250	\$14.89
375.	Women's Double V-Neck Tunics	7257	\$15.47

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
376.	Women's Mock Crossover Tunics	7260	\$11.89
377.	Women's Crossover Scrub Top	7261	\$16.57
378.	Unisex Short Sleeve Scrub Tops	7262	\$10.43
379.	Short Sleeve Raglan Scrub Shirt	7263	\$14.03
380.	Women's Flare-Leg Cargo Scrub Pants	7264	\$16.97
381.	Unisex Cargo Scrub Pants	7265	\$12.87
382.	Women's Notched-Neck Tunics with Side Flex	72SH	\$13.23
383.	Women's V-Neck Tunics	72SI	\$11.15
384.	Relaxed Brushed Twill Caps	9028	\$6.06
385.	Snap-On Hoods	9030	\$10.19
386.	Twill Mesh Cap	9066	\$4.54
387.	Knit Cap	9079	\$3.55
388.	Brushed Twill Cap	9087	\$6.06
389.	Sandwich Bill Caps	90AN	\$6.29
390.	Extreme Outdoor Caps with Flap	90BA	\$13.72
391.	Mesh Snap-Back Caps	90BG	\$5.94
392.	Low Profile Cotton Caps	90BS	\$4.40
393.	Solid Stripe Knit Caps	90BW	\$4.92
394.	UNIFIT™ Caps	90BX	\$8.28
395.	Blaze Orange Buck Wildlife Cap	90CR	\$10.80
396.	Enhanced Visibility Knit Caps	90DB	\$9.63
397.	Enhanced Visibility Caps	90DM	\$5.87
398.	Camouflage Knit Cap	90DN	\$6.00
399.	Classic Beanie	90DO	\$3.38
400.	UNIFIT™ Trucker Mesh Caps	90DQ	\$9.29
401.	Contrasting Trim Caps	90DR	\$10.74
402.	Flat Bill Snap-Back Mesh Caps	90DS	\$9.12
403.	Camouflage Cap with Contrast Stitching	90DT	\$6.95
404.	Vintage Trucker Mesh Caps	90FJ	\$7.20
405.	Break-Up Country® Trucker Mesh Caps	90GK	\$10.55
406.	Duck Snap On Hood	90GZ	\$20.55
407.	One-Hole Facemasks	90ND	\$6.77
408.	One-Hole Facemasks with 3M™ Thinsulate™	90NF	\$8.46
409.	Nike Sphere Dry Cap	90NK	\$17.99
410.	Nike® Dri-FIT™ Mesh Flex Sandwich Caps	90NL	\$16.91
411.	Wide-Brim Ripstop Hats	90SD	\$16.06

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
412.	Sport-Tek® Performance Knit Caps	90SQ	\$7.55
413.	Half Apron	9402	\$5.33
414.	Chef Hat	9408	\$5.38
415.	Nylon Sports Backpack	94AB	\$2.98
416.	Fingertip Golf Towel	94AL	\$2.40
417.	Large Canvas Tote	94AP	\$6.09
418.	Fleece Sweatshirt Cinch Packs	94DD	\$5.62
419.	Scratchless Uniform Belt	9918	\$16.42
420.	Uniform Belt with Hidden Elastic	991B	\$24.25
421.	1 1/4" Cotton Web Belt with Buckle	9945	\$6.25
422.	Standard Uniform Belt	9947	\$14.83
423.	Adjustable Temple Safety Glasses	99LT	\$34.15
424.	Emergency Eyewash Stations	99LV	\$898.46
425.	Eyewash Water Preservative	99LW	\$15.52
426.	Saline Replacement Cartridges For Deluxe Station	99LY	\$254.62
427.	Nuisance Dust Masks	99MJ	\$14.13
428.	Class E High Visibility Hard Hats	99MM	\$11.32
429.	Low Profile Hard Hats	99MO	\$55.94
430.	Mechanix Wear® M-Pact Shock Absorption Gloves	99RI	\$30.97
431.	Knit Cap	90GM	\$2.66
432.	Golf Towel	8562	\$5.62
433.	Terry Velour Beach Towel	99HG	\$19.28
434.	Expandable Canvas Briefcase	94AE	\$16.80
435.	OGIO® Half-Dome Duffels	94AJ	\$24.12
436.	OGIO® - Carbon Pack	94AK	\$28.94
437.	OGIO® Big Dome Duffel Bags	94AN	\$37.57
438.	OGIO® 6-to 12-Can Cooler	94AO	\$24.24
439.	Two-Tone Medium Duffel	94AQ	\$17.52
440.	Port & Company® Improved Value Backpack	94AR	\$10.95
441.	Ogio Bounty Hunter Pack	94AT	\$60.33
442.	Ogio Pack	94AU	\$42.44
443.	OGIO® Rogue Backpacks	94AX	\$55.10
444.	Large Duffel Bags	94AY	\$18.26
445.	OGIO® Excelsior Backpack	94BY	\$48.45
446.	Wheeled Backpacks	94DH	\$53.04
447.	Computer Case	94DI	\$10.44
448.	OGIO® Convert Pack	94DK	\$71.08

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
449.	Chill Can Coolers	94DO	\$29.90
450.	OGIO® Backpacks	94TA	\$73.63
451.	OGIO® - Bullion Pack	94TB	\$48.45
452.	Canvas Boat Totes	94TC	\$8.22
453.	Women's Laptop Totes	94TD	\$22.49
454.	Port Authority® Nailhead Messenger	94YA	\$17.99
455.	Cruiser Tote	94YC	\$4.57
456.	Eddie Bauer® Ripstop Backpack	96DD	\$50.77
457.	Port Authority Panel Tote	99HI	\$9.63
458.	Messenger Bags	99PC	\$17.00
459.	Fleece Blankets with Strap	94BT	\$12.05
460.	Mountain Lodge Blankets	94BU	\$32.14
461.	Core Fleece Blankets	94BW	\$6.41
462.	Fleece Sweatshirt Blankets	94BX	\$11.24
463.	Port Authority SuperPro Oxford Shirt	01EH	\$25.00
464.	Men's Button-Down SuperPro™ Twill Shirt	031B	\$16.40
465.	Long Sleeve Denim Shirt	03DK	\$19.47
466.	Devon & Jones Men's Crown Woven Collection™ Solid Broadcloth	03EM	\$34.62
467.	Port Authority® Tall Long Sleeve Twill Shirt	03ET	\$23.78
468.	Brooks Brothers® Mens Wrinkle-Free Stretch Pinpoint Shirt	03G0	\$43.90
469.	Long Sleeve 100% Cotton Oxford Shirts	03GC	\$20.26
470.	Brooks Brothers® Casual Oxford Cloth Shirt	03HT	\$34.80
471.	Port Authority® Long Sleeve Performance Staff Shirts	03LJ	\$25.11
472.	Men's L/S Twill Shirt	03SE	\$24.04
473.	Men's Short Sleeve Button-Down SuperPro™ Twill Shirt	041B	\$15.07
474.	Port Authority Short Sleeve SuperPro Oxford Shirt	04EH	\$26.12
475.	Short Sleeve 100% Cotton Oxford Shirts	04GC	\$19.93
476.	Women's Short Sleeve SuperPro™ Oxford Shirt	051B	\$14.71
477.	Women's Button-Down SuperPro™ Twill Shirt	051C	\$16.32
478.	Ladies Short Sleeve Denim Shirt	05DK	\$17.91
479.	Port Authority Ladies SuperPro Oxford Shirt	05EH	\$24.09
480.	Port Authority Ladies Short Sleeve SuperPro Oxford Shirt	05EJ	\$24.24

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
481.	Women's Devon & Jones® Button-Down Shirts	05EM	\$34.59
482.	Brooks Brothers® Womens Wrinkle-Free Stretch Pinpoint Shirt	05G0	\$43.79
483.	Brooks Brothers® Women's Casual Oxford Shirt	05HT	\$34.67
484.	Red House® Ladies Nailhead Non-Iron Shirt	05KD	\$38.75
485.	Ladies 3/4-Sleeve SuperPro Twill Shirt	05ST	\$23.13
486.	Short Sleeve Denim Shirt	06DK	\$18.45
487.	Pant Washed Cotton Duck Dungaree	12AK	\$44.45
488.	Men's Carhartt Cotton/Poly Front Hand Warmer Sweatshirt	08CL	\$48.16
489.	Carhartt® Midweight Zip-Front Hooded Sweatshirts	08SQ	\$56.83
490.	Men's Duck Active Jacket	15UU	\$99.19
491.	Traditional Carhartt Chore Coat	1892	\$116.21
492.	Carhartt Workwear Pocket Short Sleeve T-Shirt	02GK	\$17.55
493.	Bulwark® FR Cotton Work Shirts	01EF	\$51.69
494.	FR Lightweight Short Sleeve T-Shirt	02TP	\$52.35
495.	Bulwark® FR iQ Series® Lightweight Shirts	03QD	\$93.19
496.	Bulwark® FR iQ Series® Comfort Plus Knit Henleys	08QA	\$116.86
497.	Flame Resistant Long Sleeve T-Shirts	09ZE	\$84.62
498.	FR Insulated Vests	16B0	\$151.54
499.	Women's Flame Resistant Work Pants	10EE	\$60.43
500.	Bulwark® FR iQ Series® Lightweight Pants	10FN	\$71.80
501.	Women's Flame Resistant Service Pants	11BH	\$78.17
502.	Men's Wrangler FR Flame Resistant Boot Jean	11CR	\$70.03
503.	Bulwark® FR Boot-Cut Jeans with Stretch	11KT	\$76.75
504.	Bulwark® FR Straight-Fit Jeans with Stretch	11KU	\$73.27
505.	Bulwark Long Sleeve Flame Resistant Work Shirt	03BV	\$76.64
506.	Flame Resistant Long Sleeve Henley Shirts	08FH	\$101.42
507.	Port Authority® Flexfit® Mesh Back Cap	9094	\$8.02
508.	Coolport Mesh Cap	9096	\$7.38
509.	Carhartt® Firm Duck Hood	90CG	\$19.23

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
510.	Performance Knit Beanie with Cuff	90ED	\$7.19
511.	Performance Knit Beanie	90EE	\$7.19
512.	Sport-Tek® PosiCharge® RacerMesh® Visor	90FP	\$5.40
513.	Port Authority® Flexfit® Wool Blend Cap	90FQ	\$11.24
514.	Polyester Pro Mesh Undervisor Size Panel Low Profile Baseball Cap	90GE	\$6.08
515.	Sport-Tek® Performance Caps	90GG	\$11.24
516.	Fleece lined Knit cap	90GH	\$4.27
517.	6 Panel Unconstructed Twill Cap	90GI	\$3.94
518.	3M™ Thinsulate™ Lined Cuff Beanie	90NC	\$5.08
519.	3M™ Thinsulate™ Lined Beanie	90NE	\$4.91
520.	Cotton Twill Visor	90PC	\$4.03
521.	Fashion Visors	90VG	\$4.33
522.	Manta Ray Boonie Hats	90WB	\$17.69
523.	FLEXFIT Brushed Twill Cap	90WE	\$9.00
524.	Flex-Fit Baseball Cap	90YE	\$8.30
525.	High Visibility T-Shirts	02MK	\$9.92
526.	Birdseye T-Shirts	02VI	\$12.69
527.	Long Sleeve Birdseye Shirts	03VI	\$15.65
528.	High Visibility Black-Bottom T-Shirts	06HE	\$10.81
529.	OccuNomix FR Class 2 Long Sleeve FR Safety T-Shirt	09HD	\$95.42
530.	Safety Polo: Hi Vis Polo Shirt: Two-Tone Birdseye: Comfort Trim by 3M™	02GL	\$31.59
531.	High Visibility Sweatshirts	08DN	\$50.79
532.	Job Sight™ Class 3 Pullover Hoodie	08HG	\$53.04
533.	Job Sight™ Class 3 Zip-Up Hoodie	08HH	\$55.20
534.	High Visibility Performance Pro Hoodies	08WE	\$86.14
535.	Hi Vis Rainsuit, Waterproof Hooded Parka & Pants	156D	\$56.69
536.	High Visibility Black-Bottom Ripstop Bomber Jackets	15ZI	\$92.08
537.	High Visibility 5-in-1 Jacket	1891	\$97.82
538.	High Visibility Insulated Parkas	18OA	\$75.09
539.	High Visibility Value Mesh Standard Zipper Safety Vests	1662	\$5.42
540.	Windshirt (Charles River)	01PS	\$36.94
541.	Women's Iron-Tuff® Coat	1455	\$101.54

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
542.	Women's All-Season Jackets	14CZ	\$60.50
543.	Women's Flannel-Lined Jackets	14DL	\$76.22
544.	Eddie Bauer® - Ladies Packable Wind Jacket	14DT	\$38.57
545.	Port Authority® Women's Fleece Jacket	14FK	\$22.92
546.	Women's Insulated Jackets	14GB	\$58.16
547.	Women's Mélange Bonded Fleece Jacket	14H5	\$67.14
548.	Port Authority® Ladies Digi Stripe Fleece Jacket	14HD	\$40.71
549.	Women's Axis Soft Shell Jacket	14HH	\$45.79
550.	Women's Hooded Jackets	14PC	\$57.60
551.	Iron-Tuff® Inspector Jacket	14TA	\$137.50
552.	Women's Soft-Shell Vests	14TC	\$34.57
553.	Women's All-Conditions Jackets	14WB	\$48.21
554.	Port Authority® Ladies Vortex Waterproof 3-in-1 Jacket	14WC	\$96.71
555.	Port Authority Core Colorblock Soft Shell Jacket	14WD	\$40.18
556.	Eddie Bauer® - Packable Wind Jacket	15DT	\$39.02
557.	Rain Jackets	15FC	\$45.58
558.	Port Authority® Fleece Jackets	15FK	\$23.32
559.	Soft-Shell Bomber Jackets	15GQ	\$41.10
560.	Mélange Bonded Fleece Jackets	15H5	\$62.71
561.	Port Authority® Digi Stripe Fleece Jacket	15HD	\$40.92
562.	Men's Axis Soft Shell Jacket	15HH	\$46.32
563.	Casual Microfiber Jacket	15KC	\$43.39
564.	Port Authority® Collective Soft Shell Jackets	15MN	\$32.70
565.	Heavyweight Parka with Reflective Striping	15RX	\$151.38
566.	Port Authority® Ranger 3-in-1 Jackets	15SD	\$105.29
567.	Full-Zip Windbreakers	15WB	\$24.81
568.	Port Authority® Vortex Waterproof 3-in-1 Jacket	15WC	\$96.92
569.	Core Colorblock Soft Shell Jacket	15WD	\$40.18
570.	Port Authority All-Conditions Jacket	15WE	\$48.67
571.	Women's Core Soft-Shell Vests	1695	\$30.79
572.	Core Soft-Shell Vests	1696	\$30.96
573.	Men's Microfleece Vests	16BL	\$23.66
574.	Soft-Shell Vests	16SA	\$61.13

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
575.	Soft-Shell Vests	16TC	\$34.29
576.	Port Authority® Collective Insulated Vests	16VL	\$28.92
577.	STORMTECH® VORTEX HD 3-in-1 System Parkas	18B2	\$120.00
578.	Port Authority® Herringbone Parkas	18DP	\$92.96
579.	Insulated Jackets	18WE	\$58.05
580.	Port Authority® Collective Insulated Jackets	18WF	\$32.86
581.	Port Authority® Outer Shell Jackets	18WH	\$77.81
582.	Performance Polos	02ME	\$20.10
583.	Devon & Jones Men's Pima Cotton Polo Shirt	02PI	\$29.55
584.	100% Cotton Long Sleeve Collar Shirt	03GA	\$21.51
585.	Long Sleeve Polo	03KA	\$22.32
586.	Devon & Jones Men's Pima Piqué Long-Sleeve Polo	03PB	\$25.71
587.	Silk Touch Performance Long Sleeve Polo	03PI	\$14.53
588.	Snag-Proof Performance Polo	04NC	\$21.88
589.	CornerStone® Select Snag-Proof Pocket Polo	04ND	\$23.26
590.	Nike® Dri-FIT Pique 2.0 Polos	04NX	\$33.03
591.	Nike® Short Sleeve Dri-FIT Piqué 2.0 Polos with Pocket	04NY	\$30.09
592.	OGIO® Polos	04OA	\$26.34
593.	Sport-Tek Dri-Mesh Polo	04PB	\$18.30
594.	Dri Mesh Silk Touch Performance Polo –Short Sleeve	04PI	\$12.74
595.	Radiant Performance Piqué Polos with Reflective Piping	04QB	\$15.70
596.	Core 365 Men's Origin Performance Piqué Polo	04TP	\$13.81
597.	Nike® Dri-FIT™ Vertical Mesh Polos	04VN	\$34.42
598.	Women's Long Sleeve Polo Shirts	05AU	\$17.84
599.	Port Authority® Ladies Stain-Resistant Polo	05BQ	\$14.95
600.	Ladies Silk Touch Performance Polo	05DJ	\$11.72
601.	Women's Short Sleeve Classic Polos	05GE	\$14.49
602.	Women's LS Polo	05KA	\$17.83
603.	Sport-Tek® Women's Contender™ Polos	05LK	\$13.91
604.	Women's Mini Piqué Snag-Proof Polos	05M1	\$11.82

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
605.	Core 365 Ladies' Pinnacle Performance Long-Sleeve Piqué Polo	05MJ	\$18.11
606.	Women's Snag-Proof Performance Polo	05NC	\$21.60
607.	Women's Radiant Performance Piqué Polo with Reflective Piping	05NH	\$15.50
608.	Women's Nike Dri-FIT Polo	05NL	\$45.29
609.	Women's Nike® Dri-FIT Pique 2.0 Polos	05NX	\$31.82
610.	Nike® Women's Long Sleeve Dri-FIT Piqué 2.0 Polos	05NY	\$35.29
611.	OGIO® - Jewel Polo	05OD	\$26.31
612.	Devon & Jones Women's Polo Shirt	05PI	\$20.43
613.	Core 365 Ladies' Origin Performance Piqué Polo	05TS	\$12.76
614.	Nike Ladies Dri-FIT Vertical Mesh Polo	05VN	\$34.07
615.	Women's Performance Piqué Polo	05VO	\$14.48
616.	Mini Piqué Snag-Proof Polos	06M1	\$11.86
617.	Men's Short Sleeve Performance® Knit Flex Series Pro Polo	06ME	\$18.95
618.	Core 365 Men's Pinnacle Performance Long-Sleeve Piqué Polo	08MJ	\$18.87
619.	Nike® Long Sleeve Dri-FIT Piqué 2.0 Polos	08NX	\$35.82
620.	Women's Three-Layer Knit Shell	14MM	\$27.05
621.	Three-Layer Knit Shell Jackets	15HA	\$27.68
622.	Full Brim Hard Hats	99MQ	\$74.73
623.	Mechanix® Utility Glove	99MX	\$13.58
624.	Original All-Purpose Gloves	99RG	\$20.67
625.	Mechanix Wear® FastFit Safety Hi-Vis Gloves	99RM	\$14.57
626.	FR Level 5 Gloves	99RR	\$65.68
627.	Original® Leather Work Gloves	99RS	\$26.26
628.	Quarter-zip Cotton blend Sweater	08BX	\$39.28
629.	Half-Zip Pullover Sweatshirts	08GL	\$26.76
630.	Women's Cardigan Sweaters	20BD	\$33.08
631.	Eddie Bauer® Full-Zip Sweater Fleece	20BV	\$57.15
632.	V-Neck Sweater Vests	20VA	\$28.14
633.	Carhartt® Hooded Sweatshirts	01GC	\$62.12
634.	Berne® Insulated Quarter-Zip Pullover Sweatshirts	03BN	\$36.07

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
635.	Hanes Ultimate Cotton - Crewneck Sweatshirt	03DT	\$18.32
636.	Carhartt Hooded Zip front sweatshirt (non-FR)	03SF	\$66.60
637.	Women's Quarter-Zip Sweatshirts	05CI	\$23.88
638.	OGIO® Women's Quarter-Zip Pullovers	05QF	\$32.41
639.	Women's Devon & Jones® Stretch Compass Quarter-Zip Soft-Shell Jackets	14DC	\$33.32
640.	Women's Vertical Texture Full-Zip Jacket	14SR	\$24.10
641.	Cotton Pocket T-Shirts	02VD	\$7.08
642.	Long Sleeve T-Shirt with Pocket	036E	\$11.96
643.	Long Sleeve Cotton T-Shirts	03BJ	\$8.84
644.	Carhartt® Workwear Long Sleeve Pocket T-Shirts	03CK	\$24.18
645.	Carhartt Workwear Pocket Long Sleeve Henley	03EI	\$28.91
646.	Berne® Lightweight Performance Long Sleeve T-Shirts	03GK	\$13.81
647.	Carhartt Workwear Pocket Short Sleeve Henley	04HC	\$24.20
648.	Port & Company® Women's Long Sleeve T-Shirts	05TG	\$7.69
649.	Berne® Lightweight Performance Short Sleeve T-Shirts	06GK	\$11.22
650.	Long Sleeve T-Shirt	08TH	\$8.21
651.	Leather Garrison Security Belt	991D	\$17.67
652.	Wrangler Cowboy Cut Slim Fit Jean	1117	\$30.00
653.	100% Cotton Double Knee Jean	12VA	\$26.29
654.	MIMIX™ Cargo Pants	10MY	\$38.16
655.	Men's Deluxe Soft Shell Jacket	15MM	\$71.39
656.	Propper® Lightweight Tactical Pants	102C	\$40.44
657.	Painter's Pants	1042	\$24.91
658.	Men's Blended Flat Front Pant	10DB	\$22.32
659.	Dickies® Double Knee Work Pants	10DC	\$31.52
660.	Men's Flat Front Pant	10DF	\$40.04
661.	Cell Phone Pocket Pant	10DU	\$20.71
662.	Men's Redwood & Ross Dress Pants	10DV	\$48.03
663.	Flex Work Jeans	10JJ	\$23.52
664.	Ripstop BDU Trousers	10ZE	\$33.17
665.	Uniform Tactical Pants	10ZH	\$29.84
666.	Women's Flat Front Pant	11AO	\$30.27

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
667.	Canvas Work Dungarees	11BV	\$40.62
668.	Women's Relaxed Fit Straight Leg Cargo Pant	11DQ	\$33.84
669.	Women's Flex Work Jeans	11JJ	\$23.75
670.	Propper® Women's Tactical Pants	11ZH	\$29.83
671.	Women's Utility Chino Flat-Front Shorts	113G	\$19.61
672.	Snap-Front Lab Coat	2533	\$19.00
673.	Women's Lab Coat	2536	\$20.37
674.	Counter Coat, Snap Front	2538	\$17.88
675.	Unisex Static Control (ESD) Counter Coats	2539	\$25.40
676.	Unisex Static Control (ESD) Lab Coats	2542	\$27.85
677.	Lab Coats with Knit Cuffs	2550	\$22.57
678.	Lapel Collar Lab Jacket	25BU	\$33.56
679.	Unisex Longer Length 41" Consultation Lab Coat	25CL	\$16.74
680.	Women's Traditional Lab Jacket	25DH	\$15.28
681.	Women's Short Sleeve Lab Coat	25DI	\$17.40
682.	Unisex Fluid-Resistant Lab Coats	25HD	\$17.45
683.	Lab Coats	25JE	\$29.30
684.	Men's Lab Coats	25LI	\$21.70
685.	Women's Lab Coats	2610	\$21.71
686.	Women's Lab Coat	2624	\$19.50
687.	Unisex Specialized Cuffed Lab Coat	2630	\$22.55
688.	Women's Lab Coats	2643	\$25.72
689.	Women's Adjustable 3/4 Sleeve Smocks	4525	\$19.95
690.	Unisex Zip-Front Lab Shirts	4532	\$20.00
691.	SS Zipshirt Smock	4554	\$18.41
692.	Women's Zip-Front Smock	4574	\$19.24
693.	Men's Zip-Front Smock	4581	\$20.10
694.	Maternity Crossover V-Neck Tunic	05MI	\$24.54
695.	Women's Maternity Pants	10MB	\$26.85
696.	Maternity Bootcut Pant	10MD	\$24.54
697.	Women's V-Neck Scrub Tops	02F0	\$15.46
698.	Unisex V-Neck Stretch Scrub Tops	02VF	\$16.82
699.	Women's Mock-Wrap Tops	05CR	\$17.66
700.	V-Neck Scrub Tops	05CS	\$16.15

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
701.	Women's V-Neck Scrub Tops	05WC	\$17.35
702.	Mid-Rise Drawstring Cargo Pants	11CH	\$19.42
703.	Mid-Rise Pull-On Cargo Pants	11CI	\$19.40
704.	Low-Rise Drawstring Cargo Pants	12SG	\$21.02
705.	Drawstring Cargo Pants	12SU	\$21.34
706.	Unisex Drawstring Cargo Scrub Pants	12VB	\$20.25
707.	Women's Zip-Front Warm-Up Jackets	4584	\$20.31
708.	Unisex V-Neck Tunics	02VG	\$9.95
709.	Unisex V-Neck Scrubs	02VH	\$13.91
710.	Long-Sleeve Knit T-Shirts	05VV	\$10.87
711.	Women's Mock-Wrap Tunics	05VW	\$13.48
712.	V-Neck Scrub Tops	05VZ	\$11.84
713.	Pull-On Cargo Pants	11VA	\$12.75
714.	Unisex Cargo Scrub Pants	12VC	\$11.16
715.	Women's Flare-Leg Scrub Pants	12VD	\$13.55
716.	Women's Warm-Up Scrub Jackets	45VB	\$14.73
717.	Four-Pocket V-Neck Scrub Tops	02V1	\$16.43
718.	Warm-Up Scrub Jackets	45VA	\$18.71
719.	V-Neck Scrub Tops	02S1	\$17.34
720.	Women's Mock-Wrap Tunics	02S2	\$16.17
721.	Women's V-Neck Scrub Tops	02SK	\$15.40
722.	V-Neck Scrub Tops	02SL	\$18.32
723.	Women's Flare-Leg Cargo Scrub Pants	11SC	\$17.97
724.	Women's Straight Leg Pull-On Scrub Pants	12SH	\$17.77
725.	Cherokee Revolution Zip-Fly Scrub Pants	12SI	\$21.59
726.	Warm-Up Jackets	45SA	\$24.70
727.	Women's Warm-Up Jackets	45SB	\$19.61
728.	Men's V-Neck Tops	02S0	\$24.84
729.	Men's Fly Front Pants	10D4	\$29.01
730.	Women's Low-Rise Drawstring Pants	10SG	\$27.45
731.	Men's Drawstring Scrub Jogger Pants	10SH	\$32.46
732.	Women's Mid-Rise Jogger Pants	11SF	\$27.42
733.	Zip-Up Jackets	45SQ	\$28.82
734.	Unisex V-neck Scrub Shirt - 100% Cotton	7222	\$11.34

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
735.	Unisex Drawcord Scrub Pant - 100% Cotton	7223	\$13.56
736.	Unisex Fashion Reversible Scrub Top	02SJ	\$8.64
737.	Women's Flare-Leg Cargo Scrub Pants	11SB	\$16.07
738.	Unisex Cargo Scrub Pants	12SB	\$11.82
739.	Unisex Pocketless Warm-Up Jackets	45XJ	\$13.58
740.	Fashion Poplin® Ciel Blue Step In Scrub Dress	6022	\$22.42
741.	Women's Elastic Waist Skirts	6046	\$11.76
742.	Scrub Pants	7202	\$11.78
743.	Short Sleeve Scrub Shirt w/Chest Pocket	7203	\$11.40
744.	Unisex V-neck 3-Pocket Scrub Shirt	7207	\$12.02
745.	Women's Side-Flex Tunics	7256	\$15.14
746.	Women's Mock Crossover Scrub Top	72SG	\$14.56
747.	Unisex Warm-Up Jackets	4579	\$14.77
748.	Unisex Scrub Top	02A9	\$13.75
749.	Men's 5-Pocket Scrub Top	02SH	\$15.88
750.	Women's Tapered-Leg Scrub Pants	1057	\$17.30
751.	Unisex Scrub Pant	10A1	\$14.75
752.	Cargo Pants	10D1	\$21.82
753.	Women's Relaxed-Fit Scrub Pants	10SE	\$17.21
754.	Men's Snap Front Warm-Up Jacket	4553	\$20.14
755.	Women's Snap-Front V-Neck Scrub Top	4567	\$17.26
756.	Women's Warm Up Jacket	4575	\$18.85
757.	Anvil Ladies' Stretch 3/4 Sleeve T-Shirt	05WG	\$12.31
758.	Women's Warm Up Jacket	4576	\$14.92
759.	Unisex Scrub Top	7209	\$10.27
760.	Women's Cargo Pant	7210	\$13.55
761.	Unisex Drawcord Scrub Pant	7211	\$11.83
762.	Men's V-Neck	02S3	\$17.13
763.	Women's Modern Tunics	05S6	\$16.40
764.	Women's V-Neck Tunics	05SY	\$16.28
765.	Landau Women's Cargo Pants	11SG	\$18.33
766.	Women's Yoga Pants	11YP	\$17.36
767.	Elastic Cargo Pants	12SK	\$21.48
768.	Warmup Jackets	4587	\$25.20

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	U.S. Contract Item - Description	UniFirst Item #	US Direct Purchase Price
769.	Women's Modern Crewnecks	45S2	\$20.09
770.	WonderWink INDY™ Unisex Scrub Tops	02WW	\$15.99
771.	Women's WonderWink INDY™ V-Neck Scrub Tops	05WT	\$15.10
772.	Women's WonderWink INDY™ Notch-Neck Scrub Tops	05WU	\$15.20
773.	WonderWink INDY™ Unisex Utility Cargo Scrub Pants	10SF	\$19.92
774.	Women's WonderWink INDY™ Utility Cargo Scrub Pants	11SE	\$19.44
775.	WonderWink INDY™ Unisex Warm-Up Jackets	4586	\$23.24
776.	WonderWink® EZ-Zip Scrub Tops	021W	\$25.11
777.	Silky Long Sleeve T-Shirts	051V	\$13.38
778.	WonderWink® Women's Scrub Tops	051W	\$25.02
779.	WonderWink® Jogger Scrub Pants	10SI	\$28.34
780.	WonderWink® Women's Jogger Scrub Pants	11SI	\$28.03

Canada Direct Purchase Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
1.	100% Cotton Long Sleeve Shirts	0101	\$30.39
2.	UniWeave® Soft Comfort Long Sleeve Uniform Shirts	0102	\$21.59
3.	Snap-Front Long Sleeve Chambray Shirts	0108	\$27.99
4.	Park Street® Long Sleeve Oxfords	0111	\$27.99
5.	Women's Long Sleeve Oxfords	0112	\$31.99
6.	Blue/White Stripe Long Sleeve Shirts	0123	\$23.19
7.	Thin Stripe Long Sleeve Shirts	0137	\$34.39
8.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013B	\$37.59
9.	Spotlite LX® Enhanced Visibility Long Sleeve Work Shirts	013C	\$48.79
10.	Food Service Long Sleeve Gripper Shirts	0157	\$24.79
11.	Long Sleeve Security Shirts	0167	\$44.79
12.	Wide Stripe Long Sleeve Shirts	0172	\$23.99
13.	Snap-Front Long Sleeve Denim Shirts	0178	\$33.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
14.	UniWeave® Food Service Long Sleeve Gripper Shirts	0198	\$27.19
15.	Long Sleeve Cotton T-Shirts with Pocket	01DP	\$16.79
16.	Crewneck Fleece Sweatshirts	01FF	\$48.79
17.	Hooded Pullover Fleece Sweatshirts	01FG	\$55.99
18.	Full-Zip Front Fleece Sweatshirts	01FH	\$64.10
19.	Solid Long Sleeve Ripstop Shirts	01MB	\$33.59
20.	Motorsport Image Long Sleeve Shirts	01MS	\$39.19
21.	Armorex FR® Work Shirts	01NX	\$120.79
22.	Long Sleeve OilBlok Performance Shirts	01OB	\$50.39
23.	Sport-Tek® V-Neck Wind Shirts	01PN	\$32.79
24.	Flame Resistant Crew Neck Shirts	01TR	\$69.59
25.	100% Cotton Short Sleeve Shirts	0201	\$26.39
26.	UniWeave® Soft Comfort Short Sleeve Uniform Shirts	0202	\$19.19
27.	Snap-Front Short Sleeve Chambray Shirts	0208	\$25.59
28.	Park Street® Short Sleeve Oxfords	0211	\$25.59
29.	Blue/White Stripe Short Sleeve Shirts	0223	\$23.99
30.	Thin Stripe Short Sleeve Shirts	0237	\$23.99
31.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023B	\$35.19
32.	Spotlite LX® Enhanced Visibility Short Sleeve Work Shirts	023C	\$42.39
33.	UniWeave® Food Service Short Sleeve Gripper Shirts	0240	\$20.79
34.	Short Sleeve Blended T-Shirts with Pocket	026H	\$11.99
35.	Athletic-Cut Short Sleeve T-Shirts	026J	\$11.19
36.	Snap-Front Short Sleeve Denim Shirts	027A	\$32.79
37.	Women's V-Neck Tunics	02A1	\$25.59
38.	Wrangler® RIGGS Cotton SS Henley	02B6	\$23.19
39.	100% Cotton Piqué Knit Polos	02EH	\$25.59
40.	100% Cotton Piqué Knit Polos with Pocket	02EI	\$31.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
41.	Short Sleeve Cotton T-Shirts	02FT	\$9.59
42.	Berne® Heavyweight Short Sleeve Pocket T-Shirts	02GH	\$21.59
43.	High Visibility Pocket T-Shirts	02HY	\$40.79
44.	Class 2 High-Visibility T-Shirt	02IY	\$44.79
45.	Solid Short Sleeve Ripstop Shirts	02MB	\$34.39
46.	Men's Sport-Tek® PosiCharge® Tough Tees™	02MH	\$14.39
47.	Motorsport Image Short Sleeve Shirts	02MS	\$32.79
48.	Nike® Dri-FIT™ Short Sleeve T-Shirts	02NC	\$34.39
49.	Short Sleeve OilBlok Performance Shirts	02OB	\$39.19
50.	Unisex V-Neck Scrub Tops	02SI	\$18.39
51.	Sport-Tek® Heather Color-Block Contender™ T-Shirts	02TT	\$15.99
52.	Performance Technician Long Sleeve Shirts	0313	\$37.59
53.	Thin Stripe Long Sleeve Shirts	0314	\$25.59
54.	Women's Long Sleeve Uniform Shirts	0335	\$26.39
55.	Long Sleeve Cotton T-Shirts	035F	\$14.39
56.	Long Sleeve Blended T-Shirts	035I	\$10.39
57.	Open-Collar Long Sleeve Denim Shirts	0361	\$29.59
58.	Athletic-Cut Long Sleeve T-Shirts	036J	\$12.79
59.	Men's Pinpoint Long Sleeve Dress Shirts	03AR	\$35.19
60.	Berne® Insulated Hooded Zip Sweatshirts	03AT	\$66.39
61.	Long Sleeve Flame Resistant Polos	03FE	\$155.99
62.	Silk Touch™ Long Sleeve Polos	03FT	\$31.99
63.	Berne® Heavyweight Long Sleeve Pocket T-Shirts	03GH	\$26.39
64.	High Visibility Black-Bottom Shirts	03HE	\$24.79
65.	Men's Pinpoint Mesh Half-Zip Pullovers	03MU	\$35.19
66.	Nike® Dri-FIT™ Long Sleeve T-Shirts	03NK	\$41.59
67.	Easy Care Long Sleeve Shirts	03PG	\$33.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
68.	Men's SuperPro™ Twill Long Sleeve Shirts	03SQ	\$35.99
69.	High Visibility Ripstop Long Sleeve Work Shirts	03TO	\$58.39
70.	UniWeave® Micro Check Long Sleeve Shirts	03UM	\$30.39
71.	Core Classic Long Sleeve Piqué Polos	03VP	\$23.99
72.	Button-Front Long Sleeve Chambray Shirts	03YB	\$34.39
73.	Wide Stripe Short Sleeve Shirts	0405	\$19.19
74.	Performance Technician Short Sleeve Shirts	0413	\$28.79
75.	Thin Stripe Short Sleeve Shirts	0414	\$20.79
76.	Women's Short Sleeve Oxfords	0422	\$35.95
77.	Women's Short Sleeve Uniform Shirts	0436	\$21.59
78.	Men's Pinpoint Short Sleeve Dress Shirts	04AR	\$40.79
79.	Silk Touch™ Polos with Pocket	04BT	\$26.39
80.	Short Sleeve Flame Resistant Polos	04FE	\$111.19
81.	Micro Piqué Gripper Polos	04GM	\$25.59
82.	Port Authority® Fine Stripe Performance Polo	04GN	\$32.79
83.	Enhanced Visibility Polos	04HV	\$27.99
84.	Performance Knit® Color-Block Polos	04KE	\$35.19
85.	Performance Knit® Two-Tone Polos	04KF	\$30.39
86.	Men's Lightweight Snag-Proof Polos	04MF	\$27.19
87.	Men's Sport-Tek® Embossed PosiCharge® Tough Polos™	04MG	\$28.79
88.	UniSport® Micro Piqué Polos	04MM	\$27.19
89.	Snag-Proof Tactical Polos	04MO	\$41.59
90.	Sport-Tek® Tricolor Micro Piqué Polos	04MQ	\$32.79
91.	Short Sleeve Micro Piqué Polos with Pocket	04MR	\$32.79
92.	Two-Color Snag-Proof Pocket Polos	04MT	\$39.19
93.	Nike UV Polo	04NL	\$78.39
94.	Easy Care Short Sleeve Shirts	04PG	\$31.19



Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
95.	Sport-Tek® Heather Colorblock Contender™ Polo	04SH	\$27.19
96.	Lightweight Snag-Proof Tactical Polos	04SL	\$34.39
97.	Men's SuperPro™ Twill Short Sleeve Shirts	04SQ	\$35.99
98.	Open-Collar Short Sleeve Denim Shirts	04SS	\$21.59
99.	Short Sleeve Blended T-Shirts	04TG	\$9.59
100.	High Visibility Ripstop Short Sleeve Work Shirts	04TO	\$61.59
101.	Men's Core Cotton V-Neck T-Shirts	04TR	\$10.39
102.	UniWeave® Micro Check Short Sleeve Shirts	04UM	\$26.39
103.	Port & Company® All-American Tee	04US	\$15.99
104.	Core Classic Short Sleeve Piqué Polos	04VP	\$19.19
105.	Core Classic Short Sleeve Piqué Polos with Pocket	04VQ	\$19.19
106.	Button-Front Short Sleeve Chambray Shirts	04YB	\$31.99
107.	Women's Short Sleeve Cotton T-Shirts	056C	\$9.59
108.	Women's Pinpoint Long Sleeve Dress Shirts	05AE	\$42.39
109.	Women's Silk Touch™ Polos	05AV	\$22.39
110.	Women's Cotton Polos	05AZ	\$25.59
111.	Ladies 3/4-Sleeve Easy Care Shirt	05BT	\$31.19
112.	Women's Short Sleeve Easy Care Shirt	05CH	\$33.59
113.	Women's Short Sleeve Easy Care Shirt	05CK	\$31.19
114.	Sport-Tek® Ladies Competitor™ Tee	05DQ	\$10.39
115.	Women's Long Sleeve Crosshatch Easy Care Shirt	05DS	\$41.59
116.	Women's Flame Resistant Fleece Jackets	05FE	\$263.99
117.	Women's Performance Knit® Two-Tone Polos	05KE	\$35.19
118.	Women's Lightweight Snag-Proof Polos	05MF	\$27.19
119.	Women's Sport-Tek® Embossed PosiCharge® Tough Polos™	05MG	\$27.99

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
120.	Women's UniSport® Micro Piqué Polos	05MM	\$24.79
121.	Women's MIMIX™ OilBlok Cook Shirts	05MR	\$27.19
122.	Women's Pinpoint Mesh Half-Zip Pullovers	05MU	\$35.19
123.	Women's MIMIX™ Long Sleeve Ripstop Work Shirts	05MW	\$38.39
124.	Women's MIMIX™ Short Sleeve Ripstop Work Shirts	05MX	\$34.39
125.	Women's Sport-Tek® PosiCharge® Competitor™ Polos	05MZ	\$14.39
126.	Women's Nike® Dri-FIT™ Short Sleeve T-Shirts	05NO	\$28.79
127.	Women's Long Sleeve OilBlok Performance Shirts	05OB	\$42.39
128.	Women's Short Sleeve OilBlok Performance Shirts	05OC	\$39.19
129.	Women's Stretch V-Neck Shirts	05PP	\$17.59
130.	Sport-Tek® Ladies Heather Colorblock Contender™ Polo	05SH	\$23.19
131.	Women's New Era® Full-Zip Hooded Fleece Sweatshirts	05SN	\$51.19
132.	Women's New Era® Hooded Fleece Pullover Sweatshirts	05SO	\$47.19
133.	Women's SuperPro™ Twill Long Sleeve Shirts	05SQ	\$30.39
134.	Women's SuperPro™ Twill Short Sleeve Shirts	05SR	\$35.19
135.	Women's Core Cotton V-Neck T-Shirts	05SS	\$9.59
136.	Women's Knit Dress Shirts	05TH	\$43.99
137.	Short Sleeve Security Shirts	0607	\$45.59
138.	Food Service Short Sleeve Gripper Shirts	0626	\$22.39
139.	Men's Button-Down Collar Short Sleeve Poplin Shirts	0636	\$33.59
140.	Short Sleeve Colorblock Competitor T-shirt	066J	\$13.59
141.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06AH	\$59.99
142.	Men's Silk Touch™ Polos	06AV	\$23.19
143.	Men's Short Sleeve Performance Poplin Shirt	06AW	\$25.59

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
144.	Spotlite LX® High Visibility Short Sleeve Work Shirts	06DH	\$71.99
145.	Flame Resistant Short Sleeve Polo Shirts	06FE	\$152.79
146.	High Visibility Short Sleeve T-Shirts with Pocket	06HX	\$49.59
147.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MH	\$80.79
148.	MIMIX™ OilBlok Cook Shirts	06MW	\$27.19
149.	MIMIX™ Short Sleeve Ripstop Work Shirts	06MX	\$34.39
150.	MIMIX™ Short Sleeve High Visibility Ripstop Work Shirts	06MY	\$103.99
151.	Sport-Tek® PosiCharge® Competitor™ Polos	06MZ	\$14.39
152.	Class 2 Hi-Vis SS Ripstop Work Shirt	06PH	\$69.59
153.	Ripstop Short Sleeve Crew Shirts	07CS	\$31.19
154.	Men's Soft-Touch Polyester Polos	07DF	\$25.59
155.	Tricolor Short Sleeve Ripstop Shirts	07UF	\$35.99
156.	EZ Cotton Polos	06GA	\$23.99
157.	Dickies® Short Sleeve Canvas Work Shirts	07WW	\$36.79
158.	Men's Button-Down Collar Long Sleeve Poplin Shirts	0820	\$35.19
159.	Button-Down Collar Long Sleeve Denim Shirts	0850	\$28.79
160.	Long Sleeve T-Shirt with Pocket	0871	\$24.79
161.	Long Sleeve T-Shirt	087B	\$23.19
162.	Long Sleeve Micro Piqué Polos	08AP	\$31.19
163.	Men's Long Sleeve Performance Poplin Shirt	08AW	\$28.79
164.	Quarter-Zip Sport-Tek® Sweatshirts	08BK	\$43.19
165.	Quarter-Zip Fine-Gauge Sweaters	08BS	\$59.19
166.	Men's Sport-Tek® Full-Zip Hooded Fleece Sweatshirts	08CK	\$41.59
167.	Sport-Tek® Raglan Long Sleeve T-Shirts	08CM	\$19.99
168.	Ripstop Long Sleeve Crew Shirts	08CS	\$43.99
169.	100% Poly Fleece Pullover	08DK	\$43.99
170.	Long Sleeve Crosshatch Easy Care Shirt	08DS	\$43.99

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
171.	Flame Resistant Long Sleeve Polo Shirts	08FE	\$175.99
172.	Flame Resistant Quarter-Zip Hooded Sweatshirts	08FL	\$238.39
173.	High Visibility Long Sleeve T-Shirts with Pocket	08HX	\$51.19
174.	MIMIX™ Long Sleeve Ripstop Work Shirts	08MX	\$38.39
175.	Crewneck Fleece Sweatshirts	08SC	\$23.99
176.	Hooded Pullover Fleece Sweatshirts	08SH	\$36.79
177.	CornerStone® Half-Zip Job Shirts	08SK	\$67.19
178.	New Era® Full-Zip Hooded Fleece Sweatshirts	08SN	\$51.19
179.	New Era® Hooded Fleece Pullover Sweatshirts	08SO	\$47.19
180.	Full-Zip Front Fleece Sweatshirts	08SZ	\$39.19
181.	Flame Resistant Henley Shirts	08TR	\$87.99
182.	Tricolor Long Sleeve Ripstop Shirts	08UF	\$43.19
183.	Dickies® Long Sleeve Canvas Work Shirts	08WW	\$47.19
184.	Women's Button-Down Collar Long Sleeve Poplin Shirts	0960	\$35.19
185.	Long Sleeve Two-Tone Crew Shirt	0962	\$36.79
186.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09AH	\$70.39
187.	Armorex FR® Food Service Work Shirts	09AU	\$79.99
188.	Spotlite LX® High Visibility Long Sleeve Work Shirts	09DH	\$89.59
189.	Flame Resistant Full-Zip Hooded Sweatshirts	09EF	\$239.99
190.	Armorex® COOL Work Shirts	09FC	\$87.99
191.	Armorex FR® Work Shirts	09FR	\$76.79
192.	Armorex FR® Enhanced Visibility Work Shirts	09FU	\$84.79
193.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MH	\$83.19
194.	MIMIX™ Long Sleeve High Visibility Ripstop Work Shirts	09MY	\$107.19
195.	Class 2 Hi-Vis LS Ripstop Work Shirt	09PH	\$72.79
196.	Armorex FR® Work Shirts	09TC	\$98.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
197.	Men's Knit Dress Shirt	09TH	\$35.99
198.	100% Cotton Flat-Front Pants	1001	\$37.59
199.	SofTwill® Flat-Front Uniform Pants	1002	\$33.59
200.	SofTwill® Flat-Front Uniform Shorts	1034	\$27.99
201.	Women's Easywaist Pants	1043	\$33.59
202.	Classic-Fit Chef Pants	105A	\$23.99
203.	UniFirst Classic-Fit Jeans	1091	\$34.39
204.	Women's Wrangler® Blues	1092	\$36.79
205.	Women's Cargo Pants	10A4	\$51.99
206.	Women's Scrub Pants	10A5	\$25.59
207.	Women's Cargo Shorts	10A9	\$44.79
208.	SofTwill® Cargo Pants	10AI	\$39.19
209.	Wrangler® RIGGS Workwear® Workhorse Jeans	10B2	\$49.59
210.	SofTwill® Cell Phone Pants	10B6	\$35.99
211.	Wrangler® RIGGS Workwear® Carpenter Jeans	10B7	\$43.99
212.	Dickies® StayDark® Denim Jeans	10CE	\$37.59
213.	Wrangler® RIGGS Workwear® Ripstop Ranger Pants	10CG	\$63.99
214.	Unisex Ultimate Cargo Scrub Pants	10D2	\$27.19
215.	Women's Straight-Leg Cargo Scrub Pants	10D3	\$27.19
216.	Class E High Visibility Rain Pants	10DL	\$28.79
217.	Performance Shop Pants	10DO	\$53.59
218.	Wrangler® Flame Resistant Relaxed-Fit Jeans	10FB	\$83.99
219.	Wrangler® Flame Resistant Carpenter Jeans	10FC	\$80.79
220.	Armored FR® Work Pants	10FR	\$71.99
221.	Men's Sanded Finish FR Jeans	10FU	\$96.79
222.	UniFirst HD Denim Relaxed-Fit Jeans	10HD	\$39.19
223.	SofTwill® Service Pants	10HE	\$34.39
224.	MIMIX™ Utility Pants	10MX	\$40.79
225.	Armored FR® Work Pants	10NX	\$129.59
226.	Armored FR® Work Pants	10TS	\$110.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
227.	Armorex FR® Cotton Carpenter Jeans	10UC	\$71.99
228.	Dickies® Canvas Flat-Front Work Pants	10WW	\$40.79
229.	SofTwill® Pleated Pants	1122	\$31.99
230.	SofTwill® Pleated Shorts	1129	\$26.39
231.	SofTwill® Flexwaist Pants	1138	\$30.39
232.	Comfort Fit Chef Pants	1141	\$25.59
233.	Wrangler® Relaxed-Fit Jeans	1144	\$42.39
234.	Wrangler® RIGGS Workwear® Carpenter Shorts	114C	\$34.39
235.	Women's Flexwaist Pants	1167	\$29.59
236.	Baggy Chef Pants	117A	\$27.99
237.	Dickies® Women's Industrial Five-Pocket Jeans	11AS	\$42.39
238.	ZeroSkratch™ Lightweight Crew Pants	11CP	\$54.39
239.	Women's ZeroSkratch™ Lightweight Crew Pants	11CQ	\$54.39
240.	Women's Low-Rise Boot-Cut Pants	11DF	\$31.99
241.	Women's Flame Resistant Jeans	11EA	\$85.59
242.	Pre-Washed Denim Dungaree - EXCEL FR®	11EB	\$99.19
243.	Armorex FR® Jeans	11KG	\$74.39
244.	Women's MIMIX™ Utility Pants	11MX	\$40.79
245.	SofTwill® Pocketless Service Pants	11UM	\$25.59
246.	Dickies® Canvas Cargo Pants	11WW	\$53.59
247.	100% Cotton Cargo Pants	1213	\$40.79
248.	Spotlite LX® Enhanced Visibility Work Pants	123B	\$41.59
249.	Spotlite LX® Enhanced Visibility Work Pants	123C	\$41.59
250.	SofTwill® Cargo Shorts	1271	\$34.90
251.	Unisex Poplin Scrub Pants	1276	\$15.19
252.	Cargo Pants	12AA	\$51.99
253.	Women's Work NMotion™ Pants	12AG	\$38.39
254.	Wrangler® RIGGS Workwear® Ripstop Carpenter Pants	12AJ	\$47.99
255.	Dickies® Cargo Shorts	12BP	\$43.99
256.	Wrangler® RIGGS Ripstop Shorts	12CG	\$42.39

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
257.	Dickies® Carpenter Jeans	12CH	\$33.59
258.	Berne® Washed Duck Carpenter Jeans	12DK	\$49.59
259.	Performance Shop Shorts	12DO	\$45.59
260.	MIMIX™ Utility Shorts	12MX	\$36.79
261.	ZeroSkratch™ Lightweight Crew Shorts	12NS	\$46.39
262.	UniFirst Carpenter Jeans	12UH	\$31.19
263.	Torrent Waterproof Pants	12WP	\$47.99
264.	Dickies® Canvas Cargo Shorts	12WW	\$47.99
265.	Women's Challenger™ Jackets	1456	\$74.39
266.	Women's Textured Soft-Shell Jackets	14EJ	\$72.79
267.	Women's Color-Block Microfleece Jackets	14EM	\$38.39
268.	Women's Microfleece Jackets	14HC	\$38.39
269.	Women's Core Soft-Shell Jackets	14ML	\$47.99
270.	Women's Sport-Tek® Weather-resistant Jacket	14SJ	\$51.99
271.	Women's Torrent Waterproof Jackets	14WP	\$71.19
272.	UniWear® Permalined Jackets	1506	\$59.19
273.	UniWear® Ike Jackets	1507	\$40.79
274.	UniWear® Permalined Hip Jackets	1527	\$58.39
275.	Coach's Jackets	1540	\$40.79
276.	Heavyweight Parkas	15AL	\$163.99
277.	Challenger™ Jackets	15AN	\$69.59
278.	High Visibility Rain Jackets	15DL	\$63.99
279.	Coach's Jackets	15DU	\$30.90
280.	High Visibility Jackets	15EG	\$130.39
281.	Spotlite LX® Enhanced Visibility Work Jackets	15EH	\$60.79
282.	Spotlite LX® Enhanced Visibility Work Jackets	15EI	\$51.99
283.	Men's Textured Soft-Shell Jackets	15EJ	\$72.79
284.	Men's Color-Block Microfleece Jackets	15EM	\$38.39
285.	Men's Camouflage Microfleece Jackets	15EP	\$46.39
286.	Berne® FR Hooded Jackets with Quilt Lining	15FH	\$251.99
287.	Three-Season Jackets	15GS	\$68.79

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
288.	Men's Microfleece Jackets	15HC	\$38.39
289.	Color-Block Raglan Jackets with Zip Front	15JA	\$38.39
290.	Sport Tek® Fleece-Lined Color-Block Jackets	15JB	\$50.39
291.	Core Soft-Shell Jackets	15ML	\$48.79
292.	Sport-Tek® Color-Block Soft-Shell Jackets	15SJ	\$62.39
293.	Berne® High Visibility Soft-Shell Jackets	15SN	\$92.79
294.	UniWeave® Micro Check Shirt Jacs	15UM	\$30.39
295.	Men's Torrent Waterproof Jackets	15WP	\$71.19
296.	Hooded Rain Jackets with Pouch	15WQ	\$52.79
297.	Dickies® Canvas Jackets	15WW	\$85.59
298.	High Visibility Class 3 Vest	1628	\$28.79
299.	Class 2 High-Visibility Vest	1657	\$13.59
300.	Class 2 High Visibility Vests	1660	\$8.79
301.	Class 3 High Visibility Vest	1661	\$19.19
302.	Duck Insulated Vests	16DJ	\$74.39
303.	UniWear® Zip-In/Out Liners	1721	\$28.79
304.	Zip-In Jacket Liners	1727	\$31.19
305.	Berne® Hooded Duck Jackets	18AA	\$91.19
306.	Class 3 Bomber Jackets	18AI	\$89.59
307.	Berne® Quilt-Lined Chore Coats	18BG	\$101.59
308.	Gasoline Jackets	18BW	\$93.59
309.	High Visibility Black-Bottom Bomber Jackets	18DH	\$42.39
310.	3-in-1 Jackets	18DS	\$310.39
311.	Flame Resistant Team Jackets	18EB	\$537.59
312.	Excel FR™ Bomber Jacket	18EC	\$451.19
313.	Flame Resistant Enhanced Visibility Parkas	18EI	\$1,020.79
314.	Flame Resistant Fleece Jackets	18FH	\$557.59
315.	Duck Chore Coats	18GZ	\$268.79
316.	Flame Resistant Jackets	18SC	\$733.59
317.	Women's Vneck Cardigan Sweater	2061	\$77.59
318.	Women's 3/4 Sleeve Shrugs	20AQ	\$104.79
319.	Unisex Fine-Gauge V-Neck Sweaters	20AX	\$103.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
320.	Women's Open-Front Cardigans	20AY	\$126.39
321.	Button-Down Collar Short Sleeve Denim Shirts	2205	\$51.19
322.	UniWear® Men's Lab Coats	2524	\$51.99
323.	UniWear® Shop Coats	2525	\$102.39
324.	UniWear® Unisex Counter Coats	2526	\$58.39
325.	UniWear® 10-Button Full Sleeve Chef Coats	2531	\$46.39
326.	UniWear® 10-Knot 3/4 Sleeve Chef Coats	2537	\$55.39
327.	Contrast Trim Chef Coat	25AW	\$91.99
328.	Flame Resistant Lab Coats	25EA	\$191.19
329.	10-Knot Full Sleeve Chef Coats	25GA	\$92.79
330.	Women's MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MV	\$83.99
331.	MIMIX™ OilBlok 10-Button Short Sleeve Chef Coats	25MW	\$36.05
332.	MIMIX™ OilBlok 10-Button Chef Coats	25MX	\$87.19
333.	Women's MIMIX™ OilBlok 10-Button Chef Coats	25MY	\$87.19
334.	MIMIX™ OilBlok Knotted 10-Button Chef Coats	25MZ	\$92.79
335.	UniWear® Short Sleeve Mesh-Back Chef Coats	25SB	\$91.19
336.	Long Sleeve Mesh-Back Chef Coats	25SC	\$70.39
337.	Women's Lab Coats	2626	\$87.19
338.	UniWear® Cotton Snap-Front Coveralls	3001	\$139.99
339.	UniWear® Cotton Blend Zip-Front Coveralls	3002	\$122.39
340.	Insulated Coveralls	3045	\$343.99
341.	Armorex FR® Coveralls	30FR	\$274.39
342.	Armorex FR® Coveralls	30NX	\$545.59
343.	Enhanced Visibility Coveralls	30RQ	\$268.79
344.	Enhanced Visibility Coveralls	30RR	\$295.19
345.	Flame Resistant Enhanced Visibility Coveralls	30RX	\$591.99
346.	Armorex FR® Coveralls	30TS	\$405.59
347.	Armorex® COOL Coveralls	30TT	\$391.99
348.	Insulated Bib Overalls	3528	\$267.99
349.	Short Sleeve Speedsuits	4022	\$115.19

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
350.	Short Sleeve Cotton T-Shirts with Pocket	4210	\$31.99
351.	Women's Button-Down Collar Short Sleeve Poplin Shirts	4248	\$63.19
352.	Short Sleeve Two-Tone Crew Shirt	4250	\$71.19
353.	Unisex Poplin Scrub Tops	4254	\$28.79
354.	Short Sleeve T-Shirt with Pocket	4277	\$47.99
355.	Short Sleeve T-Shirt	427B	\$45.59
356.	Unisex Warm-Up Jackets	4502	\$50.39
357.	Women's Short Sleeve Smocks	4520	\$73.59
358.	Unisex Scrub Jacket	4536	\$38.39
359.	UniWear® Butcher Coats	5009	\$54.39
360.	UniWear® Butcher Coats	5020	\$54.39
361.	UniWear® Butcher Coats	5026	\$57.59
362.	UniWear® Butcher Coats	5033	\$48.79
363.	Pocketless Food Processor Coats with Knit Cuffs	50AX	\$71.19
364.	UniWear® Food Processor Coats with Knit Cuffs	50AY	\$67.19
365.	UniWear® Food Processor Coats with Open Cuffs	50AZ	\$59.99
366.	Cobbler Apron	7011	\$19.99
367.	Full-Length Aprons	7014	\$15.19
368.	Pinstripe V-Neck Apron with Pockets	7057	\$15.99
369.	Reversible Unisex Scrub Tops	7204	\$11.19
370.	Women's Fashion Tunics	7205	\$19.99
371.	Women's Flare Scrub Pants	7217	\$23.99
372.	Reversible Unisex Scrub Pants	7221	\$12.79
373.	Unisex Ultimate Cargo Pants	7245	\$23.99
374.	Women's Crossover Tunics	7250	\$23.99
375.	Women's Double V-Neck Tunics	7257	\$24.79
376.	Women's Mock Crossover Tunics	7260	\$15.99
377.	Women's Crossover Scrub Top	7261	\$21.59
378.	Unisex Short Sleeve Scrub Tops	7262	\$16.79
379.	Short Sleeve Raglan Scrub Shirt	7263	\$18.39
380.	Women's Flare-Leg Cargo Scrub Pants	7264	\$27.19
381.	Unisex Cargo Scrub Pants	7265	\$20.79

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
382.	Women's Notched-Neck Tunics with Side Flex	72SH	\$21.59
383.	Women's V-Neck Tunics	72SI	\$15.19
384.	Relaxed Brushed Twill Caps	9028	\$10.39
385.	Snap-On Hoods	9030	\$17.59
386.	Twill Mesh Cap	9066	\$6.39
387.	Knit Cap	9079	\$6.39
388.	Brushed Twill Cap	9087	\$5.59
389.	Sandwich Bill Caps	90AN	\$11.19
390.	Extreme Outdoor Caps with Flap	90BA	\$19.19
391.	Mesh Snap-Back Caps	90BG	\$10.39
392.	Low Profile Cotton Caps	90BS	\$7.19
393.	Solid Stripe Knit Caps	90BW	\$8.79
394.	UNIFIT™ Caps	90BX	\$13.59
395.	Blaze Orange Buck Wildlife Cap	90CR	\$16.79
396.	Comfort Fit Camouflage Caps	90CZ	\$11.99
397.	Enhanced Visibility Knit Caps	90DB	\$15.19
398.	Enhanced Visibility Caps	90DM	\$10.39
399.	Camouflage Knit Cap	90DN	\$10.39
400.	Classic Beanie	90DO	\$6.39
401.	UNIFIT™ Trucker Mesh Caps	90DQ	\$15.99
402.	Contrasting Trim Caps	90DR	\$17.59
403.	Flat Bill Snap-Back Mesh Caps	90DS	\$15.19
404.	Camouflage Cap with Contrast Stitching	90DT	\$11.19
405.	Vintage Trucker Mesh Caps	90FJ	\$11.99
406.	Break-Up Country® Trucker Mesh Caps	90GK	\$15.19
407.	Duck Snap On Hood	90GZ	\$26.39
408.	One-Hole Facemasks	90ND	\$11.99
409.	One-Hole Facemasks with 3M™ Thinsulate™	90NF	\$14.39
410.	Nike Sphere Dry Cap	90NK	\$24.79
411.	Nike® Dri-FIT™ Mesh Flex Sandwich Caps	90NL	\$29.59
412.	Wide-Brim Ripstop Hats	90SD	\$26.39
413.	Sport-Tek® Performance Knit Caps	90SQ	\$11.99
414.	Half Apron	9402	\$7.19
415.	Chef Hat	9408	\$7.19
416.	Nylon Sports Backpack	94AB	\$4.10

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

	Canada Contract Item - Description	UniFirst Item #	Canada Direct Purchase Price
417.	Fingertip Golf Towel	94AL	\$3.99
418.	Large Canvas Tote	94AP	\$8.79
419.	Fleece Sweatshirt Cinch Packs	94DD	\$8.79
420.	Scratchless Uniform Belt	9918	\$24.79
421.	Uniform Belt with Hidden Elastic	991B	\$35.99
422.	1 ¼" Cotton Web Belt with Buckle	9945	\$8.79
423.	Standard Uniform Belt	9947	\$22.39
424.	Adjustable Temple Safety Glasses	99LT	\$55.19
425.	Emergency Eyewash Stations	99LV	\$1,211.19
426.	Eyewash Water Preservative	99LW	\$21.59
427.	Saline Replacement Cartridges For Deluxe Station	99LY	\$317.59
428.	Nuisance Dust Masks	99MJ	\$22.39
429.	Class E High Visibility Hard Hats	99MM	\$19.19
430.	Low Profile Hard Hats	99MO	\$89.59
431.	Mechanix Wear® M-Pact Shock Absorption Gloves	99RI	\$51.30

Shipping Charges

Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice.

United States - All Purchased Items are shipped via UPS standard ground service from Supplier's ISO registered Central Distribution Center in Owensboro, KY, unless instructions to the contrary are specified on the order. Pricing is quoted F.O.B. Origin, sans applicable sales taxes, with applicable freight and handling charges being prepaid and added to the shipment invoice. For a residential ship to addresses, residential surcharges in the amount of \$4.20 will be added to the otherwise applicable surface shipping charges. UPS address verification will be utilized to determine a residential ship to address.

Canada... All Purchased Items are shipped via Canadian Post standard ground service from our Central Distribution Center in Mississauga, ON, unless instructions to the contrary are specified on the order.

Expedited shipping (overnight) is available via FedEx or UPS Express. The cost of expedited shipping will be calculated on a case by case basis and we will pass along the true cost of shipping.

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

Upgraded Shipping charges apply to all Freight Charts

UPS SECOND DAY AIR Additional \$15.00

UPS NEXT DAY AIR Additional \$20.00

Order Amount	US Shipping Charges
\$0-50	\$7.50
\$51-100	\$9.50
\$101-200	\$11.50
\$201-300	\$14.50
\$301 and over	5% of the order
Residential Fee	\$4.10
Partial Ship Fee	\$3.00
	UPS

CAN

Order Amount	Ontario (plus Montreal)
\$0-50	\$12.00
\$51-100	\$12.00
\$101-200	\$12.00
\$201-300	\$12.00
\$301 and over	5% of the order
	UPS

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

Direct Embroidery Personalization Charges (Purchased Items)

Description	U.S. Price	CAN Price
Direct Embroidery Under 5,000 stitch count	\$3.50	\$3.95
Direct Embroidery Each Additional 5000 Stitches	\$1.50	\$1.00
Direct Embroidery Name/Title Embroidery (Per Line)	\$1.50	\$3.00
Custom Emblem	\$3.00	TBD
Script or Block Company Emblem	\$2.00	TBD
Name Emblem	\$1.00	TBD
Silkscreen One or Two Color / Cost Per Location / Program Price	\$1.75	\$3.00
Each Additional Silk Screen Color / Program Price	\$0.50	\$0.75
Silk Screen Projects (over 500 at a time)	Special Quote	Special Quote

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

U.S. First Aid

Item #	Description	UoM	Price
Heavy Duty Fabric Bandages			
6300	Fabric Strip Bandages (50 ct)	50	\$ 8.24
6302	Fingertip Bandages (40 ct)	40	\$ 10.98
6304	Knuckle Bandages (40 ct)	40	\$ 10.98
6306	GG 2x3 Large Patch Bndg (25)	25	\$ 10.66
6308	GG Lg Fingertip Bndg (25)	25	\$ 10.66
6314	1"x 3" Plastic Strip (60 ct)	60	\$ 5.96
6397	Butterfly Bandages (10)	10	\$ 3.96
6400	Triangular Bandage	1	\$ 4.05
Burn Products & Antiseptics			
3160	WJ Burn Dressing 4" x 4" (ea)	2	\$ 17.30
3001	GG Antiseptic Spray 2oz pump	1	\$ 10.16
3002	GG Derma Cool (2 oz.)	1	\$ 8.51
3005	Cold Spray 4 oz. Can (1 ea)	1	\$ 8.76
3101	Tri-Antibiotic Ointment Pkt (25)	25	\$ 11.83
3103	GG Hydrocortisone Cream (25)	25	\$ 12.16
3106	Derma-Caine Burn Cream Pkt (25 ct)	25	\$ 10.83
3302	Cold Packs Medium (ea)	1	\$ 3.06
3300	Cold Packs, Large (ea)	1	\$ 4.99
3004	Hydrogen Peroxide 4oz Pump (ea)	1	\$ 4.12
3025	Antiseptic Towelettes (25 ct)	25	\$ 4.17
51102	1.75 oz Hand Sanitizer (ea)	1	\$ 3.49
3015	Alcohol Prep Pads (50 ea)	50	\$ 5.80
3041B	Bee Sting Pads (ea)	1	\$ 0.54
51102	1.75 oz Hand Sanitizer (ea)	1	\$ 3.73
3111B	Pro-Soft Lotion (ea)	6	\$ 0.36
Tape, Wraps and Gauze			
6102	2"Rip-N-Wrap (1 ea)	1	\$ 6.20
6112	2" Stretch Roller Gauze (1 ea)	1	\$ 2.27
6202	2"x 2" Gauze Pads (25 ct)	25	\$ 5.68
6114	4" Stretch Roller Gauze (1 ea)	1	\$ 3.66
6206	3"x 3" Gauze Pads (25 ct)	25	\$ 8.58

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

Item #	Description	UoM	Price
6215	Non-Adherent Pads 2"x 3" (15)	15	\$ 6.45
6254	Waterproof Tape 1"x5 yds	1	\$ 4.78
6248	Tri-Cut Waterproof Tape (1 ea)	1	\$ 7.98
6252	Tape 1/2"x 2-1/2 yds (1 ea)	1	\$ 1.64
6249	Elastic Tape 1"x 5yds	1	\$ 6.93
6213	5"x 9" Combine Dressing (ea)	1	\$ 2.06
Eye & Skin Wash			
4105	4 oz. Eye Wash (1 ea)	1	\$ 7.18
4106	8 oz. Eye Wash (1 ea)	1	\$ 10.19
23672P	Lubricate Eye Drops	5	\$ 7.01
4154B	Large Eye Pads (2 ea)	2	\$ 0.64
REWSTAND	Radians Eyewash Tank Stand	1	\$ 179.90
REW01112	12 Gallon Radians Mobile Eyewash Station	1	\$ 269.44
EW-KITPUS	Eye Wash Inspection Book	1	\$ 12.55
4098	Eyewash Flush, Clean and Fill	1	\$ 145.00
4101	Eyewash Additive 8 oz	1	\$ 21.24
4099	Eyewash Clean /Inspect Monthly	1	\$ 9.95
Instruments			
71101	Lister Bandage Scissors 5 1/2"	1	\$ 7.29
8205	Kit Scissors (1 ea)	1	\$ 1.83
72101	Splinter Tweezers W/Magnifier	1	\$ 17.18
71701	Eye Magnet & Loop w/case	1	\$ 21.95
10373	Windlass Tourniquet	1	\$ 11.63
8524	Foil Space Blanket	1	\$ 8.95
6603	Cotton Tip Applicators 3" (100 ct)	100	\$ 5.51
7915	GG Sani-Safe Glove Dispenser (4pr)	8	\$ 4.29
7920	Glove Wipes (1 pr)	1	\$ 3.33
72003	Metal tweezer disposable (3pk)	3	\$ 10.06
76001	Multi-Purpose Splint Folded (1 ea)	1	\$ 11.42
80201	CPR Mask (1 ea)	1	\$ 3.06
9016B	First Aid Booklet (1 ea)	1	\$ 7.96
Tablets			
2206	Sinus Relief (100 ct)	100	\$ 14.16
2207	GG Advanced Sinus relief (250)	250	\$ 34.33
2209	GG Pain & Ache relief (100)	100	\$ 13.33
2210	GG Pain & Ache relief (250)	250	\$ 28.69
2216	GG Cough&Cold2 relief (100)	100	\$ 22.29
2217	GG Cough & Cold2 relief (250)	250	\$ 43.89

Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

Item #	Description	UoM	Price
2280	Stomach Relief (100 ct)	100	\$ 22.30
2281	GG Max Str Stomach relief 150c	150	\$ 30.57
2224	Maximum Non-Aspirin (100 ct)	100	\$ 16.10
2222	GG Max Non-Aspirin relief (250)	250	\$ 33.48
80533	MF Aspirin 325mg Tabs 50x2	100	\$ 10.39
80548	MF Aspirin 325mg Tabs 125x2	250	\$ 20.95
2230	GG Allergy relief (100)	100	\$ 15.40
2231	GG Allergy relief (250)	250	\$ 33.48
2241	GG Cherry Cough Drops (50)	50	\$ 6.73
2242	GG Cherry Cough Drops (125)	125	\$ 14.91
2250	GG Ibuprofen relief (100)	100	\$ 15.62
2251	GG Ibuprofen relief (250)	250	\$ 33.48
17818	MED Throat Lozenges w/Benzocaine	50	\$ 11.28
First Aid Cabinets			
CP1155	4 shelf Cabinet Stocked ANSI B	1	\$ 299.00
1156	4 Shelf Cabinet Empty UF logo	1	\$ 75.00
Service Items and Training			
3202	Compliance Check	1	\$ 12.95
1050	Organize Cabinets	1	\$ -
BPADDLEUSKIT	Inspection status indicator for all inspections	1	\$ 8.30
1055	Expiration Dates Checked	1	\$ -
8029	Fire Extinguisher Training-Up to 10 students	10	\$625.00
CPR4	CPR/First Aid/AED Training-Up to 10 students	10	\$995.00
AED			
3264	Zoll Plus Fully Auto AED Plus w/Rx	EACH	\$1,657.14
3252	Zoll Batteries	SET	\$78.74
3254	Zoll Adult Pads	SET	\$275.20
3270FA	Zoll AED 3 Fully Auto w/Rx	EACH	\$2,427.80
8000-000696	Zoll AED 3 Battery Pack	SET	\$247.97
8900-000280-01	Zoll CPR AED 3 Uni-padz	SET	\$270.90
1052	AED Monthly Inspection	1	\$ 9.95
AED-KITPUS	AED Monthly Inspection Book	1	\$ 12.55
PWS 100	3D AED Wall Sign	EACH	\$14.11
3255	AED Metal Wall Cabinet + Alarm	EACH	\$175.52
Fire Service Items			
4905	ABC Fire Extinguisher 5 lb +	\$1.00	\$95.03



Incentives and Pricing

U.S. and Canada Direct Purchase Program – Product and Pricing

Item #	Description	UoM	Price
4910	ABC Fire Extinguisher 10 lb	\$1.00	\$108.49
4920	20 lb ABC Fire Extinguisher w/	\$1.00	\$212.34
4925	ABC Fire Extinguisher 2.5 lb +	\$1.00	\$75.53
4087	Fire Extinguisher Monthly Inspection (Per Extinguisher)	each	\$5.95
			CPR4
aie100	Annual Fire Extinguisher Inspection - Up to 10 Extinguishers	10	\$253.42
aie101	Annual Fire Extinguisher Additional Extinguisher	each	\$12.08
aie102	5# Hydrostatic Test Dry Chemical Extinguishers	each	\$105.56
aie103	10# Hydrostatic Test Dry Chemical Extinguishers	each	\$134.25
aie104	20# Hydrostatic Test Dry Chemical Extinguishers	each	\$182.58
aie105	5# 6 Year Dry Chemical Extinguishers	each	\$105.13
aie106	10# 6 Year Dry Chemical Extinguishers	each	\$134.18
aie107	20# 6 Year Dry Chemical Extinguishers	each	\$182.31
aie108	5# Dry Chemical Extinguishers Recharge	each	\$105.42
aie109	10# Dry Chemical Extinguishers Recharge	each	\$134.73
aie110	20# Dry Chemical Extinguishers Recharge	each	\$182.93
aie141	Emergency/Exit Light 90 Minute Load Test Annual Test	each	\$21.82

PAGE 2 OF 2
CUSTOMER SERVICE AGREEMENT TERMS

REQUIREMENTS SUPPLIED. Customer orders from UniFirst Corp. ("UniFirst") the rental garments and/or other items of the type specified in this Agreement ("Merchandise") and related pickup/delivery and maintenance services (collectively with Merchandise, "Services") for all of Customer's requirements therefor, at the prices and upon the terms and conditions set forth herein. Additional Services requested by Customer, verbally or in writing, will also be covered by this Agreement. All rental Merchandise supplied to Customer remains the property of UniFirst. Customer warrants that it is not subject to, and that this Agreement does not interfere or conflict with, any existing agreement for the supply of the Merchandise or Services covered.

PERFORMANCE GUARANTEE. UNIFIRST GUARANTEES TO DELIVER HIGH-QUALITY SERVICE AT ALL TIMES. All items of Merchandise cleaned, finished, inspected, repaired and delivered by UniFirst will meet or exceed industry standards, or non-conforming items will be replaced by the next scheduled delivery day at no cost to Customer. Items of rental Merchandise requiring replacement due to normal wear and tear will be replaced at no cost to Customer, save for any applicable personalization and setup charges.

Customer expressly waives the right to terminate this Agreement during the initial term or any extension thereof for deficiencies in the quality of Services unless: (1) complaints are first made in writing to UniFirst which set forth the precise nature of any deficiencies; (2) UniFirst is afforded at least 60 days to correct any deficiencies complained of; and (3) UniFirst fails to correct those deficiencies complained of within 60 days. In the event Customer complies with the foregoing and UniFirst fails to correct such deficiencies, Customer may terminate this Agreement by written notice to UniFirst, providing that all previous balances due to UniFirst have been paid in full and that all other conditions to terminate have been satisfied. Any delay or interruption of the Services provided for in this Agreement by reason of acts of God, fires, explosions, strikes or other industrial disturbances, or any other cause not within the control of UniFirst, shall not be deemed a breach or violation of this Agreement.

TERM AND RENEWAL. This Agreement is effective when signed by both the Customer and UniFirst Location Manager and continues in effect for 60 months after installation of Merchandise (for new customers) or any renewal date. This Agreement will be renewed automatically and continuously for multiple successive 60-month periods unless Customer or UniFirst gives written notice of non-renewal to the other at least 90 days prior to the next expiration date.

PRICES AND PAYMENTS. Prices are based on 52 weeks of service per year. Any increase(s) to Service Frequency could result in additional charges. On an annual basis, the prices then in effect will be increased by the greater of the annual percent increase in the Consumer Price Index - All Urban Consumers, Series ID: CUUROOOOSAG, other goods and services, or by 5%. Additional price increases and other charges may be imposed by separate written notice or by notation on Customer's invoice. Customer may, however, decline such additional increases or charges by notifying UniFirst in writing within 10 days after receipt of such notice or notation. If Customer declines said additional price increases, UniFirst may terminate this Agreement. Customer also agrees to pay the other charges and minimum weekly charge herein specified. Charges relating to a wearer leaving Customer's employ can be terminated by (1) giving notice thereof to UniFirst and (2) returning or paying for any missing Merchandise issued to that individual. Any Merchandise payments required pursuant to this Agreement will be at the replacement price(s) then in effect hereunder. If an authorized Customer representative is not available to receive and acknowledge delivery of Merchandise, Customer authorizes UniFirst to make delivery and assumes responsibility for related charges/invoices.

If Customer fails to make timely payment, UniFirst may, at any time and in its sole discretion, terminate this Agreement by giving written notice to Customer, whether or not UniFirst has previously strictly enforced Customer's obligation to make timely payments. Customer agrees to pay, and will pay, all applicable sales, use, personal property and other taxes and assessments arising out of this Agreement.

DEFE CHARGE. Customer's invoices may also include a DEFE charge to cover all or portions of certain expenses including:

D = DELIVERY, or expenses associated with the actual delivery of Services and Merchandise to Customer's place of business, primarily Route Sales Representative commissions, management salaries, vehicle depreciation, equipment maintenance, insurance, road use charges and local access fees.

E = ENVIRONMENTAL, or expenses (past, present and future) UniFirst absorbs related to wastewater testing, purification, effluent control, solids disposal, supplies and equipment for pollution controls and energy conservation and overall regulatory compliance.

F = FUEL, or the gas, diesel fuel, oil and lubricant expenses associated with keeping UniFirst's fleet vehicles on the road and servicing its customers.

E = ENERGY, primarily the natural gas UniFirst uses to run boilers and gas dryers, plus other local utility charges.

MERCHANDISE. Customer acknowledges and agrees to notify all employees that Merchandise supplied is for general occupational use and, except as expressly specified below, affords no special user protections. Customer further acknowledges that: (1) Customer has unilaterally and independently determined and selected the nature, style, performance characteristics, number of changes and scope of all Merchandise to be used and the appropriateness of such Merchandise for Customer's specific needs or intended uses; (2) UniFirst does not have any obligation to advise, and has not advised, Customer concerning the fitness or suitability of the Merchandise for Customer's intended use; (3) UniFirst makes no representation, warranty or covenant regarding the performance of the Merchandise (including without limitation Flame Resistant and Visibility Merchandise); and (4) UniFirst shall in no way be responsible or liable for any injury or harm suffered by any Customer employees while wearing or using any Merchandise. Customer agrees to indemnify and hold harmless UniFirst and its employees and agents from and against all claims, injuries or damages to any person or property resulting from Customer's or Customer's employee use of the Merchandise, whether or not such claims, injuries or damages arise from any alleged defects in the Merchandise.

Flame Resistant ("FR") Merchandise supplied hereunder is intended only to prevent the ignition and burning of fabric away from the point of high heat impingement and to be self-extinguishing upon removal of the ignition source. FR items will not provide significant protection from burns in the immediate area of high heat contact due to thermal transfer through the fabric and/or destruction of the fabric in the area of such exposure. FR items are designed for continuous wear as only a secondary level of protection. Primary protection is still required for work activities where direct or significant exposure to heat or open flame is likely to occur.

Visibility Merchandise is intended to provide improved conspicuity of the wearer under daylight conditions and when illuminated by a light source of sufficient candlepower at night. It is Customer's responsibility to determine the level of conspicuity needed by wearers under specific work conditions. Further, Customer agrees that *Visibility Merchandise* alone does not ensure conspicuity of the wearer and that additional safety precautions may be necessary. The *Visibility Merchandise* supplied satisfied particular ANSI/ISEA standards only when they were new and unused and only if so labeled. Customer acknowledges that usage and laundering of *Visibility Merchandise* may adversely affect its conspicuity.

Healthcare/Food-Related Customer acknowledges that: (1) UniFirst does not guarantee or warrant that the Merchandise selected by Customer or that processed garments delivered by UniFirst will be appropriate or sufficient to provide a hygienic level adequate for individual Customer's needs; and (2) optional poly-bagging* is recommended to reduce the risk of cross-contamination of Merchandise, and the failure to utilize such service may adversely affect the efficacy of UniFirst's hygienic cleaning process. (* Poly-bag services incur additional charges.)

If any Merchandise supplied hereunder is Merchandise that: (1) UniFirst does not stock for whatever reason (including due to style, color, size or brand); (2) consists of non-UniFirst manufactured or customized FR Merchandise; or (3) consists of Merchandise that has been permanently personalized (in all cases known as "Non-Standard Merchandise"), then, upon the discontinuance of any Service hereunder at any time for any reason, including expiration, termination, or cancellation of this Agreement, with or without cause, deletion of any Non-Standard Merchandise from Customer's Service Program, or due to employee reductions (in each case a "Discontinuance of Service"), Customer will purchase at the time of such Discontinuance of Service all affected Non-Standard Merchandise items then in UniFirst's inventory (in-service, shelf, as well as any manufacturer's supplies ordered for Customer's use), paying for same the replacement charges then in effect.

Customer agrees not to contaminate any Merchandise with asbestos, heavy metals, solvents, inks or other hazardous or toxic substances ("contaminants"). Customer agrees to pay UniFirst for all Merchandise that is lost, stolen, damaged or abused beyond repair. As a condition to the termination of this Agreement, for whatever reason, Customer will return to UniFirst all standard Merchandise in good and usable condition or pay for same at the replacement charges then in effect.

OBLIGATIONS AND REMEDIES. If Customer breaches or terminates this Agreement before the expiration date for any reason (other than for UniFirst's failure under the performance guarantee described above), Customer will pay UniFirst, as liquidated damages and not as a penalty (the parties acknowledging that actual damages would be difficult to calculate with reasonable certainty) an amount equal to 50 percent of the average weekly amounts invoiced in the preceding 26 weeks, multiplied by the number of weeks remaining in the current term. These damages will be in addition to all other obligations or amounts owed by Customer to UniFirst, including the return of Standard Merchandise or payment of replacement charges, and the purchase of any Non-Standard Merchandise items as set forth herein.

This Agreement shall be governed by Massachusetts law (exclusive of choice of law). If a dispute arises from or relates in any way to this Agreement or any alleged breach thereof at any time, the parties will first attempt to resolve the claim or dispute by negotiation at agreed time(s) and location(s). All negotiations are confidential and will be treated as settlement negotiations. Any matter not resolved through direct negotiations within 30 days shall be resolved exclusively by final and binding arbitration, conducted in the capital city of the state where Customer has its principal place of business (or some other location mutually agreed); pursuant to the Expedited Rules of the Commercial Arbitration Rules of the American Arbitration Association; and, governed by the Federal Arbitration Act, to the exclusion of state law inconsistent therewith. The parties will agree upon one (1) Arbitrator to settle the controversy or claim. The successful or substantially prevailing party in any proceeding, including any appeals thereof (as determined by the Arbitrator/court) shall recover all of its costs and expenses including, without limitation, reasonable attorney fees, witness fees and discovery costs, all of which shall be included in and as a part of the judgment or award rendered hereunder. This provision for Arbitration is specifically enforceable by the parties; the Arbitrator shall have no power to vary or ignore the provisions hereof; and, the decision of the Arbitrator in accordance herewith, may be entered in any court having jurisdiction thereof. Customer acknowledges that, with respect to all such disputes, it has voluntarily and knowingly waived any right it may have to a jury trial or to participate in a class action or class litigation as a representative of any other persons or as a member of any class of persons, or to consolidate its claims with those of any other persons or class of persons. If this prohibition against class litigation is ruled to be unenforceable for any reason in any proceeding, then the prohibition against class litigation shall be void and of no force and effect in that proceeding.

MISCELLANEOUS. The parties agree that this Agreement represents the entire agreement between them. In the event Customer issues a purchase order to UniFirst at any time, none of the standard pre-printed terms and conditions therein shall have any application to this Agreement, or any transactions occurring pursuant hereto or thereto. UniFirst may, in its sole discretion, assign this Agreement. Customer may not assign this Agreement without the prior written consent of UniFirst. Customer agrees that in the event it sells or transfers its business, it will require the purchaser or transferee to assume all obligations and responsibilities under this Agreement; provided that such assumption shall not relieve Customer of its liabilities hereunder; and provided further that any failure by a purchaser or transferee to assume this Agreement shall constitute a breach and early termination of this Agreement resulting in the obligation to pay all amounts on account thereof as set forth in this Agreement. Neither party will be liable for any incidental, consequential, special or punitive damages. In no event shall UniFirst's aggregate liability to Customer for any and all claims exceed the sum of all amounts actually paid by Customer to UniFirst. In the event any portion of this Agreement is held by a court of competent jurisdiction or by a duly appointed arbitrator to be unenforceable, the balance will remain in effect. All written notices provided to UniFirst must be sent by certified mail to the attention of the Location Manager. In Texas and certain other locations, UniFirst's business is conducted by, and the term "UniFirst" as used herein means, UniFirst Holdings, Inc. d.b.a. UniFirst.

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ACCEPTED. Customer Signature _____ Date _____ (I have read and agree to all of the above Terms.)

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: No

Contract Requirement: Yes

Title

RESOLUTION 2026-003 OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING AND APPROVING AMENDMENT NO. 1 TO THE EXECUTED CONTRACT WITH ATC ENGINEERING INC. FOR THE NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT, ITB NO. 24-6310-03B, AS IS REQUIRED PURSUANT TO THE FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION AND THE FLORIDA RESILIENT PROGRAM

Summary

This resolution authorizes the Mayor and Acting City Manager to execute Amendment No. 1 to the Executed Agreement with ATC Engineering Inc., for ITB 24-6310-03B NW 49th Avenue Roadway and Drainage Improvement Project by including "Attachment 8" as part of the contract.

Staff Recommendation

Background:

On March 26, 2024, via resolution 2024-019, the City awarded ATC Engineering INC. a contract ITB 24-6310-03B for the NW 49TH Avenue Roadway and Drainage Improvement Project in an amount of \$1,390,122.00 to complete the project. This project is funded by the Florida Resilient Program. In order for the city to recover our funds spent on this project, it is required that the departments SLRF Requirements - Resilient FL, be included as part of the contract.

The Florida Department of Environmental Protection (FDEP) has since made procedural changes to all their agreements for improved efficiency and oversight and needs to amend the agreement. The grant expires on September 30, 2026. The total grant award is \$3.5M. Funds from this grant are currently being used for the NW 49th Ave Drainage Improvement Project and the remaining funding of \$2.1M will be used on other citywide drainage improvement projects until the funding is depleted.

Staff is requesting that the City Commission authorize the amendment to the Agreement with ATC Engineering INC, for the NW 49TH Avenue Roadway and Drainage Improvement Project as is required pursuant to the Florida Resilient Program. the Federal grant compliance requires that City's executed contract# 24-6310-03B with ATC Engineering INC. must include **Attachment 8: Contract Provisions for SLRF Agreements**.

Funding Source:

Florida Department of Environmental Protection (FDEP): 401-334900-FRP22

Fiscal Impact:

No impact to the City in FY26. Project is completed and pending final inspections.

Sponsor Name/Department: Aazam Piprawala, CERT SCM, Procurement Administrator
Heidi Brocks, Budget Officer

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
Resolution 2026-003 Authorizing Amendment No. 1 with ATC	
Engineering for the NW 49th Ave. Roadway and Drainage Improvement Project	Resolution
Exhibit A	Exhibit
Exhibit B	Exhibit

RESOLUTION 2026-003

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; AUTHORIZING AND APPROVING AMENDMENT NO. 1 TO THE EXECUTED CONTRACT WITH ATC ENGINEERING INC. FOR THE NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT, ITB NO. 24-6310-03B, AS IS REQUIRED PURSUANT TO THE FLORIDA DEPARTMENT OF ENVIRONMENTAL PROTECTION AND THE FLORIDA RESILIENT PROGRAM; A DRAFT COPY OF AMENDMENT NO. 1 IS ATTACHED HERETO AS **EXHIBIT A**; A COPY OF ATTACHMENT 8 CONTRACT PROVISIONS FOR CORONAVIRUS STATE AND LOCAL FISCAL RECOVERY FUNDS (SLFRF) AGREEMENTS IS ATTACHED HERETO AS **EXHIBIT B**; A COPY OF THE SIGNED CONSTRUCTION AGREEMENT WITH ATC ENGINEERING INC. IS ATTACHED HERETO AS **EXHIBIT C**; COPIES OF WHICH ARE AVAILABLE FOR INSPECTION IN THE OFFICE OF THE CITY CLERK; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

WHEREAS, on March 26, 2024, via Resolution 2024-019, the City of Lauderdale Lakes

20 ("City") awarded ATC Engineering Inc., a contract Invitation to Bid ("ITB") No. 24-6310-03B for
21 the NW 49th Avenue Roadway and Drainage Improvement Project in an amount of One Million
22 Three Hundred and Ninety Thousand One Hundred and Twenty-Two and No/100 Dollars
23 (\$1,390,122.00) to complete the project;

WHEREAS, this project is funded by the Florida Resilient Program;

25 WHEREAS, in order to recover the public funds spent on this project, the City is required,
26 by the Department of Environmental Protection's SLRF Requirements – Resilient Florida, to be a
27 signatory to the contract:

28 WHEREAS, the total grant award is Three Million and Five Hundred Thousand and No/100
29 Dollars (\$3,500,000.00) and expires on September 30, 2026;

30 WHEREAS, funds from this grant are currently being used for the NW 49th Avenue
31 Drainage Improvement Project and the remaining funding of Two Million and One Hundred

1 Thousand (\$2,100,000) will be used on other Citywide drainage improvement projects until the
2 funding is depleted;

3 WHEREAS, City Staff is requesting that the City Commission authorize execution of the
4 amendment to the agreement with ATC Engineering INC., for the NW 49th Avenue Roadway and
5 Drainage Improvement Project;

6 WHEREAS, compliance with the federal grant requires that the City's executed contract
7 No. 24-6310-03B with ATC Engineering INC. include Attachment 8: Contract Provisions for SLFRF
8 Agreements, included herein as Exhibit B.

9 WHEREAS, the funding source is the Florida Department of Environmental Protection No.
10 401-334900-FRP22 and there is no impact to the City in Fiscal Year 2026 as the project is
11 completed and pending final inspections;

12 NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF
13 LAUDERDALE LAKES AS FOLLOWS:

14 SECTION 1. ADOPTION OF RECITALS: The foregoing RECITALS are hereby ratified and
15 confirmed as being true, and the same are hereby made a part of this Resolution.

16 SECTION 2. AUTHORITY: The City Commission hereby authorizes and approves
17 Amendment No. 1 to the Executed Agreement with ATC Engineering INC., for the NW 49th
18 Avenue Roadway and Drainage Improvement Project, ITB No. 24-6310-03B, as is required
19 pursuant to the Florida Department of Environmental Protection and the Florida Resilient
20 Program, in substantially the form as attached hereto as **Exhibit A**, and incorporated herein by
21 reference.

1 SECTION 3. INSTRUCTIONS TO THE DEPUTY CITY CLERK: The Deputy City Clerk and
2 other appropriate City Officials are hereby authorized to take any and all action necessary to
3 effectuate the intent of this Resolution.

4 SECTION 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its
5 final passage.

6 ADOPTED BY THE CITY COMMISSION OF THE CITY OF LAUDERDALE LAKES AT ITS REGULAR
7 MEETING HELD JANUARY 13, 2026.

8
9
10 VERONICA EDWARDS PHILLIPS, MAYOR
11

12 ATTEST:

13
14 _____, CMC, Deputy City Clerk, for
15 VENICE HOWARD, MPA, MMC, CITY CLERK
16

17 Approved as to form and legality
18 for the use of and reliance by the
19 City of Lauderdale Lakes only:

20
21 _____
22 SIDNEY C. CALLOWAY, CITY ATTORNEY

23 Sponsored by: Aazam Piprawala, CERT SCM, Procurement Administrator;
24 Heidi Brocks, Budget Officer
25
26

27 **VOTE:**

29 Mayor Veronica Edwards Phillips	_____ (For)	_____ (Against)	_____ (Other)
30 Vice-Mayor Sharon Thomas	_____ (For)	_____ (Against)	_____ (Other)
31 Commissioner Tycie Causwell	_____ (For)	_____ (Against)	_____ (Other)
32 Commissioner Easton Harrison	_____ (For)	_____ (Against)	_____ (Other)
33 Commissioner Karlene Maxwell-Williams	_____ (For)	_____ (Against)	_____ (Other)



AMENDMENT NO. 1

NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT

THIS AMENDMENT, made and entered into the ____ day of _____, 202____, by and between the CITY OF LAUDERDALE LAKES, a municipal corporation, (hereinafter referred to as "CITY"), and ATC ENGINEERING INC a corporation authorized to do business in the State of Florida, (hereinafter referred to as "CONTRACTOR"), whose Federal I.D. number is 81-1885592.

WITNESSETH:

WHEREAS, on March 26, 2024 the CITY OF LAUDERDALE LAKES entered into an agreement as per Resolution 2024-019 with the CONTRACTOR, ATC Engineering INC for the NW 49TH Avenue Roadway and Drainage Improvement Project, and

WHEREAS, this project is to provide improvement services to alleviate and address the flooding issues for drainage improvement south of NW 26 street,

NOW, THEREFORE, in consideration of the mutual covenants and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

Resolution 2025-xxx of the City Commission of Lauderdale Lakes, authorizing an amendment to that certain contract awarded to ATC ENGINEERING INC, the Federal grant compliance requires that City's executed contract with ATC ENGINEERING INC include Attachment 8-B: Contract Provisions for SLFRF Agreements. At this stage, the contract must be amended to incorporate this attachment in its entirety, pursuant to that certain Invitation to Bid No. 24-6310-03B, for construction improvement services for NW 49TH Avenue Roadway and Drainage Improvement Project.

Any amendments executed by the CITY and the CONTRACTOR shall become part of the official Contract Agreement.

IN WITNESS WHEREOF, the parties hereto have executed this Contract in multiple copies, each of which shall be considered an original on the following dates:

As to the CONTRACTOR on the _____ day of _____, 2026.

ATC ENGINEERING INC

Corporate Seal

Witness

Authorized Name, Title

As to the CITY on the _____ day of _____, 2026.

SEAL OF THE CITY OF LAUDERDALE LAKES

Venice Howard, City Clerk

Veronica Edwards Phillips, Mayor

APPROVED AS TO FORM

City Attorney

ATTACHMENT 8
Contract Provisions for Coronavirus State and Local Fiscal Recovery Funds
(SLFRF) Agreements

The Department, as a Non-Federal Entity as defined by 2 CFR §200.69, shall comply with the following provisions, where applicable. For purposes of this Grant Agreement between the Department and the Grantee, the term “Recipient” shall mean “Grantee.”

Further, the Department, as a pass-through entity, also requires the Grantee to pass on these requirements to all lower tier subrecipients/contractors, and to comply with the provisions of the award, the SLFRF implementing regulation, including applicable provisions of the OMB Uniform Guidance (2 CFR Part 200), and all associated terms and conditions. Therefore, Grantees must include these requirements in all related subcontracts and/or sub-awards. Grantees can include these requirements by incorporating this Attachment in the related subcontract and/or sub-awards, however for all such subcontracts and sub-awards, the Grantee shall assume the role of the Non-Federal Entity and the subrecipients shall assume the role of the Recipient.

2 CFR PART 200 APPENDIX 2 REQUIREMENTS

1. Administrative, Contractual, and Legal Remedies

The following provision is required if the Agreement is for more than \$150,000. In addition to any of the remedies described elsewhere in the Agreement, if the Recipient materially fails to comply with the terms and conditions of this Contract, including any Federal or State statutes, rules, or regulations, applicable to this Contract, the Non-Federal Entity may take one or more of the following actions.

- A. Temporarily withhold payments pending correction of the deficiency by the Recipient.
- B. Disallow (that is, deny both use of funds and any applicable matching credit for) all or part of the cost of the activity or action not in compliance.
- C. Wholly or partly suspend or terminate this Contract.
- D. Take other remedies that may be legally available.

The remedies identified above, do not preclude the Recipient from being subject to debarment and suspension under Presidential Executive Orders 12549 and 12689. The Non-Federal entity shall have the right to demand a refund, either in whole or part, of the funds provided to the Recipient for noncompliance with the terms of this Agreement.

2. Termination for Cause and Convenience

Termination for Cause and Convenience are addressed elsewhere in the Agreement.

3. Equal Opportunity Clause

The following provision applies if the agreement meets the definition of “federally assisted construction contract” as defined by 41 CFR Part 60-1.3:

During the performance of this Agreement, the Recipient agrees as follows:

- A. The Recipient will not discriminate against any employee or applicant for employment because of race, color, religion, sex, sexual orientation, gender identity, or national origin. The Recipient will take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, sexual orientation, gender identity, or national origin. Such action shall include, but not be limited to the following:
 - i. Employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Recipient agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
- B. The Recipient will, in all solicitations or advertisements for employees placed by or on behalf of the Recipient, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, or national origin.
- C. The Recipient will not discharge or in any other manner discriminate against any employee or applicant for employment because such employee or applicant has inquired about, discussed, or disclosed the compensation of the employee or applicant or another employee or applicant. This provision shall not apply to instances in which an employee who has access to the compensation information of other employees or applicants as a part of such employee's

Attachment 8

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essential job functions discloses the compensation of such other employees or applicants to individuals who do not otherwise have access to such information, unless such disclosure is in response to a formal complaint or charge, in furtherance of an investigation, proceeding, hearing, or action, including an investigation conducted by the employer, or is consistent with the Recipient's legal duty to furnish information.

- D. The Recipient will send to each labor union or representative of workers with which he has a collective bargaining agreement or other Agreement or understanding, a notice to be provided advising the said labor union or workers' representatives of the Recipient's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
- E. The Recipient will comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
- F. The Recipient will furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation to ascertain compliance with such rules, regulations, and orders.
- G. In the event of the Recipient's noncompliance with the nondiscrimination clauses of this Agreement or with any of the said rules, regulations, or orders, this Agreement may be canceled, terminated, or suspended in whole or in part and the Recipient may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulation, or order of the Secretary of Labor, or as otherwise provided by law.
- H. The Recipient will include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (8) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontractor or vendor. The Recipient will take such action with respect to any subcontractor purchase order as the administering agency may direct as a means of enforcing such provisions, including sanctions for noncompliance.

4. Contract Work Hours and Safety Standards Act

Where applicable, if the Agreement is in excess of \$100,000 and involves the employment of mechanics or laborers, the Recipient must comply with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each Recipient must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous, or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

5. Rights to Inventions Made Under Agreement

If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the Non- Federal Entity or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the Non-Federal Entity or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

6. Clean air Act (42 U.S. C. 7401-7671q.), the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), and EPA Regulations

If the Agreement is in excess of \$100,000, the Recipient shall comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387), and by the EPA (40 CFR Part 15). Violations must be reported to the

Attachment 8

Federal Awarding Agency and the Regional Office of the Environmental Protection Agency (EPA).

- i. The Grantee shall include these requirements for the Clean Air Act and the Federal Water Pollution Act in each subcontract exceeding \$100,000 financed in whole or in part with SLFRF funds.

7. Debarment and Suspension (Executive Orders 12549 and 12689)

The Recipient certifies that it is not listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 and 2 CFR 1200 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension."

8. Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)

The Recipient certifies that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. If applicable, the Recipient shall disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award, using form SF-LLL, available at:

https://apply07.grants.gov/apply/forms/sample/SFLLL_1_2_P-V1.2.pdf.

- i. Grantees who apply or bid for an award of \$100,000 or more shall file the required certification. Each tier certifies to the tier above that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Each tier shall also disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier, up to the recipient.

9. Procurement of Recovered Materials

The Recipient must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act as described in 2 CFR part 200.322.

10. Prohibition on Certain Telecommunications and Video Surveillance Services or Equipment

The Recipients and subrecipients are prohibited from obligating or expending loan or grant funds to procure or obtain; extend or renew a contract to procure or obtain; or enter into a contract (or extend or renew a contract) to procure or obtain equipment, services, or systems that uses covered telecommunications equipment or services as a substantial or essential component of any system, or as critical technology as part of any system. See Section 889 of Public Law 115-232 (National Defense Authorization Act 2019). Also, see 2 CFR 200.216 and 200.471.

11. Domestic Preferences for Procurement

The Recipients and subrecipients must, to the greatest extent practical, give preference to the purchase, acquisition, or use of goods, products, or materials produced in the United States in accordance with 2 CFR 200.322.

ADMINISTRATIVE

1. General Federal Regulations

Recipients shall comply with the regulations listed in 2 CFR 200, 48 CFR 31, and 40 U.S.C. 1101 *et seq.*

2. Rights to Patents and Inventions Made Under a Contract or Agreement

Rights to inventions made under this assistance agreement are subject to federal patent and licensing regulations, which are codified at Title 37 CFR Part 401 and Title 35 U.S.C. 200 through 212.

3. Compliance with the Trafficking Victims Protection Act of 2000 (2 CFR Part 175)

Recipients, their employees, subrecipients under this award, and subrecipients' employees may not:

- A. Engage in severe forms of trafficking in persons during the period of time that the award is in effect;
- B. Procure a commercial sex act during the period of time that the award is in effect; or
- C. Use forced labor in the performance of the award or subawards under the award.

4. Whistleblower Protection

Recipients shall comply with U.S.C. §4712, Enhancement of Recipient and Subrecipient Employee Whistleblower Protection. This requirement applies to all awards issued after July 1, 2013 and effective December 14, 2016 has been permanently extended (Public Law (P.L.) 114-261).

- A. This award, related subawards, and related contracts over the simplified acquisition threshold and all

Attachment 8

employees working on this award, related subawards, and related contracts over the simplified acquisition threshold are subject to the whistleblower rights and remedies in the pilot program on award recipient employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (P.L. 112-239).

- B. Recipients, their subrecipients, and their contractors awarded contracts over the simplified acquisition threshold related to this award, shall inform their employees in writing, in the predominant language of the workforce, of the employee whistleblower rights and protections under 41 U.S.C. 4712.
- C. The Recipient shall insert this clause, including this paragraph C, in all subawards and in contracts over the simplified acquisition threshold related to this award; best efforts should be made to include this clause, including this paragraph C in any subawards and contracts awarded prior to the effective date of this provision.

5. Notification of Termination (2 CFR § 200.340)

In accordance with 2 CFR § 200.340, in the event that the Agreement is terminated prior to the end of the period of performance due to the Recipient's or subcontractor's material failure to comply with Federal statutes, regulations or the terms and conditions of this Agreement or the Federal award, the termination shall be reported to the Office of Management and Budget (OMB)-designated integrity and performance system, accessible through System for Award Management (SAM) currently the Federal Awardee Performance and Integrity Information System (FAPIIS). The Non-Federal Entity will notify the Recipient of the termination and the Federal requirement to report the termination in FAPIIS. See 2 CFR § 200.340 for the requirements of the notice and the Recipient's rights upon termination and following termination.

6. Additional Lobbying Requirements

- A. The Recipient certifies that no funds provided under this Agreement have been used or will be used to engage in the lobbying of the Federal Government or in litigation against the United States unless authorized under existing law.
- B. The Lobbying Disclosure Act of 1995, as amended (2 U.S.C. §1601 et seq.), prohibits any organization described in Section 501(c)(4) of the Internal Revenue Code, from receiving federal funds through an award, grant (and/or subgrant) or loan unless such organization warrants that it does not, and will not engage in lobbying activities prohibited by the Act as a special condition of such an award, grant (and/or subgrant), or loan. This restriction does not apply to loans made pursuant to approved revolving loan programs or to contracts awarded using proper procurement procedures.
- C. Pursuant to 2 CFR §200.450 and 2 CFR §200.454(e), the Recipient is hereby prohibited from using funds provided by this Agreement for membership dues to any entity or organization engaged in lobbying activities.

7. Increasing Seat Belt Use in the United States

Pursuant to Executive Order 13043, 62 FR 19217 (Apr. 18, 1997), Grantee is encouraged to adopt and enforce on-the-job seat belt policies and programs for its employees when operating company-owned, rented or personally owned vehicles.

8. Reducing Text Messaging While Driving

Pursuant to Executive Order 13513, 74 FR 51225 (Oct. 6, 2009), Grantee is encouraged to adopt and enforce policies that ban text messaging while driving and establish workplace safety policies to decrease accidents caused by distracted drivers.

9. Uniform Relocation Assistance and Real Property Acquisitions Act of 1970

Where applicable, 42 U.S.C. §§ 4601-4655 and implementing regulations apply to this Agreement.

COMPLIANCE WITH ASSURANCES

1. Assurances

Recipients shall comply with all applicable assurances made by the Department or the Recipient to the Federal Government during the Grant application process.

FEDERAL REPORTING REQUIREMENTS

1. FFATA

Grant Recipients awarded a new Federal grant greater than or equal to \$30,000 awarded on or after October 1, 2015, are subject to the FFATA the Federal Funding Accountability and Transparency Act ("FFATA") of 2006. The FFATA legislation requires that information on federal awards (federal financial assistance and expenditures) be made available to the public via a single, searchable website, which is www.USASpending.gov. The Grantee agrees to provide the information necessary, within one (1) month of execution, for the Department to comply with this requirement.

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DEPARTMENT OF TREASURY-SPECIFIC

1. Civil Rights Compliance

Recipients of Federal financial assistance from the Treasury are required to meet legal requirements relating to nondiscrimination and nondiscriminatory use of Federal funds. Those requirements include ensuring that entities receiving Federal financial assistance from the Treasury do not deny benefits or services or otherwise discriminate on the basis of race, color, national origin, (including limited English proficiency), disability, age, or sex (including sexual orientation and gender identity), in accordance with the following: Title VI of Civil Rights Acts of 1973 (Section 504), Public Law 93-112, as amended by Public Law 93-516, 29 U.S.C. 794; Title IX of the Education Amendments of 1972 (Title IX), 20 U.S.C. 1681 et seq., and the Department's implementing regulations, 31 CFR 28; Age Discrimination Act of 1975, Public Law 94-135, 42 U.S.C. 6101 et seq., and the Department of Treasury implementing regulations at 31 CFR part 23.

The Department of Treasury will request information on recipients' compliance with Title VI of the Civil Rights Act of 1964, as applicable, on an annual basis. This information may include a narrative describing the recipient's compliance with Title VI, along with other questions and assurances.

SLFRF-SPECIFIC

1. Period of Performance

All funds from SLFRF must be obligated by December 31, 2024 and expended by December 31, 2026.

2. Equipment and Real Property Management

Any purchase of equipment or real property with SLFRF funds must be consistent with the Uniform Guidance at 2 CFR Part 200, Subpart D. Equipment and real property acquired under this program must be used for the originally authorized purpose. Consistent with 2 CFR 200.311 and 2 CFR 200.313, any equipment or real property acquired using SLFRF funds shall vest in the non-Federal entity. Any acquisition and maintenance of equipment or real property must also be in compliance with relevant laws and regulations.

SLFRF INFRASTRUCTURE PROJECTS

For all infrastructure projects, the Grantee shall provide the following project information on a quarterly basis to the Department:

- i. Projected/actual construction start date (month/year)
- ii. Projected/actual initiation of operation date (month/year)
- iii. Location details

SLFRF INFRASTRUCTURE PROJECTS OVER \$10 MILLION

For infrastructure projects over \$10 million, the following provisions apply:

1. Wage Certification

Grantees may provide a certification that all laborers and mechanics employed by Grantee in the performance of such project are paid wages at the rates not less than those prevailing, as determined by the U.S. Secretary of Labor in accordance with the Davis-Bacon Act, for the corresponding classes of laborers and mechanics employed projected of a character similar to the contract work in the civil subdivision of Florida in which the work is to be performed. If the Grantee does not provide such certification, the Grantee must provide a project employment and local impact report detailing:

- i. The number of employees of contractors and sub-contractors working on the project;
- ii. The number of employees on the project hired directly and hired through a third party;
- iii. The wages and benefits of workers on the project by classification; and
- iv. Whether those wages are at rates less than those prevailing.

Grantee must maintain sufficient records to substantiate this information upon request.

2. Project Labor Agreements

Grantees may provide a certification that the project includes a project labor agreement, meaning a pre-hire collective bargaining agreement consistent with the section 8(f) of the National Labor Relations Act (29 U.S.C. 158(f)). If the Grantee does not provide such certification, the Grantee must provide a project workforce continuity plan, detailing:

- i. How the Grantee will ensure the project has ready access to a sufficient supply of

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- appropriately skilled and unskilled labor to ensure high-quality construction throughout the life of the project;
- ii. How the Grantee will minimize risks of labor disputes and disruptions that would jeopardize timeliness and cost-effectiveness of the project;
- iii. How the Grantee will provide a safe and healthy workplace that avoids delays and costs associated with workplace illnesses, injuries, and fatalities;
- iv. Whether workers on the project will receive wages and benefits that will secure and appropriately skilled workforce in the context of the local or regional labor market; and
- v. Whether the project has completed a labor agreement.

3. Other Reporting Requirements

Grantees must report whether the project prioritizes local hires and whether the project has Community Benefit Agreement, with a description of any such agreement, if applicable.

SLFRF WATER & SEWER PROJECTS

For water and sewer projects, Grantees shall provide the following information to the Department once the project starts:

- i. National Pollutant Discharge Elimination System (NPDES) Permit Number
- ii. Public Water System (PWS) ID number
- iii. Median Household Income of service area
- iv. Lowest Quintile Income of the service area

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CITY OF LAUDERDALE LAKES CONSTRUCTION CONTRACT AGREEMENT

THIS AGREEMENT is made and entered into as of this 20 day of March, 2024, between the CITY OF LAUDERDALE LAKES FLORIDA, a Florida municipal corporation, (CITY), and ATC ENGINEERING, INC. (CONTRACTOR), (Parties).

WHEREAS, the CITY desires to retain a CONTRACTOR for the Project as expressed in its Invitation to Bid No. **ITB#24-6310-03B** for NW 49TH AVENUE ROADWAY AND DRAINAGE IMPROVEMENT PROJECT, which closed on February 16, 2024; and

WHEREAS, the CONTRACTOR has expressed its willingness and capability to perform the necessary work to accomplish the Project.

NOW, THEREFORE, in consideration of the mutual covenants and conditions, the Parties agree as follows:

ARTICLE 1 - DEFINITIONS

Wherever used in this Agreement or in the other Contract Documents, the following terms have the meanings indicated which are applicable to both the singular and plural forms:

1.1 Agreement - The written agreement between CITY and CONTRACTOR covering the Work to be performed including other Contract Documents that are attached to or incorporated in the Agreement. Also referred to as "Contract".

1.2 Change Order - A document which is signed by the CITY and authorizes an addition, deletion or revision in the Work within the general scope of this Agreement, or an adjustment in the Term or Compensation, issued on or after the Effective Date of the Agreement.

1.3 CITY - The City of Lauderdale Lakes or its authorized agents, inspectors or representatives acting within the scope of duties entrusted to them by the CITY.

1.4 Contractor - The individual, partnership, corporation, joint-venture, or other legal entity with whom the CITY has entered into the Agreement.

1.5 Contract Documents - The Contract Documents shall consist of the Drawings, Plans and Specifications, Notice to Proceed, Certificate(s) of Insurance, Payment and Performance Bonds and any additional documents which are required to be submitted under the Contract, and all amendments, modifications and supplements, change orders and work directive changes issued on or after the effective date of the Agreement.

1.6 Drawings - The drawings which show the character and scope of the Work to be performed and which are referred to in the Contract Documents.

1.7 Engineer - The CITY'S Engineer of the City of Lauderdale Lakes, Florida, or the authorized agents, inspectors or representatives acting within the scope of duties entrusted to them by the CITY.

1.8 **Notice to Proceed** - A written notice given by CITY to CONTRACTOR fixing the date on which the Work shall commence and the CONTRACTOR begins to perform its obligations under the Contract Documents.

1.9 **Specifications** - Those portions of the Contract Documents consisting of written technical descriptions of materials, equipment, construction systems, standards and workmanship regarding the project.

1.10 **Worksite** – Location(s) inclusive of each site described in the plans and/or specifications.

ARTICLE 2 - CONTRACT DOCUMENTS

2.1 Enumeration of Contract Documents:

The Contract Documents comprise the entire agreement between CITY and CONTRACTOR and consist of the following:

- (1) This Agreement.
- (2) Construction performance bond.
- (3) Construction payment bond.
- (4) Insurance certificate(s) per ITB requirements.
- (5) Notice of Award and Notice to Proceed.
- (6) Request for Proposal and the Specifications prepared by the CITY (Exhibit 1)
- (7) CONTRACTOR's Response to the CITY's Invitation to Bid No. ITB#24-6310-03B dated February 16, 2024, (Exhibit 2).
- (8) Schedule of Prices.
- (9) Standard General Conditions of the Construction contract for the City of Lauderdale Lakes Florida (Exhibit 3).

Any amendments executed by the CITY and the CONTRACTOR shall become part of this Agreement. Documents not included in this Article do not, and shall not, form any part of this Agreement. In the event of any conflict between the documents or any ambiguity or missing specification or instruction, the following priority is established:

- a. Specific direction from the City Commission (or designee).
- b. This Agreement dated _____.
- c. Exhibit 1. Invitation to Bid 24-6310-03B
- d. Exhibit 2. Bid submitted February 16, 2024
- e. Exhibit 3. Standard General Conditions of the Construction Contract.

2.2 Conflict, Error or Discrepancy:

If, during the performance of the Work, CONTRACTOR finds a conflict, error or discrepancy in the Contract Documents, CONTRACTOR shall so report to the CITY, in writing at once and, before proceeding with the Work affected, shall obtain a written interpretation or clarification from CITY.

2.3 Representation of CONTRACTOR:

Execution of the Contract by the CONTRACTOR is a representation that CONTRACTOR has visited the Work site and is familiar with the local conditions under which the Work is to be performed.

ARTICLE 3 - SCOPE OF WORK

The CONTRACTOR shall furnish all labor, materials and equipment and perform all the necessary work in the manner and form provided in the contract documents.

ARTICLE 4 - TERM

The Work to be performed under this Agreement shall commence upon the date specified in the Notice to Proceed and, subject to authorized adjustments, shall be completed within 240 Days but no later than one (1) year after the execution of this Agreement. CONTRACTOR agrees that all Work under this Agreement shall be pursued on schedule, diligently and uninterrupted at a rate of progress which will ensure full completion within the agreed term. Failure to achieve timely, substantial and/or final completion shall be regarded as a material breach of this Agreement, and shall be subject to the appropriate remedies including but not limited to liability for liquidated damages in accordance with Article 10.

ARTICLE 5 - COMPENSATION

CITY shall pay CONTRACTOR for the performance of all work, in accordance with Article 13, subject to additions and deductions by Change Order as provided in this Agreement, up to as full compensation for this Project only. Compensation for future performance and work must be approved by City Commission.

ARTICLE 6 - CONTRACTOR'S RESPONSIBILITIES

6.1 Liability for Contracted Work:

As an inducement for CITY to enter into this Agreement, CONTRACTOR has represented an expertise in professional construction of public construction projects by qualified and licensed general construction contractors. In reliance upon those representations, CITY hired CONTRACTOR to construct the Project. CONTRACTOR shall be liable for any defective or negligent work, whether patent or latent, and/or any negligence, strict liability or breach of other legal duty.

6.2 Shop Drawings and Samples:

6.2.1 CONTRACTOR shall submit to CITY for review and approval five (5) copies of all Shop Drawings for all equipment, apparatus, machinery, fixtures, piping, wiring, fabricated structures and manufactured articles seven (7) calendar days before the scheduled commencement of the construction work. The purpose of the Shop Drawing is to show the suitability, efficiency, technique of manufacture, installation requirements, details of the item and evidence of compliance with the Contract Documents. The data shown on the Shop Drawings will be complete with respect to quantities, dimensions, specified performance and design criteria, materials and similar data to enable CITY to review the information as required.

6.2.2 CONTRACTOR shall also submit to CITY, for review and approval, all samples required by the Contract Documents which shall clearly identify material, supplier, pertinent data such as catalog numbers and the intended use.

6.2.3 Before submission of each Shop Drawing or sample, CONTRACTOR shall have determined and verified all quantities, dimensions, specified performance criteria, installation requirements, materials, catalog numbers and similar data and reviewed or coordinated each Shop Drawing or sample with other Shop Drawings and samples and with the requirements of the Work and the Contract Documents.

6.2.4 At the time of each submission, CONTRACTOR shall give CITY specific written notice of each variation that the Shop Drawings or samples may have from the requirements of the Contract Documents, and, in addition, shall specifically note each variation on each Shop Drawing submitted for review and approval. Failure by the CITY to notice or identify CONTRACTOR's failure to make the notation shall not relieve CONTRACTOR from the responsibility to comply with the Contract Documents.

6.2.5 Approval of the Shop Drawings by CITY shall be general and shall not relieve CONTRACTOR of responsibility for the accuracy of such drawings nor for the proper fittings and construction of the Work, nor for the furnishing of material or work required by the Agreement and not indicated on the drawings. No work called for by any Shop Drawing shall be done until the drawings have been approved by CITY.

6.3 Supervision:

CONTRACTOR shall supervise and direct the Work competently and efficiently, devoting such attention and applying CONTRACTOR's best skill, attention and expertise. CONTRACTOR shall be solely responsible for and have control over the means, methods, techniques, sequences and procedures of construction. CONTRACTOR shall ensure that the finished Work complies accurately with the Contract Documents.

6.4 On Site Management:

CONTRACTOR shall keep on the Work site at all times during its progress a competent on-site manager and any necessary personnel who shall not be replaced without written notice to CITY unless the personnel proves to be unsatisfactory to CONTRACTOR or to the CITY. The on-site Manager shall be CONTRACTOR's representative at the site and shall have authority to act on behalf of CONTRACTOR. All communications given to the on-site Manager shall be as binding as if given to CONTRACTOR.

6.5 Labor:

6.5.1 Construction services shall be performed by qualified construction contractors licensed to do business in the State of Florida. Suppliers shall be selected and paid by the CONTRACTOR; the CITY reserves the right to approve all suppliers and materials.

6.5.2 CONTRACTOR shall provide and pay for competent, suitably qualified personnel to perform the work as required by the Contract Documents. CONTRACTOR shall not permit employment of unfit persons or persons not skilled in tasks assigned to them. CONTRACTOR shall at all times maintain good discipline and order at the Work site. Except in connection with the safety or protection of persons, the Work, or property adjacent to the site, and except as otherwise indicated in the Contract Documents, all Work at the site shall be performed during the hours of 7:30 a.m. and 6:00 p.m. CONTRACTOR will not permit overtime Work or the performance of Work on Saturday, Sunday or any legal holiday without CITY's written consent.

6.6 Materials:

6.6.1 Unless otherwise specified in this Agreement, CONTRACTOR shall furnish, pay for and assume full responsibility for all materials, equipment, transportation, machinery, tools, appliances, water, heat, utilities and all other facilities and services necessary for the furnishing, performance, testing, start-up and proper completion of the Work.

6.6.2 CONTRACTOR warrants that all materials and equipment shall be of good quality and new, unless otherwise provided in the Contract Documents and that the work will be free from defects whether patent or latent in nature. All materials and equipment shall be applied, installed, connected, erected, used, cleaned and conditioned in accordance with the instructions of the applicable supplier except as otherwise provided in the Contract Documents.

6.7 Subcontractors, Suppliers and Others:

6.7.1 Prior to the execution of this Agreement and in any event prior to the commencement of any work, CONTRACTOR shall furnish, in writing to the CITY, the names of persons or entities (including those who are to furnish materials or equipment fabricated to a special design) proposed for each principal portion of the Work. CITY shall advise CONTRACTOR, in writing, of any proposed person or entity to which CITY has an objection. CONTRACTOR shall not contract with a proposed person or entity to whom CITY has made an objection. If CITY objects to a person or entity proposed by CONTRACTOR, CONTRACTOR shall propose another to whom CITY has no objection. CONTRACTOR shall not change a subcontractor, person or entity previously selected if CITY makes objection to the change.

6.7.2 CONTRACTOR shall be fully responsible to CITY for all acts and omissions of the CONTRACTOR, its employees, subcontractors, suppliers, other persons directly or indirectly employed by its subcontractors or suppliers, persons for whose acts any of them may be liable and any other persons or organizations performing or furnishing supplies under a direct or indirect Contract with CONTRACTOR. Nothing in the Contract Documents shall create any contractual relationship between CITY and any such

Subcontractor, supplier or other person or organization, nor shall it create any obligation on the part of CITY to pay or to cause the payment of any money due any subcontractor, supplier, employee or agent except as may otherwise be required by law.

6.7.3 All Work performed for CONTRACTOR by a Subcontractor will be pursuant to an appropriate agreement between CONTRACTOR and the Subcontractor which specifically binds the Subcontractor to all applicable terms and conditions of the Contract Documents for the benefit of CITY.

6.8 Patent Fees and Royalties:

CONTRACTOR shall pay all license fees and royalties and assume all costs incident to the use of the license in the performance of the Work or the incorporation in the Work of any invention, design, process, product or device which is the subject of patent rights or copyrights held by others.

6.9 Permits:

CONTRACTOR shall obtain and pay for all permits and licenses and all related costs for inspection and administration.

6.10 Compliance with Laws and Regulations:

CONTRACTOR shall comply with and give all notices required by laws, ordinances, rules, regulations and lawful orders of public authorities applicable to the performance of the Work. CITY shall not be responsible for monitoring CONTRACTOR's compliance with any laws and regulations. CONTRACTOR shall promptly notify CITY if the Contract Documents as observed by CONTRACTOR are at variance with applicable laws and regulations.

6.11 Risk of Loss; Ownership:

The risk of loss, injury or destruction shall be on CONTRACTOR until acceptance of the Work by CITY. Title to the Work shall pass to CITY upon acceptance of the Work by CITY.

6.12 Taxes:

CONTRACTOR shall pay all sales, consumer, use and other similar taxes. CONTRACTOR is responsible for reviewing the pertinent state laws and regulations involving such taxes and complying with all requirements.

6.13 Use of Premises:

6.13.1 CONTRACTOR shall confine equipment, the storage of materials and equipment and the operations of workers to the work site and areas identified in and permitted by the Contract Documents and shall not unreasonably encumber the premises with equipment or other materials. CONTRACTOR shall assume full responsibility for any damage to any land or areas or to the owner or occupant of any contiguous land or areas, resulting from the performance of the Work. Should any owner or occupant because of the performance of the Work make any claim against CITY, CONTRACTOR shall promptly attempt to settle with the claimant by agreement or otherwise resolve the claim.

6.13.2 During the progress of the Work, CONTRACTOR shall keep the premises free from accumulations of waste materials, rubbish and other debris resulting from the Work. At the completion of the Work, CONTRACTOR shall remove all waste materials, rubbish and debris from and about the premises as well as all tools, appliances, equipment and machinery, and surplus materials, and shall leave the site clean and ready for occupancy by CITY. CONTRACTOR shall restore to original condition all property not designated for alteration by the Contract Documents including fencing, parking lots and grounds.

6.13.3 CONTRACTOR shall not permit any part of any structure or land to be treated in any manner that will endanger the structure or any land, nor shall CONTRACTOR subject any part of the Work or adjacent property to stresses or processes that will endanger it.

6.14 Access to Work:

CONTRACTOR shall provide CITY, its consultants, representatives and personnel, independent testing laboratories and governmental agencies with jurisdictional interests with access to the work at reasonable times for their observation, inspection and testing. CONTRACTOR shall provide proper and safe conditions for access and shall advise these authorized persons of CONTRACTOR's site safety procedures and programs.

6.15 Safety and Protection:

6.15.1 CONTRACTOR shall be responsible for initiating, maintaining and supervising all safety precautions and programs in connection with the Work to prevent damage, injury or loss to all employees on the work site and other persons and organizations who may be affected. This paragraph applies to all the Work, materials and equipment, whether in storage on or off the site; and other property at the site or adjacent to the site.

6.15.2 CONTRACTOR shall comply with all applicable laws and regulations of any public body having jurisdiction for the safety of persons or property or to protect them from damage, injury or loss.

6.16 Environmental:

The CONTRACTOR has fully inspected the worksite and agrees to accept the worksite in an "as is" physical condition, without representation or warranty by the CITY of any kind, including, without limitation, any and all existing environmental claims or obligations that may arise from the presence of any "contamination" on, in or about the worksite. Further CONTRACTOR and all entities claiming by, through or under CONTRACTOR, releases and discharges the CITY from any claim, demand, or cause of action arising out of or relating to the CONTRACTOR's use, handling, storage, release, discharge, treatment, removal, transportation, decontamination, cleanup, disposal and/or presence of any hazardous substances including asbestos on, under, from or about the worksite. The CONTRACTOR shall have no liability for any pre-existing claims or "contamination" on the worksite.

CONTRACTOR shall not use, handle, store, discharge, treat, remove, transport or dispose of Hazardous Substances including asbestos at, in, upon, under, to or from the worksite until receipt of instructions from the CITY. At such time, a CITY approved change order, which shall not include any profit, shall authorize the CONTRACTOR to perform such services.

CONTRACTOR shall immediately deliver to CITY complete copies of all notices, demands or other communications received by CONTRACTOR from any governmental or quasi-governmental authority or any insurance company or board of fire underwriters or like or similar entities regarding in any way alleged violations or potential violations of any Environmental Law or otherwise asserting the existence or potential existence of any condition or activity on the worksite which is or could be dangerous to life, limb, property or the environment.

CONTRACTOR indemnifies and agrees to protect, defend, and hold harmless, the CITY and its respective employees, agents, successors, and assigns from and against any and all claims, demands, losses, damages, costs, expenses, including but not limited to mitigation, restoration, and natural restoration expenses, liabilities, assessments, fines, penalties, charges, administrative and judicial proceedings and orders, judgments, causes of action, in law or in equity, remedial action requirements and/or enforcement actions of any kind (including, without limitation, attorneys' fees and costs) directly or indirectly arising out of or attributable to, in whole or in part, the CONTRACTOR's (or any of its employees, agents, invitees, contractors or sub-contractors) use, handling, storage, release, threatened release, discharge, treatment, removal, transportation, decontamination, cleanup, disposal and/or presence of a Hazardous Substance on, under, from, to or about the worksite or any other activity carried on or undertaken on or off the worksite by the CONTRACTOR or its employees, agents or subcontractors, in connection with the use, handling, storage, release, threatened release, discharge, treatment, mitigation, natural resource restoration, removal, transportation, decontamination, cleanup, disposal and/or presence of any Hazardous Substance located, transported, or present on, undue, from, to, or about the worksite. This indemnity is intended to be operable under 42 U.S.C. section 9607, as amended, and any successor section.

The scope of the indemnity obligations includes, but is not limited to: (a) all consequential damages; (b) the cost of any required or necessary repair, cleanup, or detoxification of the applicable real estate and the preparation and implementation of any closure, remedial or other required plan, including without limitation; (i) the costs of removal or remedial action incurred by the United States government or the State of Florida or response costs incurred by any other person, or damages from injury to, destruction of, or loss of, natural resources, including the cost of assessing such injury, destruction, or loss, incurred pursuant to the Comprehensive Environmental Response, Compensation and Liability Act, as amended; (ii) the cleanup costs, fines, damages, or penalties incurred pursuant to any applicable provisions of Florida law; and (iii) the cost and expenses of abatement, correction or cleanup, fines, damages, response costs, or penalties which arise from the provisions of any other statute, law, regulation, code, ordinance, or legal requirement, state or federal; and (c) liability for personal injury or property damage arising under any statutory or common law tort theory, including damages assessed for the maintenance of a public private nuisance, response costs, or for the carrying on of an abnormally dangerous activity.

The indemnification obligations contained herein are supported by separate consideration of \$10.00 which the proposer acknowledges as adequate.

6.17 Indemnification:

6.17.1 In addition to, CONTRACTOR shall indemnify, defend, save and hold harmless the CITY, its officers, agents and employees, from or on account of all claims, damages, losses, liabilities and expenses, direct, indirect or consequential including but not limited to fees and charges of engineers, architects, attorneys, consultants and other professionals and court costs arising out of or in consequence of the performance of this Agreement at all trial and appellate levels. Indemnification shall specifically include but not be limited to claims, damages, losses, liabilities and expenses arising out of or from (a) the negligent or defective design of the project and Work of this Agreement; (b) any act, omission or default of the CONTRACTOR, its Subcontractors, agents, servants or employees; (c) any and all bodily injuries, sickness, disease or death; (d) injury to or destruction of tangible property, including any resulting loss of use; (e) other such damages, liabilities, or losses received or sustained by any person or persons during or on account of any operations connected with the construction of this Project including the warranty period; (f) the use of any improper materials; (g) any construction defect including both patent and latent defects; (h) failure to timely complete the work; (i) the violation of any federal, state, county or city laws, ordinances or regulations by CONTRACTOR, its subcontractors, agents, servants, independent contractors or employees; (j) the breach or alleged breach by CONTRACTOR of any term of the Contract, including the breach or alleged breach of any warranty or guarantee.

6.17.2 CONTRACTOR agrees to indemnify, defend, save and hold harmless the CITY, its officers, agents and employees, from all damages, liabilities, losses, claims, fines and fees, and from any and all suits and actions of every name and description that may be brought against CITY, its officers, agents and employees, on account of any claims, fees, royalties, or costs for any invention or patent and/or for the infringement of any and all copyrights or patent rights claimed by any person, firm, or corporation.

6.17.3 CONTRACTOR shall pay all claims, losses, liens, settlements or judgments of any nature in connection with the foregoing indemnifications including, but not limited to, reasonable attorney's fees and costs at trial and appellate levels.

6.17.4 If any Subcontractor, supplier, laborer, or materialmen of CONTRACTOR or any other person directly or indirectly acting for or through CONTRACTOR files or attempts to file a mechanic's or construction lien against the real property on which the work is performed or any part or against any personal property or improvements or make a claim against any monies due or to become due from the CITY to CONTRACTOR or from CONTRACTOR to a Subcontractor, for or on account of any work, labor, services, material, equipment, or other items furnished in connection with the Work or any change order, CONTRACTOR agrees to satisfy, remove, or discharge such lien or claim at its own expense by bond, payment, or otherwise within five (5) calendar days of the filing or from receipt of written notice from the CITY.

Additionally, until such time as such lien or claim is satisfied, removed or discharged by CONTRACTOR, all monies due to CONTRACTOR, or that become due to CONTRACTOR before the lien or claim is satisfied, removed or otherwise discharged, shall be held by CITY as security for the satisfaction, removal and discharge of such lien and any expense that may be incurred while obtaining the discharge. If CONTRACTOR shall fail to do so, CITY shall have the right, in addition to all other rights and remedies provided by this Agreement or by law, to satisfy, remove, or discharge such lien or claim by whatever means

CITY chooses at the entire and sole cost and expense of CONTRACTOR which costs and expenses shall, without limitation, include attorney's fees, litigation costs, fees and expenses and all court costs and assessments, and which shall be deducted from any amount owing to CONTRACTOR. In the event the amount due CONTRACTOR is less than the amount required to satisfy CONTRACTOR'S obligation under this, or any other section of the Agreement, the CONTRACTOR shall be liable for the deficiency due the CITY.

6.18 Survival of Obligations:

All representations, indemnifications, warranties and guarantees made in, required by, or given in accordance with this Agreement, as well as all continuing obligations indicated in the Contract Documents, shall survive final payment, completion and acceptance of the work and termination or completion of the Agreement.

6.19 Correction or Removal of Defective Work:

If required by CITY, CONTRACTOR shall promptly correct all defective Work, whether or not fabricated, installed or completed, or, if the Work has been rejected by CITY, remove it from the site and replace it with non-defective Work. CONTRACTOR shall bear all direct, indirect and consequential costs for the correction or removal of defective work (including but not limited to fees and charges of engineers, architects, attorneys and other professionals).

If the work is defective, or CONTRACTOR fails to supply sufficient skilled workers or suitable materials or equipment, or fails to furnish or perform the Work in such a way that the completed Work will conform to the Contract Documents, CITY may order CONTRACTOR to stop the Work, or any portion, until the cause for such order has been eliminated; however, this right of CITY to stop the Work shall not give rise to any duty on the part of CITY to exercise this right for the benefit of CONTRACTOR or any other party.

6.20 Force Majeure:

No party shall hold the other responsible for damages or for delays in performance caused by force majeure, acts of God, or other acts or circumstances beyond the control of the other party or that could not have been reasonably foreseen and prevented. For this purpose, such acts or circumstances shall include, but not be limited to, weather conditions affecting performance, floods, epidemics, war, riots, strikes, lockouts, or other industrial disturbances, or protest demonstrations. Should such acts or circumstances occur, the parties shall use their best efforts to overcome the difficulties and to resume the Work as soon as reasonably possible with the normal pursuit of the Work.

Inclement weather, continuous rain for less than three (3) days or the acts or omissions of subcontractors, third-party contractors, materialmen, suppliers, or their subcontractors, shall not be considered acts of force majeure.

No party shall be liable for its failure to carry out its obligations under the Agreement during a period when such party is rendered unable by force majeure to carry out its obligation, but the obligation of the party or parties relying on such force majeure shall be suspended only during the continuance of the inability and for no longer period than the unexpected or uncontrollable event.

The CONTRACTOR further agrees and stipulates that its right to excuse its failure to perform by reason of force majeure shall be conditioned upon giving written notice of its assertion that a Force Majeure delay has commenced within two (2) hours after such an occurrence.

ARTICLE 7 - CITY'S RESPONSIBILITIES

7.1 CITY shall furnish data required of CITY under the Contract Documents.

7.2 CITY shall make visits to the site at intervals appropriate to the various stages of construction to observe the progress and quality of the executed work and to determine, in general, if the Work is proceeding in accordance with the Contract Documents.

7.3 Technical Clarifications and Interpretations:

7.3.1 CITY shall issue, with reasonable promptness, such written clarifications or interpretations of the technical requirements of the Contract Documents as it may determine necessary, which shall be consistent with or reasonably inferable from the overall intent of the Contract Documents. Should CONTRACTOR fail to request interpretation of questionable items in the Contract Documents, CITY shall not entertain any excuse for failure to execute the work in a satisfactory manner.

7.3.2 CITY shall interpret and decide matters concerning performance under the requirements of the Contract Documents, and shall make decisions on all claims, disputes or other matters in question. Written notice of each claim, dispute or other matter will be delivered by claimant to the other party but in no event later than five (5) days after the occurrence of the event, and written supporting data will be submitted to the other party within five (5) calendar days after such occurrence. All written decisions of the CITY on any claim or dispute will be final and binding.

ARTICLE 8 - BONDS AND INSURANCE

8.1 Payment and Performance Bonds:

8.1.1 Prior to commencing work, the CONTRACTOR shall execute and furnish to CITY a performance bond and a payment bond, in a form approved by the CITY and as provided by state law, each written by a corporate surety, having a resident agent in the State of Florida and having been in business with a record of successful continuous operation for at least five (5) years. The surety company shall have at least the following minimum qualification in accordance with the latest edition of A.M. Best's Insurance Guide, published by Alfred M. Best Company, Inc., Ambest Road, Oldwick, New Jersey 08858: B+ to A+.

8.1.2 The penal sum stated in each bond shall be the amount equal to the total amount payable under the terms of this Agreement. The performance bond shall be conditioned that the CONTRACTOR performs the contract in the time and manner prescribed in the Agreement. The payment bond shall be conditioned that the CONTRACTOR promptly makes payments to all persons who supply the CONTRACTOR with labor, materials and supplies used directly or indirectly by the CONTRACTOR in the performance of the Work provided for in this Agreement and any change orders and shall provide that the surety shall pay the amount not exceeding the sum provided in the bonds, together with interest at the maximum rate allowed by law and that the CONTRACTOR and surety shall indemnify and save harmless the CITY to the extent of any and all payments in connection with the performance of this Agreement which the CITY may be required to make by law.

8.1.3 Pursuant to the requirements of Section 255.05(1)(a), Florida Statutes, the CONTRACTOR shall record the payment and performance bonds in the public records of Broward County, at its own expense.

8.2 Bonds, Reduction After Final Payment:

The performance and payment bonds shall continue in effect for one (1) year after final payment becomes due except as otherwise provided by law or regulation or by the Contract Documents with the final sum of these bonds reduced after final payment to an amount equal to twenty five percent (25%) of the Agreed Compensation, or an additional bond shall be conditioned that CONTRACTOR shall correct any defective or faulty Work or material which appears within one (1) year after final completion of the Agreement, upon notification by the CITY.

8.3 Duty to Substitute Surety:

If the surety on any Bond furnished by CONTRACTOR is declared bankrupt or becomes insolvent or its right to do business is terminated in the State of Florida or it ceases to meet the requirements of other applicable laws or regulations, CONTRACTOR shall within three (3) days substitute another bond and surety, both of which must be acceptable to CITY. The CITY shall have the right to disapprove any CONTRACTOR or subcontractor selected by any surety.

8.4 Insurance:

8.4.1 At the time of execution of the Agreement, the CONTRACTOR shall submit certificate(s) of insurance evidencing the required coverage and specifically providing that the CITY is an additional, named, first party insured with respect to the required coverage and the operations of the CONTRACTOR under the

Agreement. The certificates of insurance shall not only name the types of policies provided, but shall also specifically refer to this Agreement and shall state that the insurance is as required by Article 8 and its subparts of this Agreement. CONTRACTOR shall not commence work under this Agreement until after CONTRACTOR has obtained all of the minimum insurance described and the policies of such insurance detailing the provisions of coverage have been received and approved by CITY. CONTRACTOR shall not permit any subcontractor to begin work until after similar minimum insurance to cover subcontractor has been obtained and approved. In the event the insurance certificate provided indicates that the insurance shall terminate and lapse during the term of this Agreement, then in that event, CONTRACTOR shall furnish, at least thirty (30) calendar days prior to expiration of the date of the insurance, a renewed certificate of insurance as proof that equal and like coverage and extension is in effect. CONTRACTOR shall not continue to perform the services required by this Agreement unless all required insurance remains in full force and effect.

8.4.2 Insurance Companies selected by CONTRACTOR must be acceptable to the CITY. All of the policies of insurance so required to be purchased and maintained shall contain a provision or endorsement that the coverage afforded shall not be canceled, materially changed or renewal refused until at least thirty (30) Calendar days written notice has been given to CITY by certified mail.

8.4.3 The CONTRACTOR shall procure and maintain at its own expense and keep in effect during the full term of this Agreement a policy or policies of insurance which must include the following coverage and minimum limits of liability:

(a) Worker's Compensation Insurance for statutory obligations imposed by Worker's Compensation or Occupational Disease Laws.

(b) Comprehensive Automobile Liability Insurance for all owned, non-owned and hired automobiles and other vehicles used by the CONTRACTOR in the performance of the Work with the following minimum limits of liability:

\$1,000,000.00 - Combined Single Limit, Bodily Injury and Property Damage Liability, per occurrence

Coverage must be offered in a form no more restrictive than the latest edition of the Comprehensive General Liability Policy without restrictive endorsements, as filed with the Florida Department of Insurance and shall specifically include the following minimum limits not less than those required for Bodily Injury Liability and Property Damage Liability:

1. Premises and Operations;
2. Independent Contractors;
3. Product and Completed Operations Liability;
4. Broad Form Property Damage;
5. Broad Form Contractual Coverage applicable to this Agreement and specifically confirming the indemnification and hold harmless provision in this Agreement; and
6. Personal Injury coverage with employment contractual exclusions removed and deleted.

(c) Commercial General Liability - \$1,000,000 per occurrence/ \$1,000,000 aggregate.

8.4.4 CONTRACTOR shall maintain insurance for a period of at least two (2) years after final payment for the Work and furnish CITY with evidence of the continued insurance coverage at the time of final payment.

8.4.5 The required insurance coverage shall be issued by an insurance company authorized and licensed to do business in the State of Florida, with the minimum rating of B+ to A+, in accordance with the latest edition of A.M. Best's Insurance Guide.

8.4.6 All required insurance policies shall preclude any underwriter's rights of recovery or subrogation against CITY with the express intention of the parties being that the required insurance coverage protects both parties as the primary coverage for any and all losses covered by the above described insurance.

8.4.7 The CONTRACTOR shall ensure that any company issuing insurance to cover the requirements contained in this Agreement agrees that they have no recourse against CITY for payment or assessments in any form on any policy of insurance.

8.4.8 The clauses "Other Insurance Provisions" and "Insurers Duties in the Event of an Occurrence, Claim or Suit" as it appears in any policy of insurance in which CITY is named as an additional named insured shall not apply to CITY. CITY shall provide written notice of occurrence to the Insurer within fifteen (15) working days of CITY's actual notice of such an event.

8.4.9 The CONTRACTOR shall not commence performance of its obligations under this Agreement until after it has obtained all of the minimum insurance described and the CITY's approved.

8.4.10 The CONTRACTOR agrees to perform the work under the Agreement as an independent CONTRACTOR, and not as a subcontractor, agent or employee of CITY.

8.4.11 CONTRACTOR shall require each of its subcontractors to maintain the insurance required for each category, and CONTRACTOR shall provide verification to CITY upon its request.

8.4.12 Violation of the terms of this paragraph and its subparts shall constitute a material breach of the Agreement, and CITY, at its sole discretion, may cancel the Agreement and all rights, title and interest of the CONTRACTOR shall cease and terminate.

8.4.13 CITY shall not be responsible for purchasing and maintaining any insurance to protect the interests of CONTRACTOR, subcontractors or others performing the Work. CITY specifically reserves all statutory and common law rights and immunities. Nothing contained in this Agreement is intended to limit or waive any rights or immunities including, but not limited to, the procedural and substantive provisions of Chapter 768, Florida Statutes.

ARTICLE 9 - WARRANTIES: TESTS AND INSPECTIONS: CORRECTION OF DEFECTIVE WORK

9.1 Warranty of Title:

The CONTRACTOR warrants to the CITY that it possesses good, clear and marketable title to all equipment and materials provided and that there are no pending liens, claims or encumbrances against the equipment and materials.

9.2 Warranty of Specifications:

The CONTRACTOR warrants that all equipment, materials and workmanship furnished, whether furnished by the CONTRACTOR, its subcontractors or suppliers, will comply with the specifications, drawings and other descriptions supplied or adopted and that all services will be performed in a workmanlike manner.

9.3 Warranty of Merchantability:

CONTRACTOR warrants that any and all equipment to be supplied pursuant to the Agreement is merchantable, free from defects, whether patent or latent in material or workmanship, and fit for the ordinary purposes for which it is intended.

9.4 Correction Period:

CONTRACTOR warrants all material and workmanship for a minimum of two (2) year(s) from date of acceptance by the CITY. If, within two (2) year(s) after the date of final completion or such longer period of time as may be prescribed by laws or regulations, or by the terms of any applicable special guarantee required by the Contract Documents, any work is found to be defective, whether observed before or after acceptance by CITY, CONTRACTOR shall promptly, without cost to CITY and in accordance with CITY's written instructions, either correct such defective work, or, if it has been rejected by CITY, remove it from the site and replace it with Work that is not defective and that is satisfactorily correct, and remove and replace any damage to other Work. If CONTRACTOR does not promptly comply with the terms of such instructions, or in an emergency where delay would cause serious risk of loss or damage, CITY may have the defective workmanship corrected or the rejected Work removed and replaced, and all direct, indirect and consequential costs of such removal and replacement (including but not limited to fees and charges of engineers, architects,

attorneys and other professionals) shall be paid by CONTRACTOR.

9.4.1 Where defective Work (and damage to other work) has been corrected, removed or replaced under this Article, the correction period with respect to such Work will be extended for an additional period of two (2) year(s) after such correction, removal or replacement has been satisfactorily completed.

9.4.2 Nothing contained in this Article shall be construed to establish a period of limitation with respect to other obligations which CONTRACTOR might have under the Contract Documents. Establishment of the time period of two (2) year(s) as described in above paragraph relates only to the specific obligation of the CONTRACTOR to correct the work, and has no relationship to the time within which the obligation to comply with the Contract Documents may be sought to be enforced, nor to the time within which proceedings may be commenced to establish CONTRACTOR's liability with respect to the CONTRACTOR's obligation other than specifically to correct the Work.

9.5 CONTRACTOR warrants to the CITY that it will comply with all applicable federal, state and local laws, regulations and orders in carrying out its obligations under this Agreement.

9.6 CONTRACTOR warrants to the CITY that it is not insolvent, it is not in bankruptcy proceedings or receivership, nor is it engaged in or threatened with any litigation, arbitration or other legal or administrative proceedings or investigations of any kind which would have an adverse effect on its ability to perform its obligations under the Agreement.

9.7 CONTRACTOR warrants to the CITY that the performance of the work provided for in the Contract Documents will not result in the breach of any term or provision, or constitute a default under any indenture, mortgage, contract, or agreement to which the CONTRACTOR is a party.

9.8 CONTRACTOR warrants that there has been no violation or copyrights of patent rights either in the United States of America or in foreign countries in connection with the Work of the Agreement.

9.9 No warranty, either express or implied, may be modified, excluded or disclaimed in any way by CONTRACTOR. All warranties shall remain in full force and effect, notwithstanding acceptance and payment by CITY.

9.10 Tests and Inspections:

9.10.1 CONTRACTOR shall give CITY timely notice of readiness of the work for all required inspections, tests or approvals. CONTRACTOR shall assume full responsibility, pay all costs and furnish CITY the required certificates of inspection, testing or approval for all materials, equipment or the Work or any part unless otherwise specified.

9.10.2 Neither CITY nor other inspectors shall have authority to permit deviations from nor to relax any of the provisions of the Contract Documents, nor to delay the Agreement by failure to inspect the materials and work with reasonable promptness.

9.10.3 The payment of any compensation, the giving of any gratuity or the granting of any favor by the CONTRACTOR to any inspectors, directly or indirectly, is strictly prohibited and punishable to the full extent of the law, and any such action on the part of the CONTRACTOR will constitute a termination of this Agreement.

9.11 Warranty Information

The CONTRACTOR shall deliver to the CITY and the CITY shall execute all applicable product and equipment registration, manuals, instructions, keys, accessories and warranty documents in accordance with manufacturers' policies and procedures. CONTRACTOR shall facilitate any necessary warranty claims free of charge.

ARTICLE 10 - LIQUIDATED DAMAGES

If the awarded BIDDER fails to complete the project by the completion date stated on the Bid Form, it is understood that five-hundred dollars (\$500.00) per calendar day will be deducted as liquidated damages,

for each day beyond the substantial completion time and five-hundred dollars (\$500.00) per calendar day will be deducted as liquidated damages, for each day beyond the final completion time unless time extension is approved by the City Manager, it being agreed that the damage suffered by the CITY for such delay(s) cannot be specifically ascertained.

ARTICLE 11 - CHANGES IN THE WORK

11.1 One or more changes to the work within the general scope of this Agreement may be ordered by Change Order. The Contractor shall proceed with any such changes, and they shall be accomplished in strict accordance with the Contract Documents and the terms and conditions described in this Article.

11.2 A Change Order shall mean a written order to the CONTRACTOR executed by the parties after execution of this Agreement, directing a change in the work and may include a change in the agreed compensation in accordance with Article 12 or the time for the CONTRACTOR's performance.

11.3 The execution of a Change Order by the CONTRACTOR shall constitute conclusive evidence of the CONTRACTOR's agreement to the ordered changes in the work and the CONTRACTOR, by executing the Change Order, waives and forever releases any claim against the CITY for additional time or compensation for matters relating to or arising out of or resulting from the work included within or affected by the executed Change Order.

11.4 The CONTRACTOR shall notify and obtain the consent and approval of the CONTRACTOR's surety with reference to all Change Orders if such notice, consent or approval is required by the CONTRACTOR's surety or by law. The CONTRACTOR's execution of the Change Order shall constitute the CONTRACTOR's warranty to the CITY that the surety has been notified of, and consents to, such Change Order and the respective increase in the Performance bond amount commensurate with the Change Order(s). Furthermore, upon the CONTRACTOR's execution of the Change Order(s), the surety shall be conclusively deemed to have been notified of such Change Order by the CONTRACTOR in the increase in the required Performance Bond amount, and to have expressly consented.

ARTICLE 12 - CHANGE IN COMPENSATION

Change orders approved by CITY shall be computed as follows:

12.1 Cost of the Work:

The term "Cost of the Work" means the sum of all direct costs necessarily incurred and paid by CONTRACTOR in the proper performance of the Work. Except as otherwise may be agreed to in writing by CITY, these costs shall be in amounts no higher than those prevailing in the locality of the Project, shall include only the following items and shall not include any of the costs itemized in Paragraph 12.2:

12.1.1 Payroll costs for employees in the direct employ of CONTRACTOR in the performance of the Work under schedules of job classifications agreed upon by CITY and CONTRACTOR. Payroll costs for employees not employed full time on the work shall be apportioned on the basis of their time spent on the Work. Payroll costs shall include, but not limited to, salaries and wages plus the cost of fringe benefits which shall include social security contributions, unemployment, excise and payroll taxes, worker's compensation, health and retirement benefits, bonuses, sick leave, vacation and applicable holiday pay.

12.1.2 Cost of all materials and equipment furnished and incorporated in the Work, including costs of transportation and storage, and required suppliers and field services. All cash discounts, rebates and refunds and all returns from sale of surplus materials and equipment shall accrue to CITY, and CONTRACTOR shall make provisions so that they may be obtained.

12.1.3 Supplemental costs including the following:

12.1.3.1 Cost, including transportation and maintenance of all materials, supplies, equipment, machinery,

appliances, office and temporary facilities at the site and hand tools not owned by the workers, which are consumed in the performance of the Work.

12.1.3.2 Rentals of all construction equipment and machinery and the parts whether rented from CONTRACTOR or others in accordance with rental agreements approved by CITY, and the costs of transporting, loading, unloading, installing, dismantling and removal. The rental of any such equipment, machinery or parts shall cease when the use is no longer necessary for the Work.

12.1.3.3 Sales, consumer, use or similar taxes related to the Work, and for which CONTRACTOR is liable, imposed by laws or regulations.

12.1.3.4 Royalty payments and fees for permits or licenses.

12.1.3.5 The cost of utilities, fuel and sanitary facilities at the Work site.

12.1.3.6 Minor expenses such as telegrams, long distance telephone calls, telephone service at the site, expressage and similar petty cash items in connection with the Work.

12.1.3.7 Cost of premiums for additional bonds and insurance required because of changes in the Work.

12.2 Not Included in the Cost of the Work:

The term "cost of the Work" shall not include any of the following.

12.2.1 Payroll costs and other compensation of CONTRACTOR's officers, executives, principals (of partnership and sole proprietorships), general managers, engineers, architects, estimators, attorneys, auditors, accountants, purchasing and contracting agents, expediters, timekeepers, clerks and other personnel employed by CONTRACTOR whether at the site or in CONTRACTOR's principal or a branch office for general administration of the Work and not specifically included in the agreed upon schedule of job classifications referred to in Paragraph 12.1.1, all of which are to be considered administrative costs covered by CONTRACTOR's fee.

12.2.2 Expenses of CONTRACTOR's principal and branch offices other than CONTRACTOR's office at the site.

12.2.3 Any part of CONTRACTOR's capital expenses, including interest on CONTRACTOR's capital employed for the Work and charges against CONTRACTOR for delinquent payments.

12.2.4 Cost of premiums for all bonds and for all insurance whether or not CONTRACTOR is required by the Contract Documents to purchase and maintain them.

12.2.5 Costs due to the negligence of CONTRACTOR, any subcontractor, or anyone directly or indirectly employed by any of them or for whose acts any of them may be liable, including but not limited to, the correction of defective Work, disposal of materials or equipment wrongly supplied and making good any damage to property.

12.2.6 Other overhead or general expense costs of any kind and the costs of any item not specifically and expressly included in Paragraph 13.1.

12.3 Cost Breakdown Required:

Whenever the cost of any Work is to be determined pursuant to this Article, CONTRACTOR will submit in form acceptable to the CITY an itemized cost breakdown together with supporting documentation. Whenever a change in the Work is to be based upon mutual acceptance of a lump sum, whether the amount is an addition, credit, or no-change-in-cost, the CONTRACTOR shall submit an estimate substantiated by a complete itemized breakdown as follows:

- (a) The breakdown shall list quantities and unit prices for materials, labor, equipment and other items of cost.
- (b) Whenever a change involves the CONTRACTOR and one (1) or more subcontractors and the change is an increase in the agreed compensation, the overhead and profit percentage for the CONTRACTOR and each subcontractor shall be itemized separately.

ARTICLE 13 - PAYMENTS TO CONTRACTOR AND COMPLETION OF WORK

13.1 Progress Payments:

13.1.1 CONTRACTOR may request payments for work completed during the project at intervals of not more than once a month. The CONTRACTOR's requisition shall show a complete breakdown of the project components, the quantities completed and the amount due, together with a certification by the CONTRACTOR that the CONTRACTOR has disbursed to all subcontractors and suppliers their pro-rata shares of the payment out of previous progress payments received by the CONTRACTOR for all work completed and materials furnished in the previous period or properly executed releases of liens by all subcontractors, suppliers and materialmen who were included in the CONTRACTOR's previous applications for payment, and any other supporting documentation as may be required by the CITY, the ENGINEER or Contract Documents. Each requisition shall be submitted in triplicate to the CITY for approval. The CITY shall make payment to the CONTRACTOR within thirty (30) calendar days after approval of the CONTRACTOR's requisition for payment. Any rejection by the CITY of any specific item (s) shall result in CONTRACTOR being notified of the rejection within five (5) Business days of the rejection.

13.1.2 Five percent (5%) of all monies earned by the CONTRACTOR shall be retained by the CITY until the work is totally completed and accepted by the CITY.

13.2 Inspection:

CITY shall make an inspections as necessary and notify CONTRACTOR in writing of all particulars in which this inspection reveals that the Work is incomplete or defective. CONTRACTOR shall immediately take the necessary measures to remedy any deficiencies within five (5) calendar days of the inspection.

13.3 Final Application for Payment:

After CONTRACTOR has completed all corrections to the satisfaction of CITY and delivered all maintenance and operating instructions, schedules, warranties, guarantees, bonds, certificates of inspection, marked up record documents and other documents required by the Contract Documents or requested by the CITY, CONTRACTOR may make application for final payment. The final application for payment shall be accompanied by (1) complete and legally effective releases or waivers of all liens arising out of or filed in connection with the work; or (2) CONTRACTOR's receipts in full covering all labor, materials and equipment for which a lien could be filed; or (3) a final affidavit stating that all laborers, materialmen, suppliers and subcontractors who worked for CONTRACTOR under this Contract have been paid in full or if the fact be otherwise, identifying the name of each lien or who has not been paid in full and the amount due or to become due each for labor, services or materials furnished. If any subcontractor or supplier fails to furnish a release or receipt in full, CONTRACTOR shall furnish a bond satisfactory to CITY to indemnify CITY against any lien, or the CITY may directly pay any subcontractor or supplier and deduct that amount due to CONTRACTOR.

In addition, CONTRACTOR shall also submit with the final application for payment, the completed set of "As-Built" drawings for review and approval. The "As-Built" drawings shall be prepared, sealed and certified by a professional surveyor licensed by the State of Florida. Final payment to CONTRACTOR shall not be made until the shop drawings have been reviewed and approved by the CITY. Prior to approval, if necessary, the drawings may be returned to CONTRACTOR for changes or modifications if in the opinion of CITY they do not represent correct or accurate "As-Built" drawings.

13.4 Final Payment and Acceptance:

13.4.1 If, on the basis of observing the Work during construction and final inspection, and review of the final Application for Payment and accompanying documentation, the CITY is satisfied that the Work has been completed and CONTRACTOR's other obligations under the Contract Documents have been fulfilled, CITY will give written notice to CONTRACTOR that the Work is acceptable. Otherwise, the Application will be returned to CONTRACTOR indicating in writing the reasons for refusing to make final payment, in which case CONTRACTOR shall make the necessary corrections and resubmit the Application. Thirty (30) days after presentation to CITY of the Application and accompanying documentation, in appropriate form and substance, the amount will become due and will be paid by CITY to CONTRACTOR.

13.4.2 If, through no fault of CONTRACTOR, final completion of the Work is significantly delayed and the occurrence is confirmed, CITY shall, upon receipt of CONTRACTOR's final Application for Payment, without terminating the Agreement, make payment of the balance due for that portion of the Work fully completed and accepted. If the remaining balance to be held by CITY for Work not fully completed or corrected is less than the retainage stipulated in the Agreement, and if bonds have been furnished as required, the written consent of the surety to the payment of the balance due for that portion of the Work fully completed and accepted shall be submitted by CONTRACTOR to the CITY with the Application for such payment. Such payment shall be made under the terms and conditions governing final payment, except that it shall not constitute a waiver of claims held by the CITY.

13.5 Final payment, constituting the entire unpaid balance of the agreed compensation, shall be paid by the CITY to CONTRACTOR when the work has been completed, the Contract fully performed, and a final certificate for payment has been issued by the CITY ENGINEER. The making of final payment shall constitute a waiver of claims by CITY except those arising from:

- (1) Faulty or defective work and latent defects discovered after acceptance.
- (2) Failure of the work to comply with the requirements of the contract documents.
- (3) Terms of special warranties required by those contract documents.
- (4) Any of CONTRACTOR's continuing obligations under this Agreement.

The acceptance of final payment by CONTRACTOR or the subcontractor for materials and supplies shall constitute a waiver of claims except those previously made in writing and identified as unsettled at the time of final application for payment.

13.6 CITY's Right to Withhold Payment:

The CITY may withhold in whole or in part, final payment or any progress payment to such extent as may be necessary to protect itself from loss on account of:

13.6.1 Defective work not remedied.

13.6.2 Claims filed or evidence indicating the probable filing of claims by other parties against the CONTRACTOR.

13.6.3 Failure of the CONTRACTOR to make payment to subcontractors or suppliers for materials or labor.

13.6.4 Damage to another contractor, subcontractor or supplier not remedied.

13.6.5 Liability for liquidated damages has been incurred by the CONTRACTOR.

13.6.6 Evidence that the Work cannot be completed for the unpaid balance of the agreed compensation.

13.6.7 Evidence that the work will not be completed within the Agreement's term.

13.6.8 Failure to carry out the Work in accordance with the Contract Documents.

When the above grounds are removed or resolved or the CONTRACTOR provides a surety bond or a consent of surety satisfactory to the CITY which will protect the CITY in the amount withheld, payment may be made in whole or in part.

ARTICLE 14 - TERMINATION OF THE CONTRACT

The CITY retains the right to terminate this Agreement with or without cause, with thirty (30) days prior written notice. Additionally, the CITY may also terminate this Agreement upon fifteen (15) days notice upon the occurrence of any one or more of the following events:

14.1 If CONTRACTOR commences a voluntary case or a petition is filed against CONTRACTOR, under any chapter of the Bankruptcy Code, or if CONTRACTOR takes any equivalent or similar action by filing a petition or otherwise under any other federal or state law in effect at such time relating to the bankruptcy or insolvency.

14.2 If CONTRACTOR makes a general assignment for the benefit of creditors.

14.3 If a trustee, receiver, custodian or agent of CONTRACTOR is appointed under applicable law or under Contract, whose appointment or authority to take charge of property of CONTRACTOR is for the purpose of enforcing a Lien against such property or for the purpose of general administration of such property for the benefit of CONTRACTOR's creditors.

14.4 If CONTRACTOR persistently fails to perform the Work in accordance with the Contract Documents, including but not limited to, failure to supply sufficient skilled Workers or suitable materials or equipment or failure to adhere to the progress schedule as same may be revised from time to time.

14.5 If CONTRACTOR disregards any local, state or federal laws or regulations.

14.6 If CONTRACTOR otherwise violates any provisions of this Agreement.

Further, CONTRACTOR may be excluded from the Work site and the CITY take possession of the Work and of all CONTRACTOR's tools, appliances, construction equipment and machinery at the site and use them without liability to CONTRACTOR for trespass or conversion, incorporate in the Work all materials and equipment stored at the site or for which CITY has paid CONTRACTOR but which are stored elsewhere, and finish the Work as CITY may deem expedient. In this instance, CONTRACTOR shall not be entitled to receive any further compensation until the Work is finished.

14.7 If CONTRACTOR commits a default due to its insolvency or bankruptcy, the following shall apply:

14.7.1 Should this Agreement be entered into and fully executed by the parties, funds released and the CONTRACTOR (Debtor) files for bankruptcy, the following shall occur:

a. In the event the Debtor files a voluntary petition under 11 U.S.C. 301 or 302, or an order for relief is entered under 11 U.S.C. 303, the Debtor shall acknowledge the extent, validity, and priority of the lien recorded in favor of the CITY. The Debtor further agrees that in the event of this default, the CITY shall, at its option, be entitled to seek relief from the automatic stay provisions in effect pursuant to 11 U.S.C. 362. The CITY shall be entitled to relief from the automatic stay pursuant to 11 U.S.C. 362(d)(1) or (d)(2), and the Debtor agrees to waive the notice provisions in effect pursuant to 11 U.S.C. 362 and any applicable Local Rules of the United States Bankruptcy Court. The Debtor acknowledges that such waiver is done knowingly and voluntarily.

b. Alternatively, in the event the CITY does not seek stay relief, or if stay relief is denied, the CITY shall be entitled to monthly adequate protection payments within the meaning of 11 U.S.C. 361. The monthly adequate protection payments shall each be in an amount determined in accordance with the Note and Mortgage executed by the Debtor in favor of the CITY.

c. In the event the Debtor files for bankruptcy under Chapter 13 of Title 11, United States Code, in addition to the foregoing provisions, the Debtor agrees to cure any amounts in arrears over a period not to exceed twenty-four (24) months from the date of the confirmation order, and such payments shall be made in addition to the regular monthly payments required by the Note and Mortgage. Additionally, the Debtor shall agree that the CITY is over secured and, therefore, entitled to interest and attorney's fees pursuant to 11 U.S.C. 506(b). Such fees shall be allowed and payable as an administrative expense. Further, in the event the CONTRACTOR has less than five (5) years of payments remaining on the Note, the CONTRACTOR agrees that the treatment afforded to the claim of the CITY under any confirmed plan of reorganization shall provide that the remaining payments shall be satisfied in accordance with the Note, and that the remaining payments or claim shall not be extended or amortized over a longer period than the time remaining under the Note.

14.7.2 Should this Agreement be entered into and fully executed by the parties, and the compensation has not been forwarded to Debtor, the following shall occur:

In the event the Debtor files a voluntary petition pursuant to 11 U.S.C. 301 or 302, or an order for relief is entered under 11 U.S.C. 303, the Debtor acknowledges that the commencement of a bankruptcy proceeding constitutes an event of default under the terms of this Agreement. Further, the Debtor acknowledges that this Agreement constitutes an executory contract within the meaning of 11 U.S.C. 365. The CONTRACTOR acknowledges that the Agreement is not capable of being assumed pursuant to 11 U.S.C. 365(c) (2), unless the CITY expressly consents in writing to the assumption. In the event the

CITY consents to the assumption, the Debtor agrees to file a motion to assume the Agreement within ten (10) days after receipt of written consent from the CITY, regardless of whether the bankruptcy proceeding is pending under Chapter 7, 11, or 13 of Title 11 of the United States Code. The Debtor further acknowledges that this Agreement is not capable of being assigned pursuant to 11 U.S.C. 365(b)(1).

ARTICLE 15 – OWNERSHIP OF DOCUMENTS

All documents, as built plans and specifications resulting from the Project under this Agreement shall be deemed the sole property of the CITY, and the CITY shall have all rights incident to the sole ownership.

The CONTRACTOR shall agree to indemnify and hold harmless the CITY, from liabilities, damages, losses, and costs, including but not limited to, reasonable attorneys' fees, to the extent caused by the negligence, recklessness, or intentionally wrongful conduct of the CONTRACTOR and other persons employed or utilized by the CONTRACTOR.

ARTICLE 16 – COMPLIANCE WITH LAWS

CONTRACTOR shall comply with all federal, state, and local laws, codes, ordinances, rules, and regulations in performing its duties, responsibilities, and obligations pursuance to this Agreement.

ARTICLE 17 - NOTICE

All notices required by any of the Contract Documents shall be in writing and shall be deemed delivered upon mailing by certified mail, return receipt requested to the following:

Attn: Project Manager

City of Lauderdale Lakes
4300 NW 36th Street
Lauderdale Lakes, FL 33319-5599
Tel (954) 535-xxxx
Email:

Copy to: Financial Services

City of Lauderdale Lakes
4300 NW 36th Street
Lauderdale Lakes, FL 33319-5599
Tel (954) 535-2700
Fax (954) 535-1892

and if sent to the CONTRACTOR shall be mailed to:

ATC Engineering, Inc.
2222 NW 14th Street
Miami, FL 33125
Attn: Ildelis Alvarez, President
Tel: 305-615-1898
Email: ildelys@atcflorida.net

ARTICLE 18 - LIMITATION OF LIABILITY

The City desires to enter into this Agreement only if in so doing the City can place a limit on the City's liability for any cause of action arising out of the Agreement, so that its liability never exceed the agreed sum of \$1,000.00. CONTRACTOR expresses its willingness to enter into this Agreement with CONTRACTOR'S recovery from the City for any action or claim arising from this Agreement to be limited to \$1,000.00.

Accordingly, and notwithstanding any other term or condition of this Agreement, CONTRACTOR agrees that the City shall not be liable to CONTRACTOR for damages in an amount in excess of \$1,000.00, for any action or claim of the CONTRACTOR or any third party arising out of this Agreement. Nothing contained in this paragraph or elsewhere in this Agreement is any way intended to be a waiver of the limitation placed upon the City's liability as set forth in Chapter 768, Florida Statutes. Additionally, the City does not waive sovereign immunity, and no claim or award against the City

shall include attorney's fees, investigative costs or pre-judgment interest.

ARTICLE 19 – MISCELLANEOUS

19.1 The duties and obligations imposed by this Agreement and the rights and remedies available to the parties and, in particular but without limitation, the warranties, guaranties and obligations imposed upon CONTRACTOR and all of the rights and remedies available to CITY are in addition to, and are not to be construed in any way as a limitation of, any rights and remedies available to any or all of them which are otherwise imposed or available by laws or regulations, by special warranty or guarantee or by other provisions of the Contract Documents. This Article will be as effective as if repeated specifically in the Contract Documents will survive final payment and termination or completion of the Agreement.

19.2 CONTRACTOR shall not assign or transfer the Contract or its rights, title or interests. The obligations undertaken by CONTRACTOR pursuant to the Agreement shall not be delegated or assigned to any other person or firm. Violation of the terms of this Article shall constitute a material breach of Agreement by CONTRACTOR and the CITY may, at its discretion, cancel the Contract and all rights, title and interest of CONTRACTOR which shall immediately cease and terminate.

19.3 CONTRACTOR and its employees, volunteers and agents shall be and remain an independent contractors and not agents or employees of CITY with respect to all of the acts and services performed by and under the terms of this Agreement. This Agreement shall not in any way be construed to create a partnership, association or any other kind of joint undertaking or venture between the parties.

19.4 CITY reserves the right to audit the records of CONTRACTOR relating in anyway to the work to be performed pursuant to this Agreement at any time during the performance and term of this Agreement and for a period of three (3) years after completion and acceptance by CITY. If required by CITY, CONTRACTOR agrees to submit to an audit by an independent certified public accountant selected by CITY. CONTRACTOR shall allow CITY to inspect, examine and review the records of CONTRACTOR at any and all times during normal business hours during the term of the Contract.

19.5 The remedies expressly provided in this Agreement to CITY shall not be deemed to be exclusive but shall be cumulative and in addition to all other remedies in favor of CITY now or later existing at law or in equity.

19.6 This Agreement shall be governed by the laws of the State of Florida, and venue for any action shall be in Broward County, Florida.

19.7 Should any part, term or provision of this Agreement be decided by the courts to be invalid, illegal or in conflict with any state or federal law, the validity of the remaining portion or provision shall not be affected.

IN WITNESS WHEREOF, the Parties have caused this Agreement to be executed by their duly authorized representatives on the date first written above.

As to the CONTRACTOR on the 02 day of April, 2024.

Contractor
Corporate Seal *ATC Drones Rins INC*
RS Witness Luis Rodriguez V.P.
Authorized Name, Title

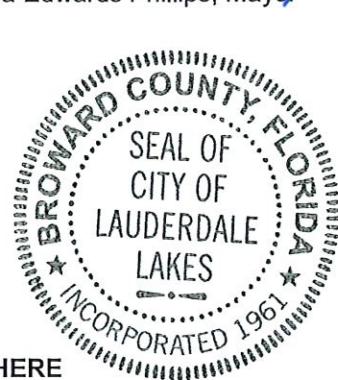
As to the CITY on the 9 day of April, 2024.

SEAL OF THE CITY OF LAUDERDALE LAKES
Venice Howard *Veronica Edwards Phillips*
Venice Howard, City Clerk Veronica Edwards Phillips, Mayor

APPROVED AS TO FORM

City Attorney

ALL EXHIBITS WILL BE ATTACHED HERE



CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: Yes

Contract Requirement: No

Title

RESOLUTION 2026-004 APPROVING FISCAL YEAR 2026 MAYOR AND CITY COMMISSIONER INITIATIVES

Summary

This resolution approves the FY 2026 Mayor and City Commissioner initiatives.

Staff Recommendation

Background:

Each year, the City of Lauderdale Lakes (“City”) hosts special events that enhance the quality of life of its residents and visitors. A resolution seeking approval for additional events approved in the City’s fiscal year budget must establish a funding source for such requested events. In accordance with the proposed annual budget for FY 2026/2027, each member of the City Commission is projected to have a specific public funding amount allocated in the Special Initiatives Funding Account dedicated for initiating and hosting said events.

Funding Source:

General Fund

Fiscal Impact:

Sponsor Name/Department: Mayor and City Commission

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
Resolution 2026-004 Special Events Calendar 2026-2027	Resolution
FY 2026 Mayor and Commission Special Initiatives (UPDATED)	Backup Material

RESOLUTION 2026-004

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA; APPROVING THE CITY'S SPECIAL EVENT CALENDAR FOR FISCAL YEAR 2026-2027; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

WHEREAS, each year, the City of Lauderdale Lakes ("City") hosts special events that

10 enhance the quality of life of its residents and visitors;

11 WHEREAS, pursuant to Resolution 2023-101, the City Commission established procedures
12 regarding City-hosted events initiated by City Commissioners;

13 WHEREAS, such procedures mandate that to approve additional events that are not
14 considered in the City's adopted fiscal year budget, the City Commission shall provide approval
15 through an adopted resolution;

16 WHEREAS, the resolution seeking approval for additional events approved in the City's
17 fiscal year budget must establish a funding source for such requested events:

18 WHEREAS, in accordance with the proposed annual budget for FY 2026/2027, each
19 member of the City Commission is projected to have a specific public funding amount allocated
20 in the Special Initiatives Funding Account dedicated for initiating and hosting said events:

21 WHEREAS, the Mayor and Commission are proposing the following events for approval
22 for fiscal year 2026-2027 ("Event"):

1. Mayor Veronica Edwards Phillips:
 - a. Mayor's Breast Cancer Walk/Run
 - b. Painting with a Purpose (Paint and Glow)
 - c. Moments with the Mayor
 - d. Mayor's Community Engagement Walk (The Mayor and the Cop)

A total of 4 events for \$6 000

- 1 2. Vice Mayor Sharon Thomas
 - 2 a. Conversations with your Commissioners
 - 3 b. Lauderdale Lakes Clean Up
 - 4 c. Earth Day Recycling Poster Contest
 - 5 d. Food Giveaway (Food Drive)

6 A total of 4 events for \$6,000.

- 7 3. Commissioner Tycie Causwell
 - 8 a. Women Celebrating Women
 - 9 b. Food Giveaway (Food Drive)

10 A total of 2 events for \$6,000.

- 11 4. Commissioner Easton Harrison
 - 12 a. Commissioner's Chess Challenge
 - 13 b. Diaper Distribution
 - 14 c. Swim with the Commissioner
 - 15 d. Ramadan Iftar Dinner
 - 16 e. Homebuyer and Seller Seminar
 - 17 f. Youth Business Pitch and Competition Talent Show
 - 18 g. Free Little Library

19 A total of 7 events for \$6,000.

- 20 5. Commissioner Karlene Maxwell-Williams
 - 21 a. Breast Cancer Awareness Health Fair
 - 22 b. Breast Cancer Awareness Dinner
 - 23 c. National Day of Racial Healing
 - 24 d. Lakes Literacy Day
 - 25 e. Florida Licensing on Wheels (FLOW)
 - 26 f. Women of Veteran Affairs (WOVA) Christmas Toy Giveaway
 - 27 g. National Church Safety and Clergy Appreciation

28 A total of 7 events for \$6,000.

29 WHEREAS, the City Commission finds it in the best interest of the health and welfare of
30 the City and its residents to support these initiatives as recognized special events initiated and
31 sponsored by the Mayor and City Commission.

NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF

2 LAUDERDALE LAKES AS FOLLOWS:

3 SECTION 1. ADOPTION OF RECITALS: The foregoing RECITALS are hereby ratified and
4 confirmed as being true, and the same are hereby made a part of this Resolution.

5 SECTION 2. AUTHORITY: The City Commission hereby approves the Special Event
6 Calendar for Fiscal Year 2026-2027 as an official initiative for a total amount not to exceed the
7 specific funding amount to be allocated to each member of the City Commission in the Special
8 Initiatives Funding Account dedicated for initiating and hosting said public events as set forth and
9 described in the annual budget for FY 2026/2027.

10 SECTION 3. INSTRUCTIONS TO THE DEPUTY CITY CLERK: The Deputy City Clerk and
11 other appropriate City Officials are hereby authorized to take any and all actions necessary to
12 effectuate the intent of this Resolution.

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1 SECTION 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its
2 final passage.

3 ADOPTED BY THE CITY COMMISSION OF THE CITY OF LAUDERDALE LAKES AT ITS REGULAR
4 MEETING HELD JANUARY 13, 2026.

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VERONICA EDWARDS PHILLIPS, MAYOR

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12 ATTEST:

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16 _____, CMC, Deputy City Clerk, for
17 VENICE HOWARD, MMC, CITY CLERK

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20 Approved as to form and legality
21 for the use of and reliance by the
22 City of Lauderdale Lakes only:

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24

25 SIDNEY C. CALLOWAY, CITY ATTORNEY

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28 Sponsored by: Venice Howard, Acting City Manager

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31 **VOTE:**

32

33 Mayor Veronica Edwards Phillips	____ (For)	____ (Against)	____ (Other)
34 Vice-Mayor Sharon Thomas	____ (For)	____ (Against)	____ (Other)
35 Commissioner Tycie Causwell	____ (For)	____ (Against)	____ (Other)
36 Commissioner Easton Harrison	____ (For)	____ (Against)	____ (Other)
37 Commissioner Karlene Maxwell-Williams	____ (For)	____ (Against)	____ (Other)

FY 2026

List of Mayor and Commission Special Initiatives

Total Amount \$6,000.00 for the Mayor and each Commissioner

*** - New Initiative**

(Revised Tuesday, January 13, 2026)

Mayor Veronica Edwards Phillips

- Mayor's Breast Cancer Walk/Run
- Painting with a Purpose (Paint and Glow)
- Moments with the Mayor
- Mayor's Community Engagement Walk (The Mayor and the Cop)

Total of Events = 4

Vice Mayor Sharon Thomas

- Conversations with your Commissioners
- Lauderdale Lakes Clean Up
- Earth Day Recycling Poster Contest
- Food Giveaway (Food Drive)

Total Amount = \$6,000.00

Total of Events = 4

Total Amount = \$6,000.00

Commissioner Tycie Causwell :

- Women Celebrating Women
- Food Giveaway (Food Drive)

Total Amount = \$6,000.00

Total of Events = 2

Commissioner Easton Harrison

- Commissioner's Chess Challenge
- Diaper Distribution
- Swim with the Commissioner
- ***Ramadan Iftar Dinner***
- ***Homebuyer and Seller Seminar***
- ***Youth Business Pitch and Competition Talent Show***
- ***Free Little Library***
- ***Bizz with a Twist***

Total Amount = \$6,000.00

Total of Events = 8

Commissioner Karlene Maxwell-Williams

- Breast Cancer Awareness Health Fair
- Breast Cancer Awareness Dinner
- National Day of Racial Healing
- Lakes Literacy Day
- Florida Licensing on Wheels (FLOW)
- ***Women Of Veteran Affairs (WOVA) Christmas Toy Giveaway***
- ***National Church Safety and Clergy Appreciation***

Total Amount = \$6,000.00

Total of Events = 7

CITY OF LAUDERDALE LAKES

Agenda Cover Page

Fiscal Impact: No

Contract Requirement: No

Title

RESOLUTION 2026-005 CANCELLING THE JANUARY 26, 2026 CITY COMMISSION WORKSHOP AND THE JANUARY 27, 2026 CITY COMMISSION MEETING DUE TO THE CITY COMMISSION ATTENDING THE 2026 ANNUAL BROWARD DAYS EVENT

Summary

This resolution cancels the January 26, 2026 City Commission Workshop and the January 27, 2026 City Commission Meeting due to three or more City Commission members attending the 2026 Annual Broward Days event.

Staff Recommendation

Background:

Broward Days is an annual multi-day forum where community leaders, business representatives, nonprofits, local officials, and other stakeholders from Broward County travel to Tallahassee, Florida to engage directly with members of the Florida Legislature, department heads, and other state decision-makers to discuss legislative priorities and issues affecting Broward County and its 31 cities, as well as to advocate for solutions and policy changes that benefit the community. The City Commission Workshop presently scheduled for January 26, 2026, and the City Commission Regular Meeting presently scheduled for January 27, 2026, conflict with the 2026 annual Broward Days event, the City Commission has determined it to be in the best public interest and welfare of the City that its Workshop and Regular City Commission meetings be canceled in order to accommodate the City Commission members' public interest and responsibility to attend such event.

Funding Source:

N/A

Fiscal Impact:

Sponsor Name/Department: Mayor and Commission

Meeting Date: 1/13/2026

ATTACHMENTS:

Description	Type
<input checked="" type="checkbox"/> Resolution 2026-005 Cancelling January 2026 Commission Workshop Regular Meeting	Resolution

RESOLUTION 2026-005

A RESOLUTION OF THE CITY COMMISSION OF LAUDERDALE LAKES, FLORIDA, CANCELING THE CITY COMMISSION WORKSHOP SCHEDULED FOR JANUARY 26, 2026, AND THE CITY COMMISSION REGULAR MEETING SCHEDULED FOR JANUARY 27, 2026, PURSUANT TO CHAPTER 2, ARTICLE II, DIVISION 2, SECTION 2-51 OF THE CODE OF ORDINANCES, CITY OF LAUDERDALE LAKES, FLORIDA; PROVIDING FOR THE ADOPTION OF RECITALS; PROVIDING FOR INSTRUCTIONS TO THE DEPUTY CITY CLERK; PROVIDING AN EFFECTIVE DATE.

12 WHEREAS, pursuant to Chapter 2, Article II, Division 2, Section 2-51, of the Code of
13 Ordinances, City of Lauderdale Lakes, Florida ("City Code"), City Commission Regular Meetings
14 shall be held on the second and fourth Tuesday of each month;

15 WHEREAS, there is a City Commission Workshop scheduled for January 26, 2026, and a
16 Regular Meeting scheduled for January 27, 2026;

17 WHEREAS, pursuant to Section 2-51, the City Commission may cancel a regular meeting
18 if three (3) or members of the commission vote to do so at the meeting immediately prior to the
19 regular meeting which is to be canceled; and

20 WHEREAS, Broward Days is an annual multi-day forum where community leaders,
21 business representatives, nonprofits, local officials, and other stakeholders from Broward County
22 travel to Tallahassee, Florida to engage directly with members of the Florida Legislature,
23 department heads, and other state decision-makers to discuss legislative priorities and issues
24 affecting Broward County and its 31 cities, as well as to advocate for solutions and policy changes
25 that benefit the community;

26 WHEREAS, because the City Commission Workshop presently scheduled for January 26,
27 2026, and the City Commission Regular Meeting presently scheduled for January 27, 2026,

1 conflict with the 2026 annual Broward Days event, the City Commission has determined it to be
2 in the best public interest and welfare of the City that its Workshop and Regular City Commission
3 meetings be canceled in order to accommodate the City Commission members' public interest
4 and responsibility to attend such Event.

5 NOW THEREFORE, BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF
6 LAUDERDALE LAKES AS FOLLOWS:

7 SECTION 1. ADOPTION OF RECITALS: The foregoing RECITALS are hereby ratified and
8 confirmed as being true, and the same are hereby made a part of this Resolution.

9 SECTION 2. CANCELLATION: The City Commission Workshop scheduled for January 26,
10 2026, and its Regular City Commission Meeting currently scheduled for January 27, 2026, is
11 hereby cancelled.

12 SECTION 3. INSTRUCTIONS TO THE DEPUTY CITY CLERK: The Deputy City Clerk is
13 hereby directed, through the Acting City Manager, to publish such required notices, agendas, and
14 available backup materials for such meetings on the City's websites in accordance with Section
15 1.07 of the Broward County Code of Ordinances and take any and all actions necessary to
16 effectuate the intent of this Resolution.

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1 SECTION 4. EFFECTIVE DATE: This Resolution shall take effect immediately upon its
2 final passage.

3 ADOPTED BY THE CITY COMMISSION OF THE CITY OF LAUDERDALE LAKES AT ITS REGULAR
4 MEETING HELD JANUARY 13, 2026.

5 _____
6 VERONICA EDWARDS PHILLIPS, MAYOR
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9 ATTEST:
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12 _____, CMC, Deputy City Clerk, for
13 VENICE HOWARD, MPA, MMC, FCRM
14 CITY CLERK
15
16 Approved as to form and legality
17 for the use of and reliance by the
18 City of Lauderdale Lakes only:
19
20 _____
21 SIDNEY C. CALLOWAY, CITY ATTORNEY
22 Sponsored by: City Commission
23
24 **VOTE:**
25
26 Mayor Veronica Edwards Phillips _____ (For) _____ (Against) _____ (Other)
27 Vice-Mayor Sharon Thomas _____ (For) _____ (Against) _____ (Other)
28 Commissioner Tycie Causwell _____ (For) _____ (Against) _____ (Other)
29 Commissioner Easton K. Harrison _____ (For) _____ (Against) _____ (Other)
30 Commissioner Karlene Maxwell-Williams _____ (For) _____ (Against) _____ (Other)